



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Réception des soumissions - TPSGC / Bid Receiving -
PWGSC

Voir dans le document/

See herein

NA

Québec

NA

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

TPSGC/PWGSC
601-1550, Avenue d'Estimauville
Québec
Québec
G1J 0C7

Title - Sujet Ballistic Protection Plate Lightweight Standalone Specific Threat Ballistic Protection Plate	
Solicitation No. - N° de l'invitation W7701-217392/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client W7701-217392	Date 2022-08-03
GETS Reference No. - N° de référence de SEAG PW-\$QCL-054-18322	
File No. - N° de dossier QCL-0-43244 (054)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2022-08-31 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Boisclair, Daniel	Buyer Id - Id de l'acheteur qcl054
Telephone No. - N° de téléphone (418) 571-8051 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Title : Lightweight Standalone Specific Threat Plate – Generation C3

AMENDMENT 003

Answer questions from the industry.

Enquiries - Bid Solicitation - Clause # 2.4

To ensure consistency and quality of information provided to bidders, significant enquiries received and the replies to such enquiries will be provided simultaneously to bidders to which the bid solicitation has been sent, without revealing the sources of the enquiries.

Here are the questions which we have received until now:

Question #5: *At Attachment 1 to Part 4 of the Bid Solicitation, Section 1. Mandatory Technical (MT) Criteria, criterion MT2, it is noted that this criterion will be assessed using 5.56x45 mm C77 NATO Ball, which is a special round commonly referenced in marketing material for NIJ III+ plates. Are there any other special rounds that the 12 armour plate samples must be designed to stop?*

Answer #5: *As stated in Table 3 of section 1. Mandatory Technical (MT) Criteria at Attachment 1 to Part 4 of the Bid Solicitation, the 12 armour plate samples provided will be used to verify compliance with MT2 and will only be tested against the following threats:*

- 1) the 7.62x51 mm C21 NATO Ball, FMJ Lead Core with a specified mass of 9.5 ± 0.1 grams; and*
 - 2) the 5.56x45 mm C77 NATO Ball, steel penetrator of 50-56 Hardness Rockwell C (HRC), with a specified mass of 4.00 ± 0.08 grams.*
- Twenty-two (22) fair shots per threat will be done, for a total of forty-four (44) shots.*
 - Four (4) shots per armour plate sample will be used for both threats.*
 - The shot-to-shot distance will be 110 ± 15 mm for both threats.*

The rest of the test procedure will be in accordance to Appendix 3 to Annex A.

Question #6: *Approximately how many C2 plates have been procured in the past?*

Answer #6: *The number of C2 plates procured in the past is not relevant to the current solicitation. The number of C3 plates that will be procured during phase 2 may be influenced by multiple factors, such as on-going operations and other PPE replacement programs. For now, it is estimated that the number of C3 plates that could be procured following the issuance of Standing Offers is between 2000 and 5000. This data is provided for informational purposes only. They are not to be considered as a contractual guarantee. It does not represent a commitment by Canada that future demand for C3 plates will be consistent with this data.*

Question #7: Is the intent of this solicitation, to procure replacements for all existing C2 plates or only a portion?

Answer #7: For now, it is estimated that the number of C3 plates that could be procured following the issuance of Standing Offers is between 2000 and 5000. This data is provided for informational purposes only. They are not to be considered as a contractual guarantee. It does not represent a commitment by Canada that future demand for C3 plates will be consistent with this data.

Question #8: Does Canada have an established budget to procure Phase 2 deliverables and if so how many plates may be procured?

Answer #8: The available funding for Phase 2 - Production phase will be officially announced during the Request for Standing Offer (RFSO) after completion of Phase 1 - Development phase. For now, it is estimated that the number of C3 plates that could be procured following the issuance of Standing Offers is between 2000 and 5000. This data is provided for informational purposes only. They are not to be considered as a contractual guarantee. It does not represent a commitment by Canada that future demand for C3 plates will be consistent with this data.

Question #9: Amendment 001 to this solicitation indicates that armour plate samples will be required at the same time as the electronically submitted proposal. If Canada is expecting to receive any proposals, would you consider amending the delivery of the armour plate samples to 30 days after the bid closing date?

Answer #9: At Amendment 001, a 6-week extension for submission of bids was granted to potential bidders, thereby changing the posting close date from July 14, 2022 to August 31, 2022. A 2-week extension was also granted to potential bidders for submission of the 12 armour plate samples needed for the verification of the criteria *TO1* and *TO2*, thereby changing the date of receipt of the samples at the address indicated by the DRDC in section 1.2.3 of *Attachment 1 of Part 4 of the Bid Solicitation*, section 1. *Mandatory Technical (MT) Criteria* from August 14, 2022 to August 31, 2022.

The purpose of the 12 armour plate samples is to evaluate the current capability of potential contractors to produce and supply armour plates offering an decent protection level, at an acceptable areal density and size. Please note that *MT1* and *MT2* are not rated criteria. The solicitation does not require a bidder to design a new plate meeting the threat listed in *Table 3 of Attachment 1 of Part 4 of the Bid Solicitation*, section 1. *Mandatory Technical (MT) Criteria*. It is expected that bidders will be capable of providing 12 units of one of their existing products that can meet *MT1* and *MT2*.

In order to account for potential delays due to transport, a bid with proof that the samples have been shipped no later than August 31, 2022 will be accepted as compliant.

Question #10: Will Canada complete the bid evaluation and then determine the two responsive bidders and only after this, test those two bidders' samples?

Answer #10: No, all bids will be evaluated in accordance with the mandatory technical criteria, as stated in section 1. *Mandatory Technical (MT) Criteria of Attachment 1 to Part 4 of the Bid Solicitation*. Every samples received will be tested for compliance to MT1 and MT2 of Table 3 before proceeding to the evaluation in section 2. *Technical / Management Point Rated (RT) Criteria*.

Question #11: Will Canada return the samples in their originally delivered state to the unsuccessful bidders?

Answer #11: Every samples received will be ballistically tested for compliance to criteria MT2 of Table 3 of 1. *Mandatory Technical (MT) Criteria of Attachment 1 to Part 4 of the Bid Solicitation*. Also, as stated in at section 1.2.6 of that same attachment: "... *The armour plate samples submitted by the Bidders will remain the property of Canada.*".

Question #12: Please advise the probability that at least one Offeror will be issued a Standing Offer for Phase 2 after Phase 1?

Answer #12: In the event that at least one of the Contractors produces conclusive results during the final control tests of Phase 1, and agrees to advance to Phase 2 – Production phase, the probability that a Standing Offer will be issued for Phase 2 is very high.

Question #13: Phase 2 Evaluation: Assuming that two Contractors are awarded a contract for Phase 1 and that two Offerors are issued a National Individual Standing Offer (NISO) for Phase 2, could you please confirm that these two Offerors are the same Contractors who obtained Phase 1? If so, how will Canada determine which of these two Offerors will receive call-ups under their Standing Offer?

Answer #13: As mentioned in *Part 1 - General Information, Section 1.2 Summary*, "... *A limited Request for a Standing Offer (RFSO) will be sent to Contractors whose control test results of their final concept at Phase 1 are conclusive and who agree to proceed to Phase 2 - Production phase according to the statement of work defined in Attachment 1 to Annex A will be issued.*".

This means the same Contractors who obtained a contract for Phase 1 will be solicited for Phase 2 and evaluated according to the mandatory criteria and point rated evaluation criteria defined in *Attachment 2 to Annex A* in order to be recommended, if they are deemed receivables by Canada, for a National Individual Standing Offers (NISO). Up to two NISO may be recommended for issuance and the Offerors will be ranked on the highest combined rating of technical merit and price. The Offeror ranked first will get an estimated NISO of 60% of the available funding and the Offeror ranked second will get an estimated NISO of 40% of the available funding.

Question #14: Phase II Evaluation: Assuming that two Contractors are awarded a contract for Phase 1 and Canada issues only one Standing Offer for Phase 2, please advise of the basis of selection that will be used to determine which of the two Contractors from Phase 1 will receive a Standing Offer for Phase 2?

Answer #14: Generation C3 of the standalone armour plate developed in Phase 1, will be evaluated according to the mandatory criteria and point rated evaluation criteria defined in *Attachment 2 to Annex A*. As mentioned at *Part 1 - General Information*, section 1.2 Summary, "... Up to two (2) National Individual Standing Offers (NISO) may be recommend for issuance.". The same evaluation methodology will be use whether one or two NISO are issued.

At the Phase 2 stage, Contractors who have been conducting Phase 1 will not compete for a sole source. A limited Request for a Standing Offer (RFSO) will be sent to each Contractors whose control test results of their final concept at Phase 1 are conclusive and who agree to proceed to Phase 2 - Production phase according to the statement of work defined in *Attachment 1 to Annex A*. The mandatory criteria and point rated evaluation criteria defined in *Attachment 2 to Annex A* will be used to recommend a National Individual Standing Offers (NISO) to eligible Offerors.

****ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME****