



**RETURN BIDS TO:**

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TPSGC

11 Laurier St. / 11, rue Laurier

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Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

Amendment 001

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services Division / Division  
des services professionnels en informatique

Les Terrasses de la Chaudière

10, rue Wellington, 4ième

étage/Floor

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> TBIPS myEMS (SAP) Solutionsetaside TBIPS myEMS (SAP) Solution - Support Services -Set-aside	
<b>Solicitation No. - N° de l'invitation</b> G9292-248331/C	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> 100018331	<b>Date</b> 2022-10-07
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZM-644-41108	
<b>File No. - N° de dossier</b> 644zm.G9292-248331	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT <b>on - le 2022-10-13</b> Heure Avancée de l'Est HAE	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Sekret, Nataliya	<b>Buyer Id - Id de l'acheteur</b> 644zm
<b>Telephone No. - N° de téléphone</b> (343) 551-1763 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## AMENDMENT NO. 004

This amendment is raised to revise the solicitation and to answer bidders' questions.

### **2 QUESTIONS AND ANSWERS**

**Question 19:** While bidder's will know the start and end dates of the proposed resources, bidders will not know the start and end date of the actual projects themselves, for a number of reasons:

- Bidders won't know the start and end dates of projects for which they did not supply resources.
- Many GC projects have been ongoing for over 10 years, it is unclear when a project was actually started, or the end date has been delayed a number of times. For example, we do not know the actual start date of the CanadaBuys development project, nor do we know its proposed end date.
- There is no easily accessible, accurate repository for this type of project information for GC projects.

In addition, it is unclear what value this request will provide the Crown when they are evaluating the RFP. The Crown will need to know the start and end date of the period the resource worked on each project (in all cases, a minimum of 6 months), so that the amount of experience the resource has can be evaluated, but the length of the project itself is irrelevant to the requirements as written.

As such, please amend point iii. of the resource grids (RTC1, RTC3, RTC4, RTC5, RTC6, RTC7, RTC8, RTC9, RTC10, RTC11, RTC12, RTC13, RTC14, RTC15, RTC16, RTC17, RTC18, RTC20, RTC21, RTC22, RTC23, RTC24) to state:

iii. The resource duration, as well as the start and end dates, on the project.

**Answer 19:** Canada will not change this requirement at this time. To clarify the start and end dates requested are those that the vendors signed in a contract with their clients regardless of the actual entire duration of a client's project start and end dates. The start and end dates for resources are those of their TA's with the vendors for that project.

**Question 20:** In regards to the following Q/A below, Canada is asking bidders to provide the project duration (indicating the project start and end dates) AND the resource's start and end date on the project. Canada is assuming that the resources have worked on specific projects for specific time periods and that they would have exact dates of when a project started and ended. This does not take into account, resources that have worked on multiple projects for the same client, nor does it take into consideration that subcontracted resources and/or employees may just provide support and not necessarily project focussed tasks. Also, to pinpoint a start and end date of a project (something never requested in resource resumes under TBIPS previously) would be extremely onerous for the resource and the bidder would not necessarily have insight on projects that were not provided by their company. This exercise would simply be a guessing game for experience that was gained years ago. For this

reason, we do not believe that it makes sense to include a project duration in addition to the time period a resource worked on the project and we strongly urge Canada to remove requirement for this information to be included in all resource' resumes.

**Question 13:** *The resource grids require that bidders provide "The project duration (indicating the project start and end dates) and the resource's start and end dates on the project." However, many resources don't know the project start and end dates, as they will either join projects after the original start date or before the end date. This is especially true in GoC projects, many of which span over 10 years.*

**Answer 13:** *It is the bidder's responsibility to supply all start and end dates requested for the projects as well as the start and end dates for the resources.*

**Answer 20:** Canada will not remove this requirement at this time. To clarify the start and end dates requested are those that the vendors signed in a contract with their clients regardless of the actual entire duration of a client's project start and end dates. The start and end dates for resources are those of their TA's with the vendors for that project.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**