



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

Bid Fax: (819) 997-9776

**Revision to a Request for Supply  
Arrangement - Révision à une demande  
pour un arrangement en matière  
d'approvisionnement**

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Solicitation remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'invitation  
demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Scientific, Medical and Photographic Division /  
Division de l'équipement scientifique, des produits  
photographiques et pharmaceutiques  
L'Esplanade Laurier  
140 O'Connor Street,  
East Tower, 7th Floor  
Ottawa  
Ontario  
K1A 0S5

<b>Title - Sujet</b> Dental Equipment and Supplies Dental Supplies, Instruments and Equipment, Parts & Accessories, Services	
<b>Solicitation No. - N° de l'invitation</b> E60PV-20DENT/B	<b>Date</b> 2022-02-07
<b>Client Reference No. - N° de référence du client</b> E60PV-20-DENT	<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> pv960.E60PV-20DENT	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PV-960-80846	
<b>Date of Original Request for Supply Arrangement</b> 2022-01-12 <b>Date de demande pour un arrangement en matière d'app. originale</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Standard Time EST <b>on - le 2022-02-22</b> Heure Normale du l'Est HNE	
<b>Address Enquiries to: - Adresser toutes questions à:</b> O'Gorman, Cindy	<b>Buyer Id - Id de l'acheteur</b> pv960
<b>Telephone No. - N° de téléphone</b> (819) 712-1748 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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Amendment 002 has been raised to publish all answers to questions received to-date.

#### **A. QUESTIONS AND ANSWERS**

**Q7.** The company I work for only sells goods, and we do not offer any services at this time. Regarding **Mandatory Criteria M3 - List of Services Offered**, would we automatically be declared Non-Responsive?

**A7.** **You can still be considered Responsive to criteria M3 in this scenario if you complete "Attachment 2\_List of Services - Pièce jointe 2\_LISTE DE SERVICES E60PV-20DENT.xlsx" and make a relevant comment addressing the Allowable Services listed in the attachment.**

**Q8.** Are there any references, examples or templates offered that will assist me in the actual document completion (Annex B, Annex F, Attachment 1, 2, 3 and 4)?

**A8.** **The instructions for completion of the requested Annexes and attachments can be found in the Request for Supply Arrangement (RFSA) solicitation document itself. If you run into any specific questions when completing these documents, you can submit an enquiry as outlined in Article 2.5 Enquiries - Request for Supply Arrangements.**

**Q9.** Is this Tender awarded based on the highest overall technical score, the lowest price or combination of both?

**A9.** Neither. Canada intends to award several Supply Arrangements to qualifying suppliers. As per Part 4, Article 4.4 Basis of Selection – Minimum Point Rating:

To be declared responsive, an arrangement must:

- (a) comply with all the requirements of the Request for Supply Arrangement/Request for Standing Offer sub-agreement;
- (b) agree to all terms and conditions without making exceptions;
- (c) meet all mandatory technical evaluation criteria;
- (d) include all required information; and
- (e) obtain the required minimum of 258 points overall for the technical evaluation criteria which are subject to point rating. The rating is performed on a scale of 400 points.

Arrangements not meeting (a), (b), (c), (d) or (e) above will be declared non-responsive.

**Q10.** Do we need to fill in the company coordinates, signature and date on the cover page and submit with our proposal?

**A10.** **Yes**

**Q11.** I can't find Annex C, D and E and attachments 5 and 6 to fill out in the Attachments section. Will they be added later?

**A11.** No, all documents that Canada intends to publish for the RFSA have been published.

- **Annex C & D:** These are examples of the Low Dollar Value and Medium Complexity templates and are NOT to be filled out by suppliers. They are to be used solely by Identified Users when issuing contracts under the awarded Supply Arrangements. They are included in the RFSA as a reference to suppliers only.
- **Annex E:** The Supply Arrangement (SA) Usage Reporting instructions will be used once the SA is awarded.
- **Attachment 5 and 6** are simple forms that can be found in the actual RFSA document and you can reproduce them to submit with your arrangement.

**Q12.** Can you confirm that the attachments are the documents that need to be filled and sent in to apply as a potential supplier?

**A12.** Yes, the attachments are documents that you can work and input your information as part of your proposal. In most cases, the documents are bilingual with a tab in each for French and English. You only need to fill one of the 2 tabs. Attachment 4 is the only one that has both a French and an English version. All documents have been tested independently to ensure that they work and information can be input.

**Q13.** For Annex F, do we have to use this template for all our products? I have my pricing in an excel format. Can I provide my price list or do we have to put all our products on your template.

**A13.** You must use our excel template in Annex F to submit your prices. Separate price lists will not be accepted.

**Q14.** The 2008 Standard Instructions (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/all>) at 8f says: "It should be noted that the use of epost Connect service requires a Canadian mailing address. Should a supplier not have a Canadian mailing address, they may use the Bid Receiving Unit address specified in the RFSA in order to register for the epost Connect service." Can you provide this address.

**A14.** The address that follows is only for using in context of the Standard Instructions 2008 article 8f spelled out in Q13. Do not send your arrangement to the following address because as per Article 2.2 of the RFSA, hard copy bids (paper or soft copies on media) submitted to PWGSC will not be accepted.

**Bid Receiving - PWGSC**  
Place du Portage, Phase III, Tower B  
11 Laurier Street  
Gatineau, Quebec  
K1A 0S5

**Q15.** Do I understand correctly that to initiate the epost Connect I have to send a request to [tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca](mailto:tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca) ?

**A15.** Yes that is correct.

Solicitation No. - N° de l'invitation  
E60PV-20DENT/B  
Client Ref. No. - N° de réf. du client  
E60PV-20DENT

Amd. No. - N° de la modif.  
002  
File No. - N° du dossier  
pv960.E60PV-20DENT

Buyer ID - Id de l'acheteur  
pv960  
CCC No./N° CCC - FMS No./N° VME

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**ALL OTHER TERMS AND CONDITIONS OF THE REQUEST  
FOR SUPPLY ARRANGEMENT REMAIN UNCHANGED.**