



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Training and Specialized Services Division/Division de
la formation et des services spécialisés
Terrasses de la Chaudière 5th Floor
Terrasses de la Chaudière 5e étage
10 Wellington Street,
10, rue Wellington,
Gatineau
Québec
K1A 0S5

Title - Sujet PAEPSS-SPSNSTP PAEPSS-SPSNSTP	
Solicitation No. - N° de l'invitation W8485-205765/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client 6000488014	Date 2022-02-03
GETS Reference No. - N° de référence de SEAG PW-\$\$ZH-108-40420	
File No. - N° de dossier 112zh.W8485-205765	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2022-02-14 Heure Normale du l'Est HNE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Kaine, Joshua	Buyer Id - Id de l'acheteur 112zh
Telephone No. - N° de téléphone (343) 552-5132 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation Amendment 003 is raised to address the following:

1. To answer questions from potential bidders;
 2. to amend article 4.1.3 Financial Evaluation of Part 4 – Evaluation Procedures and Basis of Selection; and
 3. to amend article 7.5.1 Contracting Authority of Part 7 – Resulting Contract Clauses.
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1. Questions and Answers.

Question 1: In reviewing the RFP MT1, it is understood that:

The Bidder must have a minimum of five years' experience within the past eight years prior the bid closing date, providing professional airworthiness or engineering support services to the Government of Canada, or other enterprises working in airworthiness or engineering support, with a contract value exceeding:

\$5,000,000.00 if the Bidder is bidding on one (1) group;

\$10,000,000.00 if the Bidder is bidding on two (2) groups;

\$15,000,000.00 if the Bidder is bidding on three (3) groups; or

\$20,000,000.00 if the Bidder is bidding on four (4) groups.

We are unable to locate in the documentation where it states that a Bidder can only submit one bid. If the Company had only one contract worth \$5M in five of the past eight years and could subsequently meet the MT2 requirement, what would prevent one Organization from submitting four separate bids for each of the four groups? Each of the bids could be identical but submitted multiple times, one for each group, putting them in a position to be successful for all groups independently.

Would the Crown please confirm that only one bid is allowable per Bidder?

Answer 1: Bidders will be evaluated against the number of groups for which they have submitted a financial bid. Bidders must fill out the pricing schedule Attachment 1 of part 3 for all of the resources that they wish to be considered for. Bidders must submit prices for all of the resources in a group. Technically compliant Bidders can bid on one or all of the groups and up to four Contracts can be awarded.

Question 2: In reviewing the RFP MT3, it is understood that:

The Bidder must provide a personnel management plan to attest to how it plans to meet the requirement. At a minimum, the plan must include the following items:

- a. the Bidder recruitment and staffing approach for filling an initial contract demand of up to 85% of the resources of each group (or groups) that the Bidder is bidding on;
- b. the Bidder procedure and timelines for acquiring personnel security clearances;
- c. the Bidder procedure for monitoring the performance of their personnel;
- d. the Bidder procedure for addressing personnel departures and replacement;
- e. a description of the Bidder's interface with the Technical Authority during day-to-day execution of the Work;

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The intent of this requirement is clear and we are prepared to submit this document as part of our bid response. The content/structure is well defined. In the context of a mandatory requirement, it is difficult to determine how a document would be deemed non-compliant if it adheres to the structure implicated in the RFP. Para (a) indicates the Crown's expectation that the Bidder, upon Contract Award, provide a minimum of 85% of the personnel for each of the Groups for which they have bid. At this point, this capability would be demonstrated post Contract Award.

Would the Crown consider requesting evidence of the availability of the resources required to deliver the Project? Para (f) below captures the intent of this suggested MT3 modification.

- f. Prior to an award of a Contract, the Contractor will be requested to provide a list of named resources and associated certification demonstrating to the Crown that the 85% threshold can be met.

Answer 2: Canada will not assess individual resources at bid evaluation. Canada will make an assessment of the Bidder's personnel management plan to determine if the recruitment and staffing approach is sound and reasonable for filling an initial contract demand of up to 85% of the resources of each group (or groups) that the Bidder is bidding on.

2. At article 4.1.2 Financial Evaluation of Part 4 – Evaluation Procedures and Basis of Selection:

- a. DELETE: article 4.1.2 in its entirety
- b. REPLACE with:

4.1.3 Financial Evaluation

4.1.3.1 For bid evaluation and Contractor selection purposes only, the evaluated price of a bid will be determined in accordance with the Pricing Schedule detailed in Attachment 1 to Part 3.

4.1.3.2 Mandatory Financial Criteria

Refer to Attachment 1 to Part 4.

4.1.3.3 Financial Evaluation

The financial evaluation will be conducted by calculating the lowest evaluated price using the procedures below:

- (a) The bidder must provide firm, all inclusive per diem rates for the initial contract period and option period for each Resource Category and level using the available pricing schedule Attachment 1 to part 3. The financial evaluation will be conducted by using these rates to calculate the total value of the financial bid for each group. For each group, the responsive bid which obtains the lowest evaluated price will be recommended for contract award.
- (b) There are two financial evaluation methods possible for this requirement. The first method will be used if 3 or more bids are determined responsive (see (c) below), and the second method will be used if 2 bids are determined responsive (see (d) below).

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- (c) **Financial Evaluation – Method 1:** The following financial evaluation method will be used if 3 or more bids are determined to be responsive for each group:

(i) STEP 1 - CALCULATING THE VALUE OF THE FINANCIAL BID PER GROUP

For each group the Contracting Authority will multiply per diem rates for each resource by the number of resources required in each line, and then by the level of effort required for that line. The total evaluated price of each group will include the initial Contract period and the optional Contract periods.

(ii) STEP 2 - DETERMINING THE LOWER AND UPPER MEDIAN BANDS FOR EACH GROUP

The Contracting Authority will establish, for each group, median band limits based on the total aggregate values, as calculated in step 1, of the firm per diem rates provided by the responsive bids. The median will be calculated using the median function in Microsoft Excel. Using this median, the median band will be established to represent a range that encompasses the lower median rate to a value of minus (-) 20% of the median, and an upper median rate to a value of plus (+) 20% of the median.

When an even number of technically responsive bids have been determined, an average of the middle two rates will be used to calculate the median and median and limits.

If a financial bid includes a group with a total evaluated price outside of the upper and lower bands established by the median methodology, that group within the financial bid will not be considered.

- (d) **Financial Evaluation – Method 2:** The following financial evaluation method will be used if 2 bids are determined responsive for each Group.

(i) STEP 1 - CALCULATING THE VALUE OF THE FINANCIAL BID PER GROUP

For each group the Contracting Authority will multiply per diem rates for each resource by the number of resources required in each line, and then by the level of effort required for that line. The total evaluated price of each group will include the initial Contract period and the optional Contract periods.

(ii) STEP 2 - DETERMINING THE LOWER AND UPPER AVERAGE BANDS FOR EACH GROUP

The Contracting Authority will establish, for each group, average band limits based on the total aggregate values, as calculated in step 1, of the firm per diem rates provided by the responsive bids. The average will be calculated using the average function in Microsoft Excel. Using this average, the average band will be established to represent a range that encompasses the lower average rate to a value of minus (-) 20% of the average, and an upper average rate to a value of plus (+) 20% of the average.

If a financial bid includes a group with a total evaluated price outside of the upper and lower bands established by the averaging methodology, that group within the financial bid will not be considered.

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- a. DELETE: article 7.5.1 in its entirety
 - b. REPLACE with:

7.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Joshua Kaine
Intern Officer
Public Works and Government Services Canada
Acquisitions Programs
Training and Specialized Services Division

Les Terrasses de la Chaudière
10 Wellington St, 5th Floor
Gatineau, Quebec K1A 0S5

Telephone: 343.552.5132
E-mail: Joshua.Kaine@tpsgc-pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

ALL OTHER TERMS AND CONDITIONS REMAINS THE SAME.