

FINANCIAL PROPOSAL AND BASIS OF PAYMENT

Pricing Schedules

1.1 Period of Contract and Option to Extend Contract

The Contract award date will be in effect starting November 15, 2022, for a period of one and a half (1.5) year that will end March 31, 2024 with the NRC retaining an irrevocable option to extend the Contract by the following:

- Option 1 – One (1) additional year (April 1, 2024-2025); and
- Option 2 – One (1) additional year (2025-2026); and
- Option 3 – One (1) additional year (2026-2027); and
- Option 4 – One (1) additional year (2027- March 31, 2028)

The NRC will notify the Contractor of its intention for an option period at least one hundred and twenty (120) days prior to the end of the base Contract period.

Price

- 1.1.1 Provide a cost breakdown on a year-to-year basis. The prices must be all inclusive of labour, wage cost and employee benefits, materials, equipment and tools, transportation and fuel, insurance, applicable taxes, fees and permits, mark-ups and profits.
- 1.1.2 The tendered price must be all inclusive of all supervision, labour, material costs, tools and equipment, general repair or replacement costs and/or any other costs related to the performance to the summer and winter operations of the services under this Contract.
- 1.1.3 Contractors must provide with their tender submission the calculation formula to determine a fuel surcharge during the term of the Contract. Failure to provide this will forfeit the right to include this cost on the invoices.
- 1.1.4 The GST and QST must be shown as a separate line item, if applicable.

1.2 Criteria for Payment

- 1.2.1 Tenders must be based on a fixed price for the summer and winter grounds maintenance operations for years 1.5, plus options of year 1 to the option of year 4.
- 1.2.2 Tenders must be based on snow and ice control of 250 cm of snow per winter season.
- 1.2.3 Additional payments for an accumulation of snow in excess of 250 cm must be based as per "Pricing Schedule 2."

- 1.2.4 The amount of snow accumulated must be as recorded by Environment and Climate Change Canada at the Pierre Elliot Trudeau Airport in Montréal from the start to the end of the snowstorm for which the snow removal was carried out.
- 1.2.5 Payment will be processed monthly, in arrears, upon receipt of the Contractor's official invoice supported by the signed log sheet of the RPPM Project Authority.

1.3 PRICING SCHEDULE 1

The price proposal for each month must reflect the volume of work anticipated for that month, excluding snow removal in excess of 250 cm.

½ Year Nov.15/22 to Mar.31/23	Year 1 April.1/23 to Mar.31/24	OPTION 1 April.1/24 to Mar.31/25	OPTION 2 April.1/25 to Mar.31/26	OPTION 3 April.1/26 to Mar.31/27	OPTION 4 April.1/27 to Mar.31/28	
Nov. \$ _____	Apr. \$ _____	Apr. \$ _____	Apr. \$ _____	Apr. \$ _____	Apr. \$ _____	
Dec. \$ _____	May \$ _____	May \$ _____	May \$ _____	May \$ _____	May \$ _____	
Jan. \$ _____	June \$ _____	June \$ _____	June \$ _____	June \$ _____	June \$ _____	
Feb. \$ _____	July \$ _____	July \$ _____	July \$ _____	July \$ _____	July \$ _____	
March \$ _____	August \$ _____	August \$ _____	August \$ _____	August \$ _____	August \$ _____	
	Sept. \$ _____	Sept. \$ _____	Sept. \$ _____	Sept. \$ _____	Sept. \$ _____	
	Oct. \$ _____	Oct. \$ _____	Oct. \$ _____	Oct. \$ _____	Oct. \$ _____	
	Nov. \$ _____	Nov. \$ _____	Nov. \$ _____	Nov. \$ _____	Nov. \$ _____	
	Dec. \$ _____	Dec. \$ _____	Dec. \$ _____	Dec. \$ _____	Dec. \$ _____	
	Jan. \$ _____	Jan. \$ _____	Jan. \$ _____	Jan. \$ _____	Jan. \$ _____	
	Feb. \$ _____	Feb. \$ _____	Feb. \$ _____	Feb. \$ _____	Feb. \$ _____	
	March \$ _____	March \$ _____	March \$ _____	March \$ _____	March \$ _____	
	Total 1.5 year \$ _____	Total Option 1 \$ _____	Total Option 2 \$ _____	Total Option 3 \$ _____	Total Option 4 \$ _____	Grand-Total \$ _____

1.4 PRICING SCHEDULE 2

The total amount in Pricing Schedule 1 is all-inclusive pricing for snow removal for an accumulation of 250 cm of snow per winter.

Submit a price per cm of snow and ice control for an amount of accumulation in excess of 250 cm. In the spaces below, calculate the estimated cost for any excess accumulation using the estimated amount of 50 cm.

<u>Price per cm</u>	<u>Estimated Excess Accumulation</u>	<u>Proposed Amount</u>
(A)	(B)	(A) x (B)
\$_____Year 1.5	50 cm	\$_____ (Year 1.5)
\$_____OPTION 1	50 cm	\$_____ (OPTION 1)
\$_____OPTION 2	50 cm	\$_____ (OPTION 2)
\$_____OPTION 3	50 cm	\$_____ (OPTION 3)
\$_____OPTION 4	50 cm	\$_____ (OPTION 4)
ESTIMATED TOTAL AMOUNT FROM THE FIRST YEAR AND A HALF TO THE FOURTH OPTION INCLUDED Snow exceeds 250 cm per year		\$_____

The NRC reserves the right to negotiate the cost per cm for removal of excess snow over 250 cm.

Payment will be made only if approval for such clearing is given by the RPPM Project Authority prior to commencement of work. The amount accumulated must be as recorded by Environment and Climate Change Canada at the Pierre Elliott Trudeau Airport in Montréal from the start to the end of the snowstorm for which the snow removal was carried out.

1.5 PRICING SCHEDULE 3

The total proposed pricing for all exterior ground maintenance work specified herein is as follows:

Evaluation of the pricing submission will be done using the data submitted in Appendix B, Financial Proposal and basis of payment to calculate the "Total Estimated Proposal Amount (Schedule 1 + 2)."

1	Year-round grounds maintenance	Schedule 1 Appendix B	Total amount for 1.5 year to Option 4	\$ _____
2	Estimated excess and snow accumulation	Schedule 2 Appendix B	Total estimated amount for 1.5 year to Option 4 for snow in excess of 250 cm per year	\$ _____
	THE ESTIMATED TOTAL PROPOSAL AMOUNT			\$ _____

1.6 HOURLY COST MAINTENANCE SERVICES

NOTES:

- Hourly rates are to be used for any services requested by the RPPM Project Authority on an "as-needed basis" or for changes to the scope of the Contract.
- Hourly rates indicated must remain fixed for a period of one (1) year and will be reviewed yearly thereafter.
- This form should be included in the pricing proposal.

Description

Hourly cost

One general labourer

One student labourer

One general labourer with pick-up truck and various hand tools and small motorized tools (lawn mowers, chainsaws, gas-powered trimming equipment or snow blower)

Backhoe with operator (2 cubic yards in size)

Front-end loader with operator (4 cubic yards in size) _____

4x4 truck with snow plow and operator _____

Tractor with 96" snow blower and operator _____

Rotary motor, min. 46" cut (John Deere or equivalent) _____