## Solicitation T8080-220074 - Q \& A's \#5

## THIS SOLICITATION AMENDMENT IS RAISED TO:

1. Provide clarification and answers to questions from potential suppliers;

## QUESTIONS AND ANSWERS:

| Question 16 | There seems to be an issue with the financial tables beginning 28/37. <br> In the bottom row, rather than asking for a total of columns E (english courses) nand column J <br> (french courses) there is a complex formula: (Total of Total Column F - Lowest Value in Column <br> $\mathrm{F}+2$ X Total Column J) |
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| Answer 16 | The formula represents the annual total cost of the contract, which is based on the maximum <br> cost of (a maximum of) four exercises in English + the cost of (a maximum of) two exercises in <br> French. <br> Rationale: <br> $-\quad$Since there are five regions where an exercise in English is possible but up to only four <br> regions who will have an exercise, it was decided that of one exercise should be <br> eliminated from the total cost of the exercises in English. Since it is not known which of <br> the five regions will have an exercise it was determined that the fairest methodology was <br> to subtract the lowest cost exercise so as not to disadvantage any geographic location in <br> Canada where a bidder may be located. <br> The cost of the French exercises was determined to be simpler as they would likely be in <br> the Quebec/NCR regions (similar costing) so the cost of these two exercises forms the <br> second part of the costing formula. <br> - <br> Therefore, for bid evaluation purposes, the total cost = Cost of (a maximum of) four (most <br> expensive) exercises in English + the cost of (a maximum of) two exercises in French for each <br> table in the basis of payment. |

