



RETURN BIDS TO:

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11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

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Gatineau

Quebec

K1A 0S5

Bid Fax: (819) 997-9776

LETTER OF INTEREST

LETTRE D'INTÉRÊT

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

In-Service Support Marine / Soutien en Service Maritime

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

6C2

Gatineau

Quebec

K1A 0S5

Title - Sujet NETE 3 Naval Engineering Test Establishment (NETE) 3	
Solicitation No. - N° de l'invitation W8482-217850/E	Date 2022-07-13
Client Reference No. - N° de référence du client W8482-217850	GETS Ref. No. - N° de réf. de SEAG PW-\$ISM-027-28738
File No. - N° de dossier 027ism.W8482-217850	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2022-07-22 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Beaumier, Julie	Buyer Id - Id de l'acheteur 027ism
Telephone No. - N° de téléphone (613) 851-9981 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein – Voir ci-inclus	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation
W8482-217850/E
Client Ref. No. - N° de réf. du client
W8482-217850

Amd. No. - N° de la modif.
000
File No. - N° du dossier
027ism.W8482-217850

Buyer ID - Id de l'acheteur
027ism
CCC No./N° CCC - FMS No./N° VME

This document is raised to provide information following the one-on-one sessions held on May 19th and 20th 2022.

The list of participants at the one-on-one sessions were: Bornea Dynamics Ltd, Calian Ltd, and Weir Marine Engineering.

The intent of this document is to clarify certain topics and to respond to the questions below as a result of the discussions at the one-on-one sessions and written feedback received on the draft Request for Proposal (RFP):

The questions were regarding the following:

1. Site Visit

A Site Visit will be scheduled to provide the opportunity to potential Bidders to visit the main NETE facility in LaSalle, Quebec. The Site Visit information will be provided within the final RFP.

2. Part 5 of the RFP – Certifications and Additional Information

2.1 Conflict of Interest

The Conflict of Interest clause applies to the contractor and its Bidder Team Members.

The Bidder Team Members is defined at Article 5.2.4 of the draft RFP as: A “Bidder Team Member” means the Bidder and any subcontractors, affiliates, and other entities under the legal or actual control of the Bidder, who are not operating at arms length to the Bidder, whether or not the parties are named in its bid.”

2.2 Security Requirement

The security clearance will be detailed in the final RFP and will be required prior to Contract Award.

It is important that the Bidders provide the information as requested at Section **5.2.5 Security Requirements – Required Documentation** of the draft RFP to avoid any further delays in obtaining the required security clearance.

3. Part 6 - Controlled Goods Requirement

For more information on the Controlled Goods Programs, please visit the following website: [Controlled goods: Examining, possessing or transferring – Canada.ca \(tps-gc-pwgsc.gc.ca\)](https://www.tpsgc-pwgsc.gc.ca/controlled-goods-examining-possessing-or-transferring-canada-ca)

4. Part - Article 7.6 Transition Period

The payment for Work Element 3 will start once the Contractor has implement its Transition Plans as described in Article 48 of the Statement of Work (SOW) and successfully meet 100% of the NETE core services positions and 90% of the remaining position (Combat Systems, Information systems and Marine Systems) described in the Business Continuity Plan at Appendix 4 of the SOW. The Work Element 3 payment will be reduced by 5% to a maximum of 25% of the Work Element 3 amount, for each skill and knowledge requirements not met and until such time as each is met to the satisfaction of Canada.

5. Incentive Plan

The information on the Incentive Plan is provided under Section **46 – Performance Measurement** of the SOW. The Incentive Plan should be provided by the Bidders with their bid for evaluation purposes of the point rated criteria.

6. Annex B Statement of Work – Section 48 – Implementation of Transition Plans

The Transitions Plans should be provided by all the Bidders with their bid as required in the SOW Section 48 and for evaluation purposes of the point rated criteria.

Independence clause and ISO certifications will be added to the list of transitions plans in the SOW Section 48 for the final RFP.

7. Annex G – Technical and Financial Evaluation Criteria

7.1 Subcontractors experience

Canada will define the Term “Bidder Team” for evaluation purposes in the final RFP and will clarify which Mandatories and Point Rated Criteria can be met with the subcontractors’ experiences.

The Bidder must, upon request from the Contracting Authority, provide the written confirmation from each subcontractor that is a member of the Bidder’s Team named in the bid, that such named subcontractor has a written commitment with the Bidder to enter into a subcontract to perform work pursuant to the terms of the Bidder’s Bid and this RFP.

The Bidder will also have to provide the certification precedent to Contract Award for the Status and Availability of the Resources (SACC Manual Clause A3005T 2010-08-16) at 5.2.3.3 of the draft RFP:

The Bidder certifies that, should it be awarded a contract as a result of the bid solicitation, every individual proposed in its bid will be available to perform the Work as required by Canada's representatives and at the time specified in the bid solicitation or agreed to with Canada's representatives. If for reasons beyond its control, the Bidder is unable to provide the services of an individual named in its bid, the Bidder may propose a substitute with similar qualifications and experience. The Bidder must advise the Contracting Authority of the reason for the substitution and provide the name, qualifications and experience of the proposed replacement. For the purposes of this clause, only the following reasons will be considered as beyond the control of the Bidder: death, sickness, maternity and parental leave, retirement, resignation, dismissal for cause or termination of an agreement for default.

If the Bidder has proposed any individual who is not an employee of the Bidder, the Bidder certifies that it has the permission from that individual to propose his/her services in relation to the Work to be performed and to submit his/her résumé to Canada. The Bidder must, upon request from the Contracting Authority, provide a written confirmation, signed by the individual, of the permission given to the Bidder and of his/her availability. Failure to comply with the request may result in the bid being declared non-responsive.

7.2 Environmental Management System ISO 14001 standard

The requirement for an ISO 14001 standard will be removed from the mandatories as this is specifically related to the NETE facility.

7.3 Financial Evaluation

Canada acknowledges the current economic situation and difficulties for Bidders to forecast for five (5) years. Canada is considering reducing the number of years in which the Bidders must commit for the all-inclusive hourly rates and the management fee. Canada is considering adjusting the rates for the following years of the initial period in accordance with the Economic Price Adjustment (EPA) detailed at Article 12 of the Basis of Payment. Also, Canada is considering the removal of the limit from the EPA "shall never exceed 1.05 or be lower than 1.00." to better adjust with the current economic situation.

7.4 Minor changes will be addressed in the Annex G to clarify some of the requirements.

8. Annex J - Economics Impact Adjustment (EIA)

This EIA applies to all contracts that potentially could be over a billion dollars.

No additional information is required from the Bidders for the EIA. The information provided in the bid itself should be sufficient for ISED to proceed with the evaluation.

For more information on the EIA, please visit the website:

[Canada's Economic Impact Assessment \(EIA\) for Major Military and Coast Guard Procurements - Buyandsell.gc.ca](https://buyandsell.gc.ca/Canada%E2%80%99s-Economic-Impact-Assessment-(EIA)-for-Major-Military-and-Coast-Guard-Procurements)

9. Schedule:

The latest schedule provided on the LOI/RFI published on November 15, 2021 W8482-217850/C is still accurate:

Milestone	Dates
Final RFP release	Summer 2022
Mandatory Site Visit	Summer/Fall 2022
Bid Evaluation	Winter 2023
Contract Award	Winter 2024

****Subject to change due to Covid-19 related Public Health restrictions.***

All other terms and conditions remain unchanged.