



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Weapons Systems Division/Division des systèmes  
d'arme  
11 Laurier St. / 11, rue Laurier  
8C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> RFI for Pistol Replacement	
<b>Solicitation No. - N° de l'invitation</b> M7594-224467/C	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> M7594-224467	<b>Date</b> 2022-07-27
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$BM-030-28752	
<b>File No. - N° de dossier</b> 030bm.M7594-224467	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT <b>on - le 2022-09-06</b> Heure Avancée de l'Est HAE	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Kraya, Omar	<b>Buyer Id - Id de l'acheteur</b> 030bm
<b>Telephone No. - N° de téléphone</b> (343) 552-5009 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**Amendment 001 is hereby raised to answer questions received and to include the presentation provided during the Industry Day.**

**\*\*\*\*\*All other terms and conditions remain unchanged\*\*\*\*\***

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## 1. Introduction

- 1.1 Public Works and Government Services Canada (PWGSC), on behalf of Canada, released a Request for Information (RFI) #M7594-224467/B on March 28, 2022 on BuyandSell.gc.ca to engage with, and elicit feedback from industry about the SERVICE PISTOL REPLACEMENT. Canada also sought additional feedback on ancillary equipment from vendors who currently offer these important products and services.
- 1.2 The purpose of the RFI was to:
- a) Provide industry with an early opportunity to assess, comment and suggest changes to the requirement;
  - b) Determine the capability of industry to satisfy the requirements;
  - d) Obtain industry feedback on any issues that would impact their ability to bid on the resulting solicitation and/or deliver on the department's requirements;
  - e) Gather industry knowledge, expertise and recommendations with regard to best practices that would increase the success of the solicitation and/or identify any risks that would impact the solicitation;
  - f) Enhance competition, access and fairness of the resulting solicitation; and
  - g) Inform industry and the government to ensure that the formal RFP process moves forward efficiently and has a high probability of success.
- 1.3 The industry engagement activities included:
- a) Request for Information – Publication of the RFI document and response to industry on the following topics:
    - I. Procurement consideration
    - II. Corporate profile
    - III. Potential pistol and ancillary technical/performance specifications
    - IV. Warranty
    - V. Manufacturing
    - VI. Fit-Up and distribution
    - VII. Maintenance
    - VIII. Evergreening
    - IX. Divestiture
    - X. Training
    - XI. Other Considerations
  - b) Industry Engagement Information Day – An opportunity for respondents to seek clarifications on the objective and content of the RFI. Questions from industry were noted during the session and published on [www.buyabdsell.gc.ca](http://www.buyabdsell.gc.ca);
  - c) One-on-One Vendor Sessions – An opportunity for respondents to present their proposed products and describe their products in terms of functionality / operations and how it meets the technical and performance specifications as stated in the RFI; and
  - d) Summary of Feedback and Outcomes Report.

1.4 A non-exhaustive list of Canada's potential requirements and specifications pertaining to the Pistol Replacement can be found in Section 11 of the RFI.

1.5 This document provides a summary of feedback received from the RFI, the Industry Engagement Information Day and the One-on-One vendor description and functionality sessions.

## 2. RFI Process

The following table presents the RFI process.

Process	Details
<b>Period of Industry Engagement Activities</b>	Start Date: May 18, 2022 End Date: June 10, 2022
<b>Documentation disclosed under the RFI</b>	Request for Information and RFI amendments, including information on the Industry Engagement Information Session, are available via the Buy and Sell website <a href="#">RFI for Pistol Modernization (M7594-224467/C) - Buyandsell.gc.ca</a>
<b>Participants</b>	<p>Fifteen (15) suppliers participated in the RFI industry engagement activities with the following Government of Canada and Fairness Monitoring representatives:</p> <p><b>Respondents to the RFI Industry Engagement Activities</b></p> <ul style="list-style-type: none"><li>➤ Bornea Dynamics Limited -only</li><li>➤ CFN Consultants</li><li>➤ Colt Canada</li><li>➤ Distribution Elite Canada &amp; Heckler and Koch</li><li>➤ FN America</li><li>➤ FN Herstal</li><li>➤ Korth Group</li><li>➤ MD Charlton</li><li>➤ Millbrook Tactical Inc.</li><li>➤ Nanuk</li><li>➤ Rampart International Corp.</li><li>➤ Rua Foireann Inc dba Holosun.ca</li><li>➤ Smith and Wesson</li><li>➤ Stoeger Canada</li><li>➤ Uniform Works Ltd.</li></ul>

Process	Details
	<p><b>Government of Canada's project team members are representatives of:</b></p> <ul style="list-style-type: none"> <li>➤ PSPC</li> <li>➤ Royal Canadian Mounted Police (RCMP)</li> </ul> <p><b>External Project Team for RFI &amp; RFP Project Management</b></p> <ul style="list-style-type: none"> <li>➤ PricewaterhouseCoopers Canada (PwC)</li> </ul> <p><b>Fairness Monitor</b></p> <ul style="list-style-type: none"> <li>➤ Samson and Associates Pascale Tabatoni (June 7,8,9 2022), Christian Dugas (June 10, 2022), FM at Industry Day June 10 2022</li> </ul>
<b>Industry Engagement Information Day</b>	<p>An Industry Engagement Information Day was held on May 18, 2022 and 16 suppliers participated.</p> <p>Please refer to Amendment 001 to RFI # M7594-224467/C <a href="#">RFI for Pistol Modernization (M7594-224467/C) - Buyandsell.gc.ca</a> for an overview of the virtual industry engagement information session, including questions raised and answers provided and a copy of the MS-PowerPoint presentation.</p> <p>The presentation had 3 parts:</p> <ul style="list-style-type: none"> <li>➤ PSPC overview of the RFI and Industry Engagement Information Session</li> <li>➤ RCMP Background and Vision 150</li> <li>➤ RCMP Pistol Background and Procurement</li> </ul>
<b>Industry Engagement Information and One-on-One Sessions</b>	<p>Eleven (11) one-on-one sessions were held during the period of June 7 to June 10, 2022.</p> <p>Please refer to Amendment 001 to RFI # M7594-224467/C <a href="#">RFI for Pistol Modernization (M7594-224467/C) - Buyandsell.gc.ca</a> for an overview of the virtual industry engagement information session, including questions raised and answers provided and a copy of the MS-PowerPoint presentation.</p> <p>Please refer to Annex B herein for:</p> <ul style="list-style-type: none"> <li>➤ A list of questions and answers provided during the one-on-one sessions.</li> </ul>

### **3. General Overview of the RFI Process Feedback**

- 3.1 This document describes the feedback received from industry in response to the Service Pistol Replacement RFI. Also, included in this document are the responses to the questions that industry had during the engagement activities. To ensure the privacy of the RFI respondents, any detailed information obtained about the capabilities of each respondent will not be published. Furthermore, this document does not address the questions and answers previously provided during the RFI posting period (March 28, 2022 to May 05, 2022). All questions and answers previously provided by PSPC during the RFI posting period are available on [BuyandSell.gc.ca](https://buyandsell.gc.ca)

### **4. Summary of Industry Responses**

- 4.1 The list of questions posed in Part 11 of the RFI and the resulting feedback received from respondents in response to the RFI can be found in Annex A.

### **5. Conclusion**

- 5.1 The information and feedback obtained throughout this RFI process, including associated industry engagement activities, has given some insight into industry's current capabilities. The feedback collected from this RFI process will be taken into consideration when finalizing the project's requirements.
- 5.2 Industry is encouraged to monitor [BuyandSell.gc.ca](https://buyandsell.gc.ca) for any future communications relating to the Service Pistol Replacement procurement project and any future procurement activities.
- 5.3 Canada would like to thank all industry representatives who participated by submitting a response to the RFI and participating in the industry engagement information day and one-on-one sessions.

#### **Contracting Authority:**

Omar Kraya  
Public Works and Government Services Canada  
11 Laurier St. / 11, rue Laurier  
8C2, Place du Portage  
Gatineau, QC K1A 0S5

Email address: [omar.kraya@tpsgc-pwgsc.gc.ca](mailto:omar.kraya@tpsgc-pwgsc.gc.ca)

Phone: (343) 552-5009

Fax: (819) 956-9110

E-mail Address: : [TPSGC.PACCSGPN-APBWCDEMS.PWGSC@tpsgc-pwgsc.gc.ca](mailto:TPSGC.PACCSGPN-APBWCDEMS.PWGSC@tpsgc-pwgsc.gc.ca)

## Annex A

### Summary of Industry Responses to the RFI Questions

RFI Question	Industry Response
<b>PROCUREMENT CONSIDERATION</b>	
<b>RFI Question 1 - Introduction</b>	Canada is gathering information to procure both a service pistol and multiple categories of related ancillaries. Canada is considering bundling the pistol platform and any required ancillaries into one single procurement requirement, whereby the successful Contractor would be responsible for providing both the platform and any ancillary requirements to Canada under the same contract.
<b>RFI Question 1 a)</b>	Would this contracting strategy present any challenges for your company? If so, please explain why.
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the bundling of the pistol and the ancillaries into one procurement contract is feasible and can be met by the majority of the vendors. Canada must take into consideration that pricing may be affected by the current economic climate and availability of resources as we are in a post-pandemic state. In addition, stipulations for warranty and after-sale support for products and parts will need to be defined in the procurement contract.
<b>RFI Question 1 b)</b>	Assuming your company does not manufacture both a pistol platform <i>and</i> related ancillaries, please describe both if and how you would source and offer all components to Canada under one contract?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the pistol and the majority of ancillaries can be managed by a prime vendor in which they may have agreements with manufacturers/suppliers to source ancillaries that meet RCMP needs.
<b>RFI Question 1 c)</b>	What is your company able to offer in regards to a bundled package for the 6 items above?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the majority of respondents have identified bundled offerings for the pistol and ancillaries.
<b>RFI Question 1d)</b>	If your company does not support this contracting strategy, please explain why and provide rationale. Please advise Canada on any alternative contracting strategies that you think It should consider versus taking this approach.
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the bundling strategy is supported by the majority of the respondents. A sole provider would be expected to partner with other manufacturers / vendors to provide the products that meet RCMP requirements. Canada should be cognisant of the following



	<p>factors:</p> <ul style="list-style-type: none"> <li>● Inflationary environment that may lead to product discontinuation or product change,</li> <li>● supply chain disruptions that may create delays and issues; thus affecting the availability of product,</li> <li>● and product modernization and improvements with desirable features that are not currently available today.</li> </ul>
<b>RFI Question 2 - Introduction</b>	Canada is gathering information to procure both a service pistol and multiple categories of related ancillaries. Canada is considering bundling the pistol platform and any required ancillaries into one single procurement requirement, whereby the successful Contractor would be responsible for providing both the platform and any ancillary requirements to Canada under the same contract.
<b>RFI Question 2 a)</b>	Canada is considering an initial contract period of ten (10) years with option periods that would add an additional ten (10) years to the contract (possibility of twenty (20) years total).
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the majority of the respondents are able to comply with a 10 year contract and 10 option years for the pistol which would include support and replacement parts. Canada will take into consideration the potential modernization of ancillaries and impacts that may have on the contract (i.e., improvements, replacements, and discontinued models).
<b>RFI Question 2 b)</b>	How would you recommend Canada structure its option periods (quantity and duration) to incentive a continued investment in the contract?
<b>Feedback from Participants</b>	<p>From the responses provided, there are many perspectives and Canada will take them into consideration for the RFP. Here are recommendations from the respondents:</p> <ul style="list-style-type: none"> <li>● Ten (10) year contract, with an option for 10 additional years</li> <li>● Ten (10) year contract and two five year option periods</li> <li>● Contract pricing is firm for the first five (5) years and re-evaluated for the following five (5) years followed by an amendment of the contract every 2 years over the course of the last 10 years.</li> </ul> <p>Other considerations are:</p> <ul style="list-style-type: none"> <li>● Impact of exchange rate over the lifespan of the contract</li> <li>● Evolution of specifications to allow procurement of the best product to meet operational requirements as the market evolves over the lifespan of the contract</li> <li>● Potential for modernization in ancillary technology over the lifespan of the contract</li> </ul> <p>With respect to quantity, respondents have proposed the following:</p> <ul style="list-style-type: none"> <li>● A high quantity buy at contract award, with additional yearly procurements to maintain the manufacturing capabilities over the term of the contract.</li> <li>● A fixed number of units acquired per year over the duration of the contract.</li> <li>● A service maintenance schedule for the pistol based on usage (round count) and age of items after which a factory maintenance be scheduled that would</li> </ul>

	include an in-depth inspection of the items and suggested remedies. Options periods would include periodic factor maintenance, annual recommended spare parts, and replacement of items not covered by warranty.
<b>RFI Question 2 c)</b>	How would a contract of this length impact costs over time?
<b>Feedback from Participants</b>	<p>From the responses provided, there are many perspectives and Canada will take them into consideration for the RFP. The following are some of the considerations from the respondents:</p> <ul style="list-style-type: none"> <li>• Increasing inflation rates.</li> <li>• Potential for bids in non-Canadian currencies to mitigate exchange rate volatility concerns.</li> <li>• Alternative contract structures (such as a 10 year fixed fee contract with options for price-readjustment on 10 year extensions).</li> <li>• Impact of the length of contract on initial price offering.</li> <li>• The following pricing options: <ul style="list-style-type: none"> <li>○ Fixed-Price Economic Price Adjustment (FPEPA)</li> <li>○ Fixed Price w/Price Redetermination (FPRP)</li> </ul> </li> </ul>
<b>RFI Question 3 - Introduction</b>	Canada currently has 25,000 service pistols in use across the RCMP and plans to replace this quantity in its entirety, using a phased approach, through a resulting contract.
<b>RFI Question 3 a)</b>	How long would it take your company to import and provide sample pistols to Canada for evaluation?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the majority of the respondents are able to immediately ship the pistols for evaluation as they are readily available. For those who need to comply with export procedures to acquire the licenses to import firearms into Canada, the estimated time frame from shipping to delivery can vary from 1 - 4 months.
<b>RFI Question 3 b)</b>	Does your company foresee any issues importing pistols to Canada?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that there are no issues importing pistols.
<b>RFI Question 3 c)</b>	How quickly after contract award could your company begin delivering service pistols to Canada, and how many would the initial delivery include?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that most respondents have the capacity to deliver the total amount of pistols that RCMP requires within a 6 month timeframe. As Canada is proposing to proceed with a phased acquisition approach, some respondents have identified that an initial delivery of 1,000 to 2,000 pistols would take approximately 4 months.
<b>RFI Question 3 d)</b>	Does your company see this contracting approach as cost effective to Canada? If not, please explain why.
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the 25,000 service pistols delivered in a phased approach is feasible. Many vendors have

	communicated their proven track record with large deliveries of firearms and capability for high production rates.
<b>RFI Question 4</b>	<p>Canada has identified a number of potential requirements and specifications for its RCMP Service Pistol in this RFI. These may form some of the mandatory and point rated evaluation criteria that Canada will use in its subsequent procurement activities. Canada would welcome any industry questions or feedback in respect to these potential requirements and specifications.</p> <p>Please provide examples of evaluation criteria should Canada consider using to qualify suppliers as part of an RFP process? Using as much detail as possible, please provide examples and rationale?</p>
<b>Feedback from Participants</b>	<p>From the responses provided, Canada has determined that the respondents were very receptive to providing insights on requirements and evaluations. Canada will consider all feedback as they are valuable in structuring the RFP. Some considerations provided pertained to:</p> <ul style="list-style-type: none"> <li>• the structure of the requirement statement primarily related to the service pistol and ancillaries (section 11 of the RFI)</li> <li>• the testing plan and have it validated by industry for feedback</li> <li>• the Manufacturer Representative / Sole Source Provider</li> <li>• the Warranty and Service Capabilities</li> <li>• the Environmental Testing Protocol</li> <li>• the Operational Testing Protocol including testing in Canada's multiple environmental conditions</li> <li>• the Endurance Testing Protocol</li> <li>• to the distributors and manufacturers' experience in delivering pistol platforms and ancillary items specifically in Canada, including the length of experience with Canadian Law Enforcement Pistol Contracts, the current active law enforcement customers with proven track record and parts, service and training available in-country and references.</li> </ul>
<b>RFI Question 5</b>	<p><b>Canadian Content Policy</b></p> <p>One of the purposes of this RFI is to determine if there are two or more Canadian Bidders offering a Canadian made product in accordance with the rules of origin. Can you provide a bid meeting Canadian content requirements? For further details see <a href="https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/section/3/130">https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/section/3/130</a></p> <p>Please provide examples of evaluation criteria should Canada consider using to qualify suppliers as part of an RFP process? Using as much detail as possible, please provide examples and rationale?</p>
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the majority of the respondents cannot meet Canadian Content requirements.
<b>RFI Question 6 - Introduction</b>	The RCMP provides federal, provincial, territorial and municipal policing services to Canadians, including policing services in over 600 Indigenous Communities across the Country.
<b>RFI Question 6 a)</b>	Does your company currently participate in any existing initiatives that help bring economic benefits or positive societal impacts to Indigenous communities

	in Canada?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada has determined that only a very limited number of respondents provide direct support and services to indigenous communities. Examples include:</p> <ul style="list-style-type: none"> <li>• supplying free or discounted uniforms and equipment to indigenous police services who are lacking sufficient funds</li> <li>• or establishing a contract negotiated pricing to be the same across all Indigenous police agencies.</li> </ul>
<b>RFI Question 6 b)</b>	Can your company propose any ideas of how this contract could be leveraged to support socio-economic objectives in Indigenous communities?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada has determined that respondents currently engaged with indigenous communities are open to targeted recruiting, source support from indigenous communities, and partnering with indigenous businesses.</p>
<b>RFI Question 7 - Introduction</b>	<p>Please identify how your company promotes diversity and inclusion in its organization. This might include things like internal staffing or recruitment strategies to increase representation of underrepresented groups in the workforce, the development of specific policies and training, etc.</p> <p>Could your company provide any recommendations of how it could diversify its supply chain (e.g. by targeting underrepresented and minority groups such as women, Indigenous, racialized minorities, persons with disabilities, lesbian, gay, bisexual and transgender) in support of this contract?</p>
<b>RFI Question 7 a)</b>	Does your company currently participate in any existing initiatives that help bring economic benefits or positive societal impacts to Indigenous communities in Canada?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada has determined that the respondents are proponents of equal opportunity employment, safe workspace environment, diversification, inclusion, growth, respect and fairness through:</p> <ul style="list-style-type: none"> <li>• established policies and standard practices,</li> <li>• engagement with universities, colleges and business,</li> <li>• conformance with the Agreement to Implement Employment Equity (AIEE),</li> <li>• provincial guidelines,</li> <li>• support educational program on Racial/Disability/LGBTQ,</li> <li>• and job opportunities with a fair salary base to the minority groups.</li> </ul>
<b>RFI Question 7 b)</b>	Can your company propose any ideas of how this contract could be leveraged to support socio-economic objectives in Indigenous communities?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada has determined that some respondents have identified some ways to support socio-economic objectives such as:</p> <ul style="list-style-type: none"> <li>• diversifying the supply chain,</li> <li>• recruiting, hiring, and sourcing support from indigenous, Racial/Disability/LGBTQ communities,</li> <li>• implementing Small Business Subcontracting Programs,</li> <li>• engaging and partnering with Indigenous communities or businesses,</li> <li>• leveraging local manufacturing capabilities to source and develop the</li> </ul>

	specialties required within the communities.
<b>CORPORATE PROFILE</b>	
<b>RFI Question 5</b>	Does your company currently participate in any existing initiatives that help bring economic benefits or positive societal impacts to Indigenous communities in Canada?
<b>Feedback from Participants</b>	From the responses provided, Canada acknowledges that several bidders employ Canadians throughout multiple facets of their supply chain. No bidder demonstrated that they had economic benefits or positive societal impacts on Indigenous communities in Canada.
<b>RFI Question 6</b>	Briefly describe the range of products that your company provides and identify if you provide both a pistol platform(s) and ancillaries. Please identify the typical customer base your company works with (ie. military, police agencies, etc.).
<b>Feedback from Participants</b>	<p>From the responses provided, Canada acknowledges that the majority of the respondents have been in the business for many decades and are a supplier / manufacturer of a variety of firearms to military and law enforcement clients in Canada, and other countries. Canada acknowledges the different platforms that the participants have offered to their clients.</p> <p>In addition, the respondents have indicated that they are able to supply the ancillaries through either their own manufacturer network or third party suppliers.</p>
<b>POTENTIAL PISTOL AND ANCILLARY TECHNICAL/PERFORMANCE SPECIFICATIONS</b>	
<b>RFI Question 7</b>	Please describe your company's offerings for an RCMP Service Pistol. Based only on the information contained in this RFI, which pistol would you propose for RCMP Service Pistol use, and why?
<b>Feedback from Participants</b>	<p>Company offerings will not be shared in this portion. Considerations regarding the technical and performance specifications for each category of asset are as follows:</p> <ul style="list-style-type: none"> <li>• Pistol requirements regarding the overall height and length of the pistol will be reviewed to determine whether increased dimensions will meet Canada's procurement needs.</li> <li>• Red dot sight weight and temperature range requirements will be reviewed to determine whether increased dimensions will meet Canada's procurement needs.</li> <li>• Multiple vendors have demonstrated the capability of bundling the assets to meet the technical and performance specifications.</li> </ul>
<b>RFI Question 9</b>	What can your company offer in regards to mounting the optic to the pistol and how would it work with iron sights as a co-witness?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the pistols offered by the respondents are capable of either a direct mount or applying a plate (different options) that will accept the type of optics in addition to achieve ½ co-witness of the iron sight. Canada acknowledges the different options and will

	take them into consideration for the RFP.
<b>RFI Question 10</b>	Will the operation of the pistol be affected if the RDS was to be removed?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that removing the RDS does not affect the pistol's operation.
<b>RFI Question 11</b>	In the event that the pistol is holstered with the mounted tactical light removed, will it interfere with the holster's retention points?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the holster retention point would be the same. However, it is the opinion of a few respondents that removing the light can weaken the retention points of the holster due to vacant space. Canada is aware that the evaluation of the holster will be able to provide better insight on the retention points.
<b>RFI Question 12</b>	Would having high visibility yellow or orange coloured dots on the front iron sight interfere or cause confusion with the Red Dot Sights?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada acknowledges that yellow and orange sights will not interfere, nor cause confusion if used. Considerations determined by respondents for usage are as follows:</p> <ul style="list-style-type: none"> <li>• Red dots provide the quickest response time on the visual spectrum.</li> <li>• Yellow and Orange sights may need an adaptation period and effectiveness could be subjective to preference.</li> </ul> <p>In addition, the respondents have indicated that they are able to supply the Red Dot Sights and that the technology is not proprietary to a singular bidder. Requirements regarding Outlined Tritium Dots and Super Luminous Dot Sight System will be reviewed comprehensively to ensure a competitive process.</p>
<b>RFI Question 13</b>	Are there any categories of ancillaries that Canada has not listed in this document but that it should consider as part of its pistol replacement procurement process?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada will consider the following:</p> <ul style="list-style-type: none"> <li>• Lanyard loop and lanyards,</li> <li>• cleaning kits or accessories,</li> <li>• sight tools,</li> <li>• ransom rest molds,</li> <li>• suppressors,</li> <li>• threaded barrels,</li> <li>• and tools that would aid the end user in the lifecycle management of the pistol.</li> </ul>
<b>RFI Question 14</b>	What is your company's standard warranty period for the pistol, and for each of the ancillary items above?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the warranty for the pistols accounts for a specific number of years after the day of purchase or a number of rounds fired depending on what comes first. Examples of the warranty offered are 2 years / 5,000 rounds, 2 years / 10,000 rounds, 10 years /

	<p>15,000 rounds.</p> <p>Service warranty varies from one respondent to another and Canada acknowledges the warranty of the pistols and of the ancillaries provided and will take them into consideration in the RFP.</p>
<b>RFI Question 15</b>	Depending on standard warranty periods, Canada may choose to request extended warranties on the pistol or ancillaries. Has your company ever agreed to offer an extended warranty for its pistol or ancillaries and if so, how long was the agreed upon extension?
<b>Feedback from Participants</b>	From the responses provided, Canada acknowledges the different extended warranties proposed from the respondents and will take them into consideration in the RFP.
<b>RFI Question 16</b>	Please describe any factors that could impact your company's decision to not honour its warranty on its pistol and ancillary offerings?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada acknowledges that factors affecting warranty vary by respondent and are dependent on a variety of conditions. Some examples include:</p> <ul style="list-style-type: none"> <li>• Firearm not modified,</li> <li>• reloaded ammunition in firearm,</li> <li>• firearm / ancillaries that are misused, tampered with, disassembled, incorrectly installed, improperly maintained, operated in excess of specifications, or modified or repaired by an unauthorized third party,</li> <li>• and firearm / ancillaries that are damaged by accident, abuse, or damaged in service.</li> </ul>
<b>RFI Question 17</b>	What is your company's annual manufacturing capacity for its pistol and for each ancillary item your company may also provide?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada has determined that the majority of the respondents have the capability to deliver the required number of firearms within the first year.</p> <p>A few respondents have provided estimated manufacturing capacity for ancillaries. Production estimates provided for RDS', flashlights, and carrying cases would meet Canada's procurement needs within the first year of contract.</p>
<b>RFI Question 18</b>	Canada is considering a contractual requirement to have the successful Contractor configure the pistol with all ancillary items prior to shipping it to the RCMP. Could your company successfully facilitate this requirement?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the requirement to configure the pistols with all ancillaries is feasible and can be fulfilled by all participants. Some participants have identified that the holster would be shipped separately and the procurement strategy may impact the cost and delivery timeframe.
<b>MAINTENANCE</b>	

<b>RFI Question 19 - Introduction</b>	The RCMP has a preventative maintenance and repair program managed by its National Armoury Program (NAP) and intends on continuing to provide the primary maintenance and repair of the new pistols. Canada will require the Contractor to maintain an inventory of spare parts required for the RCMP's preventative maintenance program and for adhoc repairs.
<b>RFI Question 19 a)</b>	Would your company foresee an issue costing all spare parts for the pistol for the duration of the contract? If yes, please explain.
<b>Feedback from Participants</b>	<p>From the responses provided, Canada has determined that there is no issue for spare parts; although, the pricing is recommended to be reviewed after a set period. It is also recommended by the respondents that a costing model of spare parts should be defined in the contract.</p> <p>There are different viewpoints on the costing of spare parts. Here is an overview of proposed solutions:</p> <ul style="list-style-type: none"> <li>• All pricing for spare parts may be supplied for the first ten years (in Euros/ USD). Additional extended period of 10 years pricing will need to be confirmed before awarding extension.</li> <li>• It is recommended that costing for spare parts be performed in 3 to 5-year intervals.</li> <li>• Parts replacement be determined during the inspection process, which is recommended to be on an annual basis.</li> <li>• Pistol spare parts may be available for the life of the contract and can be ordered by NAP to service pistols in accordance with a maintenance program. This was identified as a potential stipulation in the contract.</li> </ul>
<b>RFI Question 19 b)</b>	Canada anticipates that spare parts will be a cost over and above the cost of the pistol and ancillaries but would like companies to also cost these spare parts in their financial proposal. How would your company recommend the provision of spare parts be incorporated into Canada's costing model?
<b>Feedback from Participants</b>	<p>Canada will consider the options provided by participants for the RFP.</p> <p>The following provides examples of the respondents' options:</p> <ul style="list-style-type: none"> <li>• Spare parts would be estimated for a certain number of years or for the entire 20 year. The sum of those required spare parts, according to the provided replacement schedule, should then be summed up and factored in the proposed offer.</li> <li>• It is recommended to ask vendors to provide a list of spare parts over the entire 10-year contract. These parts should then be evaluated at a percentage (example is 20-30%) of the overall pricing.</li> <li>• It is recommended to include the price of the first preventive maintenance replacement part kit in the pistol unit purchasing. This kit will be used for preventive maintenance and would cover the primary warranty period of 10 years and/or XX,000 rounds and would be delivered with each pistol. In addition, it is recommended that RCMP maintain an inventory of a certain minimum amount of every single part for emergency unplanned maintenance and repairs (for example for maintenance of 100 units).</li> </ul>
<b>EVERGREENING</b>	



<b>RFI Question 20 - Introduction</b>	Canada would like to ensure that its equipment remains up to date and is representative of existing industry trends and functionality as they evolve over time. As a result, Canada is considering the inclusion of a contractual requirement to have the successful Contractor evergreen (replace) the service pistols and ancillaries within the lifespan of the contract. Canada is considering having the successful Contractor evergreen the service pistol after ten (10) years (taking into account the possibility of a ten (10) year firm contract period with option period(s) that would result in a total contract period of twenty (20) years. Ancillaries would require evergreening over a shorter period of time.
<b>RFI Question 20 a)</b>	Would your company have any concerns with Canada including evergreening requirements in the contract?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that respondents are supportive of evergreening if referenced as support and advancements in the industry. It is recommended that the RFP would provide a detailed description of the expected evergreening requirement.
<b>RFI Question 20 b)</b>	If not ten (10) years, after how many years would your company recommend Canada consider evergreening its service pistol?
<b>Feedback from Participants</b>	From the few responses provided, Canada has determined that the service support of pistols and ancillaries is part of the service provided which includes replacement of components. The definition of “evergreening” was not clear to respondents and will be clarified in the Statement of Requirements.
<b>RFI Question 20 c)</b>	For each category of ancillary that your company provides, please provide a recommended evergreening period that Canada should consider.
<b>Feedback from Participants</b>	From the few responses provided, respondents have suggested a recommended period of 5 to 10 years for evergreening ancillaries.
<b>DIVESTITURE</b>	
<b>RFI Question 21</b>	<p>Environmental considerations are an important factor to consider for the Government of Canada, including within its procurement processes wherever applicable. The RCMP has an existing process for disposing of its firearms and plans to continue using this process for divesting pistols as they are taken out of service. The RCMP does not currently have a process for the divesting of ancillary items.</p> <p>Does your company offer any services in this area? If so, please describe your company’s process for divesting, recycling, and/or re-using ancillary items?</p>
<b>Feedback from Participants</b>	From the few responses provided, Canada has determined that respondents are able to facilitate divesting / recycling of ancillary items
<b>TRAINING</b>	

<b>RFI Question 22</b>	Can you provide armorer training and certification?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the participants are able to provide armorer training and certification.
<b>RFI Question 23</b>	Can you provide a maintenance manual and user manual for your products?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the participants are able to provide maintenance and user manuals .
<b>RFI Question 24</b>	Are the maintenance and user manuals available in both French and English?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the participants are able to provide maintenance and user manuals in French and English.
<b>RFI Question 25</b>	Do you offer any firearms instructor training for your products?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the participants are able to provide firearms instructor training.
<b>RFI Question 26</b>	Do you have any existing training materials for your products?
<b>Feedback from Participants</b>	From the responses provided, Canada has determined that the respondents have training materials for the products offered in the RFI.
<b>MISCELLANEOUS</b>	
<b>RFI Question 27</b>	Is there anything in this RFI which would prevent you from submitting a compliant bid?
<b>Feedback from Participants</b>	<p>From the responses provided, Canada has determined that the respondents do not have significant concerns and are in general compliant and able to submit a bid.</p> <p>However, there are few considerations that respondents have provided with regards to requirements. In their opinion, there are some technical specifications that would limit the number of compliant products available on the market. A portion of participants have proposed changes to the structure of the requirement statement in section 11 of the RFI.</p> <p>The following are the respondents' recommendations:</p> <ul style="list-style-type: none"> <li>○ to change the term "Tritium Dot" to "Tritium Sight,"</li> <li>○ to modify dimension requirements for the pistol from specific measurements to a range,</li> <li>○ to revise the trigger pull of the pistol in relation to the safety of the user,</li> <li>○ to remove the battery life of 2 years for the RDS,</li> <li>○ to reconsider the Canadian Content requirements,</li> <li>○ and to provide more details on the term "evergreening."</li> </ul>

**Annex B**  
**Questions Received from Industry during the RFI Posting Period and**  
**During Industry Engagement Activities (Industry Engagement Day and**  
**One-on-One Sessions)**

The following is a list of common questions posed by the participants and answers provided by Canada / RCMP.

ID	Date Received	Participants' Questions	RCMP Answers
1	2022-05-18	Requesting a lightweight pistol option, is the 9X19mm caliber compulsory?	Yes, the 9X19mm caliber is compulsory.
2	2022-05-18	We would require some clarification about the evergreening concept?	Canada will address this at a later time during the Statement of Requirements phase.
3	2022-05-18	Would RCMP consider it detrimental not to have a reseller in the country? The pistol we are proposing is not domestic which provides an inherent challenge for immediate support.	No, this is not considered detrimental but we must ensure that within the contract there is a statement that allows for availability of parts in a timely manner.
4	2022-05-18	Is the RDS needed for every single service pistol?	Yes, every police officer is trained in the same way (operation side of things). In a high-risk situation, the availability of ancillary parts would be necessary.
5	2022-05-18	Can you elaborate on the technical and operational testing procedure used during the evaluation phase? How many samples will be required?	Not at this time. Canada has not yet developed its evaluation procedures and methodologies. The vendor engagement sessions would benefit us in better understanding the process. The number of samples will be determined during the RFP phase.
6	2022-05-18	Do simunitions/training guns require the ability to mount a RDS?	Yes, every police officer is trained in the same way (operation side of things). In a high-risk situation, the availability of ancillary parts would be necessary. Note that training needs to reflect the experience in the field operational wise.
7	2022-05-18	Please expand on the spare parts requirement. Will it be per delivered lot or over the life of the contract?	The spare parts are required over the life of the contract. Canada will develop a rollout strategy to be provided upon release of the RFP.
8	2022-05-18	Why must the holster be manufactured with only thermal molded laminate? There are newer, lighter and more cost effective materials on the market that have the same reliability?	We will take this feedback into consideration. Operationally, the current holsters are manufactured that way. The engagements will inform us about the products on the market and technology advancements and help us refine the requirements accordingly.

9	2022-05-18	Will the RCMP want configuration management of components (Holster, Gun, Red Dot, etc)? If so, how does the RCMP intend to handle changes in future components?	Canada has not determined whether bundling will be pursued for this procurement. The initial configuration may come from the manufacturers. Future configurations, post-initial configurations, the RCMP intends to manage configurations dependent on RFP requirements.
10	2022-05-18	RDS - When considering operating temperatures of this sighting system. A key factor is the power source. Will the RCMP take this into consideration as per the potential operational temperature limitation?	No, we are testing the entire sighting system. The RDS must function within a temperature range of -40°C to +48°C.
11	2022-05-18	Why was 1.5 hrs runtime chosen for the light?	Minimum of 1.5 hours runtime; this statement reflects our current condition with our flashlights and operations.
12	2022-05-18	Why can't the light protrude past the muzzle?	Canada will take this into consideration when developing the statement of requirements.
13	2022-05-18	Will the RCMP Accept bids in U.S. Dollars & Euros?	Canada has not made a determination on the specific method of payment or payment terms for the contract.
14	2022-05-18	Could you define Anti-Reflex (AR) with respect to the RDS?	This is the capability for the reflection mitigating property associated with the lens. The lens must have some properties to mitigate reflection.
15	2022-05-18	Why is there such a small aperture requirement for the RDS?	Canada will take this into consideration when developing the statement of requirements.
16	2022-05-18	How does the RCMP propose to handle inflation or price increases across a multi-year contract spanning 5, 10 and 20 years?	Canada recognizes the current economic climate and will take this into consideration when defining its contractual terms.
17	2022-05-18	Please define what is meant by the optical axis and why it's a mandatory requirement for the RDS?	The optical axis is from the middle of the aperture to the mounting surface. Canada will take this comment into consideration when evaluating the requirement as mandatory.
18	2022-05-18	Please explain the specific weight requirement for each item. Some are very specific, while others have no weight requirement?	Canada defined a maximum range in the RFI. Canada provided anticipatory requirements in the RFI and will be making further determinations on weight requirements based on the documentation provided moving forward. The weight is a factor in the GBA+ criteria.
19	2022-05-18	Will there be any requirements in terms of specific marking / engraving?	Yes, this will allow Canada to track their assets.
20	2022-05-18	With respect to ancillary equipment and	Yes.

		the RDS specifically, is the intention to deploy all the equipment with every pistol?	
<b>21</b>	2022-05-18	Please explain the difference in operating temperatures for the various items. They all work in conjunction and should have the same operating temperature, should they not? shouldn't the deciding factor for operating temperature be the battery and its manufacturer?	Canada will take this question into consideration as we <a href="#">finalize</a> the statement of requirements.
<b>22</b>	2022-05-18	Has RCMP any idea of the average numbers of rounds shot per year per pistol?	Given the multitude of different operational and training scenarios across our membership, we cannot provide an accurate answer. RCMP members have a range of a few hundred rounds to thousands of rounds.
<b>23</b>	2022-05-18	What will the hardcase be used for? Transportation? Storage? Will there be any durability requirements, drop test, temperature etc?	The hard case will be used for storing, securing, shipping and transporting the pistol and its ancillary items. The RCMP may choose to evaluate the durability of the hard case.
<b>24</b>	2022-05-18	Will the RCMP consider separating each item of the procurement process versus a complete package option?	Canada is not able to answer this question at this time. When we complete the RFI phase, Canada will take into account the feedback received during Industry Engagement activities in order to make a decision on this matter.
<b>25</b>	2022-05-18	Can you further expand on slide 25 of today's presentation regarding various frame sizes; should Industry be prepared to submit multiple firearms to accommodate this requirement?	The RCMP is looking for a pistol where the grip size will be adaptable for the majority of the members as per our GBA+ criteria.
<b>26</b>	2022-05-18	Will there be more specific packaging requirements other than indicated in the RFI?	Yes, it is anticipated that specific packaging requirements will be defined in the RFP.
<b>27</b>	2022-05-18	Please advise Pulling angle. In other words in which angle has the pistol to be positioned when the weights are installed?	The pistol will be vertical.
<b>28</b>	2022-05-18	Can the government explain the rationale of having a safety feature incorporated into the trigger shoe (Tab Trigger)?	This is a safety feature to prevent the unintentional discharge of a pistol should a piece of clothing or object get inside the trigger guard.
<b>29</b>	2022-05-18	If February is the start of	Canada has provided anticipatory dates in the RFI

		implementation what is the expectation of volumes to be delivered versus timeline?	and will be making further determinations on rollout schedule based on feedback provided.
30	2022-05-18	Is Canadian Content an important topic?	Canadian Content is a part of the RFI process to determine if there are a sufficient number of Canadian suppliers that can provide a domestically manufactured offering. If Canadian Content is invoked, it will be applied conditionally.
31	2022-05-18	Please define "frame" as it refers to a pistol	The pistol frame refers to the component which houses the trigger assembly and magazine. Traditionally this is the lower half of the pistol. However with modular pistols which utilize a fire control module, the pistol frame will be referred to as the housing which houses the fire control module.
32	2022-05-18	How will the scoring be weighted for each item?	Canada has not developed our evaluation procedures and scoring methodology at this time.
33	2022-05-18	What is the anticipated cadence of pistol deployment? Will it align with the three year major training schedule?	Canada is anticipating a three year national rollout.
34	2022-05-18	How are the technical specifications determined?	The National Armourer Program in consultation with the National Police Intervention Unit determines the technical specifications based on the RCMP's operational requirements and GBA+.
35	2022-05-18	Can the government confirm how many contracts they intend to award?	No, Canada is unable to confirm the number of contracts that will be awarded at this moment.
36	2022-05-18	Will the MSP Program be utilized for this procurement?	Canada has determined that the Munitions Supply Program will not be utilized at this time.
37	2022-05-16	Shouldn't the deciding factor of the operating temp for the RDS and Flashlight be in line with the battery? Keeping in mind different battery manufacturers have different operating temperatures.	We will take this question into consideration as we finalize the statement of requirements.
38	2022-05-04	RFI Requirement 11.1.22 We would have to source these sights from TruGlo at an increased cost to the government. We understand the front sight must be black in color and have either a yellow or orange colored glow-in-the-dark photo luminescent outline surrounding a green colored tritium phosphor-filled glass lamp in the center	We will take this into consideration as we finalize the statement of requirements.

		<p>(round dot). Could the Government please clarify and provide an example? Traditionally U.S. and Canadian Law Enforcement use a standard high visibility 3-dot sighting system with standard tritium dots that appear white in the daylight and glow green at night. Tritium dots are normally green or orange in color and when used in a 3-dot sighting system the dots appear white in the daylight and glow green or orange at night. Other variants of three-dot night sights feature highly visible photo luminescent paint outlining the tritium dot to quicken front sight acquisition along with tritium black-painted rear sights that reduce glare while it quickly draws the shooters eyes to the front post in all lighting conditions along with a "U" or "Square" notch cut rear sight which also aids in front-sight acquisition and focus. Would this hi- visibility set-up be acceptable and meet the requirements?</p>	
39	2022-05-04	<p>RFI Requirement 11.3.3 RDS with an operating temperature range of -40°C to +48°C. We would like to highlight that the operating temperature range is dependent on the type and make of the battery used. This requirement is requesting a CR2032 battery. An Energizer CR2032 is rated is rated for -30°C to +60°C while a Duracell CR2032 is rated for -20°C to + 60°C. There is no mention on how this will be evaluated or tested. Would the government consider amending this requirement to match the performance of the batteries?</p>	<p>The ancillary items will be tested with a vendor supplied power source. The batteries will not be tested; it is the ancillary items that will be tested.</p>
40	2022-05-04	<p>RFI Requirement 11.3.6 We understand the RDS weight must not exceed 60 g (2.1 oz.) including the battery but does not include the mount or mounting hardware. We ask that the Government consider increasing the weight requirement slightly to 2.6 oz. in order to increase competition? Can the government also define what is included in the overall weight?</p>	<p>Canada will take this into consideration as we finalize the statement of requirements related to GBA+.</p>

41	2022-05-04	RFI Requirement 11.3.9 No definition of optical axis was provided within the RFI. No rationale on why an optical axis of 14 mm (0.55 in) was given. Having a clear aperture of 16 X 19 mm (.063 inch) is extremely small. No rationale was given on why the aperture would have to be this small. Could the government provide more detail on what is meant by the optical axis and what the rationale for having such a small aperture is?	The optical axis includes the middle of the aperture to the mounting surface. Canada will take the aperture size into consideration as it finalizes the statement of requirements.
42	2022-05-04	RFI Requirement 11.3.10 Would the government consider amending the dimensions to a width of 34 mm to allow more competition?	Canada will take this into consideration as it finalizes the statement of requirements.
43	2022-05-04	RFI Requirement 11.3.13 Anti-reflex (AR) is terminology used by a specific manufacturer. Could the government include a definition for this technology in their RFSO?	Canada will take this into consideration as it finalizes the statement of requirements.
44	2022-05-04	RFI Requirement 11.4.2 We understand that the light cannot protrude beyond the muzzle; if the holster contains the pistol with a light, the length of the light should not impact the overall concealability if it protrudes beyond the muzzle to a reasonable degree. Would the government consider removing/amending this requirement?	Canada will take this into consideration as it finalizes the statement of requirements.
45	2022-05-04	RFI Requirement 11.4.4 We are unsure if we are able to comply with providing a light that has a deactivated feature, preventing the light from activating inadvertently while in use, only if de-activation can be achieved by unthreading the bezel slightly is considered acceptable.	Yes, this is acceptable.
46	2022-05-04	RFI Requirement 11.4.7 Providing a light with a runtime of 1.5 hrs. Would the government consider	Canada will take this into consideration as it finalizes the statement of requirements.



		amending this to 1.0 hrs. to allow maximum participation from industry?	
<b>47</b>	2022-05-04	RFI Requirement 11.4.9 - Comment Providing a light with an operating temperature range of -40°C to +48°C as long as an energizer CR123A lithium battery is used.	The operating range was chosen to reflect the conditions in which the RCMP members operate within. Lithium batteries were selected to sustain cold environments.



# RCMP SERVICE PISTOL REPLACEMENT

REQUEST FOR INFORMATION  
Industry Engagement Information Session  
18 May 2022

[Omar Kraya](#)  
Contracting Authority  
Munitions and Weapons Systems Division (BK/BM)  
Public Services and Procurement Canada



## Administrative Points



Please keep microphones and cameras OFF during the session, except to ask questions.



Today's presentation will be given in English, but questions may be asked in either official language.

*The French version of this presentation will be available on [buyandsell.gc.ca](https://buyandsell.gc.ca)*

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## Agenda

- Welcome and Round table
- Process Overview and Industry Engagement
- RCMP background
- Service Pistol Replacement Overview
- RCMP and Contracting & Indigenous Policy
- RCMP – National Armory Program

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du Canada

Canada

## Welcome and Opening Remarks

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## Industry Questions

- Time has been allotted for Q&A after each section is complete, there will also be a General Question and Answer period at the conclusion of the morning's presentation.
- ALL Questions from Industry and Answers from Canada (both from today's presentation, and subsequent One -on-One meetings) may be documented and posted on [buyandsell.gc.ca](http://buyandsell.gc.ca) at a future date.
- No company information, identified as confidential, industry sensitive or proprietary, will be shared.

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## Schedule

Start Time	Event	Allocated time	Presented by
11:00a.m	Welcome and Round Table	10 minutes	RCMP - Mary Rutledge and PSPC - Stephen Brownrigg
11:10a.m	Overview of PSPC/RCMP Proposed Engagement and Procurement Approach	15 minutes	PSPC - Omar Kraya
11:25pm	RCMP Background	25 minutes	C&IP RCMP – Cpl. Brent Halm
11:50pm	Service Pistol Replacement Overview	25 minutes	NAP RCMP – Sgt. Will Thien
12:15pm	Break	15 minutes	-
12:30pm	Questions and Answers	70 minutes	PSPC and RCMP

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## Industry Engagement-Overview

**Process:** begins with the RFI followed by Industry Day, One -on-Ones and concludes when an official RFP is published on [BuyandSell.gc.ca](http://BuyandSell.gc.ca).

**Principles:** strict application of the fairness and equity principles while protecting vendors' proprietary or commercially sensitive information

- Canada is not obliged to issue any Request for Proposal (RFP), or to award any Contract.
- Not participating in this Process will not preclude a supplier from submitting a response to the RFP.
- Any information submitted as part of this Process may be used by Canada in the development of a subsequent competitive RFP.

**Objective:** is to enable Canada and the industry to collaboratively refine and finalize the requirement, identify options, establish budgets, define the procurement approach and contracting nuances.

- Collect information on potential Canadian bidders for the potential application of the Canadian Content Policy

[Canadian Content Policy - Buyandsell.gc.ca](http://BuyandSell.gc.ca)

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## Industry Engagement

### RFI Process

- Seek information from Industry to assist the project team to:
  - Better describe and refine its requirement
  - Determine the capability of Industry to satisfy the requirements.
  - Uncover issues that would impact any resulting solicitation

### Industry Day

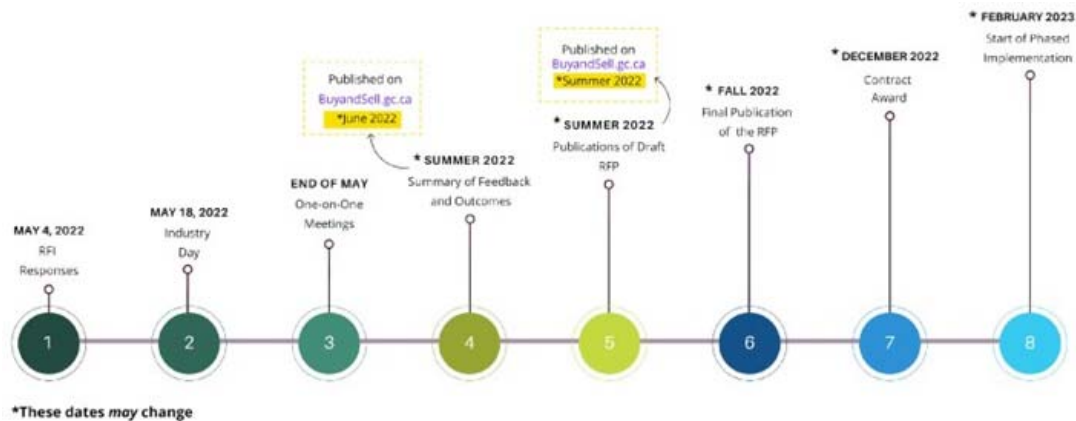
- An open forum where Industry representatives will be presented an overview of the RCMP Service Pistol Replacement requirement, Industry to identify and ask any questions they have concerning the process, and an opportunity for Canada to address these Industry questions.

### One-on-One Meetings

- Provide interested Participants with the opportunity to demonstrate the capabilities of their products; seek further clarifications about the RCMP requirements, and offer suggestions.

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## Proposed Timeline for the Procurement Process



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## Phased Bid Compliance (PBCP)

The PBCP will be applied to:

- Provide bidders with an opportunity, after the solicitation closing date, to correct a finding of minor non-compliance with respect to Required Financial Information and Eligible Mandatory Requirements to ensure best value to Canada.

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## How the PBCP Works

The Process uses three phases to examine bid compliance:

**Phase 1: Compliance assessment** - Required financial information

- notify bidders or offers of missing financial information
- bids or offer is missing the entire financial submission will be considered non-compliant

**Phase 2: Compliance assessment** — All other eligible mandatory requirements

- PSPC will issue a compliance assessment report (CAR) to all bidders or offers informing them if PSPC is continuing to consider their bid or identifying any eligible mandatory requirement for which they have yet to demonstrate.

**Phase 3: Other evaluation criteria.**

- the evaluation process will continue as set out in the RFP until a successful bidder is identified or until there is no successful bid/offer.

For more information please consult the following web page:

<https://buyandsell.gc.ca/policy-and-guidelines/policy-notifications/PN-123>

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**RCMP·GRC**



ROYAL CANADIAN MOUNTED POLICE • GENDARMERIE ROYALE DU CANADA

## Pistol Replacement

### - RCMP Background and V150 Overview -

Cpl. Brent Halm - Corporal, National Police Intervention  
Unit, Contract & Indigenous Policing (C&IP)  
Royal Canadian Mounted Police (RCMP)



Royal Canadian Mounted Police  
Gendarmerie royale du Canada

Canada

# Operating Environment

## Diverse, National Operational Footprint

- Provision of policing excellence under the Police Service Agreements,

Policing to provinces (except Ontario and Quebec) and territories	Policing in over 150 municipalities and more than 600 Indigenous communities	Policing complexity of remote/rural/northern locations
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- Police Service responsibility in support of general administration of justice, preservation of peace, and the prevention of crime.
- Focus on reconciliation with Indigenous peoples in Canada, as well as connecting with vulnerable communities.



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## RCMP Organization



The RCMP is organized into **four Regions** under the direction of deputy commissioners: Pacific, Northwestern, Central and Atlantic.

The **regions are subdivided into divisions** that correspond with a province (for example, E Division is BC).

The province of Ontario is divided into two divisions: A Division (Ottawa) and O Division (rest of the province).

There is one additional division, **Depot Division**, which is the RCMP Academy at Regina, Saskatchewan.

The RCMP headquarters are located in Ottawa, Ontario.



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# Operational Context

## Diverse, National Operational Footprint

- 19,000 police officers and 11,000 civilian employees in over 700 detachments
- Approx. 22% of RCMP police officers are women, almost 12% visible minorities and close to 8% Indigenous.
- 1,200 cadets enter the RCMP training annually
- Assets:

• 12,000+ on-road vehicles	• 3,400 off-road vehicles
• 350 marine vessels	• 35 aircraft
• occupies 4,300+ buildings	• 1,300+ locations

# Pillars of Vision 150

In support of modernization and transformation commitments the RCMP has worked organization -wide to develop "Vision 150", a plan to lead the RCMP through its 150th anniversary in 2023.



**Our Culture** : Achieving a modern, trusted and inclusive RCMP



**Our People** : Building a healthy, diverse and professional workforce



**Our Stewardship** : Supporting a well -functioning organization through effective governance and evidence -based decision making



**Our Policing Services** : Keeping Canada safe through leading -edge policing

# Modernized Intervention Equipment

In line with Vision 150, RCMP is modernizing their intervention equipment to provide the best fit equipment on an ongoing basis to a modern police service that can adapt quickly to an ever changing policing environment and best operate when facing policing challenges.



## Need for a Modernized Pistol

### Reasons for a modernized pistol are:

- **Obsolescence:** The current duty pistol was introduced into service in 1995 and it has now exceeded its life expectancy.
- **Health and Safety:** The RCMP is bound by regulatory requirements to ensure its members are properly trained and appropriately equipped.
- **Tactical:** There exists a tactical disadvantage to the RCMP's current pistol due to the lack of a mounted -flashlight and a Red Dot Sight sighting system.
- **Gender Based Analysis (GBA+):** The RCMP is working towards Gender Based Analysis (GBA+) priorities and remains aligned with the Government of Canada's diversity and inclusion policies. It is therefore necessary to assess RCMP uniform and equipment policies, including pistol modernization, through a GBA+ lens and take a proactive approach.

# Modernized Policing Trends

- **Policing is going through a period of significant, global change.** Changing demographics and social narratives have led to new risks to police operations. To ensure that the RCMP remains a leading -edge policing organization, there needs to be increased adaptation to modern policing trends.
- **Public safety and officer safety remains a paramount concern.** The threat environment in RCMP jurisdictions, as well as other recent national and international events, has impacted the operational realities of policing.
- By accurately understanding its environment, the RCMP can not only ensure that plans adequately consider all factors and seek to optimize the services provided to Canadians, but also allow for **officers' equipment to be up to date in the face of danger.**
- Based on the RCMP's 2020 Environmental Scan, **New Policing Mega Trends** have been identified and documented. These trends influence how the RCMP approaches modernizing intervention equipment, and corresponding processes.
  - **National Security and Transnational & Serious Organized Crime** - Hate crimes, Organized crime groups and Drug trafficking
  - **Protecting Human Rights** : Activist organizations and Mental health issues
  - **Trust, Confidence & Transparency** : Political pressures, Social change and a more Vigilant and involved public have adversely impacted the trust that Canadians have for their police services
  - **Rapid Social and Technological Change**
  - **Demand for Crisis Intervention & De -escalation Methods**



## New Training Approach

With the rapidly evolving nature of crime, there is increasing demand to better support our police officers with relevant training to prepare them for diverse calls of service. The RCMP must continue to balance the need to ensure appropriate training with the need to be operational.

As training standards continue to advance with the development and deployment of the RCMP's Learning & Development (L&D) Strategy, mandatory training will not only certify officers to operate various types of intervention equipment, it will also **bring their level of competence on the equipment** from

Awareness  $\xrightarrow{\text{to}}$  Mastery





# Pistol Replacement

## - Pistol Background & Procurement -

Sgt. Will Thien - Acting National Manager  
National Armourer Program (NAP)  
Royal Canadian Mounted Police (RCMP)



## National Armourer Program (NAP)



### Uniform & Equipment Program (UEP)

- Under **Procurement, Materiel & Asset Management (PMAM)**
- Design & Distribution
  - o Uniform and equipment
  - o RCMP officers, Civilian Members and Cadets

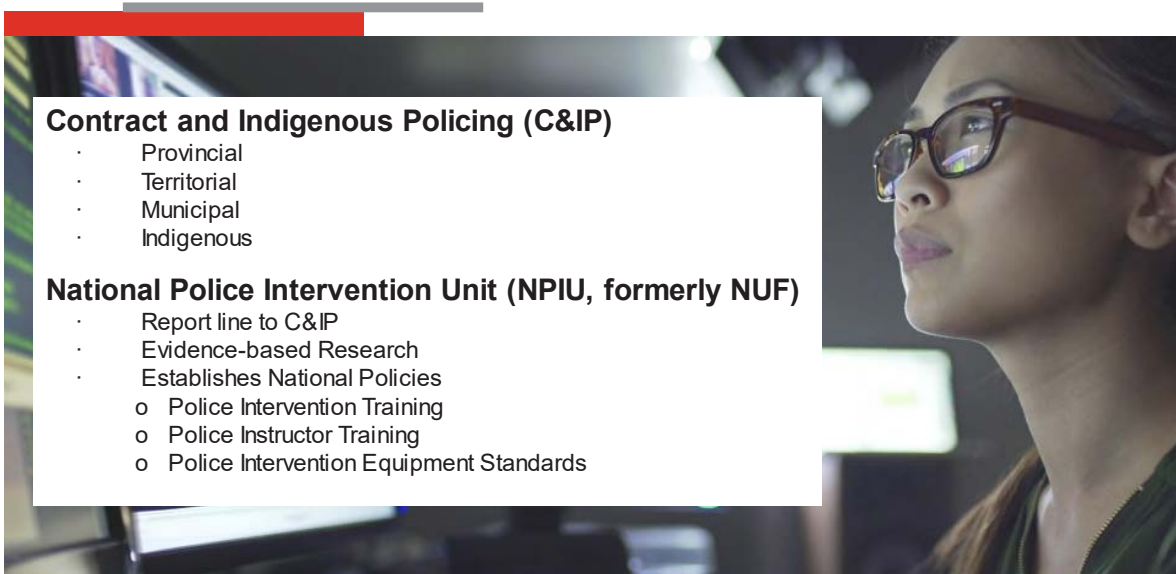
### National Armourer Program (NAP)

- Part of the UEP with report line to PMAM
- Armourer services, firearms maintenance/ repair and ordnance quality assurance verification
  - o RCMP officers/ units/ detachments
  - o Other government departments/ federal agencies
- Support and engage in procurement process, roll -out and implementation



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# Organization



**Contract and Indigenous Policing (C&IP)**

- Provincial
- Territorial
- Municipal
- Indigenous

**National Police Intervention Unit (NPIU, formerly NUF)**

- Report line to C&IP
- Evidence-based Research
- Establishes National Policies
  - o Police Intervention Training
  - o Police Instructor Training
  - o Police Intervention Equipment Standards

## General Duty Pistol – Current State

### In Service since 1995

### Low Light conditions

- Tactical disadvantage
- Risk to officer safety

### Trigger Weight (8 – 12 pounds)

### Magazine Disconnect Safety Feature

- Disadvantage to officer with less grip strength
- Cannot be reduced without sacrificing reliability

- Tactical disadvantage during reload
- Unintentionally released
- Risk to officer safety

# Modern Pistol



## Pistol -Mounted Tactical Light

- ❖ Tactical advantage over hand held flashlight
- ❖ Reduces threat response time

## Red Dot Sight

- ❖ Focus on the threat
- ❖ No transition between front sight vs threat

## Loaded Chamber Indicator

- ❖ Available in many/ most modern pistols
- ❖ Visual/ tactile verification vs physical manipulation
- ❖ Reducing unintentional discharges

# Modern Pistol cont...

## Additional features for increasing safety efficacy of the RCMP officers

- Overall weight reduction
- Reduced trigger weight
- Various frame sizes
- Less reflective matt black finish

## Gender-Based Analysis Plus (GBA+) requirement



# Pistol & Ancillaries Procurement Approach

The RCMP will be procuring a new service pistol (approx. 24,000 pistols), and ancillary equipment through a competitive solicitation. The ancillary equipment will include:

- **Red Dot Sights;**
- **Weapon Lights;**
- **Magazines and Pouches;**
- **Holsters;**
- **Pistol Cases; and,**
- **Preventative Maintenance Kits.**



The approach to the procurement of these items will be determined prior to RFP release and will be informed by RFI responses and other industry engagement activities.

## Skills & Training

- **Police & Public Safety** - an organizational priority.
- The relevance and responsiveness of training must keep pace with the needs of the evolving law enforcement landscape and learning technologies.
- RCMP workforce must be equipped with the knowledge and skills to meet these challenges of policing.



Officers must be prepared to operate many types of equipment and to perform under diverse and often adverse conditions in a variety of communities, therefore regular recertification and refresher training are required throughout an officer's career.

**Training on the New Pistol and Ancillary Equipment** will be achieved as follows:

- **Industry Training** for NPIU and NAP,
- Instructor training delivered by C&IP to regional trainers, and
- Migration training of RCMP Officers during annual regional recertification periods by their home divisions and units.

## Industry Communication

- ALL communication and contact during the Industry Day and follow on process (up to the release of Request for Proposal MUST flow to and from the Contracting Authority ONLY .
- No offline discussions regarding the requirement or current process can be had with any representative of Canada (PSPC or RCMP) without the Contracting Authority.

### Point of contact

The PSPC Contracting Authority team is the single point of contact for the RCMP Service Pistol Replacement procurement.

### PSPC Contracting Authority Team

Omar Kraya, Contracting Authority

Email:

[Omar.kraya@tpsgcpwgsc.gc.ca](mailto:Omar.kraya@tpsgcpwgsc.gc.ca) 343-552-5009

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## QUESTIONS?



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## Industry Q&A


To access the Q&A, please go to the following link on a separate tab:

[Pollev.com/rcmpevent](https://Pollev.com/rcmpevent)


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**RCMP Industry Day**

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