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– TPSGC

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Gatineau

Quebec

K1A0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

THIS DOCUMENT CONTAINS A SECURITY  
REQUIREMENT / CE DOCUMENT CONTIENT  
UNE EXIGENCE DE SÉCURITÉ

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services Division/Division des  
services professionnels en informatique  
Terrasses de la Chaudière 4th Floor  
10 Wellington Street  
Gatineau  
Quebec  
K1A0S5

|  |  |
|--|--|
| <b>Title - Sujet</b> Professional Svcs-Digital Policing  |  |
| <b>Solicitation No. - N° de l'invitation</b><br>M7594-211047/A   | <b>Amendment No. - N° modif.</b><br>001      |
| <b>Client Reference No. - N° de référence du client</b><br>M7594-211047  | <b>Date</b><br>2021-09-14                    |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$IPS-006-39882  |  |
| <b>File No. - N° de dossier</b><br>006ips.M7594-211047   | <b>CCC No./N° CCC - FMS No./N° VME</b>       |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT<br><b>on - le 2021-09-29</b> Heure Avancée de l'Est HAE |  |
| <b>F.O.B. - F.A.B.</b><br><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>       |  |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Aresta, Arden   | <b>Buyer Id - Id de l'acheteur</b><br>006ips |
| <b>Telephone No. - N° de téléphone</b><br>(613) 858-9160 ( )   | <b>FAX No. - N° de FAX</b><br>( ) -          |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b>  |  |

Instructions: See Herein

Instructions: Voir aux présentes

|  |  |
|--|--|
| <b>Delivery Required - Livraison exigée</b>  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   |  |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>   |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br><b>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b><br><b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |  |
| <b>Signature</b>   | <b>Date</b>                                  |

|  |   |  |
|--|---|--|
| <b>Solicitation No. – N° de l'invitation</b><br>M7594-211047/A | <b>Amd. No – N° de la modif.</b>                        | <b>Buyer ID – Id de l'acheteur</b><br>006IPS |
| <b>Client Ref. No. – N° de réf. De client</b><br>M7594-211047  | <b>File No. – N° du dossier</b><br>006IPS. M7594-211047 | <b>CCC No./ N° CCC – FMS No/ N° VME</b>      |

## SOLICITATION AMENDMENT NO. 001

This amendment is raised to:

1. Provide answers to Bidders questions in relation to the above mentioned solicitation; and
2. Amend the RFP accordingly.

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**Q1.** [...W]e are hoping it is possible for you to invite us to submit a proposal for the Professional Services- Digital Policing (M7594-211047/A) solicitation found on Buy and Sell and we are formally requesting to receive the applicable solicitation documentation.

**A1. Only TBIPS SA Holders holding a TBIPS SA for Tier 2 at the time of bid closing, in all required resource categories in this solicitation and in the National Capital Region under the EN578-170432 series of SAs are eligible to compete. The solicitation documentation is included in the RFP posting.**

**Q2.** Could you please tell me whether the RCMP/PWGSC will be releasing an Aboriginal Set-Aside version of this solicitation?

**A2. Indigenous participation in this requirement is welcome, however, the RCMP will not be releasing an Aboriginal Set-Aside. Furthermore, subcontracting is common for this commodity, therefore, opportunities exist for industry to leverage its expertise and provide services to the Contractor(s) if unable to bid directly.**

**Q3.** [The Bidder] is requesting to be added to the list of invited suppliers for Solicitation (M7594-211047/A) for Professional Services-Digital Policing, as seen on Buy&Sell[.]

**A3. Please see Response 1.**

**Q4.** Due to the complexity and resource requirements we respectfully request a 2 week extension to ensure that we can provide a complete/comprehensive response that gives the best value.

**A4. At this time, Canada does not intend to extend.**

**Q5. Requirement MTC4 'Global Alliances'**

|  |   |  |
|--|---|--|
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| <b>Client Ref. No. – N° de réf. De client</b><br>M7594-211047  | <b>File No. – N° du dossier</b><br>006IPS. M7594-211047 | <b>CCC No./ N° CCC – FMS No/ N° VME</b>      |

Requiring global alliances across four (4) separate and distinct software companies is an extremely limiting requirement, with only a select few organizations able to qualify.

To allow fair and open competition, can RCMP please consider one of the following amendments:

- Permit global alliances across 3 of the 4 software companies?
- Moving the requirement the point rated technical criteria, as follows:

| Max Points | Points Allocation   |
|------------|---|
| 40         | Microsoft Global Alliance = 10 points<br>Amazon Web Services Global Alliance = 10 points<br>Oracle Global Alliance = 10 points<br>SAP Global Alliance = 10 points |

**A5. Yes. We will accept global alliances from three of four. Canada revises MTC4 as follows:**

**Delete: “The Bidder must demonstrate that it has Global Alliances\* with all of the following software companies: Amazon Web Services, Oracle, SAP, and Microsoft by the closing date of this bid solicitation.**

**Insert: “The Bidder must demonstrate that it has Global Alliances\* with at least three of four of the following software companies: Amazon Web Services, Oracle, SAP, and Microsoft by the closing date of this bid solicitation.”**

#### **Q6. Requirement RTC2 and RTC3**

The points allocation for these requirements says “10 points for each project identified that meets the criterion” to a maximum of 40 points. Will the projects presented in MTC1 and MTC2 count towards this requirements (i.e. the two projects presented in MTC1 and MTC2 will award 20 points per requirement)?

**A6. Yes, project examples provided in MTC1 and MTC2 can be used for requirement RTC2 and RTC3.**

**Canada revises RTC2 as follows:**

**Insert: “Projects in MTC1 can be used to fulfill RTC2 .”**

**Canada revises RTC3 as follows:**

|  |   |  |
|--|---|--|
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**Insert: “Projects in MTC2 can be used to fulfill RTC3 .”**

#### **Q7. Requirement RTC2**

1.0 (i) in MTC1 requires “Each project must have been delivered to a different government organization.” To apply this for the additional four (4) projects in RTC2 is extremely limiting, likely requiring experience with international government organizations to qualify (as there may not be enough qualifying projects & departments/agencies in Canada). Can RCMP please remove this requirement for RTC2 and allow projects to be delivered from the same government organization to allow for a fair and competitive procurement?

**A7. The additional project examples provided can be within a single government organization.**

**Canada revises RTC2 as follows:**

**Insert: “However, additional project examples provided can be within a single government organization.”**

**Q8.** In the RFP, page 6, section 1.2 (h), Canada states that only SA Holders that hold a TBIPS SA for Tier 2 “in all required resource categories in this solicitation” are eligible to complete. Given the broad range of services and the ongoing evolution of needs expressed by the RCMP in this long term contract, we would respectfully request this be changed to “in at least 80% of required resource categories in this solicitation”. This would allow the RCMP to consider more eligible bidders that will be able to add any remaining roles through the TBIPS SA in the course of time. Given that there will be multiple contracts awarded it would also not affect the RCMP contemplated work. The requirements for the RFP are significant and there is a risk that the pool of eligible bidders could be reduced by needing the mandatory requirements and current holding of all roles. This change would benefit Canada and provide a more open and fair competition for this critical work.

**A8. This question will be answered in a future solicitation amendment.**

**Q9.** Recognizing that there is rightly an emphasis on the bidder being able to bring global expertise, experience and capability to bear on behalf of RCMP, whilst there is no explicit definition of ‘bidder’ in the RFP, can we confirm that evidence can be provided from a bidder’s parent company and not just their Canadian entity when referencing projects, experience and capabilities, in order to showcase the breadth and depth of a bidders ability?

**A9. Please refer to Part 2- Bidders Instructions, article 2.1 (c). The 2003 (2020-05-28) Standard Instructions - Goods or Services - Competitive Requirements, paragraph 04 – which states the following:**

|   |  |                                       |
|---|--|---------------------------------------|
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***“Bidder” means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.”***

**Q10.** Given the influx of solicitations that Canada is releasing with similar deadlines and the level of detail required to respond to this solicitation, would Canada kindly grant an extension to Monday October 18th at 2:00PM?

**A10. Please see Response 4.**

**Q.11** The Cyber Protection Services roles do not align with the complex strategy work being asked for in the experience and credentials. In order to ensure that the RCMP has a strong slate of candidate bidders, we respectfully request the removal of the Cyber Protection Services roles from the current RFP or allow Bidders that have submitted for the addition of those roles prior to the date of the bid submission to be eligible to compete.

**A11. This question will be answered in a future solicitation amendment.**

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**