

Title: *Subscription to the IHIS Platform – POLI Strat*

1. Advance Contract Award Notice (ACAN)

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits, a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

2. Definition of the Requirement

The PMPRB gathers intelligence and data on international pricing and reimbursement regimes/policies and trends to carry out its price review process, develop strategic advice and report on national and international trends. To perform these functions, the PMPRB needs to invest considerable resources both internally and externally to gathering and analyzing the best available information on global pricing and reimbursement of pharmaceuticals.

3. Criteria for Assessment of the Statement of Capabilities

Any interested supplier must demonstrate by way of a statement of capabilities that it meets the following requirements:

Drug Database

- Comparison of prices for hospital and retail pharmaceuticals globally
- Flexible interface enables filtering by 22 fields including: country, active ingredient, brand name, company product status, and price;
- Full price history for all three price levels (manufacturer, wholesaler, and retail) in monthly timeseries and mandatory discounted prices when applicable;
- Aggregated pricing indicators such as Avg. launch sequence per drug and Time to Pricing to

Therapeutic Cost

- Pricing data broken down by critical and detailed cost, narrowed down at the indication level;
- Comprehensive assumptions around dosing, average duration of use and other factors support the average therapy cost and treatment cycle cost estimations;
- Cost calculation tool
- Data points available: Dates for approval and reimbursement decision per indication;

Average costs of treatment, Reimbursements per indication; HTA agencies per indication;

Annual costs of therapy for products on market.

Leading global pharmaceutical pricing database

All sources are official and contractual based

10 years on average drug price history

Transparent data with direct access to sources

Data normalization – easily comparable across countries

Pricing & Reimbursement (P&R) Market Intelligence

Daily headline analysis, monthly bulletin with executive summary of the key developments from the previous month, and regular special reports providing more in-depth analysis of key themes;

- Market Access Month Ahead: Monthly updates on expected healthcare reforms, price changes, HTA/reimbursement decisions and ongoing public consultations;

- Granular country pages and profiles for 45 markets including SWOT, P&R system overview, P&R landscape, reimbursement process, price setting, distribution margins, and P&R policies;
- Detailed Market Access Risk Scores for 70 markets assessing the risks to market entry for an innovative treatment;
- Cross-country Pricing and Reimbursement Policy Database of cost containment measures;
- Searchable Risk Sharing Database of publicly disclosed agreements.

Timely and on-demand access to our multilingual team
 Average 6 headline analysis/day dedicated to P&R
 Worldwide coverage on daily analysis & 45 country reports
 20-years of Headline Analysis in our Database
 Real time alert tool

International Reference Pricing (IRP)

- Readily identify IRP dynamics across global markets;
- Interactive map and matrix on International Reference Pricing with structured view of reference relationships;
- Application of IRP in 60+ referrer markets in terms of basket and IRP formula applied;
- 80+ reference markets
- Distinguish formal vs. informal referencing;
- Quarterly update cycle, complemented with IRP Headline Analysis.

Real-time updates on Connect platform
 Standardise IRP excel sheet for upload into your IRP tool
 In-depth primary and desk research lead by multilingual team
 Direct access to analysts by phone or email

4. Applicability of the trade agreement(s) to the Procurement

This procurement is subject to the following trade agreement(s):

- Canadian Free Trade Agreement (CFTA);
- Canada-Chile Free Trade Agreement (CCFTA);
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP);
- Canada-Colombia Free Trade Agreement;
- Canada-European Union Comprehensive Economic and Trade Agreement (CETA); and
- Canada-Honduras Free Trade Agreement;
- Canada-Korea Free Trade Agreement;
- Canada-Panama Free Trade Agreement;
- Canada-Peru Free Trade Agreement (CPFTA);
- Canada-Ukraine Free Trade Agreement;
- Canada-United Kingdom Trade Continuity Agreement (Canada-UK TCA);
- World Trade Organization-Agreement on Government Procurement (WTO-GPA).

5. Set-aside under the Procurement Strategy for Indigenous Business

This procurement is not subject to any set-asides for Indigenous Suppliers.

6. Comprehensive Land Claims Agreement(s)

This procurement is not subject to a Comprehensive Land Claims Agreement

7. Justification for the Pre-Identified Supplier

The supplier mentioned in Section 8 below is the only known supplier that meets the mandatory criteria set out in Section 3 above.

Should Canada receive a statement of capabilities from a supplier that contains sufficient information to indicate that it meets the requirements set forth in this ACAN, a competitive process will be triggered with a technical and financial evaluation methodology of the bids proposed by the potential bidders.

8. Government Contracts Regulations Exception(s)

The following exception(s) to the Government Contracts Regulations is (are) invoked for this procurement under subsection Sub-section 6(d) - "only one person is capable of performing the work".

The identified supplier, GlobalData, is the only one able to meet all criteria identified in Section 3 above.

9. Exclusions and/or Limited Tendering Reasons

The following exclusion(s) and/or limited tendering reasons are invoked under the section of the trade agreements specified:

- Canadian Free Trade Agreement (CFTA) - Article(s) 513, b, iii
- Canada-European Union Comprehensive Economic and Trade Agreement (CETA) - Article(s) 19.12, 1.b
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) - Article(s) 15.10, 2.b, iii
- Canada-Chile Free Trade Agreement (CCFTA) - Article(s) Kbis-09, 1.b
- Canada-Colombia Free Trade Agreement - Article(s) 1409, 1.b
- Canada-Honduras Free Trade Agreement - Article(s) 17.11, 2.b
- Canada-Korea Free Trade Agreement - Article(s) 14.3
- Canada-Panama Free Trade Agreement - Article(s) 16.10, 1.b
- Canada-Peru Free Trade Agreement (CPFTA) - Article(s) 1409, 1.b
- Canada-United Kingdom Trade Continuity Agreement (Canada-UK TCA) - Article(s) 19.12, 1.b
- Canada-Ukraine Free Trade Agreement (CUFTA) - Article(s) 10.13, 1.b

10. Ownership of Intellectual Property

Ownership of any Foreground Intellectual Property arising out of the proposed contract will vest in the Contractor.

11. Period of the Proposed Contract or Delivery Date

The proposed contract is from contract March 24, 2022 to March 23, 2023, with four (4) one year options.

12. Cost Estimate of the Proposed Contract

The estimated value of the contract, including options is **\$292,515.00 (USD)**, plus taxes, if applicable.

13. Name and Address of the Pre-identified Supplier

GlobalData
John Carpenter House
7 Carmelite Street
London EC4Y 0BS, England

14. Suppliers' Right to Submit a Statement of Capabilities

Suppliers who consider themselves fully qualified and available to provide the goods, services or construction services described in the ACAN may submit a statement of capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

15. Closing date for a Submission of a Statement of Capabilities

The closing date and time for accepting statements of capabilities is **March 18, 2022 at 2pm EDT**

16. Inquiries and Submission of Statements of Capabilities

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