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**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services Division/Division des  
services professionnels en informatique

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Quebec

K1A0S5

<b>Title - Sujet</b> DHRIM professional services DIRHG Services Professionnels	
<b>Solicitation No. - N° de l'invitation</b> W6369-210260/A	<b>Amendment No. - N° modif.</b> 007
<b>Client Reference No. - N° de référence du client</b> W6369-210260	<b>Date</b> 2022-03-14
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$IPS-014-40551	
<b>File No. - N° de dossier</b> 014ips.W6369-210260	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT <b>on - le 2022-03-21</b> Heure Avancée de l'Est HAE	
<b>F.O.B. - F.A.B.</b>	
<b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Hamelin, Nathalie	<b>Buyer Id - Id de l'acheteur</b> 014ips
<b>Telephone No. - N° de téléphone</b> (873) 355-3891 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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### **SOLICITATION AMENDMENT 007**

This solicitation amendment is raised to :

1. Provide answers to Bidders questions in relation to this solicitation.
  2. Amend the Request For Proposal (RFP) as detailed in Appendix A-6 below.
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#### **Question #42:**

Please refer to CPR1. Considering the Statement of Work, shouldn't the criteria require experience with both versions 9.1 and 9.2? CM1 allows for the older version 8.9 or higher but there is no specific measurement of v9.1 experience which is also in DND's current environment. As well, the SOW references an upgrade "to version 9.2 or cloud equivalent", why is there no measure of v9.2 experience? To allow bidders to be assessed for the match of their solution to DND's stated needs, will DND please change CPR1 to require experience with version 9.1 or higher where at least 1 of the 3 contracts presented must be for version 9.2?

#### **Answer #42:**

Canada will not amend this criteria and therefore will remain unchanged.

#### **Question #43:**

For CPR2, why is there no timeframe, dollar value or technology specified? Would DND please consider changing this to require that only ERP professional services with a billed value of \$5M or greater in the last five years qualify? Otherwise, a contract for a single database analyst resource from 15 years ago would qualify and we do not believe this is what DND is trying to measure with this criteria.

#### **Answer #43:**

The criterion is hereby amended to include ERP professional services with a billed value of 5M or greater since 2010. Canada has amended Form 3 – Corporate Point-Rated Criteria as detailed in Appendix A-6 below.

#### **Question #44:**

We are asking that DND reverse the change it made in Amendment 5 to CPR4. In QA40 a Bidder argues two things incorrectly: allowing experience for work in progress is not "unusual"

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and a PeopleSoft upgrade to version 9.0 that happened more than five years ago does not constitute “highly relevant experience”. The impact of the change is that more recent experience that actually reflects the DND SOW (v9.1, 9.2/cloud) is now being valued on the same level as work completed 12 years ago to a version of software DND does not have nor is planning to use. Is rated criteria not meant to compare offers - by grading the match of experience to needs and rating desirable attributes - to assess the relative value of one proposal to the next? If so then we submit that, to be fair to all Bidders, a Bidder who cannot present recent and truly relevant projects simply should have its offer rated accordingly and DND should reverse this change.

**Answer #44:**

Canada will not amend this criteria and therefore will remain as previously amended.

**Question #45:**

To better match DND’s needs over the life of the contract, would DND please amend the CPR4 criteria so that only upgrades to version 9.2 be considered compliant? No other criteria measures this experience, yet it will be an important aspect of the contract given the age of PeopleSoft version 8.9/9.1 and is reasonable considering PeopleSoft v9.2 has been available since 2013.

**Answer #45:**

Canada will not amend this criteria and therefore will remain unchanged.

**Question #46:**

Transition is an important component of any procurement where there is an incumbent. On other projects for DND, we have completed the transition as both the incumbent who was subsequently awarded the follow-on contract, and where we have transitioned the contracts to other suppliers. We have also transitioned a project over a period of months to ensure continuity. However we have not seen a situation on a time and material contract where the Government of Canada asks for, and is able to accept, free services during a transition period.

Moreover, we believe Canada’s current position contradicts Para 4.70.20.30 (a) & (b) of the Supply Manual which clearly states: “the basis of payment provides only for the reimbursement of the contractor of actual costs incurred” and “ Contractors cannot normally be expected to accept a contract, which provides for no profit for the manufacture of goods or the provision of services.”

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While Amendment 4 Q&A #32 states that Section 7.28 will not be changed and that imposing transition costs of this nature is not unfair, we respectfully request the Government of Canada reconsider its position and remove Section 7.28 in its entirety.

**Answer #46:**

As stated in solicitation amendment 004, Q&A 32, Canada will not amend clause 7.28 – Implementation of Professional Services.

**Question #47:**

Please confirm that Section 7.10(g)(i) Failure to Provide Resource applies only when a Task Authorization has been signed by the parties and the Contractor is unable to provide a resource.

**Answer #47:**

No. The Failure to Provide a Resource does not only apply when Task Authorization has been signed.

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**APPENDIX A-6**

*At Form 3– Corporate Point-Rated Criteria has been amended as follows:*

- |               |   |
|---------------|---|
| <b>DELETE</b> | Form 3- Corporate Point-Rated Criteria (Revised March 9 <sup>th</sup> , 2022) in its entirety       |
| <b>INSERT</b> | <b>Form 3- Corporate Point-Rated Criteria (Revised March 10<sup>th</sup>, 2022) – See attached.</b> |

<b>Solicitation No. – N° de l'invitation</b> W6369-210260/A	<b>Amd. No – N° de la modif.</b> 007	<b>Buyer ID – Id de l'acheteur</b> 014IPS
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**FORM 3**  
**CORPORATE POINT-RATED CRITERIA**  
**REVISED MARCH 10<sup>TH</sup>, 2022**

<b>CPR#</b>	<b>Corporate Point-Rated Criteria</b>	<b>Maximum Points</b>	<b>Points Scale</b>
<b>CPR1</b>	<p>In addition to the two (2) contracts provided in CM1, the Bidder should demonstrate its experience providing PeopleSoft Human Capital Management (HCM) systems services, as a prime contractor, through other contracts, which meet all of following:</p> <p>Each single contract should have been:</p> <ol style="list-style-type: none"> <li>1. for the support of PeopleSoft HCM system: <ol style="list-style-type: none"> <li>a. at version 8.9 or higher</li> <li>b. using PeopleTools v. 8.49 or higher</li> <li>c. for a minimum of 5,000 users</li> </ol> </li> <li>2. for a duration of 24 consecutive months within the last 60 months (as of bid solicitation date)</li> <li>3. <del>each contract with a</del> separate and distinct <b>business client</b>.</li> <li>4. for Work performed at the client site (i.e. not using a service delivery centre).</li> </ol> <p>The Bidder should demonstrate its experience providing services under the other contract(s) and should submit customer references for each contract provided.</p> <p>The references should include the following:</p> <ol style="list-style-type: none"> <li>1. Name of the organization;</li> <li>2. Size of organization;</li> <li>3. The contract number;</li> <li>4. A brief description of the services provided;</li> </ol>	<b>6</b>	<p>1 additional contract to those provided in <b>CM1</b> = 2 points</p> <p>2 additional contracts to those provided in <b>CM1</b> = 4 points</p> <p>3 additional contracts to those provided in <b>CM1</b> = 6 points</p>

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<p>5. The name, the telephone number and e-mail address of the organizations' contact responsible for the Contract;</p> <p>6. The dates (dd/mm/yyyy) for both the start and end date (if applicable) of the contracts;</p> <p>7. The PeopleSoft version(s) supported.</p> <p>The information listed above should be submitted with the bid using Form 5 – Customer Reference Contact Information Form. If any of the information is not submitted, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the information listed above within this time frame will render the bid non-responsive.</p> <p>It is the Bidder's responsibility to ensure that any information provided is accurate.</p> <p>The Bidder should have been the prime contractor, rather than a subcontractor. This means that the Bidder contracted directly with the customer of the work. If the Bidder's contract was to perform work which another entity had itself first been contracted to perform, the Bidder will not be considered as the prime contractor. For example, Z (customer) contracted with Y, in turn, entered into a contract with X to provide all or part of these services to Z. In this example, Y is a prime contractor and X is a subcontractor.</p> <p>Bidders are reminded that a Supply Arrangement or Standing Offer is not a contract and therefore any reference to this type of document will not be accepted for the purpose of evaluating contract experience. For example if the Bidder</p>		
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	references is TBIPS SA number such as EN578-170432/XXX/EL for the purpose of demonstrating experience under the evaluation criteria, Canada will disregard this experience because it does not relate to a specific contract.		
<b>CPR2</b>	The Bidder should provide contract(s) for Work performed or on-going in-service support of <b>one or more ERP application(s) for a military organization with a contract value of \$5M or greater since 2010.</b>	4	1 contract = 2 points 2 contracts= 4 points
<b>CPR3</b>	The Bidder should have been providing for a minimum of seven (7) years, support services for <b>PeopleSoft</b> Human Capital Management products and supplying resources performing *in-service support tasks as described in the Statement of Work.  <b>To demonstrate this, the Bidder must provide a description of the Human Capital Management services provided each year (with tasks such as those described in the SOW).</b>  <b>* In-service support tasks” means providing production including conducting tasks that ensure the optimum availability, reliability, efficiency and business continuity.</b>	<del>10</del> 8	<del>1 point per year up to max of 10 points</del> 7 to less than 8 years = 2 points 8 to less than 9 years = 4 points 9 to less than 10 years = 6 points 10 years = 8 points
<b>CPR4</b>	The Bidder should demonstrate that it has successfully led a large software upgrade projects to upgrade <b>PeopleSoft</b> Human Capital Management Products applications from older to newer versions, and/or to other <b>PeopleSoft</b> Human Capital Management Products software products.	<del>20</del> 40	Per project: 5 points – Contract <b>annual</b> value was at least \$ \$500K and less than \$5M 10 points – Contract <b>annual</b> value was \$5M or more

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<p><del>To demonstrate this, the Bidder must provide 2 software development project references. For each submitted project the Bidder should include a copy of the contract cover page and a brief description of the Vendor’s role.</del></p> <p>A “large software upgrade project” being defined as having a contract value of \$500K (including applicable taxes) or more and a duration of at least one year, and having been started or completed <del>within the last 5 years since 2010</del>. There must be at least 6 months of Work completed.</p> <p><del>To demonstrate this, the Bidder must provide 2 software development project references for each submitted project.</del></p> <p><del>The characteristics of each project that will be evaluated are:</del></p> <ul style="list-style-type: none"> <li><del>• Scope (dollar value);</del></li> <li><del>• Total annual; contract/tasking expenditure, based on a fixed-price arrangement or on per diem rates over at least 5 resource categories; and</del></li> <li><del>• Duration — Duration of the contract is including any option periods.</del></li> </ul> <p>A reference for each project including the name, title, organization and recent telephone number is required. If it is a</p>		<p>5 points – Contract duration was at least 1 year and less than 2 years</p> <p>10 points – Contract duration was at least 2 years.</p>
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	<p>federal government contract, the Bidder must specify the department, title of contract, contract number, value and name of client contract with recent telephone number.</p> <p>Note: The contract referenced in requirement <b>CM1</b> may be used for this requirement.</p>		
	<b>MAXIMUM AVAILABLE POINTS:</b>	<b>58 points</b>	
	<b>MINIMUM POINTS REQUIRED:</b>	<b>41 points</b>	
	<b>POINTS ACHIEVED:</b>		