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See herein for bid submission
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Voir la présente pour les
instructions sur la présentation
d'une soumission

NA
Manitoba

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada -
Western Region
Victory Building/Édifice Victory
Room 310/pièce 310
269 Main Street/269 rue Main
Winnipeg
Manitoba
R3C 1B3

Title - Sujet National Renewable Energy Certifica National Renewable Energy Certificates - PSIB	
Solicitation No. - N° de l'invitation EP959-211993/B	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client EP959-211993	Date 2022-02-22
GETS Reference No. - N° de référence de SEAG PW-\$WPG-005-11302	
File No. - N° de dossier WPG-0-43120 (005)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Central Daylight Saving Time CDT on - le 2022-06-02 Heure Avancée du Centre HAC	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Guilford, Alison	Buyer Id - Id de l'acheteur wpg005
Telephone No. - N° de téléphone (204) 228-7215 ()	FAX No. - N° de FAX (418) 566-6167
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment #002 to Solicitation No. EP959-211993/B is raised to address the following:

1. Refer to p. 1:

DELETE: Solicitation closes at 02:00 PM on 2022-04-14

INSERT: Solicitation closes at 02:00 PM on 2022-06-02

2. Bidder's Conference

Thursday, February 3, 2022, 11:00 am to 11:51 am (CST)

Location: MS Teams (Videoconference)

INSERT: Attachments:

1. Minutes (5 pages)
2. PowerPoint (12 pages)
3. Attendance List (1 page)

3. Refer to ANNEX A, REQUIREMENT, STATEMENT OF REQUIREMENT

DELETE: in its entirety

INSERT:

Canada recognizes that the Contractor may have included multiple REC Projects in their bid. Where this is the case, the requirements below apply to each REC Project, individually. If any of the REC Projects included in the bid do not, individually, meet the criteria set out below, the entire bid may be deemed non-compliant.

Each REC Project must meet the following criteria:

- (a) Be located in Canada.
- (b) Be able to connect to the existing Electricity grid and be located where the available capacity of the line, substation or region of the Electricity grid to which the Facility will connect, under system normal conditions, can accept 100% of the REC Projects Contract Capacity.
- (c) Utilize Solar Energy or Wind Energy as the sole source(s) of fuel to generate Electricity.
- (d) Have Site Control.
- (e) Be separately metered.
- (f) Not be a Behind-the-Meter Project.
- (g) Be a New Build or be an Expansion but not a Redevelopment. For absolute clarity, a REC Project referred to in a bid that is an Expansion is eligible under this RFP only with respect to the Contract Capacity relating to the Expansion, separately metered.
- (h) Only be included in a single bid in response to this RFP. Contracts will be awarded in the ranking order identified in Appendix 2.
- (i) Attain Commercial Operation on or before the Target COD of December 31, 2025.

**4. Refer to ANNEX C, RENEWABLE ENERGY CERTIFICATE SUPPLY CLAUSES (RECSC),
ARTICLE 5: RENEWABLE ATTRIBUTES AND RELATED PRODUCTS, 5.1 Renewable Attributes**

DELETE: (a) The Generator will have the Renewable Attributes certified as RECs using the UL ECOLOGO Standard for Sustainability for Renewable Low-Impact Electricity Products or equivalent, as pre-approved by Canada.

INSERT: (a) The Generator will have the Renewable Attributes certified as RECs using the UL ECOLOGO Standard for Sustainability for Renewable Low-Impact Electricity Products.

5. QUESTIONS AND RESPONSES:

Question 2: In Annex A it states the PSIB set aside for 6,400 MWh annually, and in the statement of Requirements under Each REC Project must meet the following criteria: section e) Have a proposed Contract Capacity that is greater than or equal to 5MW.

Does all the statement of requirement apply to the PSIB set aside?

The economics of a new facility to offer 6,400 MWh annually doesn't seem to be in line with the criteria in Annex A.

Response 2: Thank you for your question. The RFP has been amended to remove: (e) Have a proposed Contract Capacity that is greater than or equal to 5 MW.

Question 3: What is the contract price escalation percentage?

Response 3: There is no contract price escalation percentage. The Basis of Payment in the RFP features firm pricing for a fixed twenty year term, starting at the Commercial Operation Date.

Question 4: Does a project need to achieve or be at any minimum level of project development stage to be eligible to apply?

Response 4: There is no minimum level of project development required; however, the proposal must demonstrate that the REC Project meets all of the technical criteria, is capable of meeting the Commercial Operation Date and meets the definition of New Build or Expansion as per the Glossary (Appendix 1 to Annex A), to qualify for the RFP. Please refer to Annex A for more details.

Question 5: Statement of Requirement in Annex A in the National Renewable Energy Certificates RFP states, "Each REC Project must meet the following criteria: (h) Be a New Build or be an Expansion but not a Redevelopment". The definition of "Existing Renewable Facility" in the RFP states, "...a generating facility will be deemed to have commercially operational generating equipment if, at any time, it has commenced construction prior to contract award, or generated renewable electricity and received power pool revenues in the previous one hundred eighty (180) days." Excluding projects that have commenced construction prior to contract award, or generated renewable electricity and received power pool revenues in the previous one hundred eighty (180) days risks limiting the competitive outcome of the procurement. Some projects that proceeded through development in the hopes of winning the original PWGSC procurement are now under active construction rather than languishing and occupying an advanced position in the AESO queue. These projects were originally intended to be bid in the original PWGSC procurement. Now, it would be unfortunate if these projects, and the additional competitiveness they could provide, were to be excluded from the renewed procurement effort. Therefore, we would like to request that the RFP not exclude projects that have commenced construction prior to contract award, or generated renewable electricity and received power pool revenues in the previous one hundred eighty (180) days.

Response 5: Canada is unable to accept the proposed modification. The criteria in the RFPs are a result of Government of Canada commitments, including the Greening Government Strategy, Pan-Canadian Framework on Clean Growth and Climate Change and PSPC's 2019 and 2021 Minister's mandate letters. The intent of this procurement is to create unsubscribed, new clean electricity capacity, in accordance with Canada's operational requirements.

Question 6: The National Renewable Energy Certificates RFP was issued on January 12, 2022 and states that all required supporting documentation and bid submission must be submitted on April 14, 2022, which provides a 3-month solicitation period. In our opinion, bid submissions require on average 6 months to: consider the RFP rules; review our portfolio and identify competitive projects; determine mutually beneficial partnership agreements with host communities or Indigenous communities (normally the longest lead item); seek any necessary financial documents; allow for a Q&A process with several public notice rounds to end a few weeks before bid submission; and prepare bid documents for submission. Therefore, we would like to request that the solicitation period be extended to 6 months.

Response 6: Thank you for your question. The RFP has been amended to extend the solicitation closing date by seven weeks to June 1, 2022. This is the maximum amount of time available for an extension to the solicitation closing date.

Question 7: Are you committed to ECOLOGO, or can we use something else Green-e certified?

Response 7: Canada will only accept RECs certified UL ECOLOGO Standard. Annex C, Article 5, 5.1 has been amended.

All other terms and conditions remain the same.



National Renewable Energy Certificates Bidder's Conference Minutes

Date: Thursday, February 3, 2022
Time: 11:00 am to 11:51 am (CST)
Location: MS Teams (Videoconference)

- EP959-211993/B - National Renewable Energy Certificates – Procurement Strategy for Indigenous Business herein after referred to “**PSIB**”; and
 - EP959-211948/C - National Renewable Energy Certificates herein after referred to as “**Main**”.
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Note: See attached MS PowerPoint document for the full presentation.

1. Opening Remarks

- Question and Answer Period: Please hold your questions until we get to 5. Question and Answer Period.
- Alberta Bulk Clean Electricity Bidder Bidder's Conference was held on Tuesday, February 1, 2022.
- This PowerPoint presentation will be posted as part of an amendment to the RFPs.

2. Welcome and Introductions

3. Background, Procurement History and Analysis

- Background: National Renewable Energy Certificates (RECs)
- Procurement History: Previous RFPs
- Analysis of Previous RFP process

4. Review of the Requests for Proposals

- Overview
- PSIB RFP
- Main RFP: Indigenous Participation
- Bid Submission
- Evaluation Procedures and Basis of Selection
- Evaluation Criteria
- Basis of Payment
- Main RFP: Bid Price Reduction

5. Question and Answer Period

- Responses to previously submitted questions.
- Attendees Questions: Please 'raise hand' in MSTeams to ask a question, and we will call upon you to ask your question.
- Responses to questions PSPC receives will be provided through solicitation amendments published to buyandsell.gc.ca in both official languages. This will allow all potential bidders to receive the same information.

Question 1:

- **Enquirer:** Alison indicated in her presentation that a project must be a new build or expansion, but not a redevelopment. Excluding these projects risks limiting the competitive outcome of the procurement. Some of the projects that proceeded through redevelopment are now under construction and occupying an advance position. They were originally intended to bid in the last procurement so it seems that they can provide additional competitiveness. Are you prepared for the possibility of looking at projects that have commenced construction but are operational before contract awarding?
- **PSPC response:** We will have a conversation with the team offline. If you could send us your question in writing, we would appreciate it.

Question 2:

- **Enquirer:** In the Evaluation, is there a scoring mechanism as a preference for Indigenous partnerships that are already in place versus the ones that don't have it during the bid process but have one year to affirm that?
- **PSPC response:** We are using methodology where the bidder would receive a reduction in the evaluated price if they exceed our minimum mandatory Indigenous target of 25%. It's pro-rated from 25% to 50%, and they can receive up to 10% reduction in price. There is no additional points for confirming the agreement before the bid is submitted, it's something we are going to validate within one year of contract award for the successful bidder(s). There is no additional scoring method applied beyond that.

Question 3:

- **Enquirer:** How does the Government in this procurement protect against receiving bids from a party who may not have their Indigenous partnership in place within the one year versus a project that may already have that in place during the bid process?
- **PSPC response:** We did provide a bit of clarity on that in the beginning of the presentation. The actual percentage that is committed by the bidder will be written in the contract as a mandatory requirement and must be met within that one year period. If that relationship falls through, Canada will have grounds for termination of the contract. We want to highlight that this is a very important element for anyone interesting on bidding, you will be accountable on the percentage you commit. We are currently looking a little bit closer on how we are going to evaluate that the partnership is indeed valid and the partner meets our definition of Indigenous entity. We will take a closer look at that in the weeks to follow as we did receive a similar question recently.

Question 4:

- **Enquirer:** In terms of the Termination provisions, are they in place and what is the penalty to the selected proponent who cannot meet the Indigenous participation commitment after a year?
- **PSPC response:** We have our own assessment program called Vendor Performance Corrective Measures Policy, where if we are in a situation of default, we have an evaluation process for the situation in place and there is a recourse mechanism built in that program itself. At the same time, the Commercial Operation Date is on or December 31, 2025, and we do have other provisions included in our General Conditions such as Excusable Delay (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/3/2030/20#excusable-delay>). There could be such a situation where we may make other considerations depending on that situation. The successful Contractor will have a responsibilities that are tied to that specific clausling. We recommend reviewing that clause because it could be applicable to their situation and in case there are issues in meeting that requirement. We do have a number of mechanisms built in that contract and into our own process where we feel confident that we could enforce such a situation.

Question 5:

- **Enquirer:** Regarding the Indigenous participation if an entity is 100% developer, can they participate both in main stream and the set aside?
- **PSPC response:** Yes. we encourage bidders who have the capacity to participate in both RFPs. We will be evaluating the PSIB RFP first, and then the Main RFP will be evaluated after the PSIB RFP because there is a potential of reduction in the total volume of RECs. The benefit is that if you are at 100% Indigenous on the Main RFP, you can confirm that commitment and receive up to 10% reduction of the evaluated price.

Question 6:

- **Enquirer:** Does the Government of Canada's Standard Acquisitions Clauses and Conditions manual apply to this RFP, specifically to Termination for convenience?
- **PSPC response:** Yes, our SACC Manual clauses are included in the RFP and the resulting contract. The General Conditions (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/3/2030/20>), which includes Termination for convenience are incorporated in the resulting contract as well.

Question 7:

- **Enquirer:** Do you plan on releasing a draft contract?
- **PSPC response:** The draft contract is included in the RFP as PART 7 – RESULTING CONTRACT CLAUSES.

Question 8:

- **Enquirer:** Would PSPC consider widening the net of projects by not restricting any project looking to build this year? If bidders are not able to commence construction by the time of an award of contract, that pushes the build potentially quite far depending on how the process rolls out, and you will probably miss the build window for this year. I would strongly encourage that be reconsidered perhaps by elimination of that construction provision altogether. Also regarding the set aside 5% is quite a small component, so I would encourage that it be increased to attract more Indigenous participation.
- **PSPC response:** Regarding your New Build question, we will have a further discussion offline with the project team in terms of that definition of New Build and you will see a response to your question in a solicitation amendment.

Regarding your PSIB RFP question: We consulted within the industry, we did a Request for Information and we received mixed reviews for small and large percentage. There is always a challenge in trying to appeal to everyone and there are some smaller Indigenous entities that will be happy to participate in the smaller volume. We encourage you to bid on the Main RFP. As detailed in the RFPs, bidders who meet all mandatory criteria may submit a bid for a volume that is less than, or equal to, the total volume of RECs. We encourage bidders who have the capacity to participate in both RFPs. The benefit is that if you are at 100% Indigenous on the Main RFP, you can confirm that commitment and receive up to 10% reduction of the evaluated price. We hope that the PSIB RFP, with 5% of the total volume, would still be attractive to an Indigenous entity that wants the small target and they would still participate.

Question 9:

- **Enquirer:** The submission deadline of April 14, 2022 is still a tight timeframe. There is a lot to be done, including ensuring you have your Indigenous partner lined up. Would PSPC consider extending that deadline in order to allow sufficient time to submit a comprehensive bid?
- **PSPC response:** This is something we've already began to talk about as a team. Please watch for a solicitation amendment published to buyandsell.gc.ca.

Question 10:

- **Enquirer:** I am looking at Article 5 about the Renewable Attributes requirements so I am confirming that they would need to be equal of those certified, looks like the RECs would be and that's fine. But then when I look at 5.1. section (d), they are talking about certifying and registering the RECs. I am wondering if you are set on formal registry? Does the federal Government intend to create an account for those credits, do they have an account already, or is this something you might be open to transfer of legal ownership or registry?
- **PSPC response:** We will have to review that article to ensure we are meeting what we are looking to accomplish with that registry clause. We will provide a response to your question in a solicitation amendment.

Question 11:

- **Enquirer:** I just wanted to highlight that some of the registries are a bit restrictive on what you can do with the rest of your RECs, so we are a little bit hesitant to commit to putting our RECs on any particular registry, in case that limits what we can do with the rest for our facility. We are hoping for some flexibility on that requirement. Second question is about the supply shortfall regarding the facility unable to meet the supply requirements. At 128,000MWh a year, you would have to replace those with RECs from somewhere in Canada, but they have to be a wind or solar facility built within the last 5 years. Hoping for a little more flexibility on that, just because supply is limited in Canada on contracted RECs, especially when trying to stick with new built facilities. RECs might be easier to find on older facilities that have ran out on their PPA. That is a risk we have highlighted in our bid.
- **PSPC response:** We've had conversations with the team on this so we will give it additional consideration. We will provide a response to your question in a solicitation amendment.

Question 12:

- **Enquirer:** In this procurement, is there a consideration that a project developer is able to provide a project that doesn't meet the full requirement of the program?
- **PSPC response:** Yes. If you take a look at the Basis of Payment, it will explain our Evaluation procedures there. We would consider projects that are not full volume and there is a methodology we are using when we are going to award a contract or multiple contracts. We will still accept your bid as long as you meet all mandatory requirements.

Question 13:

- **Enquirer:** Are you committed to ECOLOGO, or can we use something else Green-e certified?
- **PSPC response:** We didn't include Green-e at this time, that's something we can look into after we have an internal discussion to make sure it meets our requirements. We will provide a response to your question in a solicitation amendment.

6. Closing Remarks

We will remain online for a few more minutes. If you have any further questions, please send us an email. We will provide a response in an amendment.

Any RFP modifications as a result of this conference will be posted through solicitation amendments published to www.buyandsell.gc.ca in both official languages.

The meeting adjourned at 11:51 am (CST).



Bidder's Conference

National Renewable Energy Certificates

EP959-211993/B - National Renewable Energy Certificates – PSIB (herein after referred to as PSIB)

- Solicitation posted January 12, 2022
- Solicitation closes April 14, 2022 at 14:00 (Central)

EP959-211948/C - National Renewable Energy Certificates (hereinafter referred to as Main)

- Solicitation posted January 12, 2022
- Solicitation closes April 14, 2022 at 14:00 (Central)

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1

Agenda

- Opening Remarks
- Welcome and Introductions
- Background, Procurement History and Analysis
- Review of RFPs
- Question and Answer Period
- Closing Remarks

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2

Opening Remarks

- Questions and Answer Period
- Alberta Bulk Clean Electricity bidder's conference was held separately on February 1, 2022.
 - Email Contracting Authority if you have questions
 - Tyler.Zdan@pwgsc-tpsgc.gc.ca
- It is the bidder's responsibility to note these differences and account for them in each bid submission, as applicable.
- To be shared through solicitation amendment(s):
 - Attendance List and email addresses;
 - A copy of this PowerPoint Presentation; and
 - Questions and Answers

3

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3

Welcome

Introductions

- Public Services and Procurement Canada (PSPC)
- PSPC's Fairness Monitor from Samson

4

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Background

- Main and PSIB Renewable Energy Certificates (RECs) RFPs address:
 - Pan-Canadian Framework and Greening Government Strategy
 - 2019 PSPC Minister's mandate
 - Clean electricity
 - Indigenous contracting

5

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Procurement History

- Previous RFPs
 - 4 RFPs issued in January 2021
 - 2 Alberta New Solar Electricity Generation
 - 2 National Renewable Energy Certificates (RECs)
 - RFPs closed February 2021
 - No compliant bids received

6

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Analysis

- Analysis of Previous RFP Process
 - Industry Feedback
 - RFI and survey
 - One-on-one meetings
 - Issues Identified
 - Short timelines
 - Indigenous Participation partnerships
 - Bid and contract security

7

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7

Review of RFP

- Overview
 - 20-year term
 - in effect on or before December 31, 2025
 - New Build or be an Expansion but not a Redevelopment
 - Overall required volume up to 128,000 MWh of Renewable Energy Certificates (RECs) annually
 - Solar or wind
 - **PSIB:** Procurement Strategy for Indigenous Business up to 5 percent (6,400 RECs)
 - **Main:** 95%, up to 100%, of total volume dependent on PSIB contract award.

8

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8

Review of RFP (cont'd)

- PSIB RFP
 - For more information on Indigenous business requirements of the Set-aside Program for Indigenous Business see Annex 9.4 of the Supply Manual. (<https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/annex/9/4>)
 - In the RFP at Part 5, 5.2.3 Additional Certifications Precedent to Contract Award
 - 5.2.3.1 Set-aside for Indigenous Business
 - 5.2.3.2 Owner/Employee Certification - Set-aside for Indigenous Business

9

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9

Review of RFP (cont'd)

- Main RFP: Indigenous Participation
 - Economic Interest
 - Applies to the New Build Project(s)
 - 25% Mandatory Minimum (MM)
 - Bid price reduction of up to 10% for exceeding MM
 - Declaration to be provided at bid close
 - Arrangement to be confirmed no later than 1 year after award

10

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10

Review of RFP (cont'd)

- Bid Submission:
 - Refer to Part 2 and 3 of the RFPs for further information.
 - epost Connect
 - email requesting to open an epost Connect conversation is required: roreceptionSoumissions.wrbidreceiving@tpsgc-pwgsc.gc.ca
 - Bids don't need to be completed/or uploaded at the time that the conversation is initiated, but once the conversation is opened, documents can be uploaded at any time prior to the solicitation closing date and time.
 - Faxed bids will be accepted at 1-418-566-6167
 - Enquiries – Bid Solicitation
 - Alison Guilford: alison.guilford@pwgsc-tpsgc.gc.ca

11

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11

Review of RFP (cont'd)

- Evaluation Procedures and Basis of Selection
 - Phased Bid Compliance Process
 - 3 Phases: Financial, Technical and Final
 - Phase 1
 - Bids reviewed to ensure all financial info is supplied
 - Phase 2
 - Bids reviewed to ensure technical info is supplied
 - Phase 3
 - Mandatory technical criteria and financial criteria reviewed for compliance, evaluation finalized, and Canada will recommend for contract award the responsive bids with the lowest evaluated REC Price, up to the maximum volume of the bid, until Canada's Procurement Target (up to 128,000 RECs) is met.

12

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12

Review of RFP (cont'd)

- Evaluation Criteria
 - **Main and PSIB RFPs:** Mandatory technical criteria evaluated on a pass/fail basis (Appendix 2 to Annex A)

Main RFP:

- 25 percent mandatory minimum for Indigenous participation
- Financial criterion (for Indigenous participation) to determine bid price reduction.
- The adjusted price will be used for evaluation purposes only.

13

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13

Review of RFP (cont'd)

- Basis of Payment
 - Bidders must provide:
 1. Maximum number of RECs being offered (per year)
 2. Firm pricing from Commercial Operation Date (on or before December 31, 2025) for a fixed twenty year term
 - Maximum number of RECs being offered (per year) must be in MWh format.
 - Rate must be in \$/REC

14

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14

Review of RFP

- Main RFP: Bid Price Reduction
 - Indigenous Participation Score = $(\% \text{ of Economic Interest} - 25\%) / 25\% * 2$
 - Example: Bidder commits to 40% Economic Interest:
 $(40\% \text{ Economic Interest} - 25\% = 15\%) / 25\% * 2 = \mathbf{1.20 \text{ Points}}$
 - Adjusted REC Price = $(1 - (0.05 \times \text{Indigenous Participation Score})) * \text{REC Price}$
 - Example: $(1 - (0.05 \times \mathbf{1.20 \text{ Points}})) * \$17.0000 = \$15.9800$

The adjusted price will be used for evaluation purposes only.

15

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15

Question and Answer Period (cont'd)

1. Responses to pre-submitted questions
2. Questions from bidder's conference attendees

16

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16

Question and Answer Period (cont'd)

- **Question 1:** Why only RECs from solar and wind electricity sources?
- **Response 1:** Wind and solar projects will provide clean electricity in a manner that fits with our timeline. It was assessed to meet the New Build Project requirements by the end of 2025, other types of clean electricity would not be operational.

17

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17

Question and Answer Period (cont'd)

- **Question 2:** Can we change Indigenous partners?
- **Response 2:** The bidder does not need to identify its Indigenous partner in the Indigenous Participation Project Declaration form found in Appendix 8. Therefore, the successful bidder could change its Indigenous partner prior to the confirmation which is required within one year of contract award. PSPC does not advise the successful bidder to make such a change and encourages all bidders to undertake sincere negotiations with any potential Indigenous partners. The successful bidder will need to confirm within one year of award that the Indigenous participation percentage it declared in its bid has been met in the arrangement with its Indigenous partner. A change of partners will not allow the successful bidder to confirm an Indigenous participation percentage that was lower than what it had declared in its bid.

18

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18

Question and Answer Period (cont'd)

- **Question 3:** My corporation is a 100% owned and operated first nation business (i.e. not a Band or Community), does it qualify as “Qualifying Indigenous Entity”?
- **Response 3:** Yes, an Indigenous business would be considered a Qualifying Indigenous Entity, in accordance with the definition of the term provided in Appendix 1 to Annex A.

19

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19

Question and Answer Period (cont'd)

- **Question 4:** For the PSIB RFP, what are the requirements for Indigenous business requirements of the Set-aside Program for Indigenous Business?
- **Response 4:** A bidder is required to certify in its bid that it is an Indigenous business, as defined under PSIB. The certification includes an undertaking that the business will continue to meet the criteria, which define it as Indigenous throughout the performance of the contract. A bidder's certification that it is Indigenous is subject to audit, both before and after contract award.

For more information on Indigenous business requirements of the Set-aside Program for Indigenous Business, refer to Annex 9.4 of the Supply Manual (<https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/annex/9/4>).

20

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20

Question and Answer Period (cont'd)

- **Question 5:** Will I be receiving all updates by email, or will I need to further register as a supplier to access the updates.
- **Response 5:** The best way to stay on top of the latest information is to sign up for the Buyandsell.gc.ca email notification service, or subscribe to an RSS or ATOM web feed to receive notifications whenever there is an amendment or update to an opportunity. Please visit the Follow Opportunities page on Buyandsell.gc.ca (<https://buyandsell.gc.ca/procurement-data/tenders/follow-opportunities>).

21

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21

Question and Answer Period Attendees Questions

Please 'raise hand' in MSTeams
to ask a question, and we will
call upon you to ask your question.

22

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22

Closing Remarks

- **Solicitations close:** April 14, 2022 at 14:00 (Central)
- **Anticipated contract award(s):** Fall 2022
- **Please submit additional questions to:**
Alison Guilford, Contracting Authority
alison.Guilford@pwgsc-tpsgc.gc.ca
- Bidder's conference minutes, including the attendance list and contact info, the PowerPoint presentation and questions and responses, will be posted on Buyandsell.gc.ca.
- Any modifications to the requirements will be addressed via solicitation amendments.

23

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23

Thank you for your attendance
and your participation in this
bidder's conference!

24

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24

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Danny	Wisniowski-Wong	Departement of National Defence / Ministère de la défense nationale	
Mathieu	Farley	Samson	