

Innovation, Sciences et Développement économique Canada

## **Questions & Answers**

Title: Strategic Innovation Fund (SIF) Project-Level GHG Estimation	
Solicitation Number: ISED-204337	Date: October 5, 2022

NO	Questions	Answers
1	For the mandatory and point rated requirements, can the Crown confirm if they would accept experience of the Bidder to include the experience of the parent, subsidiaries or other affiliates of the Bidder, its subcontractors, or its proposed resources?	Yes that is permissible, however the individuals that will ultimately end up working on the SIF files (subcontractors/consultants) must have the experience to meet the mandatory and point rated requirements.
2	Attachment 1 to Part 4 states "The Bidder must submit a detailed CV of their proposed resource(s) demonstrating that each proposed resource meets the minimum mandatory requirements (references, educational, and work experience) as per the flexible grid found in Table 1 below". However, there does not appear to be a table identified as either "Table 1" or a flexible grid. Can the Crown confirm which requirements need to be met by proposed resources?	The flexible grid is referring to the Mandatory Technical Criterion table found on Pg. 17. Additionally, proposed resources should also provide support on how the bidder meets Point-Rated Technical Criteria.
3	We see the term "validation" used in reference to the scope of work. Our company is accredited by ANSI National Accreditation Board (ANAB) to perform validations and verifications under ISO 14064-3:2006 (Greenhouse gases — Part 3: Specification with guidance for the validation and verification of greenhouse gas assertions). However, based on the scope of work, this appears to be technical review and not a formal validation. Please clarify the expectation	We are requesting that consultants ensure that the proponent provided GHG estimate that is aligned with ISO 14064-2 standards (project accounting) and that it also adheres to program requirements. So yes, it may not be a complete formal validation, but we use the term 'validate' to mean that the estimate adheres to the ISO and program standards.



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	whether the scope of work refers to a	
	validation under the ISO standard, or a	
	technical review based on SIF program	
	requirements.	
4	In addition, we would like to request a	Yes, we will grant the two-week
	two-week extension, if possible, to	extension
	enable us to have sufficient time to	
	collect the requested information and	
	provide ISED with as comprehensive a	
	team of varied resources as possible for	
	potential call-up.	
5	Given that the proposed team of	Yes that is permissible, however the
	individuals would be working together to	application should clearly indicate how
	perform the services described, would	the individuals that will ultimately end
	ISED consider modifying the rated	up working on the SIF files
	requirements to be demonstrated	(subcontractors/consultants) clearly
	COLLECTIVE experience of the bidder's	have the experience to meet the
	proposed team? ie. all proposed	mandatory and point rated
	resources must meet the mandatory	requirements. Additionally, the bidder
	requirements, and then experience from	must ensure that should they be
	some or all resources can be used to	awarded the contract, all individuals
	meet each of the rated requirements.	described in the team contribute to the
	meet each of the fated requirements.	services.
6	Can ISED please confirm how many	ISED does not have a minimum or
Ŭ	contracts they intend to award from this	maximum threshold in terms of how
	RFP?	many contracts will be awarded through
		this RFP. Successfully bidders will be
		selected based on their RFP application
		strength and alignment to the required
		objectives.
7	Can ISED please share how many	ISED cannot at this time identify the
	projects/reviews are anticipated under	number of projects/reviews that are
	this contract?	anticipated through this RFP. The
		Strategic Innovation Fund is a continuous
		intake program and the number of GHG
		validations required is entirely
		dependent on the relevant and
		applicable applications submitted to the
0		program.
8	Is there, or has there been, an	Yes, ISED had previously released a
	incumbent providing the described	Request for Proposal in 2021 to secure
	services (or similar services) in the last 24	third-party GHG expertise to support
	months?	with the GHG validation of proposals.



		Successful bidders were awarded contracts. The previous RFP is set to expire, which is why SIF has launched a new RFP.
9	If the point rated criteria is to be scored by individual proposed resource, can ISED please clarify how the total technical score will be calculated when a bidder submits more than one resource?	The points are awarded based on the bidder's ability to demonstrate the requested experience. Should a team of individuals be working on the requested deliverables, the bidder must demonstrate how the team (group of individuals) meet the required criteria and the bidder will ensure that should they be awarded the contract, all individuals described in the team contribute to the services.
10	Page 18 of the RFP states that the minimum technical score is 80%, however the point rated technical criteria table states a minimum technical score of 50%. Can ISED please clarify the minimum technical score?	The minimum point rated technical criteria required to be further considered is 50%, and the bidder must demonstrate how they meet all the mandatory technical criteria.
11	Regarding RT2, can ISED please clarify what is meant by "on behalf" of the stated organizations? Would this include creating applications in conjunction with these organizations in order to source funding?	For this question, we are seeking to understand if the bidder has supported with GHG assessment to support program or policy development required by SDTC, ECCC or NRCan. This would not include creating applications in order to source funding, but it would including performing GHG analysis of projects.
12	Can ISED please clarify if the requirements in Attachment 1 to Part 4 are corporate requirements or resource requirements. If they are intended to be resource requirements, we respectfully request that ISED amend the mandatory and point-rated criteria tables to be directed at "The bidder's proposed team", not "the bidder".	Language in the RFP has been clarified to specify that the mandatory technical criteria applies to all of the resources provided by the Bidder and the point-rated technical criteria can be met by a team of individuals.
13	Given the nature of this contract (as and when requested services by TA), please confirm it is acceptable to propose a team of individuals that collectively meet the point rated criteria, as per the examples provided below: i) For example, in RT1, if we propose a team of 3 resources: If each	Yes, a team of individuals can collectively meet the point-rated criteria, however they all must meet the mandatory criteria.



	resource provides 1 example project	
	for a total of 3 examples, please	
	confirm this approach will score a	
	total of 3 points.	
	ii) For example, in RT3, if we propose	
	a team of 3 resources: if 1 resource	
	has conducted GHG impact	
	assessments on behalf of 2	
	Federal/Provincial programs and 1	
	resource has conducted GHG impact	
	assessments on behalf of 3	
	Federal/Provincial programs for a	
	total of 5, please confirm that this	
	approach will score the full 5 points.	
	iii) For example, in RT6, if we	
	propose a team of 3 resources: if 1	
	resource has experience following	
	ISO Standard 14064 (or equivalent)	
	to quantify and assess GHG impacts	
	of a project, please confirm this	
	approach will score the full 5 points.	
14	Item 4.2.6 on page 16 of the RFP states, "The	This language has been removed, as it was
	responsive bid with the highest combined	causing confusion. All bids that meet the
	rating of technical merit and financial will be	mandatory criteria will be ranked based on
	recommended for award of a contract	their combined technical and financial merit.
	between 0 and 4 bids. It is possible for a	We anticipate multiple bidders will be
	bidder to be awarded more than 1 position."	awarded contracts. Each successful bidder
	A. Does this mean that up to 4	will also be assigned multiple tasks, on a
	contracts will be awarded?	rotational basis and based on availability
	B. Can ISED please clarify what is	and/or sectoral expertise.
	meant by "more than 1	
	position"?	