



Return Bids to:

Natural Resources Canada

Only bids submitted using CPC Connect service will be accepted.

At least five (5) business days before the bid solicitation closing date, it is necessary for the Bidder to send an email requesting to open CPC Connect conversation to the following address: <mailto:procurement-provisionnement@NRCan-RNCan.gc.ca>

Retourner Les Soumissions à:

**Request for Proposal (RFP)
Demande de proposition (DDP)**

Proposal To: Natural Resources Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

Proposition à: Ressources Naturelles Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments – Commentaires

Issuing Office – Bureau de distribution

Finance and Procurement Management Branch
Natural Resources Canada
5320 122 St NW
Edmonton, AB T5H 3S5

Title – Sujet Financial and economic analyses for the Regional Energy and Resources Tables		
Solicitation No. – No de l'invitation NRCan-5000069114	Amd. No N° de la 001	Date 2022-09-14
Requisition Reference No. - N° de la demande 172468		
Solicitation Closes – L'invitation prend fin at – à 02:00 PM MDT on – le 2022-11-04.		
Address Enquiries to: - Adresse toutes questions à: Nidhi.Nigam@NRCan-RNCan.gc.ca		
Telephone No. – No de telephone 587-337-3877		
Destination – of Goods and Services: Destination – des biens et services: See here-in		
Security – Sécurité There are security requirements associated with this requirement		
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur Telephone No.:- No. de téléphone: Email – Courriel :		
Name and Title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) _____ Signature _____ Date		



Amendment 001 is raised to address questions received from the industry and revise the solicitation close date.

New solicitation close date is at 2:00 pm MDT on 2022-11-04.

Q1. This RFP appears to be for a strategic requirement where a firm may be asked to assist NRCan with an array of complex varied projects involving many different stakeholders. This said, the evaluation criteria, likely inadvertently, appears to be more aligned with a "check the box" exercise geared towards showing that the firm or the individual has 8 years of experience or 8 projects - while not assessing the quality or relevance of such projects. Such an evaluation framework is likely to result in all bidders scoring max points (or near max points), hence making this a lowest cost RFP.

R1. Mandatory minimums are used in the mandatory criteria section of the evaluation grid to ensure that a defined list of criteria are satisfied in order for proposals to be considered. The intention of this section is to apply a basic standard to all proposals to ensure that those that move forward for further evaluation adhere to a common set of criteria. The point rated evaluation criteria is designed to enable more flexibility in the evaluation process by awarding a maximum of two points per project, to a maximum of ten projects. Through this approach, bidders are provided an opportunity to illustrate the ways in which their project(s) satisfy the given criteria in the context of the Statement of Work using detailed examples. Bidders are encouraged to include all pertinent information about a given project that they feel highlights its complexity, relevancy, and outcomes achieved with the understanding that an applicable project can earn up to two points for satisfying the evaluation criteria. This rating system gives NRCan the opportunity to award full or partial points based on the relevancy and complexity of the project in the context of the Statement of Work and evaluation criteria.

Q2. The years of experience for the junior resource is set at 8 years to achieve maximum point. This level of experience is more aligned with intermediate resources. Could the number of years be adjusted to better reflect that level of expertise?

R2. Please see revised Appendix "1" – Evaluation Criteria. **Revised criteria is in yellow highlights.**

Q3. The RFP asks that all resources have Canadian degrees or equivalencies. Would NRCan also accept individuals with foreign degrees that have obtained Canadian accreditations (such as CPA, P.Eng, etc. (as degrees would have been validated by these organizations)?)

R3. We note that all resources who obtain their degrees outside of Canada must be from a recognized organization per the Canadian Information Centre for International Credentials (CICIC). This is as an effective approach to ensure the objective application is of a uniform standard. As such, NRCan will maintain the requirement that all resources who have obtained their education outside of Canada must have done so at an institution that is recognized by the CICIC.

Q4. Is it the intention of NRCan to only have proponents offer 4 total resources, one Senior, one Project Manager, one Intermediate and one Junior?

- a. Can these resources be represented as FTEs in pricing, but be composed of a number of options at some or each of the levels? For example, if there were three Senior experts with deep experience in core competencies being evaluated (economics, financial, facilitation for example), can they all be offered to provide services in a team based approach that matches the right experience to the requested competency?

R4. In order to evaluate each evaluation grid fairly, bidders are asked to provide resources as outlined in Appendix "2" – Financial bid presentation sheet. Therefore, only one resource per category i.e. resources listed in Appendix "2" will be evaluated. Bidders are however free to propose the team of resources that they consider best aligned to meet the requirements of the statement of work and these additional resources will only be assessed after contract award and prior to the issuance of a Task Authorization as needed.

Q5. Does NRCan expect that one senior resource will individually demonstrate all of the needs of the envisioned financial, economic, facilitation and project management areas, or that multiple senior consulting



professionals would combine to provide the full suite of required services as they emerge over the initial and option periods?

R5. In order to evaluate each evaluation grid fairly, bidders are asked to provide resources as outlined in Appendix "2" – Financial bid presentation sheet. Therefore, only one resource per category i.e. resources listed in Appendix "2" will be evaluated. Bidders are however free to propose the team of resources that they consider best aligned to meet the requirements of the statement of work and these additional resources will only be assessed after contract award and prior to the issuance of a Task Authorization as needed. The senior resource is envisioned to undertake a team leadership role, in that they are ultimately accountable for the deliverables of a given project. All proposed resource including the senior resource must meet the resource mandatory criteria as outlined in Appendix "1" – evaluation criteria.

Q6. Given the strategic importance of transition to the net-zero economy for Canada and its Provinces and the need for rigorous, fact-based analysis to support a holistic assessment of opportunities, are you willing to reconsider the 60/40 ratio of technical merit to price, in favor of technical merit? The Statement of Work indicates that the Contracting Authority may authorize individual task authorizations up to a limit of \$400,000.00 under this Supply Arrangement. Can you provide additional information on the total budget allocated to this SA? i.e., what is the total maximum authorized across all TAs?

R6. NRCan will maintain the 60/40 criteria. The total budget allocated under this RFP (Request for Proposal) cannot be disclosed.

Delete in its entirety:

Under Part 4 - Section 4.2.1 Highest Combined Rating of Technical Merit and Price

Insert:

4.2.1 Highest Combined Rating of Technical Merit and Price

1. To be declared responsive, a bid must:
 - a. comply with all the requirements of the bid solicitation;
 - b. meet all mandatory criteria;
 - c. obtain the required minimum of 64 points overall for the bidder / corporate technical evaluation criteria which are subject to point rating. The rating is performed on a scale of 100 points.
 - d. Bids not meeting 4.2.1 (c) will not be considered for the resource point rated technical evaluation.
 - e. Obtain the required minimum of 50 points overall for the resource technical evaluation criteria. The rating is performed on a scale of 76 points.
2. Bids not meeting (a) or (b) or (c) or (d) or (e) will be declared non-responsive.
3. The selection will be based on the highest responsive combined rating of technical merit and price. The ratio will be 60 % for the technical merit and 40 % for the price.
4. To establish the technical merit score, the overall technical score for each responsive bid will be determined as follows: total number of points obtained / maximum number of points available multiplied by the ratio of 60 %.



5. To establish the pricing score, each responsive bid will be prorated against the lowest evaluated price and the ratio of 40%.
6. For each responsive bid, the technical merit score and the pricing score will be added to determine its combined rating.
7. Neither the responsive bid obtaining the highest technical score nor the one with the lowest evaluated price will necessarily be accepted. The responsive bid with the highest combined rating of technical merit and price will be recommended for award of a contract.

The table below illustrates an example where all three bids are responsive and the selection of the contractor is determined by a 60/40 ratio of technical merit and price, respectively. The total available points equal 135 and the lowest evaluated price is \$45,000 (45).

Basis of Selection - Highest Combined Rating Technical Merit (60%) and Price (40%)				
		Bidder 1	Bidder 2	Bidder 3
Overall Technical Score		115/135	89/135	92/135
Bid Evaluated Price		\$55,000.00	\$50,000.00	\$45,000.00
Calculations	Technical Merit Score	$115/135 \times 60 = 51.11$	$89/135 \times 60 = 39.56$	$92/135 \times 60 = 40.89$
	Pricing Score	$45/55 \times 40 = 32.73$	$45/50 \times 40 = 36.00$	$45/45 \times 40 = 40.00$
Combined Rating		83.84	75.56	80.89
Overall Rating		1st	3rd	2nd

Delete in its entirety: Appendix “1” – Evaluation Criteria
Insert: Appendix “1” – Evaluation Criteria

APPENDIX “1” - EVALUATION CRITERIA

Bidders are advised to address these criteria in the following order and in sufficient depth in their proposals to enable a thorough assessment. NRCan’s assessment will be based solely on the information contained within the proposal. NRCan may confirm information or seek clarification from bidders.

Bidders are advised that only listing experience without providing any supporting data to describe responsibilities, duties and relevance to the criteria will not be considered demonstrated for the purpose of this evaluation.

The Bidder should provide complete details as to where, when (month and year) and how (through which activities/ responsibilities) the stated qualifications/experience were obtained. Experience gained during formal education shall not be considered work experience. All criteria for work experience shall be obtained in a legitimate work environment as opposed to an educational setting. Co-op terms are considered work experience provided they are related to the required services.

Bidders are also advised that the month(s) of experience listed for a project whose time frame overlaps that of another referenced project will only be counted once. For example: project one time frame is July 2001 to



December 2001; project two time frame is October 2001 to January 2002; the total months of experience for these two project references is seven (7) months.

If clarification regarding the supporting documentation is needed, the Contracting Authority will notify the Bidder that they must provide supporting documentation within two (2) business days following notification. Failure to comply with the request of the Contracting Authority within that time period, will deem the bid non-responsive and the bid will be given no further consideration.

1. Technical Criteria

1.1 Mandatory Evaluation Criteria

The Mandatory Criteria listed below will be evaluated on a simple pass/fail basis. Proposals which fail to meet the mandatory criteria will be deemed non-responsive.

SAMPLE OF A COMPLETED COMPLIANCE MATRIX

Criterion ID	MANDATORY CRITERIA	MET OR NOT MET (TO BE COMPLETED BY THE TECHNICAL EVALUATOR)	BIDDER SUBSTANTIATION / CROSS REFERENCE TO PROPOSAL
M1	<p>The Bidder's proposed resource must have a minimum of ten (10) years of demonstrated experience as a Policy Analyst supporting Senior Officials.</p> <p>*Senior Official is defined as Director or above (public sector) or Director or above (private sector).</p>	<input type="checkbox"/> Yes <input type="checkbox"/> No	<p>Project 1 Company X – ABC Project January 2006 - August 2012 6 years, 8 months (68 months)</p> <p>Project 2 Company Y – ABC Project September 2012 - December 2014 2 years, 4 months (28 months)</p> <p>Project 3 Company Z – ABC Project March 2015 - December 2018 3 years, 10 months (34 months)</p> <p>TOTAL: 10 years, 10 months (130 months)</p>

SAMPLE of A PROJECT EXAMPLE

- a) Project name and objectives;
- b) Project duration in terms of starting and ending dates (month/year);
- c) Description of the proposed responsibilities
- d) Description of result achieved and project outcome;
- e) The name and telephone number of the client contact who knows the Bidder's work and that can be reached during the evaluation period to validate the information provided



Criterion ID	Mandatory Criteria	MET OR NOT MET (TO BE COMPLETED BY THE TECHNICAL EVALUATOR)	DEMONSTRATED COMPLIANCE, CROSS REFERENCE TO RESUME AND PAGE NUMBER OR PROPOSAL AND/OR RESUME
BIDDER/CORPORATE MANDATORY CRITERIA			
CM1	<p>The Bidder must demonstrate five (5) or more years of direct experience in conducting project due diligence through financial analysis relating to clean energy projects in Canada.</p> <p>Note: Project examples must be provided and each project must be of a minimum six month duration related to this criterion in the last seven years.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM2	<p>The Bidder must demonstrate five (5) or more years of direct experience in providing strategic financial advice on clean energy projects</p> <p>Note: Project examples must be provided and each project must be of a minimum six month duration related to this criterion in the last seven years.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM3	<p>The Bidder must demonstrate five (5) or more years of direct experience in providing economic advice on clean energy projects.</p> <p>Note: Project examples must be provided and each project must be of a minimum six month duration related to this criterion in the last seven years.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM4	<p>The Bidder must demonstrate five (5) or more years of direct experience in</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



	providing policy advice on clean energy projects. Note: Project examples must be provided and each project must be of a minimum six month duration related to this criterion in the last seven years.		
CM5	The Bidder must demonstrate five (5) or more years of direct experience in using a range of analytical techniques to assess regional advantages and disadvantages in the clean energy sector. Note: Project examples must be provided and each project must be of a minimum six month duration related to this criterion in the last seven years.	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM6	The Bidder must demonstrate five (5) or more years of direct experience in existing and potential energy systems in regions across Canada. Experience can be demonstrated through any of the following contexts: 1. Social 2. Political 3. Economic 4. Environmental 5. Regulatory Note: Project examples must be provided and each project must be of a minimum six month duration related to this criterion in the last seven years.	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM7	The Bidder must demonstrate five (5) or more years of direct experience in familiarity with the principals of at least one of the following categories in reference to Canada's energy transition: 1. Equity 2. Diversity 3. Inclusion Note: Project examples must be provided and each project must be of a minimum six month duration	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



	related to this criterion in the last seven years.		
CM8	The Bidder must demonstrate five (5) or more years of direct experience in organizing and facilitating a range of meeting formats in both official languages. Note: Project examples must be provided and each project must be of a minimum six month duration related to this criterion in the last seven years.	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM9	The Bidder must demonstrate five (5) or more years of direct experience in organizing and facilitating meeting for Indigenous engagement. Note: Project examples must be provided and each project must be of a minimum six month duration related to this criterion in the last seven years.	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM10	The Bidder must <u>propose one senior resource (Project Leader/Executive)</u>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM11	The Bidder must <u>propose one intermediate resource (Project Manager)</u>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM12	The Bidder must <u>propose one intermediate resource (Financial Specialist)</u>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM13	The Bidder must <u>propose one junior resource (Business Consultant)</u>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
RESOURCE MANDATORY CRITERIA			
RM1	The <u>senior resource (Project Leader/Executive)</u> must have a university degree (PhD, Graduate, or Undergraduate degree) in a quantitative discipline (e.g. economics, commerce, engineering, or other quantitative fields). Academic certification must be obtained through a recognized Canadian university or college, or the equivalent as established by a recognized Canadian academic credentials	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



	<p>assessment service, if obtained outside Canada. The list of recognized organizations can be found under the Canadian Information Centre for International Credentials web site. Proof of education must be provided.</p>		
RM2	<p>The <u>intermediate resource (Project Manager)</u> must have a university degree (PhD, Graduate, or Undergraduate degree) in a quantitative discipline (e.g. economics, commerce, engineering, or other quantitative fields). Academic certification must be obtained through a recognized Canadian university or college, or the equivalent as established by a recognized Canadian academic credentials assessment service, if obtained outside Canada. The list of recognized organizations can be found under the Canadian Information Centre for International Credentials web site. Proof of education must be provided.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
RM3	<p>The <u>intermediate resource (Financial Specialist)</u> must have a university degree (PhD, Graduate, or Undergraduate degree) in a quantitative discipline (e.g. economics, commerce, engineering, or other quantitative fields). Academic certification must be obtained through a recognized Canadian university or college, or the equivalent as established by a recognized Canadian academic credentials assessment service, if obtained outside Canada. The list of recognized organizations can be found under the Canadian Information Centre for International Credentials web site.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



	Proof of education must be provided.		
RM4	<p>The <u>junior resource (Business Consultant)</u> must have a university degree (PhD, Graduate, or Undergraduate degree) in a quantitative discipline (e.g. economics, commerce, engineering, or other quantitative fields). Academic certification must be obtained through a recognized Canadian university or college, or the equivalent as established by a recognized Canadian academic credentials assessment service, if obtained outside Canada.</p> <p>The list of recognized organizations can be found under the <u>Canadian Information Centre for International Credentials</u> web site.</p> <p>Proof of education must be provided.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	

1.2 Evaluation of rated criteria

- The Point-Rated criteria listed below will be used to evaluate each bid. Bids must meet the minimum overall point value to be deemed responsive. Bids that fail to meet the minimum overall point value will deem the bidder non-responsive and their bids will not be considered for resource evaluation.
- Simply providing project examples from previous work experience that are not directly related to the required task / or incomplete or unclear response will result in point loss or partial points.
- It is requested that supporting technical documentation, be provided with the bid at solicitation close and be cross-referenced on the Compliance Matrix for each criteria to outline where in the supporting technical documentation it demonstrates compliance. It is the Bidders responsibility to ensure that the submitted supporting technical documentation provides detail to prove that the technical proposal meet the requirements of the criteria.
- If clarification regarding the supporting documentation is needed, the Contracting Authority will notify the Bidder that they must provide clarification within two (2) business days following notification. Failure to comply with the request of the Contracting Authority within that time period, will deem the bid non-responsive and the bid will be given no further consideration

BIDDER / CORPORATE POINT RATED CRITERIA				
Criterion ID	Point Rated Evaluation Criteria	Max points	Point Allocation	DEMONSTRATED COMPLIANCE, CROSS-REFERENCE TO RESUME AND PAGE NUMBER OR PROPOSAL AND/OR RESUME



<p>CRT1</p>	<p>Experience in conducting financial due diligence with respect to proposed net zero solutions in the context of the province, territory, or region.</p> <p>Points will be awarded to the Bidder with project experience related to financial due diligence in at least one of the following categories:</p> <ol style="list-style-type: none"> 1. Comparative energy system costing 2. Cash-flow modelling 3. Comparison of revenue requirements of energy projects (e.g., construction costs, operating costs, relevant tolling structures, tax mechanisms, etc.) 4. Cost benefit analysis of energy systems and projects 5. Sensitivity analysis on energy project financing 6. Feasibility and risk analysis of a given energy project or system 7. Lifecycle analysis 8. Net present value analysis <p>Note: Points will be allocated based on number of recent projects. Bidder is requested to demonstrate how each project relates to specific category. Project examples can be in any combination of the above categories, i.e. 10 examples of experience with cash flow modelling, or 3</p>	<p>20</p>	<p>(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects. 0 point = 5 projects or less</p>	
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	<p>examples of cost benefit analyses and 7 examples of feasibility and risk analysis would both receive full 20 points.</p> <p>Each project example must be of a minimum six month duration related to the criterion in the last seven years.</p>			
CRT2	<p>The Bidder should demonstrate recent experience in providing strategic advice in at least one of the following categories:</p> <ol style="list-style-type: none"> 1. Financial investment 2. Energy policies 3. Clean energy. <p>Note: Points will be allocated based on number of recent projects. Bidder is requested to demonstrate how each project relates to specific category. Project examples can be in any combination of the above categories, i.e. 10 examples of experience with financial investment, or 3 examples of energy policies and 7 examples of clean energy would both receive the full points Each project example must be of a minimum six month duration related to the criterion in the last seven years.</p>	20	<p>(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects.</p> <p>0 point = 5 projects or less</p>	



CRT3	<p>Bidder to demonstrate experience in at least one of the following clean energy analytical areas:</p> <ol style="list-style-type: none">1. Feasibility analysis,2. Regulatory reviews,3. Economic and impact analysis4. International analysis, and5. Gender-based analysis plus (GBA+). <p>Note:</p> <p>Points will be awarded to the Bidders based on the number of recent projects consisting of the aforementioned analytical subject areas in the context of the clean energy sector.</p> <p>Project examples can be in any combination of the above categories, i.e. 10 examples of experience with feasibility analysis, or 3 examples of regulatory reviews and 7 examples of GBA+ would both receive the full points. *Each project example must be of a minimum six month duration related to the criterion in the last seven years.</p>	20	<p>(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects. 0 point = 5 projects or less</p>	
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<p>CRT4</p>	<p>Bidder to demonstrate awareness in context of existing and potential energy systems across Canada in at least one of the following.</p> <ol style="list-style-type: none"> 1. Regional 1. Social 3. Political 4. Economic 5. Environmental 6. Regulatory <p>Note: Points will be awarded to the Bidders based on the number of recent projects in the aforementioned areas.</p> <p>Project examples can be in any combination of the above categories, i.e. 10 examples of experience in Regional or 3 examples of social and 7 examples of political would both receive the full points. *Each project example must be of a minimum six month duration related to the criterion in the last seven years</p> <p>*Each project example must be of a minimum six month duration related to the criterion in the last seven years.</p>	<p>20</p>	<p>(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects. 0 point = 5 projects or less</p>	
<p>CRT5</p>	<p>Bidder to demonstrate experience in at least one of the following areas:</p> <ol style="list-style-type: none"> 1. Organizing and facilitating meetings, workshops, and advisory tables 	<p>20</p>	<p>(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects</p>	



	<p>2. Providing secretariat services</p> <p>3. Developing bilateral work plans, and</p> <p>4. Facilitating Indigenous engagement.</p> <p>Note:</p> <p>Points will be awarded for project examples related to each category.</p> <p>The examples can be in any combination of the above categories, i.e. 10 examples of experience with bilateral work plan development, or 1 examples of developing workshops and 9 examples of facilitating Indigenous engagement would both receive the full points. *Each project example must be of a minimum six month duration related to the criterion in the last seven years.</p>		<p>Maximum 16 points = 8 projects.</p> <p>Maximum 14 points = 7 projects.</p> <p>Maximum 12 points = 6 projects.</p> <p>0 point = 5 projects or less</p>	
	Total available points	100		
	Minimum Pass Points	64		

RESOURCE POINT RATED CRITERIA

Point Rated Resource Evaluation Instructions

- The Point-Rated criteria listed below will be used to evaluate each resource. Resources must meet the minimum overall point value to be deemed responsive and given no further consideration.
- Simply providing project examples from previous work experience that are not directly related to the required task / or incomplete or unclear response will result in point loss or partial points.
- It is requested that supporting technical documentation, be provided with the bid at solicitation close and be cross-referenced on the Compliance Matrix for each criteria to outline where in the supporting technical documentation it demonstrates compliance. It is the Bidders responsibility to ensure that the submitted supporting technical documentation provides detail to prove that the technical proposal meet the requirements of the criteria.



- If clarification regarding the supporting documentation is needed, the Contracting Authority will notify the Bidder that they must provide clarification within two (2) business days following notification. Failure to comply with the request of the Contracting Authority within that time period, will deem the bid non-responsive and the bid will be given no further consideration

RESOURCE POINT RATED CRITERIA				
Criterion ID	Point Rated Evaluation Criteria	Max Points	Point Allocation	DEMONSTRATED COMPLIANCE, CROSS-REFERENCE TO RESUME AND PAGE NUMBER OR PROPOSAL AND/OR RESUME
RT1	<p><u>Proposed senior resource (Project Leader/executive)</u> has to demonstrate a minimum of seven (7) years of cumulative experience in the following areas (e.g. 7 years of experience in any combination of the 4 following areas of experience):</p> <ol style="list-style-type: none"> 1. Canada's existing energy system portfolio and markets 2. End-use demand 3. Clean energy systems and production 4. The geopolitical and international context of global clean energy systems and markets. <p>Note: Bidder is requested to provide the name of the resource and their projects to demonstrate Experience/qualifications and to indicate compliance.</p> <p>Points will be allocated based on number of years of experience past the minimum 7 years provided for at least one of the above areas. Each project example must be of a minimum six month duration related to the criterion in the last ten years.</p>	26	<p>(Maximum 2 point per year up to a maximum of 26points) Maximum 26 points = 13 or more years. Maximum 24 points = 12 years. Maximum 22 points = 11 years. Maximum 20 points = 10 years. Maximum 18 points = 9 years Maximum 16 points = 8 years 0 point = 7 years or less.</p>	



<p>RT2</p>	<p><u>Proposed intermediate resource (Project Manager) has to demonstrate</u> at least six (6) cumulative years of direct experience in the following (e.g. 6 years of experience in any combination of the 3 following areas of experience):</p> <ol style="list-style-type: none"> 1. Collecting and analyzing information on Canadian energy systems 2. Presenting findings 3. Making recommendations. <p>Note: Bidder is requested to provide the name of the resource and their projects to demonstrate Experience/qualifications and to indicate compliance. Points will be allocated based on number of years of experience past the minimum 6 years provided for at least one of the above areas. Each project example must be of a minimum six month duration related to the criterion in the last ten years.</p>	<p>20</p>	<p>(Maximum 2 point per year up to a maximum of 20 points) Maximum 20 points = 10 or more years. Maximum 18 points = 9 years Maximum 16 points = 8 years Maximum 14 points = 7 years 0 point = 6 years or less.</p>	
<p>RT3</p>	<p><u>Proposed intermediate resource (Financial Specialist) has to demonstrate</u> at least six (6) years of cumulative experience the following areas (e.g. 6 years of experience in any combination of the 3 following areas of experience):</p> <ol style="list-style-type: none"> 1. Cash flow modelling of energy assets; 2. Business case development for energy projects; 3. Economic analysis of energy projects in the context of a given regulatory environment. <p>Note: Bidder is requested to provide the name of the resource and their projects to demonstrate</p>	<p>20</p>	<p>(Maximum 2 point per year up to a maximum of 20 points) Maximum 20 points = 10 or more years. Maximum 18 points = 9 years Maximum 16 points = 8 years Maximum 14 points = 7 years 0 point = 6 years or less.</p>	



	<p>Experience/qualifications and to indicate compliance. Points will be allocated based on number of years of experience past the minimum 6 years provided for at least one of the above areas. Each project example must be of a minimum six month duration related to the criterion in the last ten years.</p>			
RT4	<p><u>Proposed junior resource (Business Consultant)</u> has to demonstrate at least three (3) years of cumulative experience, respectively in the following areas (e.g. three years of experience in any combination of the 3 following areas of experience):</p> <ol style="list-style-type: none"> 1. Cash flow modelling of energy assets; 2. Business case development for energy projects; 3. Economic analysis of energy projects in the context of a given regulatory environment. <p>Note: Bidder is requested to provide the name of the resource and their projects to demonstrate Experience/qualifications and to indicate compliance. Points will be allocated based on number of years of experience past the minimum 3 years provided for at least one of the above areas. Each project example must be of a minimum six month duration related to the criterion in the last ten years.</p>	10	<p>(Maximum 2 point per year up to a maximum of 10 points) Maximum 10 points = 5 or more years. Maximum 8 points = 4 years 0 point = 3 years or less.</p>	
	Total available points	76		
	Minimum Pass Points	50		

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME AND IN FULL EFFECT