



Questions & Answers

Title: GHP Account Executives, Level 3	
Solicitation Number: ISED-201286	Date: April 13, 2022

NO	Questions	Answers
1	Would ISED consider a bid from a team of consultants as opposed to a single account executive?	ISED would consider an alternative service team. We value deep integration of the Account Executives into the AGS. An alternative arrangement would need a strong rationale for a team of consultants. We'd also need to know how specialist time, budget, responsiveness and knowledge transfer etc. would be addressed. You may wish to present two options - one for just Account Executive(s) and one for the Account Executive(s) with a team to support.