



RETURN BIDS TO:

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Bid Receiving - PWGSC / Réception des soumissions
→ TPSGC

Core 0B2 / Noyau 0B2

11 Laurier St.\11, rue Laurier

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Technology-Enabled Business Transformation Team
7→XY/Transformation des activités sur la technologie /
7→ XY

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet DPM Service Delivery - NON-PSAB Services de transformation et de prestations numériques	
Solicitation No. - N° de l'invitation B9220-220010/A	Amendment No. - N° modif. 009
Client Reference No. - N° de référence du client B9220-220010	Date 2021-09-17
GETS Reference No. - N° de référence de SEAG PW-\$\$XY-001-39846	
File No. - N° de dossier 001xy.B9220-220010	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2021-10-05 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Cardinal, France	Buyer Id - Id de l'acheteur 001xy
Telephone No. - N° de téléphone (613) 218-9269 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is issued to publish questions and answers and make modifications to the Bid Solicitation.

1. Questions and Answers

Question 1

Regarding WS2R-5 Certifications: The Crown has identified that a risk may exist relating to proposed resources to undertake required work who may not have the required experience in GoC specific Business Transformation for Robotic Process Automation (RPA) to successfully deliver on IRCC's requirements and yet it moved the RPA Certification, which is an excellent indicator of corporate technical investment and direction, from Mandatory to less than 10% of the score (15 of 180).

To protect its interests, we suggest the Crown may want to reassess: a) reinstating the certification as mandatory, or b) increasing the points allocation to make it relevant, or c) revise the points allocated to the RPA certification to a sliding scale while increasing the points allocation for example: Certified for <6 months = x points; over 6-12 months = xx points; Certified over 12 months =xxx points

Answer 1

Canada will increase the points allocation for WS2R-5 from 15 to 25 points with RPA Certification.

Question 2

In reference to 7.2 Conflict of Interest, clause (f)

The Bidder acknowledges that it is within Canada's sole discretion to determine whether a conflict of interest, unfair advantage or an appearance of Conflict of Interest or unfair advantage exists.

It is our perception that most (if not all) of the potential work described for the roles outlined in this RFP would provide the winning proponent(s) of this procurement process with a conflict of interest and/or unfair advantage with a future procurement with respect to Phase III of the Digital Platform Modernization project. If the Bidder intends to respond to future bids to support IRCC with Phase III of the Digital Platform Modernization project, could the Crown please share its preferred approach to determine whether a real or apparent conflict of interest exists?

Answer 2

Please refer to question and answer 3 of Bid solicitation Amendment 002, and Section 7.2 Conflict of Interest, clause (f) of the RFP.

2. Modifications to the Bid Solicitation

2.1 At Attachment 4.1 Corporate Technical Criteria, 3.0 WORKSTREAM 2: ARCHITECTURE AND BUSINESS DELIVERY SERVICES:

DELETE: criterion WS2R-5 in its entirety;
INSERT: criterion WS2R-5 below:

WS2R-5	<p>Certifications: The Bidder should hold a minimum partnership level with at least 1 of the following Robotic Process Automation (RPA) providers:</p> <ul style="list-style-type: none"> a) Invoke b) Blue Prism – Gold level c) UIPath <p>To demonstrate the above, a copy of the valid certification must be provided with the bid. If the Bidder bids as a Joint Venture, the partnership must have been obtained by the Bidder as the representative of the Joint Venture in response to this criterion.</p>	<p><u>MAXIMUM 15 POINTS</u></p> <p>No certification = 0 points Certification = 25 points</p>
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2.2 At Attachment 4.1 Corporate Technical Criteria, 3.0 WORKSTREAM 2: ARCHITECTURE AND BUSINESS DELIVERY SERVICES:

DELETE: table 3.1 in its entirety;
INSERT: table 3.1 below:

3.1 Evaluation Summary

No.	Mandatory Criteria	
WS2M-1 ^{PB}	Corporate Capacity	
WS2M-2 ^{PB}	Billed Days	
WS2M-3 ^{PB}	Client Manager	
WS2M-4	Proposed Resources	
WS2M-5	Human Resources Strategy	
WS2M-6 ^{PB}	Contract Management Plan	
No.	Point-Rated Technical Criteria	Maximum Points
WS2R-1	Excess Billed Days	100
WS2R-2	Client Manager Experience	15
WS2R-3	Resource Placement	30
WS2R-4	Diversity Inclusion	20
WS2R-5	Certifications	25
Overall Maximum Points		190
Pass Mark		135

ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED