



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Céline Munro, Supply Team Leader
Public Service and Procurement Can
Navigation, Sonar and Radar Systems
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Place du Portage, Phase III
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Gatineau
Québec
K1A 0S5

**LETTER OF INTEREST
LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Electronics, Simulators and Defence Systems Div.
/Division des systèmes électroniques et des systèmes de
simulation et de défense
11 Laurier St. / 11, rue Laurier
8C2, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet AIS - Physical Shore Station Automatic Identification System (AIS) Physical Shore Station	
Solicitation No. - N° de l'invitation F7048-200089/A	Date 2022-10-11
Client Reference No. - N° de référence du client F7048-200089	GETS Ref. No. - N° de réf. de SEAG PW-\$\$\$QF-128-28835
File No. - N° de dossier 128qf.F7048-200089	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2022-10-26 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Munro, Céline	Buyer Id - Id de l'acheteur 128qf
Telephone No. - N° de téléphone (819) 661-1839 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: See herein	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein – Voir ci-inclus	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date



Automatic Identification System (AIS) Physical Shore Station (PSS) Request for Information (RFI) Process

1. Purpose and Nature of the Request for Information (RFI) Process

Public Services and Procurement Canada (PSPC) is requesting Industry feedback regarding the Automatic Identification System (AIS) Physical Shore Station (PSS) equipment for the Canadian Coast Guard (CCG).

The purpose of this Request for Information (RFI) is to:

- a) present the draft Request for Proposal (RFP) documents to solicit industry comments and feedback;
- b) requesting the industry to consider and give feedback on all requirements and to give special consideration to the availability, in their commercial off the shelf AIS PSS, of the rated requirements in the Technical Statement of Requirement (TSOR) and evaluation matrix;
- c) answer questions from industry to ensure all interested participants receive the same information; and
- d) to improve the final RFP and delivery of the AIS PSS.

This RFI process is neither a call for tender nor a Request for Proposal (RFP). No agreement or contract will be entered into based on this RFI process. The issuance of this RFI process is not to be considered in any way a commitment by the Government of Canada, nor as authority to potential respondents to undertake any work that could be charged to Canada. This RFI process is not to be considered as a commitment to issue a subsequent solicitation or award contract(s) for the work described herein.

Although the information collected may be provided as commercial-in-confidence (and, if identified as such, will be treated accordingly by Canada), Canada may use the information to assist in drafting performance specifications (which are subject to change) and for budgetary purposes.

Respondents are encouraged to identify, in the information they share with Canada, any information that they feel is proprietary, third party or personal information. Please note that Canada may be obligated by law (e.g., in response to a request under the Access of Information and Privacy Act) to disclose proprietary or commercially-sensitive information concerning a respondent (for more information: <http://laws-lois.justice.gc.ca/eng/acts/a-1/>).





Respondents are asked to identify if their response, or any part of their response, is subject to the Controlled Goods Regulations.

Participation in this RFI process is encouraged but is not mandatory. There will be no short-listing of potential suppliers for the purposes of undertaking any future work as a result of this RFI. Similarly, participation in this RFI is not a condition or prerequisite for the participation in any potential subsequent solicitation.

Respondents will not be reimbursed for any cost incurred by participating in this RFI process.

The RFI closing date published herein is not the deadline for comments or input. Comments and input will be accepted any time up to the time when or if a follow-on solicitation is published.

2. Background Information:

The Canadian Coast Guard (CCG) has a requirement for the procurement of new AIS PSS which support the AIS network across Canada. The requirement will also include provisions to obtain spares parts, documentation, training and In-service support.

The contract will be valid from the date of issuance of the contract for a period of five (5) years with five (5) additional one-year option periods.

The contract agreement objectives are to procure, subject to funding, new AIS PSS to the geographic distribution of a total of 28 Electronic workshops which support the AIS network. Those workshops are distributed as follows:

- Arctic: 2 workshop
- Atlantic North: 6 workshops
- Atlantic South: 5 workshops
- St. Lawrence River: 6 workshops
- Great-Lakes: 5 workshops
- Pacific: 4 workshops

Finally, CCG has a college located in Sydney NS for operational and technical training.

3. Potential Work Scope:

The Statement of Work is at Annex A, the technical specifications are at Annex B, pricing schedule at Annex C, the evaluation matrix at Annex E and the proof of compliance at Annex F of the attached draft Request for Proposal.





4. Legislation, Trade Agreements, and Government Policies:

The following is indicative of some of the legislation, trade agreements and government policies that could impact any follow-on solicitation(s):

- a) Canadian Free Trade Agreement (CFTA)
- b) Canadian Content
- c) Federal Contractors Program for Employment Equity (FCP-EE)

5. Schedule:

In providing responses, the following schedule should be utilized as a baseline:

- Request for Information (RFI) – Early Fall 2022
- RFP issued – Mid Fall 2022
- Contract Award – To be determine

6. Important Notes to Respondents:

Interested Respondents may submit their responses to the PSPC Contracting Authority, identified below, preferably via email:

Céline Munro

Public Works and Government Services Canada
Acquisitions Branch
Electronics, Simulators and Defence Systems Division
11 Laurier Street, Place du Portage III
Gatineau, QC K1A 0S5 Canada
Telephone: 819-661-1839 E-mail: celine.munro@tpsgc-pwgsc.gc.c

A point of contact for the Respondent should be included in the package.

Changes to this RFI may occur and will be advertised on the Government Electronic Tendering System. Canada asks Respondents to visit CanadaBuys regularly to check for changes, if any.

7. Questions Submitted by Industry

All enquiries and other communications related to this RFI process shall be directed exclusively to the PSPC Contracting Authorities identified under Article 6. While Canada intends to respond to Industry questions by release answers periodically through subsequent RFI amendments, responding to questions will be handled on a best effort basis.





Often Canada may not be in a position to answer certain questions because requirements may not yet be finalized on various aspects of the requirement. Unanswered questions are still very valuable feedback as it allows Canada to see where Industry may have concerns, or where a different approach to a requirement may be possible.

As Industry feedback is submitted and reviewed for consideration over the course of the RFI process, Canada intends to periodically release updated versions of various draft RFP documents. These updated documents often answer questions submitted by Industry.

8. Additional Information Requests

Throughout the RFI process, PSPC may request additional information or clarifications from Respondents.

9. Closing date for the RFI:

Responses to this RFI process are to be submitted to the PSPC Contracting Authority identified above, on or before October 26, 2022.

[See electronic attachment no. 001 Draft Request for Proposal](#)

