

## Questions 1-10 RFP ISED 200774

1. Most Mandatory and Rated Criteria required bidders to provide client references for projects being cited. Given that the some of these criteria require over 10 years of experience, vendors will have to submit an inordinate number of references, many of whom are no longer available due to attrition. Would the Crown please accept three recent and relevant references instead?

References for the last three relevant projects is acceptable

2. Mandatory Criterion MT2 and Rated Criterion RT1 require resources to have experience working for a "Canadian Federal Government Department". Would the Crown please confirm that experience working for Federal Government of Canada Agencies and Crown Corporations would also be accepted in response to these criteria?

Crown Corporations are not considered "Canadian Federal Government Department" in this process.

3. Rated Criterion RT1 requires resources to have over 10 years of experience to score fully. Considering that this solicitation is for a Level 2 resource, which require between 5-10 years of experience according to the TBIPS supply arrangement, would the Crown please consider amending the scoring for RT1 to allow resources which between 8 to 10 years to score fully?

No, the scoring structure will remain the same.

4. Has there been an incumbent within the past twelve months (or greater) either as a term, Casual, or Agency Contract (THS, TSPS, TBIPS) performing these or similar duties?
  - If so, who is the incumbent Vendor and have they been invited?  
A contract was awarded from April to June 2021.
  - If so, can you provide the number of days worked on said contract along with the dollar value?
  - The total amount for 1 year was \$165,742.00 for 158 days.
5. For M2, it asks for 5 years, 3 SAP Federal government projects; would the Crown consider allowing for Crown Corporation, Municipal and Provincial government experience and projects, as long as one of the Projects is Federal government?

No, projects from Crown corporations, Municipal and Provincial governments are not allowed.

6. For R1, to score full points, it asks for 10 years experience with the SAP software in a Canadian Federal Government Department; would the Crown consider accepting experience in Crown Corporation, Municipal and Provincial government?

No, projects from Crown corporations, Municipal and Provincial governments are not allowed.

7. In keeping with the Statement of work would ISED consider changing RT8 to the following please:  
RT8 The Bidder should demonstrate that the proposed resource(s) has experience with a project of a MM module or P2P implementation within the Government of Canada, including analysis of business requirements, design and development (configuration), unit, system and acceptance testing, installation, conversion, training and documentation within the past ten (10) years

There is no RT8

8. The RFP states “as and when requested”, could the client give an indication of the expectations, for when they award the contract, in regard to how long they estimate they will initially require the candidate for and if it will be on a full time basis or part time?  
If it is part time, what would that look like?

It will be full time and it should last until next summer.

9. Point-Rated Criteria RT2 and RT3 require candidates to have 5 years of experience working with both Financial Accounting (FI/CO) and Material Management (MM) SAP modules within the last 10 years. FI/CO and MM are very different areas within the SAP landscape that required unique expertise and it is uncommon for SAP resources to specialize in multiple SAP areas. In order to allow bidders to identify and present highly qualified SAP resources that have valid experience in SAP FI/CO or MM, we request that the Crown combined Rated criteria RT2 and RT3 to permit bidders to present candidates that have 5 years of experience working with either FI/CO or MM in SAP.

We are aware that FI/CO and MM are totally different modules thus it's not expected that candidates score the maximum points on these 2 rated criterias. We still want to assess the experience in both modules separately.

10. RT1: The Bidder should demonstrate that the proposed resource(s) has experience with the SAP software in a Canadian Federal Government Department **within the past ten (10) years**.
- 5 points for at least one (1) year but less than three (3) years of demonstrated experience.
  - 10 points for at least three (3) years but less than five (5) years of demonstrated experience.
  - 15 points for at least five (5) years of demonstrated experience.

RT3: The Bidder should demonstrate that the proposed resource(s) has experience as a functional analyst with SAP Material Management (MM).

- 5 points for at least five (5) years but less than eight (8) years of demonstrated experience.
- 10 points for at least eight (8) years but less than ten (10) years of demonstrated experience.
- 15 points for at least ten (10) years of demonstrated experience.

Relevant years of experience in the Federal Government is important since it gives an indication on how familiar the resource is with the federal government system's landscape, the business processes, the ties and dependencies to central agencies, the regulations in place, etc. The scoring of RT1 and RT3 will remain unchanged. Please note that the way the scoring grid structured and the points are allocated, we do not expect resources to score the maximum of points in all the rated criteria.