



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet IT Professional Services TBIPS 2	
Solicitation No. - N° de l'invitation 08843-190230/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client 20190230	Date 2021-10-08
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-629-39946	
File No. - N° de dossier 629el.08843-190230	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2021-10-14 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Morin, Sylvie	Buyer Id - Id de l'acheteur 629el
Telephone No. - N° de téléphone (613) 859-0761 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Sollicitation No. - N° de l'invitation
08843-190230/A

Amd. No. - N° de la modif.
001

Buyer ID - Id de l'acheteur
629el

Client Ref. No. - N° de réf. du client
08843-190230

File No. - N° du dossier
629elE 08843-190230

CCC No./N° CCC - FMS No./N° VME

The Request for Proposal (RFP) Amendment 002 is raised to answer Bidders questions.

QUESTIONS AND ANSWERS

Question 3

Would the Crown consider changing the basis of selection to 80% technical and 20% financial?

Réponse 3

Canada has reviewed the request, however the requirement remains unchanged.

Question 4

Understanding the client environment, challenges, and needs is a key success factor for any project. While having experience delivering digital transformation and RPA projects is important, we believe that understanding GAC's environment and the needs of the organization will further ensure the success of the RPA program and digital transformation more broadly. With this in mind, would the Crown consider evaluating the understanding of the Crown's environment and needs as part of the technical proposal, and potentially through oral demonstration?

Réponse 4

Canada has reviewed the request, however the requirement remains unchanged.

Question 5

While the requirements seem to be focused on Robotic Process Automation in line with the overall services requested, it is important to note that RPA is typically used as part of broader transformation efforts that require deep understating of the functions and processes to be automated. With the above in mind, would the Crown consider evaluating the bidders experience in financial management, procurement and material management, IM/IT, real property, and grants and contributions management within the Government of Canada?

Réponse 5

Canada has reviewed the request, however the requirement remains unchanged.

Question 6

Would the Crown consider adding mandatory and rated requirements that the bidder has experience within the federal government where internal controls were documented and assessed for RPA implementations?

Réponse 6

Canada has reviewed the request, however the requirement remains unchanged.

Sollicitation No. - N° de l'invitation
08843-190230/A

Amd. No. - N° de la modif.
001

Buyer ID - Id de l'acheteur
629el

Client Ref. No. - N° de réf. du client
08843-190230

File No. - N° du dossier
629elE 08843-190230

CCC No./N° CCC - FMS No./N° VME

Question 7

The RFP requests a number of digital transformation corporate projects delivered to a large government entity or large commercial entity, as well as a number of RPA projects that could have been delivered to any entity. Recognizing that the processes, procedures, policies, governance, oversight, control and overall environment associated with the Government of Canada departments and agencies are quite different than those associated with other large government and commercial entities, and the need to deeply understand the above environment to deliver a successful RPA program at Global Affairs Canada, would the Crown consider adding evaluation criteria that evaluate the bidder's experience in delivering RPA projects for Government of Canada departments and agencies as part of the mandatory and rated criteria?

Réponse 7

Canada has reviewed the request, however the requirement remains unchanged.

Question 8

Would the Crown consider adding a senior resource to the mix and evaluating the senior resource experience in RPA, financial management, procurement and material management, IM/IT, real property, and grants and contributions management within the Government of Canada?

Réponse 8

Canada has reviewed the request, however the requirement remains unchanged.

Question 9

The RFP requests a Level 2 Project Manager and Level 2 Business Consultant. Given that these intermediate resources often require some support to effectively manage large scale transformations, **would the Crown consider adding a Level 1 Business Consultant for financial evaluation only?**

Réponse 9

Canada has reviewed the request, however the requirement remains unchanged.

Question 10

Clarification regarding Mandatory Corporate criteria M2. The last bullet point:

f) Description of project role and tasks performed by resources

This appears to be a copy and paste from criteria related to the proposed resources. Could the Crown please clarify/confirm that bullet point f) is not required for Corporate criteria M2

Réponse 10

Canada has reviewed the request, however the requirement remains unchanged.

TOUTES LES AUTRES CONDITIONS DEMEURENT INCHANGÉES.