



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

See herein for bid submission  
instructions/

Voir la présente pour les  
instructions sur la présentation  
d'une soumission

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Offer remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'offre demeurent  
les mêmes.

### Comments - Commentaires

THIS STANDING OFFER CONTAINS A  
SECURITY REQUIREMENT

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Public Works and Government Services Canada -  
Pacific Region  
800 Burrard Street, Room 219  
800, rue Burrard, pièce 219  
Vancouver  
British C  
V6Z 0B9

|  |  |
|--|--|
| <b>Title - Sujet</b> Roofing SOA<br>COC – Couverture   |  |
| <b>Solicitation No. - N° de l'invitation</b><br>W684Q-220181/A   | <b>Date</b><br>2022-05-31                    |
| <b>Client Reference No. - N° de référence du client</b>  | <b>Amendment No. - N° modif.</b><br>002      |
| <b>File No. - N° de dossier</b><br>PWY-1-44200 (028)   | <b>CCC No./N° CCC - FMS No./N° VME</b>       |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$PWY-028-9130   |  |
| <b>Date of Original Request for Standing Offer</b><br><b>Date de la demande de l'offre à commandes originale</b> 2022-05-12  |  |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b> Pacific Daylight Saving Time PDT<br><b>on - le 2022-06-10</b> Heure Avancée du Pacifique HAP                   |  |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Lam (PWY), Tian   | <b>Buyer Id - Id de l'acheteur</b><br>pwy028 |
| <b>Telephone No. - N° de téléphone</b><br>(604) 363-7968 ( )   | <b>FAX No. - N° de FAX</b><br>( ) -          |
| <b>Delivery Required - Livraison exigée</b>  |  |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b><br>DND - CFB Esquimalt - Victoria, BC                                |  |
| <b>Security - Sécurité</b><br>This revision does not change the security requirements of the Offer.<br>Cette révision ne change pas les besoins en matière de sécurité de la présente offre. |  |

Instructions: See Herein

Instructions: Voir aux présentes

|  |  |   |
|--|--|---|
| <b>Acknowledgement copy required</b><br><b>Accusé de réception requis</b>  | <b>Yes - Oui</b><br><input type="checkbox"/> | <b>No - Non</b><br><input type="checkbox"/> |
| <b>The Offeror hereby acknowledges this revision to its Offer.</b><br><b>Le proposant constate, par la présente, cette révision à son offre.</b>   |  |   |
| <b>Signature</b>   | <b>Date</b>                                  |   |
| Name and title of person authorized to sign on behalf of offeror. (type or print)<br>Nom et titre de la personne autorisée à signer au nom du proposant.<br>(taper ou écrire en caractères d'imprimerie) |  |   |
| <b>For the Minister - Pour le Ministre</b>   |  |   |

The Solicitation Amendment 002 is raised to publish questions and answers and to revise the Appendix 1 - Price Proposal Form.

### **1. Questions and Answers**

Q1) Is there a bidders conference for this SOA?

A1) No there is no bidders conference for this solicitation W684Q-220181/A

Q2) For travel to locations like CFMETR (Canadian Forces Maritime Experimental and Test Ranges) & Winchelsea Island - Nanoose, BC - travel is to be billed based on hourly rates plus cost of transportation of materials and travel at cost plus based on a submitted overhead and profit markup.

A2) To clarify costs for out of town locations outside of Victoria such as Nanoose:  
Travel costs are to be based on the hourly rates for the workers doing the work multiplied by the number of hours. Total costs of materials are to include all material and delivery fees and based on cost plus their markup for unspecified materials.

Offerors are advised that any travel time and travel-related expenses associated with the delivery of services at the following locations (a-d below) are to be calculated as an integral part of the hourly rates:

- a) CFB Esquimalt including Dockyard, Signal Hill, Naden, Colwood, Rocky Point, Albert Head, Belmont Park, Heals Range, Munroe Head, Mary Hill, Pat Bay, Work Point, and Yarrows.
- b) Bay St Armoury – 715 Bay St. Victoria, BC
- c) Ashton Armoury – 724 Vanalman Ave. Victoria, BC
- d) HMCS Malahat – 20 Huron St. Victoria, BC

For delivery of services at the following locations (e-f below), travel time and travel related expenses will be paid separately (with prior approval of the Departmental Representative) in accordance with current National Joint Council Travel Directive. Travel time and travel-related expenses will be calculated from PO Box 17000 Stn Force, CFB Esquimalt, Victoria, BC or from the Contractor's/Subcontractor's office to the project site, whichever is closer:

- e) CFMETR (Canadian Forces Maritime Experimental and Test Ranges) & Winchelsea Island – Nanoose, BC
- f) Nanaimo Armoury – 709 Nanaimo Lakes Rd, Nanaimo, BC

Q3) With regards to the current instability and volatility of the commodities market can you answer if this contract allows for materials price increases? We are seeing 15%+ price increases without warning on roofing month to month making it impossible to hold pricing beyond 45 days without significant risk to the contractor.

A3) Please see the updated **Appendix 1 – Price Proposal Form – Revised May 31, 2022** where all unspecified roofing materials will be paid based on cost plus markup.

### **2. Revision of the Appendix 1 - Price Proposal Form**

Previously issued APPENDIX 1 - PRICE PROPOSAL FORM has been replaced with **APPENDIX 1 - PRICE PROPOSAL FORM - REVISED MAY 31, 2022**. Please see herein.

The **APPENDIX 1 - PRICE PROPOSAL FORM - REVISED MAY 31, 2022** must be completed and submitted with the bid package. Any bid submitted on a previous version of the APPENDIX 1 - PRICE PROPOSAL FORM will be considered non-compliant and therefore disqualified. No further consideration will be given.

*All other terms and conditions remain unchanged.*

## APPENDIX 1 - PRICE PROPOSAL FORM – REVISED MAY 31, 2022

### BA01 IDENTIFICATION

Roofing SOA  
Various Locations operated by CFB Esquimalt on Vancouver Island, BC

### BA02 BUSINESS NAME AND ADDRESS OF OFFEROR

|   |  |      |  |      |  |
|---|--|------|--|------|--|
| Name:   |  |      |  |      |  |
| Address:  |  |      |  |      |  |
| Telephone:  |  | Fax: |  | PBN: |  |
| E-mail address:   |  |      |  |      |  |
| Contract Security Program Organisation Number (when required) |  |      |  |      |  |

### BA03 THE OFFER

#### 1. OFFER

- .1 This Standing Offer, hereinafter called the "Offer", is made by the undersigned Offeror, hereinafter called the "Offeror", to Her Majesty the Queen in right of Canada, hereinafter called "Her Majesty", as represented by the Minister of Public Works and Government Services, hereinafter called the "Minister";
- .2 This Offer is to furnish all necessary tools, plant, equipment, services, materials and labour to execute and complete the Work described above in careful and workmanlike manner;
- .3 The Work shall be more particularly described in individual Call-ups to be issued by the Technical Authority, hereinafter called the "Technical Authority";

#### 2. GENERAL PROVISIONS

- .1 The Hourly Rate and the Unit Price, as offered, govern in calculating each Estimated Total Price; any errors in the extension of the Unit Price and in the addition of the Estimated Total Prices will be corrected in order to obtain the actual Total Estimated Amount;
- .2 The Offeror agrees
  - .1 to carry out individual work projects as requisitioned from time to time by the Technical Authority in **Call- ups Against a Standing Offer**, form PWGSC/TPSGC 942, copies of which the Offeror acknowledges to have in its possession, in accordance with the requirements set out therein and in consideration of payment of amounts to be determined pursuant to section 3. Below;
  - .2 to provide, on demand from the Technical Authority, a detailed price estimate, calculated in accordance with section 4 below, and a proposed work schedule for each work project; and
  - .3 to commence Work promptly upon receipt of each Call-up issued pursuant to this Offer, duly signed by the Technical Authority.
- .3 This Offer does not constitute a binding contract between Her Majesty and the Offeror.
- .4 A contract is formed between Her Majesty and the Offeror only when a Call-up duly signed is issued by the Technical Authority and accepted by the Offeror. The Offeror shall then be referred to as "the

Contractor" and the Contract includes the Offer, the Statement of Work, the Price Proposal referred to in the Unit Price Schedules below, the General Conditions and the Call-up.

- .5 The estimated number of hours, the quantities of material and plant, and the amount of the Allowance for Unspecified material set out in the Unit Price Schedules are for the purpose of the evaluation of the offers and do not express an obligation on the part of Her Majesty to order any or all of the work, material or plant listed therein.
- .6 A firm rate must be entered for each item in the Unit Price Schedules.

### 3. FINANCIAL TERMS

- .1 The Offeror shall notify the Technical Authority when 80% of the total estimated standing offer amount is expended or when there are three (3) months left on the term of this Offer.
- .2 Each item specified in the Unit Price Schedule in subsection "4.1 Unit Price Schedules – Rates" includes wages, allowances, supervision, liabilities as employer, insurance, and the use of all tools, tackle, etc., overhead, profit and all other liabilities whatsoever.

Offerors are advised that any travel time and travel-related expenses associated with the delivery of services at the following locations (a-d below) are to be calculated as an integral part of the hourly rates:

- a) CFB Esquimalt including Dockyard, Signal Hill, Naden, Colwood, Rocky Point, Albert Head, Belmont Park, Heals Range, Munroe Head, Mary Hill, Pat Bay, Work Point, and Yarrows.
- b) Bay St Armoury – 715 Bay St. Victoria, BC
- c) Ashton Armoury – 724 Vanalman Ave. Victoria, BC
- d) HMCS Malahat – 20 Huron St. Victoria, BC

For delivery of services at the following locations (e-f below), travel time and travel related expenses will be paid separately (with prior approval of the Departmental Representative) in accordance with current National Joint Council Travel Directive.

- e) CFMETR (Canadian Forces Maritime Experimental and Test Ranges) & Winchelsea Island – Nanoose, BC
- f) Nanaimo Armoury – 709 Nanaimo Lakes Rd, Nanaimo, BC

- .3 Unspecified Material shall be reimbursed at net cost, as supported by invoices, plus Markup as established in subsection "4.1 Unit Price Schedules – Rates" of this Offer. "Net Cost" means all amounts reasonably and properly paid by the Offeror in respect of materials required for and used in the Work, and includes packing, handling and delivery charges, less any trade discounts received by the Offeror. The Offeror's Markup on Unspecified Material covers overheads, profit, and all other expenses whatsoever.
- .4 The prices inserted in section 4 of this Offer include all applicable federal, provincial, and municipal taxes.
  - .1 However, they do not include any amount for the Goods and Services Tax (GST). The appropriate GST amounts will be paid by her Majesty to the Offeror in addition to the amounts paid against the amount of the contract. The Offeror shall make appropriate remittances to Revenue Canada in accordance with the legislation.
- .5 Payment by Her Majesty for the Offeror's own special equipment not covered by the Unit Price Schedule and required at the job site will be no greater than the local going rental rate for such equipment or the rate published by the local construction association for such equipment, whichever is the lower.
- .6 The cost of subcontracted work, including special equipment rentals approved by the Technical Authority, shall be reimbursed at actual cost plus Markup as established in subsection "4.1 Unit Price Schedules – Rates" of this Offer to cover overheads, profit, and all other expenses

whatsoever. "Actual cost" means all amounts reasonably and properly paid by the Contractor for those parts of the Work carried out by subcontractors.

.7 Pricing

.1 The prices requested in the Offer are:

- .1 hourly rates for regular hours;
- .2 hourly rate for each hour outside of regular hours;
- .3 markup allowance for unspecified material, replacement parts, required permits and certificates;
- .4 markup allowance for subcontractor work;
- .5 markup on disposal costs.

.2 The hourly rates requested in the offer and acceptance for specific types of service shall be the total cost to perform the work including but not limited to:

- .1 labour including supervision, allowances and liability insurance;
- .2 tools and tackle;
- .3 overhead and profit;
- .4 any other incidental expenses other than supply of materials and replacement parts relating to the delivery of labour.

.3 It is considered that regular hours of work fall between 0800 and 1630 hours, Monday to Friday.

| TIME TYPE     | TIME FRAME                              | CALL BACK WITHIN | ON SITE WITHIN<br>(or time as agreed upon by<br>Site Authority) |
|---------------|---|------------------|---|
| REGULAR (REG) | 08:00-16:30 M-F                         | 24 Hours         | 5 business days   |
| OVERTIME (OT) | 16:31-07:59 M-F,<br>Sat. Sun & Holidays | 24 Hours         | 36 Hours  |
| EMERGENCY     | 24/7/365                                | 1 Hour           | 24 Hours  |

**4. PRICES**

The Offeror agrees that the following are the prices referred to in sections 2 and 3 above:

**4.1 Unit Price Schedules – Rates**

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W684Q-220181/A

Amd. No. - N° de la modif.  
002

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pwy028

Client Ref. No. - N° de réf. du client

File No. - N° du dossier CCC No./N°

CCC - FMS No./N° VME

## SCHEDULE A) – YEARS 1 and 2

| COL. 1  | COL. 2  | COL. 3   | COL. 4             | COL. 5     | COL. 6                |
|---|---|----------|--------------------|------------|-----------------------|
| ITEM  | CLASS OF LABOUR, MATERIAL OR PLANT  | UNIT     | ESTIMATED QUANTITY | UNIT PRICE | ESTIMATED TOTAL PRICE |
| 1   | <b>Hourly rates:</b>  |          |                    |            |                       |
| a)  | <b>During Regular Hours: 0800 - 1630 hours, Monday through Friday</b>   |          |                    |            |                       |
|   | i) Journeyman Sheet Metal Worker  | per hour | 400                | \$ /hr     | \$                    |
|   | ii) Journeyman Roofer   | per hour | 4000               | \$ /hr     | \$                    |
|   | iii) Construction Labourer  | per hour | 1500               | \$ /hr     | \$                    |
| b)  | <b>Outside Regular Hours: Monday through Sunday, including all day Saturday, Sunday and holidays.</b>   |          |                    |            |                       |
|   | i) Journeyman Sheet Metal Worker  | per hour | 50                 | \$ /hr     | \$                    |
|   | ii) Journeyman Roofer   | per hour | 150                | \$ /hr     | \$                    |
|   | iii) Construction Labourer  | per hour | 60                 | \$ /hr     | \$                    |
| 2   | Contractor's Markup Allowance for unspecified material, replacement parts, required permits and certificates.<br>(\$400,000.00 + % Markup = ) | n/a      | \$400,000.00       | %          | \$                    |
| 3   | Contractors Markup Allowance for sub-contractor work<br>(\$100,000.00 + % Markup = )  | n/a      | \$100,000.00       | %          | \$                    |
| 4   | Disposal Costs: (includes bin and tipping fees) plus firm mark-up of (see below)<br><i>excluding taxes</i> (\$20,000.00 + % mark-up =)        | n/a      | \$20,000.00        | %          | \$                    |
| <b>SUBTOTAL A): ESTIMATED TOTAL AMOUNT YEARS 1 &amp; 2 (GST EXTRA)<br/>(SUM OF ITEMS 1 TO 14)</b> |   |          |                    |            | <b>\$</b>             |

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### SCHEDULE B) –YEAR 3

| COL. 1   | COL. 2   | COL. 3   | COL. 4             | COL. 5     | COL. 6                |
|--|--|----------|--------------------|------------|-----------------------|
| ITEM   | CLASS OF LABOUR, MATERIAL OR PLANT   | UNIT     | ESTIMATED QUANTITY | UNIT PRICE | ESTIMATED TOTAL PRICE |
| 1  | <b>Hourly rates:</b>   |          |                    |            |                       |
| a)   | <b>During Regular Hours: 0800 - 1630 hours, Monday through Friday</b>  |          |                    |            |                       |
|  | i) Journeyman Sheet Metal Worker   | per hour | 200                | \$ /hr     | \$                    |
|  | ii) Journeyman Roofer  | per hour | 2000               | \$ /hr     | \$                    |
|  | iii) Construction Labourer   | per hour | 750                | \$ /hr     | \$                    |
| b)   | <b>Outside Regular Hours: Monday through Sunday, including all day Saturday, Sunday and holidays.</b>  |          |                    |            |                       |
|  | i) Journeyman Sheet Metal Worker   | per hour | 25                 | \$ /hr     | \$                    |
|  | ii) Journeyman Roofer  | per hour | 75                 | \$ /hr     | \$                    |
|  | iii) Construction Labourer   | per hour | 30                 | \$ /hr     | \$                    |
| 2  | Contractor's Markup Allowance for unspecified material, replacement parts, required permits and certificates.<br>(\$200,000.00 + % Markup. = ) | n/a      | \$200,000.00       | %          | \$                    |
| 3  | Contractors Markup Allowance for sub-contractor work<br>(\$50,000.00 + % Markup = )  | n/a      | \$50,000.00        | %          | \$                    |
| 4  | Disposal Costs: (includes bin and tipping fees) plus firm mark-up of (see below)<br><i>excluding taxes</i> (\$10,000.00 + % mark-up =)         | n/a      | \$10,000.00        | %          | \$                    |
| <b>SUBTOTAL B): ESTIMATED TOTAL AMOUNT YEAR 3 (GST EXTRA)<br/>(SUM OF ITEMS 1 TO 14)</b> |  |          |                    |            | <b>\$</b>             |

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### SCHEDULE C) – OPTION YEAR 1

| COL. 1  | COL. 2  | COL. 3   | COL. 4             | COL. 5     | COL. 6                |
|---|---|----------|--------------------|------------|-----------------------|
| ITEM  | CLASS OF LABOUR, MATERIAL OR PLANT  | UNIT     | ESTIMATED QUANTITY | UNIT PRICE | ESTIMATED TOTAL PRICE |
| 1   | <b>Hourly rates:</b>  |          |                    |            |                       |
| a)  | <b>During Regular Hours: 0800 - 1630 hours, Monday through Friday</b>   |          |                    |            |                       |
|   | i) Journeyman Sheet Metal Worker  | per hour | 200                | \$ /hr     | \$                    |
|   | ii) Journeyman Roofer   | per hour | 2000               | \$ /hr     | \$                    |
|   | iii) Construction Labourer  | per hour | 750                | \$ /hr     | \$                    |
| b)  | <b>Outside Regular Hours: Monday through Sunday, including all day Saturday, Sunday and holidays</b>  |          |                    |            |                       |
|   | i) Journeyman Sheet Metal Worker  | per hour | 25                 | \$ /hr     | \$                    |
|   | ii) Journeyman Roofer   | per hour | 75                 | \$ /hr     | \$                    |
|   | iii) Construction Labourer  | per hour | 30                 | \$ /hr     | \$                    |
| 2   | Contractor's Markup Allowance for unspecified material, replacement parts, required permits and certificates, <i>excluding taxes</i> (\$200,000.00 + % Markup = ) | n/a      | \$200,000.00       | %          | \$                    |
| 3   | Contractors Markup Allowance for sub-contractor work (\$50,000.00 + % Markup = )  | n/a      | \$50,000.00        | %          | \$                    |
| 4   | Disposal Costs: (includes bin and tipping fees) plus firm mark-up of (see below), <i>excluding taxes</i> (\$10,000.00 + % mark-up =)                              | n/a      | \$10,000.00        | %          | \$                    |
| <b>SUBTOTAL C): ESTIMATED TOTAL AMOUNT OPTION YEAR 1 (GST EXTRA)<br/>(SUM OF ITEMS 1 TO 14)</b> |   |          |                    |            | <b>\$</b>             |



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#### SCHEDULE D) – OPTION YEAR 2

| COL. 1  | COL. 2   | COL. 3   | COL. 4             | COL. 5     | COL. 6                |
|---|--|----------|--------------------|------------|-----------------------|
| ITEM  | CLASS OF LABOUR, MATERIAL OR PLANT   | UNIT     | ESTIMATED QUANTITY | UNIT PRICE | ESTIMATED TOTAL PRICE |
| 1   | <b>Hourly rates:</b>   |          |                    |            |                       |
| a)  | <b>During Regular Hours: 0800 - 1630 hours, Monday through Friday</b>  |          |                    |            |                       |
|   | i) Journeyman Sheet Metal Worker   | per hour | 200                | \$ /hr     | \$                    |
|   | ii) Journeyman Roofer  | per hour | 2000               | \$ /hr     | \$                    |
|   | iii) Construction Labourer   | per hour | 750                | \$ /hr     | \$                    |
| b)  | <b>Outside Regular Hours: Monday through Sunday, including all day Saturday, Sunday and holidays</b>   |          |                    |            |                       |
|   | i) Journeyman Sheet Metal Worker   | per hour | 25                 | \$ /hr     | \$                    |
|   | ii) Journeyman Roofer  | per hour | 75                 | \$ /hr     | \$                    |
|   | iii) Construction Labourer   | per hour | 30                 | \$ /hr     | \$                    |
| 2   | Contractor's Markup Allowance for unspecified material, replacement parts, required permits and certificates, <i>excluding taxes</i> (\$200,000.00 + % Markup. = ) | n/a      | \$200,000.00       | %          | \$                    |
| 13  | Contractors Markup Allowance for sub-contractor work (\$50,000.00 + % Markup = )   | n/a      | \$50,000.00        | %          | \$                    |
| 14  | Disposal Costs: (includes bin and tipping fees) plus firm mark-up of (see below), <i>excluding taxes</i> (\$10,000.00 + % mark-up =)                               | n/a      | \$10,000.00        | %          | \$                    |
| <b>SUBTOTAL D): ESTIMATED TOTAL AMOUNT OPTION YEAR 2 (GST EXTRA)<br/>(SUM OF ITEMS 1 TO 14)</b> |  |          |                    |            | <b>\$</b>             |

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#### 4.2 TOTAL EVALUATED PRICE (Years 1, 2, and 3, *plus* Option Year 1 and 2)

| A  | B                                 | C  | D  |
|--|-----------------------------------|--|--|
| SUBTOTAL<br>SCHEDULE A)<br>YEARS 1 AND 2                       | SUBTOTAL<br>SCHEDULE B)<br>YEAR 3 | SUBTOTAL<br>SCHEDULE C) OPTION<br>YEAR 1 | SUBTOTAL<br>SCHEDULE D) OPTION<br>YEAR 2 |
| \$ _____   | \$ _____                          | \$ _____                                 | \$ _____                                 |
| Total Evaluated Price (total of A, B, C and D above): \$ _____ |                                   |  |  |

**Cost will be evaluated on the Total Evaluated Price.** The Offeror agrees that the Price(s) per Unit as tendered govern in calculating the Total Evaluated Price. The Offeror understands that any errors in the extension of the Price per Unit, in the addition of the Estimated Total Price, and Estimated Total Amount will be corrected in order to obtain the Total Evaluated Price.

#### BA04 OFFER VALIDITY PERIOD

The offer must not be withdrawn for a period of one hundred eighty (180) days following the date of solicitation closing.

#### BA05 SIGNATURE

|  |
|--|
|  |
|--|

Name and title of person authorized to sign on behalf of Bidder (Type or print)

|  |
|--|
|  |
|--|

Signature

|  |
|--|
|  |
|--|

Date

**End of Appendix 1 - Price Proposal Form – Revised May 31, 2022**