



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services Division / Division
des services professionnels en informatique

Les Terrasses de la Chaudière

10, rue Wellington, 4ième

étage/Floor

Gatineau

Québec

K1A 0S5

Title - Sujet Network Modernization Project	
Solicitation No. - N° de l'invitation G9292-217754/A	Amendment No. - N° modif. 012
Client Reference No. - N° de référence du client G9292-217754	Date 2022-06-28
GETS Reference No. - N° de référence de SEAG PW-\$\$ZM-405-40926	
File No. - N° de dossier 405zm.G9292-217754	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2022-07-13 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: DaroZ, Susany	Buyer Id - Id de l'acheteur 405zm
Telephone No. - N° de téléphone (343) 572-9410 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment № 12

This amendment is raised to answer Bidder's questions.

QUESTIONS AND ANSWERS

Question № 20: Amendment 9, released only 10 business days before the due date of solicitation G9292-217754/A, included two sizable changes to the requirements of the RFP:

- Allowing bidders to map to 50% of the SOW tasks of this requirement instead of 70%.
- Amending MTC3 and MTC5 so that bidders can use significantly smaller projects to meet the requirements (50,000 user base, down from 200,000).

Firms that had been working on a response to the Crown, but stopped production due to limiting corporate factors related to either the mapping or the restrictive nature of MTC3 and MTC4, can now reasonably respond to this solicitation, but have limited time to do so. It is in the Crown's best interest for these potential bidders to submit a response to allow for a more diverse and open competition.

With the above in mind, please extend the closing date of the solicitation by two (2) weeks to July 20th, 2022 to allow firms that could not meet the original requirements ample time to prepare high quality responses.

Response № 20: The bid closing date has been extended to July 13, 2022.

Question № 21a): RE: Resources Assessment Criteria and Response Tables

The following definition is provided in multiple resource requirements throughout the RFP:

Enterprise Network environment is defined as 200K users or more.

Accepting only Enterprise Networking environments with 200K users is extremely limiting and excludes highly qualified resources with relevant experience, as there are not many public or private organizations that have 200K or more users. For example, individual departments and agencies for the Government of Canada would not meet this requirement as they do not have 200K employees that would be considered users for a particular enterprise network (<https://www.canada.ca/en/treasury-board-secretariat/services/innovation/human-resources-statistics/population-federal-public-service-department.html>).

For the following resource requirements:

- B.7 Business Transformation Architect – Level 3: MTC2, RTC1, RTC3, RTC4, RTC5, RTC6, RTC7, RTC8, RTC9
- I.11 Technology Architect – Level 3: MTC3, MTC4, RTC1, RTC3, RTC4

We ask that the Crown please remove the requirement for 200K users or more for a particular Enterprise Network environment. This will ensure the Crown is provided with compliant submissions and a larger pool of highly qualified resources.

Response № 21a): *Enterprise Network Environment* definition has been reduced from 200K users or more to 50K users or more.

Question № 21b) : RE: Resources Assessment Criteria and Response Table, B.7 Business Transformation Architect – Level 3; MTC3 and MTC5, Page 61

MTC3 and MTC5 require experience within an organization of “30K users or more”. Accepting only organizations with 30K users is extremely limiting and excludes highly qualified resources with relevant experience, as there are not many organizations that have 30K or more users. For example, based on the Annual Population by Department report for 2021 (<https://www.canada.ca/en/treasury-board-secretariat/services/innovation/human-resources-statistics/population-federal-public-service-department.html>), only ESDC and CRA have 30K+ employees/users and most individual departments and agencies for the Government of Canada would not meet this requirement.

We ask that the Crown please accept experience with an organization of 5k users as this will ensure the Crown is provided with compliant submissions and a larger pool of highly qualified resources.

Response№ 21b) : We have considered your request, however it will remain unchanged.

Question № 21c) : RE: Resources Assessment Criteria and Response Tables B.7 Business Transformation Architect – Level 3; MTC3, Page 61

MTC3 requests “two or more projects, to a maximum of five”. As this is a mandatory requirement and there is no scoring per number of projects provided, please confirm that only two (2) projects are required to satisfy MTC3.

Response№ 21c) : Confirmed.

Question № 21d) : RE: Resources Assessment Criteria and Response Tables, B.7 Business Transformation Architect – Level 3; MTC3, Page 61

MTC3 requires candidates to have experience working on two (2) to five (5) projects, with a minimum of 6 months in duration in the last 5 years. In order to accommodate well qualified senior resources with experience on large scale, long term projects and programs would the Crown please confirm that vendors may cite project equivalencies for each 6-month period. For example, a 12-month project would be considered equivalent to two (2) 6-month projects.

Response№ 21d) : Confirmed.

Question № 21e) : RE: Resources Assessment Criteria and Response Tables, B.7 Business Transformation Architect – Level 3; MTC6, Page 63

MTC6 requires candidates to have experience working on four (4) or more projects, with a minimum of 6 months in duration in the last 5 years. In many cases, transformation projects extend much longer than a 6-month period—should a resource have multiple projects that are a year or more, it will be impossible to have four (4) projects within the last five (5) years.

To accommodate well qualified senior resources with experience on large scale, long term projects and programs would the Crown please confirm that vendors may cite project equivalencies for each 6-month period. For example, a 12-month project would be considered equivalent to two (2) 6-month projects.

Response№ 21e) : Confirmed.

Question № 21f) : RE: Resources Assessment Criteria and Response Tables, B.7 Business Transformation Architect – Level 3; RTC1, Page 65

RTC1 requires candidates to have experience working on five (5) or more transformation projects, with a minimum of 6 months in duration in the last 5 years. In many cases, transformation projects extend much longer than a six month period—should a resource have multiple projects that are a year or more, it will be impossible to have five (5) projects within the last five (5) years.

In order to accommodate well qualified senior resources with experience on large scale, long term projects and programs would the Crown please confirm that vendors may cite project equivalencies for

each 6-month period. For example, a 12-month project would be considered equivalent to two (2) 6-month projects.

Response№ 21f) : Confirmed.

Question № 21g) : RE: Resources Assessment Criteria and Response Tables, B.7 Business Transformation Architect – Level 3; RTC9, Page 77

Rated criteria RTC9 for the Business Transformation Architect – Level 3 states that for full points resources must have 4+ years of experience within the past 4 years. This is unreasonable, as it excludes any candidate that has ever needed short-term disability/medical leave, maternity/paternity leave, or had to take leave for a personal or family emergency. As such, we respectfully request that the Crown amend the cut-off from within the last 4 years to “within the last 10 years”.

Response№ 21g) : The cut-off has been changed from within the last 4 years to “within the last 7 years”.

Question № 21h) : RE: Resources Assessment Criteria and Response Tables, I.11 Technology Architect – Level 3; RTC1, Page 84

Rated criteria RTC1 for the Technology Architect – Level 3 states that for full points resources must have 5 or more projects within the past 5 years and each project must be at least 12 months in duration. This is unreasonable, as it excludes any candidate that has ever needed short-term disability/medical leave, maternity/paternity leave, or had to take leave for a personal or family emergency. Many of the most qualified resources in the NCR have had to deal with such events in their 20+ year careers, and this does not make their experience any less relevant to what the Crown requires. As such, we respectfully request that the Crown amend the cut-off from within the last 5 years to “within the last 10 years”.

Response№ 21h) : The cut-off has been changed from within the last 5 years to “within the last 7 years”.

Question № 21i) : RE: Resources Assessment Criteria and Response Tables, B.7 Business Transformation Architect – Level 3; RTC3, Page 68

Rated criteria RTC3 for the Business Transformation Architect – Level 3 states that for full points resources must have 3 projects or more working with Senior management developing a business transformation strategy for the implementation on an international scale. The international component is not a common requirement for highly qualified resources that have performed this work on a country wide basis. Including this requirement will be a limiting factor in securing a resource that is able to complete the enterprise level networking that ESDC requires.

As such, we respectfully request that the Crown remove “*international scale*” from the requirement.

Response№ 21i) : We have considered your request, however it will remain unchanged

Question № 21j) : RE: Resources Assessment Criteria and Response Tables, I.11 Technology Architect – Level 3; RTC2, Page 85

Rated criteria RTC2 for the Technology Architect – Level 3 states that for full points resources must have 4 or more projects within the past 4 years and each project must be at least 12 months in duration. This is unreasonable, as it excludes any candidate that has ever needed short-term disability/medical leave, maternity/paternity leave, or had to take leave for a personal or family emergency. Many of the most qualified resources in the NCR have had to deal with such events in their 20+ year careers, and this does not make their experience any less relevant to what the Crown requires. As such, we respectfully request that the Crown amend the cut-off from within the last 4 years to “within the last 10 years”.

Response№ 21j) : The cut-off has been changed from within the last 4 years to “within the last 7 years”.

Question № 21k) : RE: Resources Assessment Criteria and Response Tables, I.11 Technology Architect – Level 3; RTC3, Page 86

Rated criteria RTC3 for the Technology Architect – Level 3 states that for full points resources must have five years of experience within the last six years, but to score full points you need 9+ years of experience. As it stands the current requirement is impossible to score full points as you would fall out of the six-year

time cut-off. As such, we respectfully request that the Crown amend the requirement from within the last six years to “within the last 15 years”.

Response№ 21k) : Accepted

Question № 21l) : RE: Resources Assessment Criteria and Response Tables, I.11 Technology Architect – Level 3; RTC4, Page 87

Rated criteria RTC1 for the Technology Architect – Level 3 states that for full points resources must have 9 years of experience within the past 10 years. This is unreasonable, as it excludes any candidate that has ever needed short-term disability/medical leave, maternity/paternity leave, or had to take leave for a personal or family emergency. Many of the most qualified resources in the NCR have had to deal with such events in their 20+ year careers, and this does not make their experience any less relevant to what the Crown requires. As such, we respectfully request that the Crown amend the cut-off from within the last 5 years to “within the last 15 years”.

Response№ 21l) : Accepted

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED