



Standards Council of Canada 55 Metcalfe Street, Suite 600 Ottawa ON K1P 6L5 Canada

Subject: Request for Proposal (RFP) # 2022-13

This document represents an invitation to Bidders to submit their proposals to the Standards Council of Canada (SCC) for the <u>planning and facilitation of an initial engagement with First Nations</u>, Métis and Inuit partners.

In accordance with the Statement of Work attached hereto as Appendix "B", SCC will issue a contract to the successful Bidder, establishing the pricing and terms / conditions under which the development of the above-mentioned initiative will be undertaken.

This procurement is set aside under the Government of Canada's Procurement Strategy for Indigenous Business (PSIB) who are certified under the Procurement Strategy for Indigenous Businesses and who are listed in Indigenous Services Canada Indigenous Business Directory:

Detailed company search - Indigenous Business Directory (sac-isc.gc.ca).

If your Indigenous business is not yet registered in the Indigenous Business Directory, please do so at the link provided above.

If the bids from the Indigenous businesses under the PSIB are considered to be non-compliant or there are no bids submitted, then the solicitation will be reissued, either as a set-aside once again or open to all bidders.

Proposals must be received by SCC no later than **16:00 hours**, **(4 p.m.) EST on Wednesday**, **November 16**, **2022**. It is the Bidder's responsibility to deliver their proposal prior to **the time/date of bid closing**. Proposals received after 16:00 hours will not be accepted; they will be returned to the sender unopened.

**PROPOSALS ARE TO BE SUBMITTED ELECTRONICALLY TO** <u>contracts@scc.ca</u> by the time/date of bid closing (including the financial proposal).

#### 1. ATTACHMENT 1 - Technical Proposal

NOTE: No financial information is to be included in ATTACHMENT 1

#### 2. ATTACHMENT 2 - Financial Proposal

Proposals that do not contain the requested documentation or deviate from the required financial format (as per Appendix D of SCC RFP #2022-13) may be considered incomplete and disqualified.

SCC is not obliged to accept the lowest bid and/or any proposal.

Questions with respect to the meaning or intent of this process, or requests for correction to any apparent ambiguity, inconsistency or error in the document must be submitted in writing to <a href="mailto:contracts@scc.ca">contracts@scc.ca</a> and must be received by 12:00 hours (noon) EST on **Friday, November 4, 2022.** All answers will be communicated to all potential bidders via email.

# Request for Proposal # 2022-13

# **Checklist of Documents**

APPENDIX A: REQUEST FOR PROPOSAL – ACCEPTANCE FORM	3
APPENDIX B – STATEMENT OF WORK	7
APPENDIX C – EVALUATION CRITERIA	14
Part A: Mandatory Criteria	16
Part B: Point-Rated Criteria	16
APPENDIX D - FINANCIAL PROPOSAL	21

APPENDIX A: REQUEST FOR PROPOSAL - ACCEPTANCE FORM

# (Name of Company) (Complete Address) GST/HST Number \_\_\_\_\_\_BIN Number \_\_\_\_\_ Telephone Number: Fax Number: Contact Person: Contact Email Address:

- 1. The Undersigned (hereinafter referred to as "the Bidder") hereby proposes to the Standards Council of Canada (SCC) to furnish all necessary expertise, supervision, materials, equipment and other incidentals necessary to complete to the entire satisfaction of SCC or their authorized representative, the work described in the Terms of Reference / Statement of Work attached hereto as Appendix "B".
- **2.** The Bidder hereby proposes to perform and complete the work in accordance with the terms and conditions (at the place and in the manner) specified in:
  - (i) Appendix A attached and entitled "Request for Proposal Acceptance Form;
  - (ii) Appendix B attached and entitled "Statement of Work";
  - (iii) Appendix C attached and entitled "Technical Evaluation Criteria":
  - (iv) Appendix D attached and entitled "Financial Proposal".

#### 3. Period of Services

**Proposal Submitted by** 

- (i) The contract award date is the date that the contract is signed by the Bidder and
- (ii) The service start date is the date that the Bidder and SCC agree to commence the work.
- (iii) The Bidder hereby proposes to perform the work commencing on the service start date and have work completed in accordance with the timeline in Appendix B.

#### 4. Financial Proposal

The Bidder hereby proposes to perform and complete the work as per the financials outlined using Appendix D: Financial Proposal Template of SCC RFP #2022-13, which represents the total financial proposal.

#### 5. Optional Modifications

In the event that SCC requests the successful Bidder to proceed with any optional modifications or additional changes to the process, payment for this additional work will be based on the per diem rates quoted (see Appendix D of SCC RFP #2022-13).

Authorization to proceed with additional work will be provided by way of a contract amendment as per the established proposal.

#### 6. Optional Years

SCC may decide, at its discretion, to exercise an option by means of formal contract amendment, to extend the term.

#### 7. Federal Goods and Services Tax (GST) and Harmonized Sales Tax (HST)

The prices and rates quoted as part of the Bidder's proposal are NOT to include any provision for taxes.

#### 8. Payment Schedule

As a result of acceptance of the Bidder's proposal, SCC reserves the right to negotiate an acceptable payment schedule prior to the awarding of a contract and/or any amendments.

#### 9. Appropriate Law

Any contract awarded by SCC as a result of SCC RFP #2022-13 shall be governed by and construed in accordance with the laws in force in the Province of Ontario, Canada.

#### 10. Tender Validity

The Bidder agree(s) that their proposal will remain firm for a period of 90 calendar days after the **time/date of bid closing**.

# **Signatures**

The Bidder herewith submits this bid in accordance with the requirements specified in the Request for Proposal documents.

SIGNED thi	isday of, 2022
Per	
	NAME OF COMPANY
Per	
	(Signing Officer and Position)
Per	
	(Signing Officer and Position)

APPENDIX B - STATEMENT OF WORK

APPENDIX B - STATEMENT OF WORK				
Project	The Standards Council of Canada (SCC), as well as interested parties and partners will issue one (1) contract to a Bidder for the planning and facilitation of an initial engagement with First Nations, Métis and Inuit partners.			
SCC Submittal Date	Wednesday, October 19, 2022			
Vendor Return Date	Wednesday, November 16, 2022			
Background	The COVID-19 pandemic has had significant adverse impacts on the health and well-being of Canadians, leading to increased reports of stress, anxiety, depression, and substance use since the beginning of the pandemic. This difficult time has highlighted the need to address long-standing gaps in the delivery of mental health and substance use services across the country.			
	In March of 2022, the <u>Government of Canada (link is external)</u> announced that it will be working closely with SCC, as well as interested parties and partners, to develop national <u>standards</u> for mental health and substance use services. The standards will provide an evidence-based framework for service delivery that Canadians can rely on, no matter where they live or where they access services.			
	As such, SCC, as well as interested parties and partners have launched a <u>National Mental Health and Substance Use (MHSU) Standardization Collaborative</u> , which is engaging in a diverse range of key interested parties to inform the work on these and future standards. This will include representatives from provinces and territories, First Nations, Métis and Inuit partners, health organizations, and people with lived and living experience.			
	The MHSU Collaborative will advise on the scope and detailed statements of work for the standards deliverables, prior to SCC engaging with standards development organizations to develop the documents. It will also identify interested parties and technical expertise to support the standardization process.			
	In the short term, the process will establish six integrated national standards-based deliverables, evaluate the needs and opportunities for related <u>conformity assessment schemes</u> and <u>accreditation</u> programs to verify the implementation of those deliverables, and develop a national mental health and substance use standardization roadmap.			
	The six topics within three priority areas that will be the primary focus of the Collaborative until March 2023 include:			
	Primary Health Services Integration  o 1a) Integration of MHSU in primary care settings, o 1b) Digital MHSU apps, Children and Youth			
	<ul> <li>2) Access to integrated community-based services for youth,</li> <li>People with Complex Needs</li> <li>3a) Integrated services for people with complex needs,</li> <li>3b) Substance use treatment centres, and,</li> </ul>			

3c) Substance use workforce.

Future work will build off the standardization roadmap to continue improving mental health and substance use service delivery and treatment outcomes through standardization.

The draft roadmap is expected to be ready by late spring, for final publication in spring 2023.

As such, on behalf of the MHSU Collaborative, SCC, as well as interested parties and partners will be launching a guided and purposeful national First Nations, Métis and Inuit engagement in the form of a dialogue to engage with the First Nations, Métis and Inuit community around features or principals for Mental Health and Substance Use Health. The dialogue will provide opportunities to check in with First Nations, Métis and Inuit Peoples at critical points during the development of the roadmap and other deliverables with the ultimate goal of building a brand and trust with standardization around Mental Health and Substance Use with Canadians and interested parties. The leadership of SCC's Mental Health and Substance Use Collective recognize the importance to decolonize the healthcare system and acknowledge the importance of land-based interventions, in a spirit of moving closer to truth and reconciliation with First Nations, Métis and Inuit knowledge, thus promoting culturally informed healthcare approaches for all Canadians.

The gathering of targeted First Nations, Métis and Inuit perspectives, guided by First Nations, Métis and Inuit partner will be crucial to ensure the final Roadmap captures the advice, and perspectives of First Nations, Métis and Inuit communities on mental health and substance use health in Canada. The First Nations, Métis and Inuit engagement will include a communications component to ensure consistent messaging, maintain a unified look and feel, and drive participation. This will be done in collaboration and direction of SCC's Communication's branch and partners.

A final report will capture the lessons learned and key insights of the First Nations, Métis and Inuit engagement, contextualizing those findings within the broader context of the roadmap, and serving as a key input into the drafting of the Mental Health and Substance Use Standardization Collaborative Roadmap. Contractors will be engaged to deliver most of the activities.

As such, SCC as well as interested parties and partners are seeking a Supplier to support the design, development, administration, logistics, and facilitation of the First Nations, Métis and Inuit community dialogue across Canada.

#### Scope

The chosen Supplier shall support the design, development, administration, logistics, and facilitation of the First Nations, Métis and Inuit dialogue across Canada. The objective will be to add First Nations, Métis and Inuit perspectives and advice around pre-identified issues that will be included in the final Roadmap such as key issues, what First Nations, Métis and Inuit perspectives are, best practices that communities use to address them, and are there recommendations that can be made from a best practices/standardization perspective that should be considered in discussions related to Mental Health & Substance Use Health Frameworks.

The Supplier will focus on the following major activities:

- Supporting the design of the First Nations, Métis and Inuit dialogue including identifying targeted audiences, and the development of questions and support materials that will be used during the engagement;
- Managing virtual logistics and administration of the engagements;
- Engaging with key interested parties in structured discussions via survey(s), workshop(s), and one-one-one interviews;
- Developing short summary reports outlining feedback following the engagements; and
- Developing an overarching summary report outlining the feedback heard throughout the engagement period.

What follows is a more detailed overview of the tasks the Supplier will be responsible for, as well as the associated deliverables that are expected:

#### **Activity 0: Project Initiation**

During Project Initiation, the Supplier shall:

- Meet with SCC as well as interested parties and partners to review project goals;
- Develop a detailed project workplan for review by SCC as well as interested parties and partners; and
- Develop a detailed project budget, including milestone dates for invoicing for review by SCC as well as interested parties and partners.

#### Deliverable(s)

The expected outputs of Activity 0 will be a detailed workplan and project budget.

#### **Activity 1: Engagement Design**

In collaboration with SCC, the Supplier will be responsible for recommending a particular engagement method based on project needs, as well as developing all associated materials to support the chosen form of engagement.

Task 1: Designing the First Nations, Métis and Inuit engagement and developing materials

The Supplier will work with SCC, to develop a First Nations, Métis and Inuit engagement approach and related materials to support engagements on needs and future priorities for the Mental Health and Substance Use Standardization Collaborative.

This will involve:

- Identifying with SCC, as well as interested parties and partners the main goals of the engagement;
- Developing an approach designed to meet SCC's, as well as interested

parties and partners needs, based on proven First Nations, Métis and Inuit engagement methodologies. Also, developing a reasonable and adaptable workplan that can deliver on SCC requirements within agreed upon timelines.

• Preparing and producing "ready-for-use" support materials that will be used to facilitate the engagement.

#### Deliverable(s)

The expected outputs of Activity 1 will be:

- Providing general list of what communities/networks will be engaged, corresponding dates and budget;
- A facilitation plan;
- A suite of materials that reflect the content, as well as the look and feel of SCC's Mental Health and Substance Use Standardization Collaborative.

#### **Activity 2: Engagement and Dialogue**

The Supplier will be responsible for planning, designing, and ultimately implementing the First Nations, Métis and Inuit engagement. This will involve:

Task 1: Managing First Nations, Métis and Inuit engagement logistics
For the First Nations, Métis and Inuit engagement, the Supplier will be responsible for managing the entire First Nations, Métis and Inuit engagement process:

- Securing technical requirements to run the First Nations, Métis and Inuit engagement;
- Preparing, and distributing First Nations, Métis and Inuit engagement materials;
- Present a clear, reasonable methodology for recruiting appropriate engagement participants.

Note: the budget for First Nations, Métis and Inuit engagement should be approved by SCC in advance of signing any contracts. First Nations, Métis and Inuit engagement costs, as well as travel and accommodations, will be paid for by SCC on an expense-paid basis.

#### Task 2: Identifying and managing participants

For the First Nations, Métis and Inuit engagement, the Supplier will be responsible for:

- Accessing their networks that will be part of the engagement;
- Identifying individuals to have one-on-one interviews, where more indepth engagement is needed;
- Reviewing lists of potential participants; and
- Administering invitations (e.g., sending out invitations, answering participant questions, and following-up as necessary with participants).

Note: SCC, as well as interested parties and partners will provide the Supplier a list of individuals who could be invited to the First Nations, Métis and Inuit dialogue. It is expected that this list will be built upon by the Supplier in order to ensure a representative pool of participants, following direction from SCC, as well as interested parties and partners.

#### Task 3: Facilitating the engagement

Following preparations, First Nations, Métis and Inuit engagements should be held across the country. The Supplier will be responsible for:

- Logistical support during the engagements;
- Facilitating discussions to support the dialogue for the Mental Health and Substance Use Standardization Collaborative. Topics that may be included:
  - The scope of the current Mental Health and Substance Use Standardization Collaborative
  - Where the Collaborative should focus its efforts;
  - Key priorities with respect to Mental Health and Substance Use and standardization; and
  - How to enable readiness to use products developed under the initiative.

#### Task 4: Providing an engagement summary

Following the engagement, the Supplier will be responsible for developing a brief (3-5 pages) summary report that includes:

- The number of participants who, including participant names, titles, and organizational affiliations; and
- Key feedback heard through the First Nations, Métis and Inuit engagement, including critical areas where additional standardization or guidance would be useful, or where First Nations, Métis and Inuit best practices could be considered.

#### Deliverable(s)

The main outputs from Activity 2 will be:

- Survey for initial engagement outreach
- List of potential participants to interview one-on-one
- All arrangements for virtual/ Physical meetings

Summaries for each engagement event.

#### **Activity 3: Analysis and Recommendations**

Based on the engagement and outputs of discussions captured throughout the First Nations, Métis and Inuit dialogue, the Supplier will be responsible for developing an overall summary report (15-30 pages) that outlines:

- The number of engagements held;
- The number of participants who contributed as well as their characteristics (e.g., geographic region, title, organization); and
- A summary of the feedback gathered throughout the engagement.

#### Deliverable(s)

The expected output of Activity 3 will be a comprehensive report identifying key feedback heard throughout the engagement. This report will feed into a final report that will be incorporated into the Mental Health and Substance Use Standardization Collaborative by SCC.

# Proposal Requirements

#### **Proposal Requirements**

Bidders should prepare a proposal that addresses the requirements of the RFP in two parts: (a) Technical Proposal and (b) Financial Proposal.

#### **Technical Proposal**

The Technical Proposal must not exceed **20 pages**, excluding appendices. The following information is to be included in the proposal and will be assessed through the bid evaluation process.

Project Team and Organization: This section should demonstrate the project team and organization's knowledge, experience, and qualifications to undertake the work. The Bidder must provide a description of the project team and the reporting structure. A summary of the curriculum vitae should be appended and will not constitute part of the 20-page limit set for the proposal.

Methodology and Work Plan: This section should identify a comprehensive methodological approach, and the appropriate assignment of resources, to achieve all aspects of the project as laid out in the statement of work.

The section should also identify principal tasks, milestones, and the timeframe for their completion. The Bidder should cite specified events in the timeline where support and/or validation by the project authority will take place. Based on a review of the needs and objectives and the overall proposed approach, provide a description of any major anticipated risks and difficulties, and discuss solutions and strategies for addressing these.

#### **Financial Proposal**

The Financial Proposal must include a breakdown of the project's costs, including labour costs and other anticipated charges. The payment schedule is to follow the deliverables schedule.

## **APPENDIX C – EVALUATION CRITERIA**

#### **APPENDIX C: EVALUATION CRITERIA**

#### General

A Technical Evaluation Committee, consisting of at least three (3) SCC or SCC-appointed representatives, will be formed to assess all bids received in response to SCC RFP# 2022-13. The committee will be dissolved subsequent to the successful completion of their duties in selecting the Bidder with whom SCC will contract for the delivery of the project.

Proposals will be evaluated in accordance with the evaluation criteria identified and in conjunction with the Statement of Work (SOW). Bidders are encouraged to address these criteria in sufficient depth in their proposals to permit a full evaluation of their proposals. The onus is on the Bidder to demonstrate that it meets the requirements specified in the solicitation.

Bidders are advised that only listing experience without providing any supporting information to describe where and how such experience was obtained will not be considered to be demonstrated for the purpose of the evaluation. The Bidder should not assume that the evaluation team is necessarily cognizant of, or knowledgeable about, the experience and capabilities of the Bidder or any of the proposed resource(s); as such, any relevant experience must be demonstrated in the Bidders' written proposal. The Technical Proposal must not exceed 20 pages, excluding appendices.

#### **Steps in the Evaluation Process**

#### Step 1 – Evaluation against Mandatory Criteria

All bids will be evaluated to determine if the mandatory requirements detailed in *Appendix C Technical Evaluation Criteria: Part A Mandatory Criteria* have been met. Only those bids meeting ALL mandatory requirements will be considered.

#### Step 2 – Evaluation against Point-Rated Criteria

All bids meeting the criteria from Step 1 will be evaluated and scored, in accordance with the point-rated criteria detailed in *Appendix C Technical Evaluation Criteria: Part B Point-Rated Criteria*, to determine the Bidder's Total Technical Merit Score. All bids meeting the minimum thresholds in Step 2 will proceed to Step 3.

#### Step 3 – Evaluation of Financial Proposals

Only technically compliant bids meeting all of the requirements detailed in Steps 1 and 2 will be considered at this point.

Bidders must provide a price for each item identified in the format specified in *Appendix D Financial Proposal*. Ranges (e.g., \$10-\$13) are not acceptable.

#### Step 4 – Basis of Selection

The selection will be based on the highest combined rating of technical merit and price. The ratio will be 70% for the technical merit and 30% for the price.

To establish the technical merit score, the overall technical score for each responsive bid will be determined as follows: total number of points obtained / maximum number of points available multiplied by the ratio of 70%. To establish the pricing score, each responsive bid will be prorated against the lowest evaluated price and the ratio of 30%. In the event of a tie, the proposal receiving the highest score for the technical evaluation will be selected.

#### **APPENDIX C: TECHNICAL EVALUATION CRITERIA**

## Part A: Mandatory Criteria

Proposals will be assessed to determine whether they meet the following mandatory requirements.

Item	Mandatory Requirement	Compliant (Yes/No)
M1	The Bidder must provide, for each proposed resource, a detailed résumé, including work histories, related to managing First Nations, Métis and Inuit engagements, including experience supporting the design, development, administration, logistics, and facilitation of a First Nations, Métis and Inuit engagement across Canada.  The Bidder may add additional resources, however their role(s) must be clearly identified in the Technical Proposal and included in the Financial Proposal.	□ Yes □ No
M2	The Bidder must attest in writing that they have readiness to deliver services in one official language.  Note: Participants should be able to speak in the language of their choice and the proposed resource should be able to summarize their remarks and convey them to the group in the other language, if required.	□ Yes □ No
М3	The Bidder must attest in writing that they are able to complete the work outlined in the Statement of Work before March 1, 2023.	☐ Yes ☐ No
M4	The Technical Proposal must not exceed 20 pages, excluding appendices.	☐ Yes ☐ No

#### Part B: Point-Rated Criteria

The proposal must include a detailed description of the approach, methodology and the work plan describing how the Bidder would carry out the project to achieve the described objectives. Each proposal will be evaluated against point-rated criteria in the below three (3) categories. A response must be provided for each criterion.

Category	Max. Points
R1: Project Team's Experience Organizing and Facilitating Public	60
Consultations	
R2: Methodology and Work Plan	25
R3: Quality of Proposal	5
Total Possible Points	90

63 of the possible 90 points must be achieved (70%) in order for the financial elements of the bid to be evaluated.

# R1 Project Team's Experience Organizing and Facilitating First Nations, Métis and Inuit engagements

The Bidder must provide examples that demonstrate the extent to which they meet each criterion. The <u>same example</u> may be used <u>to meet various criteria</u> but must be revised accordingly to highlight the context within which it applies. The basis for scoring each criterion is provided in the table below. "Recent" means within the last three years.

Item	Rated Criteria		
R1A  The Bidder should provide three examples of projects that demonstrate their experience in administering First Nations, Métis and Inuit engagements with multiple interested parties groups	For each example, points will be awarded as follows:  - Up to 3 points if the example is somewhat related in size, number, scope, complexity, relevance and/or similarity of participants  - Up to 5 points if the example is clearly related in size, number, scope, complexity, relevance and/or similarity of participants		
R1B  The Bidder should provide one example of a project that demonstrates their experience facilitating First Nations, Métis and Inuit engagements on a topic related to Mental Health and Substance Use Health	For each example, points will be awarded as follows:  - Up to 3 points if the example somewhat relates to facilitating First Nations, Métis and Inuit engagements on topics related to Mental Health and Substance Use  - Up to 5 points if the example is clearly related to facilitating First Nations, Métis and Inuit engagements on topics related to Mental Health and Substance Use Health with the purpose of making decisions	5	
The Bidder should provide three recent examples that demonstrate that the bidder has experience synthesizing information gathered through a facilitated First Nations, Métis and Inuit engagement.	The example should outline (a) the number and type of interested parties involved in the First Nations, Métis and Inuit engagement, and (b) how the information was synthesized and how it was intended to be used by the client. Points will be awarded as follows:  - Up to 3 points if the example demonstrates the bidder has experience synthesizing information gathered through First Nations, Métis and Inuit engagement(s)  - Up to 5 points if the example demonstrates the proposed bidder has experience developing a report(s) by synthesizing information gathered through an First Nations, Métis and Inuit engagement for the purpose of strategic or business planning	15	

R1D  The Bidder should provide two recent examples that demonstrate their relevant experience in managing the logistics for public consultations or other similar projects.	For each example, points will be awarded as follows:  - Up to 3 points if the example is somewhat related in size, number, scope, complexity, relevance and/or similarity of participants described in the SOW  - Up to 5 points per project if the example is clearly related in size, number, scope, complexity, relevance and/or similarity as	
R1E  The Bidder should provide two recent examples demonstrating that the Project Team has experience designing First Nations, Métis and Inuit engagement materials	Points will be awarded as follows:  - Up to 3 points if the example somewhat demonstrates how the Bidder supported the development of First Nations, Métis and Inuit engagement materials  - Up to 5 points if the example clearly demonstrates how the Bidder supported the development of public engagement material	10
R1F  The Bidder should provide one example demonstrating the Project Team has experience supporting or leading the design of First Nations, Métis and Inuit engagements of similar complexity. The example should demonstrate what was considered when designing the First Nations, Métis and Inuit engagement (e.g., methodologies, facilitation practices, interested parties or client input).	<ul> <li>Up to 3 points if the example somewhat demonstrates how the Bidder supported or led the design of a First Nations, Métis and Inuit engagement of similar size, scope, and/or complexity as described in the SOW. The methodology and factors considered when designing the First Nations, Métis and Inuit engagement are provided but are missing some details or limited in their explanation.</li> <li>Up to 5 points if the example clearly demonstrates how the Bidder supported or led the design of a First Nations, Métis and Inuit engagement of similar size, scope, and/or complexity as described in the SOW. The methodology and factors considered when designing the First Nations, Métis and Inuit engagement are clearly explained.</li> </ul>	5

# R2: Methodology and Work Plan

The Bidder must provide a thorough description of the proposed approach and methodology. The basis for scoring with respect to each criterion is provided in the table below.

Item	Rated Criteria		
R2A  The Bidder should demonstrate a comprehensive methodological approach, and appropriate assignment of resources, to achieve all aspects of the project	Points will be awarded as follows:  - Up to 3 points if the description of the methodological approach is incomplete, missing some details, or is not realistic or technically feasible.  - Up to 6 points if the description of the methodological approach is detailed enough to include a description of the steps that will be undertaken to meet each deliverable outlined	10	
R2B	<ul> <li>in the SOW but is missing some details.</li> <li>Up to 10 points if the description of the methodological approach is detailed enough to include a description of the steps that will be undertaken to meet each deliverable outlined in the SOW; the approach and method must be complete, realistic, technically feasible, and tailored to the expected outputs of the public consultation.</li> <li>Points will be awarded as follows:</li> </ul>	10	
The Bidder should outline a clear work plan to ensure the objectives of the Project are met.  The work plan should identify, at a minimum, the Bidder's understanding of the goals and objectives of the project, resources that will be employed, constraints, and a project schedule (a diagram	<ul> <li>Up to 4 points if the work plan addresses some objectives of the project and some elements of the critical path, with some explanation of how the timelines were determined, and a cursory overview of what resources will be utilized.</li> <li>Up to 7 points if the work plan addresses most objectives of the project and most elements of the critical path, with an explanation of how the timelines were determined, the resources to be utilized, and some key underlying assumptions.</li> </ul>		
such as a Gantt chart may be provided, but must be clearly readable)	- <b>Up to 10 points</b> if the work plan addresses all objectives of the project and all elements of the critical path, with a thorough explanation of how the timelines were determined, the resources to be utilized, and any key underlying assumptions. The schedule should also identify events in the timeline where support and/or validation by SCC will take place.		

R2C	Points will be awarded as follows:	5
The Bidder should demonstrate a clear risk mitigation strategy	<ul> <li>Up to 3 points if challenges that could arise that would impact the quality and/or delivery of the project, and corresponding mitigating actions, are identified but not clearly described.</li> </ul>	
	- <b>Up to 5 points</b> if challenges that could arise that would impact the quality and/or delivery of the project, and corresponding mitigating actions, are clearly described and demonstrate a realistic approach and understanding of the project.	

## R3: Quality of the Proposal

The Technical Evaluation Committee will assess the quality of the proposal to determine whether the information organized within the proposal is presented in a clear and comprehensive fashion. The Bidder is asked to assure that material within the proposal is formatted, organized and written in such a way as to make clear to the reviewer where responses to mandatory and point-rated requirements are located.

Item	Rated Criteria	
		Points
R3A	Points will be awarded as follows:	5
The bid should be written in a clear, concise, and professional manner	<ul> <li>Up to 1 point if the proposal is poorly organized, difficult to read, and contains frequent typos</li> </ul>	
	- <b>Up to 3 points</b> if the proposal is generally well-organized but is somewhat difficult to read and contains some typos	
	- <b>Up to 5 points</b> if the proposal is highly organized, concise, clearly written, and contains very few to no typos	

APPENDIX D - FINANCIAL PROPOSAL

#### **APPENDIX D: FINANCIAL PROPOSAL**

Please complete the below financial template and submit as **ATTACHMENT 2 – Financial Proposal**.

#### Notes:

The financial proposal should outline costs associated with the level of effort required by the project team, and direct costs associated with the public consultation. Direct costs will be reviewed and approved by SCC prior to each activity.

Travel and accommodations for the facilitator, as well as any additional resource, will be paid for on an expense-paid basis following approval by SCC. Estimates for travel expenses need not be included in the Financial Proposal.

All figures should be referenced in Canadian currency, pre-tax.

Deliverable as Outlined in the Statement of Work		Level of Effort (Days) Facilitator(s)	Level of Effort (Days) Other Proposed Resources*	Cost
Activity 0: Project Initiation				
Activity 1: Public Consultation [				
Activity 2: Engagement and Consultation				
Activity 3: Analysis and Recom				
Other costs**  Addition	onal cost #1:			
Addition	onal cost #2:			
Addition	onal cost #3:			
Addition	onal cost #4:			

<sup>\*</sup> Other proposed resources, outside of a Facilitator(s) can be added but must be identified.

<sup>\*\*</sup>Please describe any additional anticipated, non-personnel, costs (e.g., printing). Line items can be added as needed