



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

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**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Weapons Systems Division/Division des systèmes  
d'arme  
11 Laurier St. / 11, rue Laurier  
8C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

|  |   |
|--|---|
| <b>Title - Sujet</b> RFI for Service Pistols Replacement   |   |
| <b>Solicitation No. - N° de l'invitation</b><br>M7594-224467/B   | <b>Amendment No. - N° modif.</b><br>003     |
| <b>Client Reference No. - N° de référence du client</b><br>M7594-224467  | <b>Date</b><br>2022-04-25                   |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$\$BM-030-28618   |   |
| <b>File No. - N° de dossier</b><br>030bm.M7594-224467  | <b>CCC No./N° CCC - FMS No./N° VME</b>      |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT<br><b>on - le 2022-05-04</b> Heure Avancée de l'Est HAE |   |
| <b>F.O.B. - F.A.B.</b><br><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>       |   |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Kraya, Omar   | <b>Buyer Id - Id de l'acheteur</b><br>030bm |
| <b>Telephone No. - N° de téléphone</b><br>(343) 552-5009 ( )   | <b>FAX No. - N° de FAX</b><br>( ) -         |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b>  |   |

**Instructions: See Herein**

**Instructions: Voir aux présentes**

|  |  |
|--|--|
| <b>Delivery Required - Livraison exigée</b>  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   |  |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>   |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br><b>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b><br><b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |  |
| <b>Signature</b>   | <b>Date</b>                                  |

**REQUEST FOR INFORMATION**  
**FOR SERVICE PISTOL REPLACEMENT**  
**FOR THE ROYAL CANADIAN MOUNTED POLICE**  
**AMENDMENT #003**

This amendment is issued to:

- Provide Industry with information on the Industry Engagement Information Session as well as the One-on-One Vendor Sessions.
- Provide Industry with information on the Rules of Engagement requirements for the Industry Engagement Information Session as well as and One-on-One Vendor Sessions.
- Update the procurement activities and considerations table dates and activities under Part 3, PROCUREMENT ACTIVITIES AND CONSIDERATIONS.
- Update Part 7: OPPORTUNITY FOR AN INFORMATION SESSION.
- Add Part 12: OPPORTUNITY FOR ONE-ON-ONE SESSIONS

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The Request for Information (RFI) is hereby amended as follows:

**1. Under Part 3, PROCUREMENT ACTIVITIES AND CONSIDERATIONS:**

**DELETE** the procurement activities and considerations table dates and activities its entirety and **INSERT** the following in its place:

| ACTIVITY                                  | DATE                    |
|---|-------------------------|
| Issuance of RFI, to be posted for 30 days | March 28, 2022          |
| Review Industry Responses to RFI          | April/May, 2022         |
| Industry Engagement Information Session   | May 18, 2022 @ 1300hrs. |
| Industry one-on-one sessions              | Late May, 2022          |
| Release RFP                               | Summer, 2022            |
| Evaluations                               | Fall, 2022              |
| Contract Award                            | December, 2022          |

**2. DELETE** Part 7. OPPORTUNITY FOR AN INFORMATION SESSION in its entirety and **INSERT** the following in its place:

## **7. OPPORTUNITY FOR AN INFORMATION SESSION**

Canada will be holding a virtual Industry Engagement Information Session with Industry on this RFI. The purpose of the Industry Engagement Information Session is to provide interested vendors with general information on the RFI requirements, the consultative process, and an opportunity to seek clarifications on the objective and content of the RFI.

The Industry Engagement Information Session is currently scheduled for, **May 18 , 2022 @ 13:00**, subject to change at Canada's discretion. The session will be offered in both Canada's official languages. Please refer to Appendix C: Industry Engagement Information Session Draft Schedule and Agenda for more details. Respondents will be required to participate remotely. The technology that will be used is still to be determined; however, it will likely be through Microsoft Teams and Slido will likely be used for the Questions and Answers portion of the Industry Engagement Information Session.

**Vendors interested in participating in the Industry Engagement Information Session are required to confirm their attendance by returning the completed Appendix A: Registration Form for Industry Engagement Information to the Contracting Authority via email: [omar.kraya@tpsgc-pwgsc.gc.ca](mailto:omar.kraya@tpsgc-pwgsc.gc.ca) by May 9, 2022.** The detailed information and the link to access the Industry Engagement Information Session will be provided by the Contracting Authority and will be communicated in writing to the interested vendors prior to the Industry Engagement Information Session.

Vendors are to note that participation in the Industry Engagement Information Session is not mandatory and will not preclude vendors from participating in subsequent phases of the procurement process.

## **3. After Part 11 POTENTIAL SPECIFICATIONS FOR RCMP SERVICE PISTOL AND ANCILLARIES:**

**INSERT** the following:

### **12. INDUSTRY ONE-ON-ONE SESSIONS**

Canada will be holding one-on-one sessions with Industry, following this RFI. Using the form provided in Appendix B, interested Vendors should express in writing to the Contracting Authority their choice of the following participation options:

- Whether they would like to attend a one-on-one session with Canada **with** or **without** a product demonstration.
- If they **would** like to offer a product demonstration as part of their one-on-one session, Vendors must identify which product(s) they wish to demonstrate.
- If they do not want to offer a product demonstration as part of their one-on-one session, Vendors must identify if they wish to meet with Canada in-person or virtually.

**Vendors interested in participating in a One-on-One Vendor Session are required to confirm their participation by returning the completed Appendix B: Registration Form for One on-One Vendor Sessions to the Contracting Authority via email: [omar.kraya@tpsgc-pwgsc.gc.ca](mailto:omar.kraya@tpsgc-pwgsc.gc.ca) by May 9, 2022.** Vendors should also identify their preferred language of the demonstration (i.e. English or French).

Vendor One-on-One Sessions will be conducted individually and the content will be kept confidential.

To align with Canada's proposed schedule in Part 3 of this RFI, Canada is intending to hold Vendor One-on-One Sessions in **late May 2022**, subject to change at Canada's discretion.

**If your company is located outside Canada and you wish to offer Canada a product demonstration of your pistol during your one-on-one session, what approvals will you require to bring your pistol into Canada? How much lead time will be required?**

Following a review of the RFI responses, the Contracting Authority will reach out to all vendors who have expressed an interest in participating in a Vendor One-on-One Session and will provide all applicable details in writing, in regard to next steps. Vendors who have indicated they would like to provide Canada with a product demonstration will be provided with a description of the functionality that Canada would like to see for the product(s) that will be demonstrated. **All** Vendors who have expressed an interest in participating in a Vendor One-on-One Session will be provided with a standard set of questions related to the RCMP's Service Pistol Replacement Project and must be prepared to attend their session with responses prepared.

Canada will commit to providing Vendors with as much time as possible to prepare for a one-on-one session, however given time constraints, Vendors should be prepared to have as little as (1) or (2) weeks of preparation time.

The exact date and time of the Vendor One-on-One Sessions will be provided by the Contracting Authority and will be communicated in writing to the interested parties at later date. Vendors who have indicated they do not wish to provide a product demonstration as part of their one-on-one session should be prepared to participate remotely, likely using Microsoft Teams. Vendors who have indicated they would like to offer a product demonstration as part of their one-on-one session should be prepared to participate with Canada in-person at an RCMP facility located in Ottawa, Ontario.

Vendors are to note that participation in a One-on-One Session with Canada is not mandatory and will not preclude vendors from participation in subsequent phases of the procurement process.

**APPENDIX A**  
**Registration Form for Industry Engagement Information Session**  
**A maximum of 5 people from each vendor are allowed to attend.**

|  |         |        |
|--|---------|--------|
| <b>Company Name of Participating Supplier:</b> |         |        |
| <b>Contact Name:</b>                           |         |        |
| <b>Title:</b>                                  |         |        |
| <b>Telephone:</b>                              |         |        |
| <b>E-mail:</b>                                 |         |        |
| <b>Signature:</b>                              |         |        |
| <b>Mailing Address:</b>                        |         |        |
| <b>Preferred Language:</b>                     | English | French |

**Attendees:**

|    | <b>Name:</b> | <b>Title:</b> |
|----|--------------|---------------|
| 1. |              |               |
| 2. |              |               |
| 3. |              |               |
| 4. |              |               |
| 5. |              |               |

**APPENDIX B**  
**Registration Form for Industry One-on-One Sessions**  
**A maximum of 5 people from each vendor are allowed to attend.**

|  |         |        |
|--|---------|--------|
| <b>Company Name of Participating Supplier:</b> |         |        |
| <b>Contact Name:</b>                           |         |        |
| <b>Title:</b>                                  |         |        |
| <b>Telephone:</b>                              |         |        |
| <b>E-mail:</b>                                 |         |        |
| <b>Signature:</b>                              |         |        |
| <b>Mailing Address:</b>                        |         |        |
| <b>Preferred Language:</b>                     | English | French |

**Participation Options:**

**I would like to attend a Vendor One-on-One session:** *(select one of the following options)*

- ☐ **With** a product demonstration      ☐ **Without** a product demonstration

**I have indicated I want to provide a product demonstration as part of my Vendor One-on-One Session.**  
**I will be demonstrating the following products:** *(check all that apply)*

- ☐ Pistol      ☐ Red Dot Sight      ☐ Weapon Light      ☐ Carrying Case      ☐ Holster

**I have indicated I do not want to provide a product demonstration as part of my Vendor One-on-One Session. I would like to meet with Canada absent a demonstration:** *(select one of the following options)*

- ☐ In-Person      ☐ Virtually

**Attendees:**

|    | <b>Name:</b> | <b>Title:</b> |
|----|--------------|---------------|
| 1. |              |               |
| 2. |              |               |
| 3. |              |               |
| 4. |              |               |
| 5. |              |               |

**APPENDIX C**  
**Industry Engagement Information Session**  
**Draft Schedule and Agenda**

| Item # | Event  | Time Allocated | Speaker  |
|--------|--|----------------|--|
| 1.0    | Welcome and Roundtable                             |                | Public Services and<br>Procurement Canada<br>(PSPC)<br><br>Royal Canadian Mounted<br>Police (RCMP) |
| 2.0    | Proposed Procurement and Engagement<br>Approach    |                | PSPC   |
| 3.0    | Service Pistol Replacement Requirement<br>Overview |                | RCMP   |
| 4.0    | Questions and Answers                              |                | PSPC and RCMP  |