



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving Public Works and Government
Services Canada/Réception des soumissions Travaux
publics et Services gouvernementaux Canada**
1713 Bedford Row
Halifax, N.S./Halifax, (N.É.)
Halifax
Nova Scotia
B3J 1T3
Bid Fax: (902) 496-5016

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)
Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of
the Offer remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'offre demeurent
les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Atlantic Region Acquisitions/Région de l'Atlantique
Acquisitions
1713 Bedford Row
Halifax, N.S./Halifax, (N.É.)
Halifax
Nova Scot
B3J 1T3

Title - Sujet RISO - Marine Chemicals	
Solicitation No. - N° de l'invitation MA021-210070/A	Date 2021-09-14
Client Reference No. - N° de référence du client MA021-210070	Amendment No. - N° modif. 002
File No. - N° de dossier HAL-1-87058 (405)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$HAL-405-11342	
Date of Original Request for Standing Offer 2021-08-05 Date de la demande de l'offre à commandes originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Atlantic Daylight Saving Time ADT on - le 2021-09-23 Heure Avancée de l'Atlantique HAA	
Address Enquiries to: - Adresser toutes questions à: Kendell, Byron	Buyer Id - Id de l'acheteur hal405
Telephone No. - N° de téléphone (902) 497-5345 ()	FAX No. - N° de FAX (902) 496-5016
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Amendment 002 is raised to answer bidder questions and extend the Solicitation Period, as follows:

Solicitation closing date:

Delete: 16 September, 2021

Insert: 23 September, 2021

Question 1: We would like to bid on this opportunity but would need to lock in our pricing for the first year and revisit the prices each year thereafter. We recommend adjusting the Base Price upward or downward each year based upon the corresponding annual change in the Producer Price Index for Chemical and Allied Products (PPI – WPU06), as published by the Bureau of Labor Statistics of the U.S. Department of Labor.

Answer 1: This is acceptable. See amended Basis of Payment below.

REFER TO ANNEX B – BASIS OF PAYMENT

ANNEX B – BASIS OF PAYMENT: DELETE IN ITS ENTIRETY

INSERT: See Attached

All other terms and conditions remain the same

ANNEX B

BASIS OF PAYMENT

Regular Hours are between 0800 to 1700 - Monday to Friday excluding Statutory Holidays.

Pricing Periods for this requirement will be:

Initial SO period: 2 years
1st Optional SO period: 2 years
2nd Optional SO period: 1 year

All pricing to perform the work as described in the Requirement at Annex A, is to be included and accounted for within the pages of this attachment and is to be submitted as your financial proposal at the time of bid closing. The submitted price will be inclusive of all expenses such as fuel, labour and delivery. Additional costs for these tasks will not be considered.

The Financial Evaluation Total will be used for evaluation purposes only and does not represent a commitment on the part of MAI. Items in Table 1 are currently used by MAI and may be required throughout the term of the agreement. New products may be added by MAI throughout the term of the Standing Offer. Once an initial order is placed for a new product, this product shall be added to the appropriate Tables based on year of agreement.

Bid Evaluation:

1. The price of the bid will be evaluated in Canadian dollars, the Goods and Services tax or the Harmonized Sales Tax excluded, FOB destination including Canadian customs duties and excise taxes included.
2. The estimated annual usage figures are for evaluation purposes only and do not infer all quantities for that item will be utilized or that the quantities may not be exceeded.
3. The Offeror **MUST** complete the Price column (A) for all line items in Tables 1 below. **Failure to complete the table in its entirety will result in a bid being deemed non-compliant.** Total price used for evaluation purposes is the total price for all items.
4. The prices per unit will govern in establishing the Total Extended Amount. Any arithmetical errors in this Annex will be corrected by Canada.

Table 1 – Base Rate – Year 1

Marine Chemical Products List

Supplier Name:

MAI Part Number	Item Description	Alternate Product Name	Alternate Product Description	Delivery from Receipt of Order (# of Days)	Pack Size	UoM	Est. Annual Usage	Unit Price	Extended Total (AxB) C
							A	B	C
3506004	CLEANER ENVIROMATE 2000 25L/PL				25L/ Pail	Pail	267	\$	\$
3506014	AMERZINE AMPOULE REFILL 30/BX				30 / Box	Box	90	\$	\$
3506016	BOILER PHOSHATE AMPOULE TEST KIT				1 each	Ea	31	\$	\$
3506018	CWT TITRETS				1 each	Ea	17	\$	\$
3506020	FILTER PAPER 100/BX				100 / Box	Box	19	\$	\$
3506028	LIQUIDEWT 25L PCN 0097403				25L Bottle	Btl	200	\$	\$
3506036	AMERZINE AMPOULE TEST KIT				1 each	Ea	1	\$	\$
3506038	HYDRATE ALKALINITY TEST KIT				1 each	Ea	4	\$	\$
3506043	ENVIROCARE VTC 4000 12X1L				12 x 1L case	cs	123	\$	\$

Solicitation No. - N° de l'invitation
MA021-210070

Amd. No. - N° de la modif.
002

Buyer ID - Id de l'acheteur
hal405

Client Ref. No. - N° de réf. du client

File No. - N° du dossier

CCC No./N° CCC - FMS No./N° VME

3506012	AMEROID DC 25L/PL				25L Pail	pail	108	\$	\$
3506027	DREWPLEX AT 25L PAIL				25L Pail	pail	1355	\$	\$
3506065	DREWPLUS SD-795 (DEFOAMER CONCENTRATE)				25L Pail	pail	24	\$	\$
3506002	LIQUID WT 25L/PL				25L Pail	pail	1350	\$	\$
3506034	ENVIROMATE 2000 25L PCN 5482401				25L Pail	pail	5383	\$	\$
3506075	DREWFRESH 2000				1 Pail	pail	10	\$	\$
3506051	POTASSIUM CHROMATE				1 bottle	btl	1	\$	\$
3506055	CONDUCTIVITY STANDARD 1413 UMHOS				1 bottle	btl	1	\$	\$
3506056	CONDUCTIVITY STANDARD 84 UMHOS				1 bottle	btl	1	\$	\$
*Total Extended Price – Base Rate – Year 1									\$

*Table 1 – Base Rate – Year 1 Total Extended Price will be used for evaluation purposes to determine the winning bidder.

Producer Price Index for Chemical and Allied Products (PPI – WPU06) – Year 2, Option Year 3 & 4 and Option Year 5

The Producer Price Index for Chemical and Allied Products (PPI – WPU06), as promulgated by the Bureau of Labor Statistics of the U.S. Department of Labor, will be applied annually on the Standing Offer anniversary date to the Year 1 Base Unit Prices indicated above in order to establish unit prices for Year 2, Optional Years 3 & 4 and Optional Year 5. The unit rates contained within Table 1 above will be increased or decreased by multiplying the unit prices by the percentage change in the PPI for the 12 month period ending one month prior to the anniversary date of the Standing Offer. The newly established unit rates will take effect upon the Standing Offer Anniversary date and will be promulgated via an official Standing Offer amendment.

The PPI for WPU06 is published by the Bureau of Labor Statistics and is available at the following link:

<https://www.bls.gov/regions/southeast/data/xg-tables/ro4xgppihi.htm>

PPI Calculation Example:

Assumptions (for example purposes only):

Standing Offer start date of 1 September, 2019
Table 1 – Base Rate – Year 1 Unit Price of \$55.25
Aug '19 PPI – WPU06: 286.5
Aug '20 PPI – WPU06: 278.6
Aug '21 PPI – WPU06: 345.3

Year 2 Calculation:

Year 2 Rate Increase = Aug '20 PPI/Aug '19 PPI * 100 (278.6/286.5 * 100) = **97.24%**

Year 2 Unit Price = Year 1 Unit Price * Year 2 Rate Increase (\$55.25 * 97.24%) = **\$53.73**

Option Year 1 Calculation:

Option Year 1 Rate Increase = Aug '21 PPI/Aug '20 PPI * 100 (345.3/278.6 * 100) = **123.94%**

Option Year 1 Unit Price = Year 2 Unit Price * Option Year 1 Rate Increase (\$53.73 * 123.94%) = **\$66.59**

End Annex B