



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government
Services Canada/Réception des soumissions/Travaux
publics et Services gouvernementaux Canada

See herein for bid submission
instructions/

Voir la présente pour les
instructions sur la présentation
d'une soumission

NA
Ontario

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet Portable Scanner and Mapper	
Solicitation No. - N° de l'invitation W4948-22SE06/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client W4948-22SE06	Date 2021-12-23
GETS Reference No. - N° de référence de SEAG PW-\$KIN-655-8525	
File No. - N° de dossier KIN-1-56057 (655)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2022-01-12 Heure Normale de l'Est HNE	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Semple, Patrick	Buyer Id - Id de l'acheteur kin655
Telephone No. - N° de téléphone (613) 449-3112 ()	FAX No. - N° de FAX (613) 545-8067
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment 002 is raised to modify the closing date and answer bidder questions as follows:

(1) Change the Closing Date as follows

Refer: Closing Date and Time
Delete: In its entirety
Insert: Closing Date and Time

Solicitation Closes at 02:00pm on 12 January, 2022, Eastern Standard Time (EDT)

(2) Answer the following questions:

1. As a 6-year contract for technology of this type, is there any way that there can be a review of pricing after the 3rd period for change in hardware offerings and marginal price adjustments?

Response: For operational stability DND we require a contract for the full period. Suppliers should must have the ability to meet the contact requirements for that period.

2. I believe some the these specifications are lock out specs. I understand this is bidding and the client likely already knows what they want but working with a very competitive and well-rounded product, I think we can make a solid case to move our system to be considered at least!

Please find the requested changes in verbiage to the M section items. By extending these, it will allow for other potential products and distributors to apply as well.

M1 - Only one system does this, so it should just be moved to a 5 point in the Points Criteria section. This is also not crucial to this type of data collection. It is old methodology.

Response: This is a DND operational requirement. The equipment is not being employed in a static environment. It is a requirement for instant data review, to ensure data is collected in one pass. Our review shows there is more than one system that does this.

M3 – Very ambiguous. This promotes less safe use. Recommend strap and bracing options should be required, as they can allow for single hand operation and promote safety to the user and equipment.

Response DND operational requirement – partially due to portability, speed of set-up/tear down, and expected environment to be used in.

M4 – The size of equipment is focused on what an operator must hold. Recommend altering to “the handheld portion of the system” not the “operational configuration”

Response The requirement is focused on what an operator must hold, due to DND operational requirements. Mobility and minimizing footprint is indicated here, as well as discrete deployment.

M6 – Recommend adding “outdoor” as well. Being indoor only is very limiting in terms of application. Could be moved to Points Criteria related to R3

Response Indoor is the only mandatory requirement – outdoor would be a bonus, but not required.

M7 – Recommend moving into Points Criteria, with movement speeds varying with different equipment. Can promote expanded use cases for the systems

Response DND operational requirement drive. An absolutely mandatory requirement to minimize time with limited to no ability to visit the site again for follow-up scans

M8 – Recommend changing to “Processing of collected data must be completed through an integrated/proprietary software (no need for external third-party licenses) OR *Description currently for M8

Response This speaks to the requirement for portability / minimal footprint, and discrete deployment. Must remain as it.

M9, M10 M11 – Recommend Points Criteria, as many mobile scanners on the market can well exceed these minimums, giving for a better product to the end-user. If point range assistance is required, we can suggest fair categories.

Response R5 & R6 give extra points if you can exceed these minimum requirements.

M14 – Closed loops is a standard for this equipment. Recommend moving to Points as “Open loop” is a newer and more advanced feature addition, promoting flexibility.

Response Closed loop is the Mandatory requirement for this, regardless if it is an industry standard.

M15 – Recommend changing to “System must be able to store multiple scans without need for download/deleting after each scan”. Putting a specific storage space does not consider file structures for different scanners and is not a requirement for extended use without download (file sizes are different etc.)

Response This minimum is based on average scan sizes for the expected use and was informed by specialists within the stakeholder group

M17 – This does not make sense based on M16 description. Should be removed entirely.

Response This was actually included as to not limit potential bidders. Our market research indicated that many available devices had both wired and wireless options available. The purpose of this mandatory is to not limit a supplier that has wireless communication (not desirable), as long as it can be completely turned off

M18 – Recommend moving to points system and adding .laz and .E57 formats (industry standards)

Response Included as a minimum standard, for inter-compatibility with other systems and software already in use. Additional formats may be included, but no additional points rating was included, as other formats will not be utilized, adding no value to the procurement.

R2 – Recommend changing to “Handheld operational portion should be a single, one-piece design”.

Response Similar to M4, the requirement is focused on what an operator must hold, due to the operational requirement. Mobility and minimizing footprint is indicated here, as well as discrete deployment.

R9 – Points awarded for exceeding the 180x180 value

Solicitation No. - N° de l'invitation
W4948-22SE06/A
Client Ref. No. - N° de réf. du client
W4849-22-SE06

Amd. No. - N° de la modif.
002
File No. - N° du dossier
KIN-1-56057

Buyer ID - Id de l'acheteur
KIN655
CCC No./N° CCC - FMS No./N° VME

Response In order not to limit the competition and the technological approach, we predicted that a bidder with performance specifications higher than the minimum would get more points, as a larger field of view would likely speed up scans and / or provide more. details.

R13 – Points awarded exceeding the +5 to +40 range

Response We predicted that a bidder with performance specifications higher than the minimum will get more points, as a higher temperature indicates the product is more robust.

: