



RETURN BIDS TO:

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Bid Receiving - PWGSC / Réception des soumissions
- TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Quebec

K1A0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services Division/Division des
services professionnels en informatique
Terrasses de la Chaudière 4th Floor
10 Wellington Street
Gatineau
Quebec
K1A0S5

Title - Sujet TBIPS Professional Services Services Professionnels SPICT	
Solicitation No. - N° de l'invitation M7594-222474/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client M7594-222474	Date 2022-06-22
GETS Reference No. - N° de référence de SEAG PW-\$IPS-010-40951	
File No. - N° de dossier 010ips.M7594-222474	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2022-07-07 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Leblanc, Jean-David	Buyer Id - Id de l'acheteur 010ips
Telephone No. - N° de téléphone (613) 720-7865 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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SOLICITATION AMENDMENT 003

This solicitation amendment is raised to :

1. Provide answers to Bidders questions in relation to this Request for Proposal; and
2. Amend the Request for Proposal as detailed in Appendice A-3 below.

Question #9:

Can the Crown please clarify how many resources a bidder is required to submit at bid deadline? Is a bidder able to submit one (1) resource at bid deadline or are three (3) resources required?

Answer #9:

The three resources are required at bid closing date.

Question #10:

Given the complexity of the bid requirements in the subject solicitation, the amount of effort required to respond to the corporate requirements and the resource requirements, the volume of other Federal Government solicitations currently undergoing competition, and the limited availability of resources due to summer vacation schedules we respectfully request a two-week extension of the closing date to July 7, 2022.

Answer #10:

See amended closing date in Appendix A-1 in Amendment #2

Question #11:

Considering that this is a high skill position working with new and emerging technologies in a very specialized role which will require resources who bill at the upper end of the spectrum for their role, would the Crown please consider making the Basis of Selection for this solicitation a technical score of 70 and financial score of 30 with a -10% and +30% median.

Answer #11:

The Basis of Selection will remain unchanged.

Question #12:

We would like to submit the following question regarding:

PART 1 - GENERAL INFORMATION - Section 1.2 (f) on page 5 of 101

This is an open tender. However, it will be set aside under the federal government Procurement Strategy for Indigenous Business (PSIB) if two or more bids have been received by Indigenous businesses who are certified under the PSIB criteria and who may be listed in the Government of Canada’s Indigenous Business Directory (<https://www.aadncaandc.gc.ca/eng/1100100033057/1100100033058>). If your Indigenous business is not yet registered in the Indigenous Business Directory, please do so at the link provided above. If bids from two or more Indigenous businesses are compliant with the terms

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of the Request for Proposal, the contracting authority will limit the competition to those Indigenous businesses and will not consider bids from any non-Indigenous businesses that may have been submitted. If the bids from the Indigenous businesses are found to be non-compliant or non-responsive or are withdrawn, such that fewer than two compliant bids from Indigenous businesses remain, bids from all of the non-Indigenous businesses that had submitted bids will then be considered by the contracting authority.

As this RFP is not designated as a set aside procurement under the Procurement Strategy for Indigenous Business (PSIB), this clause does not align with the Federal government's objective for fair, open and transparent procurement. It injects significant risk in this solicitation such that if a Bidder is not registered in the Indigenous Business Directory and invests the time and capital associated with recruiting resources and preparing a bid to submit, their proposal may not even be evaluated should 2 or more Indigenous businesses be deemed complaint. Bidders who choose to participate in the solicitation process with the Federal Government of Canada act in good faith that the Crown is similarly committed to a fair, open and transparent procurement.

Furthermore, any contracting resources that agree to be submitted as part of the proposal assume significant risk as a result of this clause. This clause creates a significant disadvantage for non-Indigenous companies in the recruitment of highly qualified resources. All combined, this clause unnecessarily penalizes otherwise qualified Bidders as they must assume a significant risk in terms of cost, time and reputation in order to submit a bid. In turn, it creates an environment whereby the Crown is at significant risk of not receiving the highest quality submissions it deserves as a result of the limitation and deterrence that this clause creates.

We respectfully request that this clause be removed in order to ensure that the solicitation aligns with the Federal government's objective for fair, open and transparent procurement.

Answer #12:

The conditional set-aside is a measure adopted by Canada to support business of Aboriginal peoples.

This measure is consistent with policies adopted by the Government of Canada in this regard as found in the attached links: <https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/section/9/40/15> and [Indigenous business procurement information for federal procurement officers \(sac-isc.gc.ca\)](https://www.sac-isc.gc.ca/). A condition set-aide is invoked in the case where it is unclear that there are two or more aboriginal businesses having the capacity to satisfy the requirement, as is the case with the present solicitation.

In such a case, non-aboriginal companies must accept the risk that their bids may not be considered in the circumstances that there are two or more bids received from aboriginal companies. If vendors do not wish to accept such risk, they may choose not to submit a proposal.

In the circumstances, PSPC will not remove the clause.

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APPENDICE A-3

In part 1 of the RFP:

REMOVE 1.2 (m) - *This requirement is subject to the COVID-19 Vaccination Policy for Supplier Personnel.*

In part 5 of the RFP:

(a) REMOVE 5.2 (e) - COVID-19 Vaccination Requirement Certification

In accordance with the COVID-19 Vaccination Policy for Supplier Personnel, all Bidders should provide with their bid, the COVID-19 Vaccination Requirement Certification in Attachment 5.4 to be given further consideration in this procurement process. This Certification incorporated into the bid solicitation on its closing date is incorporated into, and forms a binding part of any resulting Contract. If it is not provided with the bid, it must be provided before contract award and as requested by the Contracting Authority.

REMOVE ENTIRELY ATTACHMENT 5.4 - COVID-19 Vaccination Requirement Certification

ALL OTHER TERMS AND CONDITIONS REMAINS UNCHANGED