



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions
→ TPSGC

Core 0B2 / Noyau 0B2

11 Laurier St.\11, rue Laurier

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Technology-Enabled Business Transformation Team
7→XY/Transformation des activités sur la technologie /
7→ XY

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet DPM Service Delivery - NON-PSAB Services de transformation et de prestations numériques	
Solicitation No. - N° de l'invitation B9220-220010/A	Amendment No. - N° modif. 008
Client Reference No. - N° de référence du client B9220-220010	Date 2021-09-16
GETS Reference No. - N° de référence de SEAG PW-\$\$XY-001-39846	
File No. - N° de dossier 001xy.B9220-220010	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2021-10-05 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Cardinal, France	Buyer Id - Id de l'acheteur 001xy
Telephone No. - N° de téléphone (613) 218-9269 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is issued to publish questions and answers.

1. Questions and Answers

Question 1

Mandatory Technical Criteria WS1M-1, and WS2M-1 require vendors to cite contracts with a minimum value of \$15m, given the exceedingly small number of TBIPS contracts which reach a \$15m value this requirement severely restricts a number of otherwise well qualified and experienced vendors who are capable of delivering the services required in a cost effective and efficient manner. In order to promote a competitive solicitation and deliver best value to the Crown we would like to request that WS1M-1, and WS2M-1 be amended to accept contracts with a minimum value of \$9m.

Answer 1

The request has been reviewed and the requirement will remain unchanged.

Question 2

Regarding WS2M-2 and WS2R-1: We recognize IRCC's goals of implementing new processes and technologies with the support of a highly qualified RPA provider with resources with specific business transformation experience. We ask that IRCC reconsider allowing mapping for WS2M-2 and WS2R-1 from other contracts in order to allow those companies to bid and bring their RPA and analytics solutions forward for the following reasons:

1. The expectation for exact 1 to 1 TBIPS category match is unrealistic: The PSPC Supplier Validation Sessions of Nov 2020 included a detailed breakdown of TBIPS category usage for FY 19/20 which is indicative of previous years showed that the top 10 categories used within TBIPS account for 50% of all TBIPS categories. This means that the remaining categories are called up under 1% of the time - categories in this TBIPS low utilization group include: Business Architect, Business Consultant and Enterprise Architect - all requested on this RFP.
2. For the last decade, GoC has oscillated between using TSPS and TBIPS for similar work, and in fact, has frequently used TSPS or their own custom contracts for large-scale digital transformation projects where one or two providers are expected to carry the solution forward for new digital platforms including de-risking and TDR, cloud platforming and to develop key building blocks of the future system, including business processes for a future Enterprise-Wide Platform. EACH of the following Tier 2 contracts listed here from the last 5 years carry a significant SOW match to IRCC's work:
 - o ESDC TSS Transformation Support Services 2018 , digital replatforming, RPA and process analytics: 2018 G9292-189325 (TSPS),
 - o SSC SAS Strategic Advisory Services including RPA #2B0KB-18-4081 (custom rfp) ,
 - o Health Canada PanCanadian-wide demand modelling #H1051-202235 (GoC wide custom Covid);
 - o PSPC Project and Advisory services "to strategically position IM/IT for the Department and to provide direction towards a Digital Services future with an emphasis on client service." #E60R20828 (TSPS) ;
 - o DND Sigma Process mining for digital transformation # (custom rfp); and
 - o IRCC's Digital Services and Systems Integration Services - Implement Robotic Process Automation (RPA); Analytics Solutions; Cybersecurity Strategy and Services; Legacy Integration Solutions; and Advisory Services #B9220-210014 (GoC wide custom Covid)

Solicitation Number:
B9220-220010/A

Amendment Number:
008

Buyer ID:
001XY

Answer 2

The request has been reviewed and the requirement will remain unchanged.

Question 3

Regarding Form R3, which requests the Invoice Period for each resource listed; given that Form R3 requests the start and end date for each individual as well as the start and end dates of the TA, can the Crown please confirm what is expected in the Invoice Period column?

Answer 3

Canada confirms that the Invoice Period column in Form R3 may be left blank as it will not be evaluated.

ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED