



SHARED SERVICES CANADA
Challenge-Based Standing Offer Solicitation (CBSOS) - Initial
For
Cloud-based Security Services (CSS)

Solicitation No.	CSS092421B	Date	March 15 th , 2022
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GCDocs File No.	101691102	Amendment No. 1
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Issuing Office	Shared Services Canada 180 Kent Street, 13 th Floor Ottawa, Ontario K1P 0B5		
Standing Offer Authority (The Standing Offer Authority is the person designated by that title in the Solicitation, or by notice to the Offeror, to act as Canada's "Point of Contact" for all aspects of the Solicitation process.)	Title	Christopher Bromfield	
	Telephone No.	(343) 550-3959	
	Email Address	christopher.bromfield@canada.ca	
Closing Dates and Times 1. Invitation to Qualify Solutions 2. Solicitation Closing - SP/OEM 3. Solicitation Closing - Resellers	1. (To be Determined) at 15:00 2. (To be Determined) at 15:00 3. June 30, 2022 at 15:00		
Email Address for Submitting Offers	christopher.bromfield@canada.ca		
Time Zone	EDT		
Destination of Goods/Services	See Herein		
Vendor/Firm Name and Address	Telephone No. :		
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)	Name/Title		
	Signature	Date	



CBSOS - Initial for CSS Status Update

With this amendment, Shared Services Canada (SSC) would also like to provide potential Offerors with an update on the status of this CBSOS procurement process.

Current Status

This CBSOS procurement process is currently at Stage 4 - Invitation to Qualify Solutions. On March 4, 2022, SSC published the CBSOS Solicitation No. CBSS0924221B, as a follow-up to the CBSOS No. CSS092421A, dated September 24, 2021, which had a closing date of January 30, 2022. Based on findings from the ItR - Wave 1, under the CBSOS No. CSS092421A, Canada has decided to invite Software Publisher and Original Equipment Manufacturer Offerors to qualify their Solutions, via a “pre-screening process”.

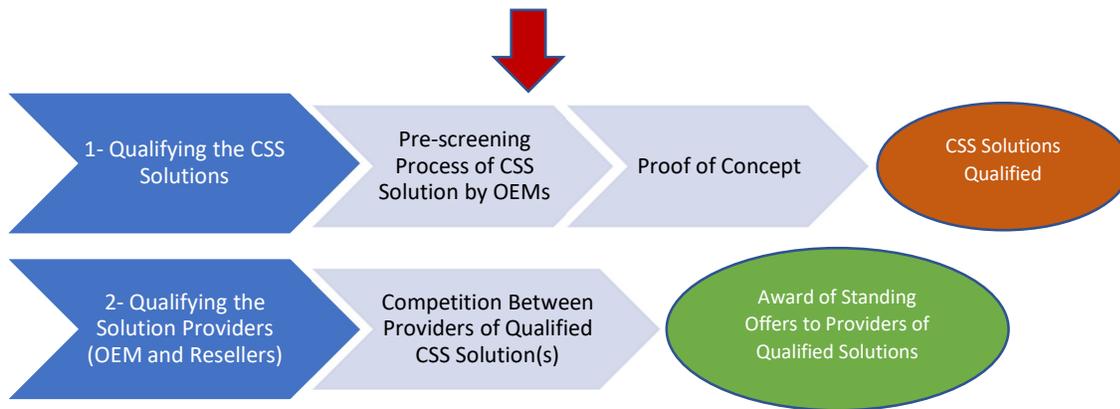
Next Step

The next step in this CBSOS procurement, is to qualify Solutions, via a pre-screening process.

The purpose of the pre-screening process is to qualify CSS Solutions against a set of mandatory and rated evaluation criteria, Canada will “rank” Solutions as part of this pre-screening process. One of the highest-ranking Solutions will be a “set-aside” to a Small and Medium Enterprise.

After the pre-screening process, Canada may decide to pivot directly from the Invitation to Qualify Solutions stage; to Proof of Concept, (please refer to the attached *Draft for Consultation, Cloud-based Security Services (CSS) Solution Pre-Screening Process*). If Canada chooses to go directly to Proof of Concept, the Providers of the highest-ranking Solutions will be invited to participate in the Proof of Concept “procurement ecosystem”, so that Canada can work with the Solution Providers to ensure that their Solutions meet the MVRs, and so that Canada can compare Solutions against one another with the aim of selecting the “best-fit” Solutions. Canada is confident that this pre-screening process will result in a set of qualified Solutions.

Once the Solutions are qualified, Canada will proceed with qualifying the Providers of those qualified Solutions, and award a Standing Offers to those Providers who qualify. The qualified Providers will establish a Standing Offer Holders List, from which Canada will select the Solution Provider for SSC’s enterprise deployment. The following infographic is a visual representation of the next steps in the CBSOS procurement process.



OEM: Pre-Selection Questionnaire

As part of Amendment 1, Canada is seeking feedback from Industry on the pre-screening process. Canada has included a *Pre-Selection Questionnaire* designed to contribute to the improvement of the attached *Draft for Consultation, Cloud-based Security Services (CSS) Solution Pre-Screening Process*, prior to releasing the final version. Canada would like to receive the completed questionnaires by **March 18th, 2022 at 15:00 EDT**. The questionnaire can be found at the following link :

<https://forms.office.com/r/xwpC0EBJtz>

Amendment No. 01

Amendment No. 1 to the CBSOS is issued to:

- seek feedback from SP/OEM Offerors on the attached *Cloud-based Security Services (CSS) Solution Pre-Screening Process*, via the *OEM: Pre-Selection Questionnaire*;
- change the project name;
- change the heading of Stage 4: SP/OEM - Invitation to Qualify;
- revise Stage 4: SP/OEM - Invitation to Qualify; and
- revise the Attachment A - Statement of Challenge.

1. Amendment to seek feedback from SP/OEM Offerors on the *Draft for Consultation, Cloud-based Security Services (CSS) Solution Pre-Screening Process*.

Canada is seeking feedback from SP/OEM Offerors on the *Draft for Consultation, Cloud-based Security Services (CSS) Solution Pre-Screening Process*. Offerors are requested to **review** the *Draft for Consultation, Cloud-based Security Services (CSS) Solution Pre-Screening Process*, and **provide feedback** via the *OEM: Pre-Selection Questionnaire*.

(Note to SP/OEM Offerors: the *Draft for Consultation, Cloud-based Security Services (CSS) Solution Pre-Screening Process* document, and the weblink to the *OEM: Pre-Selection Questionnaire* are available on Buyandsell.gc.ca.)

SP/OEM Offerors should respond to the OEM: Pre-Selection Questionnaire no later than March 18th, 2022 at 15:00 EDT.



2. Amendment to change the project name.

Where it appears in the CBSOS, the project name: **Cloud-Based Security Services (CBSS)** is hereby amended and replaced in its entirety with the following: **Cloud-based Security Services (CSS)**.

3. Amendment to Section 1.4.

Section 1.4, Stage 4: SP/OEM - Invitation to Qualify of the CBSOS is hereby amended and replaced in its entirety with the following:

Stage 4: SP/OEM - Invitation to Qualify Solutions

Based on findings of the ItR - Wave 1, Canada will invite Software Publishers and Original Equipment Manufacturers (SP/OEM) Offerors to qualify their Solutions. The objective of the Invitation to Qualify Stage is to establish a list of innovative Solutions that address the problem statement. Canada will select the most qualified Solutions to establish that list.

(Note to Offerors: the Invitation to Qualify Solutions process will be limited to the Solutions of SP/OEM Offerors as defined in section 1.3.1.1 - Software Publisher and Original Equipment Manufacturer.)

4. Amendment to Section 2.3.

Section 2.3, Question Period 3 - Invitation to Qualify of the CBSOS is hereby amended and replaced in its entirety with the following:

Question Period 3 - Invitation to Qualify Solutions: All enquiries are requested to be submitted in writing to the Point of Contact no later than 3 calendar days before the Closing Date and Time of Stage 4: SP/OEM - Invitation to Qualify Solutions. Enquiries received that do not meet this condition, may not be answered before the Closing Date and Time. Enquiries received after that time will not be answered.

5. Amendment to Attachment A – Statement of Challenge.

Attachment A – Statement of Challenge of the CBSOS is hereby amended and replaced in its entirety with the following attachment:

Attachment A – Statement of Challenge (partial)

(Note to SP/OEM Offerors: Attachment A – Statement of Challenge (partial) is available on Buyandsell.gc.ca.)

6. All Other Terms Remain Unchanged

All other terms set forth in the CBSOS shall remain unchanged and this Amendment No. 1 and the CBSOS shall be deemed a single integrated document for all purposes.