



National Defence

National Defence Headquarters  
Ottawa, Ontario  
K1A 0K2

Défense nationale

Quartier général de la Défense nationale  
Ottawa (Ontario)  
K1A 0K2

## REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

### AMENDMENT NO. 002 N° DE LA MODIFICATION

### RETURN BIDS TO: RETOURNER LES SOUMISSIONS À :

[david.berry2@forces.gc.ca](mailto:david.berry2@forces.gc.ca)

#### Proposal To: National Defence Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods and services listed herein and on any attached sheets at the price(s) set out therefore.

#### Proposition à : Défense nationale Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens et services énumérés ici et sur toute feuille ci-annexée, au(x) prix indiqué(s).

<b>Title – Titre</b> Standing Offer for Insignia (Rank Patches and Legends)		<b>Solicitation No. – N° de l'invitation</b> W8486-217613/A
Offre à commandes pour les Insigne (écussons de grade et des legendes)		
<b>Date of Amendment – Date de modification</b> 29 Sep 2021/ Sep 29 2021		
<b>Address Enquiries to: – Adresser toutes questions à :</b>  Dave Berry by e-mail to / par courriel à: <a href="mailto:david.berry2@forces.gc.ca">david.berry2@forces.gc.ca</a>		
<b>Telephone No. – N° de telephone</b> N/A	<b>FAX No. – N° de fax</b> N/A	
<b>Destination</b>  See herein		

**Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.**

**Instructions : Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.**

#### Solicitation Closes – L'invitation prend fin

At: – à : 14:00 EDT / 14:00 HAE

On: – le : 8 Oct 2021 / Oct 8 2021

<b>Delivery Required – Livraison exigée</b>  See herein.
<b>Vendor Name and Address – Raison sociale et adresse du fournisseur</b>  
<b>Name and title of person authorized to sign on behalf of vendor (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie)</b>  Name – Nom _____ Title – Titre _____  Signature _____ Date _____

## Amendment : 002

This administrative amendment to the Solicitation W8486-217613/A is issued to answer questions and to change the date for the closing.

Aside from the amendments below; all terms and conditions of the Solicitation remain the same.

### Questions and Answers:

1. Possible Proprietary) Regarding question 3 in amendment 001, 5.1.1, and 6B.6 (Subcontractors); while we originally were not planning to use any subcontractors, in order to put our best foot forward we have elected to subcontract the digitizing of the embroidery designs to a Canadian (Woman) owned and operated digitizing service that we've been working with for several years. When and in what format would we be required to submit the info noted in 6B.6?

*A PDF document containing a simple statement which includes the information requested in section 6B.6 is suffice. Simply attach as a page within your Technical Bid.*

2. When subcontracting digitizing services this is typically on a per-piece basis and the value will vary with the detail in each individual badge/insignia, making a total value of the subcontract difficult to determine. Is an estimation acceptable?

*The quote provided by a bidder in the Financial bid is canon. DND does not accept quote adjustments after the bid solicitation deadline.*

3. Regarding questions 5 and 6 in amendment 001; Under the understanding that no separate document is necessary, does "Statement Clause" mean that the simple act of submitting a bid against this offer means we agree/meet these conditions, and this will be verified/confirmed at a later time if need be?

*Yes.*

4. Is polyester merrow floss (the thread that actually wraps around the edge of the badges) acceptable in place of rayon? The patches edged with cotton must remain so, but the others it would be beneficial from a production standpoint to use the commonly available polyester floss. Color to match as required, of course.

*Response: The polyester yarn is acceptable for the patches and the merrow border.*

5. Are there known acceptable thread manufacturers, codes, pantones, or all of the above available for the following colors:

- CF Gold (rayon) used on badges from Appendix F, G
- Light green (cotton) used on badges from Appendix A, B
- Dark Green (cotton) used on badges from Appendix A, B
- Olive Tan (rayon) used on badges form Appendix H

*Response: DND does have all the color codes with sew-outs that will be available to the winning bidder.*

6. For the four sample badges we are submitting (per 2.1) we are using the closest visual/material thread matches that are easily obtainable in the timeframe prior to the closing of the bid. It is our understanding (per 3.0) that the *primary* purpose of the samples is to evaluate our technical ability to produce the badges/insignias and that an exact pantone match for the thread is not critical at this stage. Please note that we have obtained the *exact* base materials that meet DSSPM2-2-80-023 and D-80-001-164 and this deviation for sample purposes is *only* for the embroidery and edge thread. It is our intention (per the question above regarding pantones) to obtain the exact color requirement for production, should we be awarded this work. Please confirm our understanding of this situation is correct and that this is acceptable.

*Response: Your understanding (per 3.0) that the primary purpose of the samples is to evaluate our technical ability to produce the badges/insignias and that an exact pantone match for the thread is not critical at this stage is correct. However, you must clearly indicate what the deviation is and what the correct action will be taken.*

7. All of the patches using a merrow (overlock) edge appear to be using a monofilament (nylon) under- thread (similar to fishing line). Some appear to be using a clear filament, others appear to be using smoke colored filament. Is this variation intentional or is the color of the under-thread inconsequential, as it is not to be seen on the topside of the badge?

*Response: The variations are not intentional. It is inconsequential, as it not seen on the topside of the badge.*

8. D-87-001-136 3.3.5-3.3.6; Backing. These paragraphs appear to be specific to a final heat-seal layer. We cannot see anything in the specification regarding an actual stabilizer layer. Typically, we would use a non-woven cutaway material designed to produce the highest quality top-stitching (embroidery) and keep the base material stable to prevent bunching, puckering, and other quality issues. As we cannot see inside the sealed samples and the D-87-001-136 spec does not seem to address this topic, are there any additional comments/concerns regarding this layer which would ultimately be invisible anyway?

*Response: D-87-001-136/SF-001 para 3.3.5 & para 3.3.6 does provide the specification for options on the backing. Should a different method be used as a stabilizer it would be considered as an OBSERVATION as per Table 1 in the Technical Evaluation Requirements.*

9. Regarding questions 5 and 6 in amendment 001; As of right now, we have brief statements to these points in our Section III: Certifications portion of our offer. This is all that is needed at time of submission, correct? *Yes, a brief statement is all that is required.*
10. 6B.11.1 Packaging: Confirm that each individual badge/insignia must be individually wrapped (eg poly sealable or resealable bag) and then bundled in quantities of up to 100pcs. (i.e. 100 patches = 100 bags inside the box, layman's terms)? *Yes, please follow the instructions stipulated under Clause 6B.11.1.*
11. 6B.1.1.3 SACC Clauses: Marking - Based on the sealed samples we have reviewed, there are no visible manufacturer marks anywhere on the badges. Should this information be on the packaging instead? *Yes, please provide the information on the packaging.*

12. 6B.1.1.3 SACC Clauses: Labelling - Should each individual badge/insignia in its individual bag be marked? Or is a single label on the outside of the carton (containing up to 100 pieces) sufficient? *It is recommend that each badge is individually labelled and that the bag also be labelled for the entire quantity in the box.*
13. 6B.12 Ownership of Product - CADPAT/CAG: It is normal during the course of manufacture to get quality rejected pieces, fabric scraps, etc. Are there any specific requirements for the disposal of these items aside from they not find their way into unauthorized hands? Is a simple destruction (in the case of a rejected item) and normal trash acceptable? *A simple destruction (i.e. normal trash or shredding) of rejected items is acceptable.*
14. 6B.13 Preproduction Samples and Production Samples: Is there any allowance (mostly for the first year of the contract) over and above the 90 day delivery (from date of call-up, 6B.3.1) for first-run of any particular patch to account for request and receipt of sealed patterns, and time to digitize machine files? This is a process that only need occur once per badge/insignia variation. *Yes, the Technical Authority and Procurement Authority may authorize an extension of the default call-up delivery deadline of 90 days.*
15. Technical Questions:
- Are there known acceptable thread manufacturers, codes, pantones, or all of the above available for the following colors:
    - CF Gold (rayon) used on badges from Appendix F, G
    - Light green (cotton) used on badges from Appendix A, B
    - Dark Green (cotton) used on badges from Appendix A, B
    - Olive Tan (rayon) used on badges form Appendix H*Cansew and Robinson-Anton are some manufacturers. Primarily, pantones are not used for colour reference.*
  - For the four sample badges we are submitting (per 2.1) we are using the closest visual/material thread matches that are easily obtainable in the timeframe prior to the closing of the bid. It is our understanding (per 3.0) that the *primary* purpose of the samples is to evaluate our technical ability to produce the badges/insignias and that an exact pantone match for the thread is not critical at this stage. Please note that we have obtained the *exact* base materials that meet DSSPM2-2-80-023 and D-80-001-164 and this deviation for sample purposes is *only* for the embroidery and edge thread. It is our intention (per the question above regarding pantones) to obtain the exact color requirement for production, *should we be awarded this work*. Please confirm our understanding of this situation is correct and that this is acceptable. *Yes, you are understanding the process for technical evaluation.*
  - All of the patches using a merrow (overlock) edge appear to be using a monofilament (nylon) under-thread (similar to fishing line). Some appear to be using a clear filament, others appear to be using smoke colored filament. Is this variation intentional or is the color of the under-thread inconsequential, as it is not to be seen on the topside of the badge? *That's inconsequential as long as nothing is seen top side. Being used in operational insignia, the clear or smoke filaments are quite acceptable.*
  - Is there a known width for the merrow (overlock) edge? Standard merrow stitch widths are 1/16", 1/8", 3/16", and 3/8". The sealed samples provided to us appear to fall between 1/8" and 3/16", bearing closer to 1/8". A confirmation of this spec would be appreciated. Our pre-award samples have been done with the 1/8" edge. *Sample for NSN 8455-20-008-9146 is a 1/16 marrowed edge due to the size of the insignia. The remainder is 1/8".*

- e. D-87-001-136 3.3.5-3.3.6; Backing. These paragraphs appear to be specific to a final heat-seal layer. We cannot see anything in the specification regarding an actual stabilizer layer. Typically, we would use a non-woven cutaway material designed to produce the highest quality top-stitching (embroidery) and keep the base material stable to prevent bunching, puckering, and other quality issues. As we cannot see inside the sealed samples and the D-87-001-136 spec does not seem to address this topic, are there any additional comments/concerns regarding this layer which would ultimately be invisible anyway? Base material is at 54 g/m<sup>2</sup> and a thickness of a nylon is specified in table V. Ultimately, the cloth material behind the base material will prevent the bunching during the embroidery before the application of the vinyl film as a stabilizer.

16. Will the call ups be sent all at one time? Or will there be time between each call up?

The call ups are typically done one at a time with time in between each one.

**Date change:**

**Delete: October 1, 2021 for the closing date.**

**Insert: October 8<sup>th</sup>, 2021 as the new closing date.**