



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des  
soumissions - TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**LETTER OF INTEREST  
LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Ship Construction, Refit and Related  
Services/Construction navale, Radoubs et services  
connexes  
11 Laurier St. / 11, rue Laurier  
6C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> Air Cushion Vehicle	
<b>Solicitation No. - N° de l'invitation</b> F7013-220301/B	<b>Date</b> 2022-10-21
<b>Client Reference No. - N° de référence du client</b> F7013-220301	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$\$MC-037-28841
<b>File No. - N° de dossier</b> 037mc.F7013-220301	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Standard Time EST <b>on - le 2022-12-09</b> Heure Normale du l'Est HNE	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Gandolfini, Gianmarco	<b>Buyer Id - Id de l'acheteur</b> 037mc
<b>Telephone No. - N° de téléphone</b> (819) 271-6136 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>  Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> See Herein – Voir ci-inclus	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur ( taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

# **REQUEST FOR INFORMATION AIR CUSHION VEHICLE FLEET REPLACEMENT FOR CANADIAN COAST GUARD**

## **1. Background of this Request for Information (RFI)**

The Canadian Coast Guard (CCG) fleet of Air Cushion Vehicles (ACV) primarily supports the Search and Rescue (SAR), icebreaking and marine navigation services mandate in the Central Region (Trois-Rivières), and the Western region (Vancouver).

The ACV has the unique capability of navigating shallow waters and mudflats as it hovers on an air cushion above surfaces. This vehicle provides medium lift capability and access to areas inaccessible to all other vessels. As such, the ACV also conducts numerous secondary missions including support to law enforcement and response to emergency situations and natural disasters in cooperation with other federal, provincial, and municipal government agencies. For more information about the ACV visit the following web page: <https://interj01.dfo-mpo.gc.ca/fdat/vessels/98>.

The current ACV fleet is composed of 2 vehicles commissioned in 1998, one commissioned in 2008 and the last one commissioned in 2014. These vehicles have a relatively short in-service life expectancy due to their aluminum build and icebreaking core duty in harsh environment.

With its first Request for Information (RFI), Canada sought to understand market availability of applicable and suitable technical solutions, with the purpose of:

- Apprising potential bidders of the requirements of this project;
- Collecting preliminary information regarding the technical feasibility of the requirements;
- Seeking industry feedback to streamline the technical and solicitation requirements; and
- Seeking costing information from industry for budgetary purposes.

## **2. Purpose of this Request for Information**

Through this second RFI, Canada is seeking to continue its industry engagement by conducting additional activities which will help inform the procurement strategy and technical requirements, and ensure that Canada conducts a process that is fair, open and transparent.

Interested companies that have not responded to the first RFI (<https://canadabuys.canada.ca/en/tender-opportunities/tender-notice/pw-mc-004-28702>) are invited to consult it as it includes High Level Mandatory Requirements (Annex A), ACV Areas of Operation (Annex B) and Questions to Industry (Annex C).

The first phase of this RFI will start with in-person one-on-one meetings (or virtual meetings at Canada's discretion) with interested shipyards and ship design companies. Feedback and clarifications collected from these discussions will provide Canada with a better picture of the pros and cons of the different proposed alternatives.

It should be noted that meeting with interested respondents does not mean that Canada endorses their product nor does it mean that they have or will have preferential treatment or inside advantages in any future procurement activities.

Respondents interested in hosting a one-on-one meeting at their facility or attending a virtual one-on-one session are requested to send an e-mail to the Contracting Authority ([gianmarco.gandolfini@tpsgc-pwgsc.gc.ca](mailto:gianmarco.gandolfini@tpsgc-pwgsc.gc.ca)) on or before November 8, 2022. The e-mail should include the following information:

- Email subject line should be: Air Cushion Vehicle RFI F7013-220301/B
- Company name and address; and
- Name and e-mail address of a contact person.

### **3. Nature and Format of Responses Requested**

This is not a bid solicitation. This RFI will not result in the award of any contract. As a result, potential suppliers of any goods or services described in this RFI should not reserve stock or facilities, nor allocate resources, as a result of any information contained in this RFI. Nor will this RFI result in the creation of any source list. Therefore, whether or not any potential supplier responds to this RFI will not preclude that supplier from participating in any future procurement. Also, the procurement of any of the goods and services described in this RFI will not necessarily follow this RFI. This RFI is simply intended to solicit feedback from industry with respect to the matters described in this RFI.

### **4. Response Costs**

Canada will not reimburse any respondent for expenses incurred in responding to this RFI.

### **5. Treatment of Responses**

- a) Use of Responses: Responses will not be formally evaluated. However, the responses received may be used by Canada to develop or modify its procurement strategy and to assist in drafting performance specifications (which are subject to change). Canada will review all responses received by the RFI closing date. Canada may, in its discretion, review responses received after the RFI closing date.
- b) Review Team: A review team composed of representatives of the CCG and PSPC will review the responses. Canada reserves the right to hire any independent consultant, or use any Government resources that it considers necessary to review any response. Not all members of the review team will necessarily review all responses.
- c) Confidentiality: Respondents should mark any portions of their response that they consider proprietary or confidential. Canada will handle the responses in accordance with the Access to Information Act.
- d) Follow-up Activity: Canada will coordinate meeting dates and times for the one-on-one consultation sessions with all interested respondents. Dates and times will be on a first come first served basis.

Canada may, at its discretion, hold additional industry engagement activities (e.g. Industry Day, Early release of Draft Solicitation / Technical Statement of Requirements) with Industry on this RFI. The date, time and location of any engagement activities, if required,

will be published on [canadabuys.canada.ca/en](http://canadabuys.canada.ca/en) at a later date. These engagement activities, if required, will provide interested vendors with an opportunity to seek clarifications on the objective and content of this RFI.

## **6. Security Requirement**

There is no security requirements associated with responding to this RFI.

For more information about security requirements governing contracts, visit the Canadian Industrial Security Directorate website at <http://www.tpsgc-pwgsc.gc.ca/esc-src/index-eng.html>.

## **7. Fairness Monitor**

Canada has engaged Samson Consultation Inc as a Fairness Monitor for this procurement.

## **8. Enquiries**

All communications regarding this RFI must be directed to the Contracting Authority to ensure fair and transparent treatment of all respondents. Because this is not a bid solicitation, Canada may not necessarily respond to enquiries in writing or by circulating answers to all potential respondents.

Contracting Authority: Gianmarco Gandolfini  
Email Address: [gianmarco.gandolfini@tpsgc-pwgsc.gc.ca](mailto:gianmarco.gandolfini@tpsgc-pwgsc.gc.ca)