



Amendment 002 is raised to address questions received from the industry and hereby revise the solicitation.

Q1. Would the Crown consider removing the minimum six-month requirement for CM1 and CRT1 to allow Bidders to demonstrate a broader range of highly relevant projects?

R1. Please see revised appendix 1 – Evaluation criteria. Revised criteria are in yellow highlights.

Q2. Given the scope of the work and the current health and work climate, and the fact many Bidders may want to affect resources located in different Canadian regions, would the Crown consider allowing staff with the required security clearance level to perform work remotely via telework when the situation allows it?

R2. All work under this contract will be completed remotely. The Contractor is not required to perform any work on-site.

Q3. For Resource Mandatory Criteria RM1-RM4, the RFP states that “Proof of education must be provided.” Can you clarify what proof should be provided beyond details of the academic degree, institution, and year?

R3. Please see revised appendix 1 – Evaluation criteria. Revised criteria are in yellow highlights.

Q4. For the scoring of the Resource Point Rated Criteria (RT1-RT4), are projects required to demonstrate the years of experience to obtain the maximum points—or could sample projects be provide along with a general description of responsibilities and work performed? If indeed specific projects are required to demonstrate the full timeframe of stated experience, can you clarify how bidders should address the Project Leader/Executive (RT1)?

R4. Projects are required to demonstrate the years of experience and bidders are also encouraged to provide a general description of responsibilities and work performed. The Project Leader/Executive is asked to demonstrate their experience in any combination of the four mentioned subject areas. This could include experience overseeing, leading, facilitating, or participating in projects that cover the subject area.

Delete in its entirety:

Under Part 4 - Section 4.2.1 Highest Combined Rating of Technical Merit and Price

Insert:

4.2.1 Highest Combined Rating of Technical Merit and Price

1. To be declared responsive, a bid must:
 - a. comply with all the requirements of the bid solicitation;
 - b. meet all mandatory criteria;
 - c. obtain the required minimum of 64 points overall for the bidder / corporate technical evaluation criteria which are subject to point rating. The rating is performed on a scale of 100 points.
 - d. Bids not meeting 4.2.1 (c) will not be considered for the resource point rated technical evaluation.



- e. Obtain the required minimum of 50 points overall for the resource technical evaluation criteria. The rating is performed on a scale of 76 points.
2. Bids not meeting (a) or (b) or (c) or (d) or (e) will be declared non-responsive.
3. The selection will be based on the highest responsive combined rating of technical merit and price. The ratio will be 60 % for the technical merit and 40 % for the price.
4. To establish the technical merit score, the overall technical score for each responsive bid will be determined as follows: total number of points obtained / maximum number of points available multiplied by the ratio of 60 %.
5. To establish the pricing score, each responsive bid will be prorated against the lowest evaluated price and the ratio of 40%.
6. For each responsive bid, the technical merit score and the pricing score will be added to determine its combined rating.
7. Neither the responsive bid obtaining the highest technical score nor the one with the lowest evaluated price will necessarily be accepted. The responsive bid with the highest combined rating of technical merit and price will be recommended for award of a contract.

The table below illustrates an example where all three bids are responsive and the selection of the contractor is determined by a 60/40 ratio of technical merit and price, respectively. The total available points equal 135 and the lowest evaluated price is \$45,000 (45).

Basis of Selection - Highest Combined Rating Technical Merit (60%) and Price (40%)				
		Bidder 1	Bidder 2	Bidder 3
Overall Technical Score		115/135	89/135	92/135
Bid Evaluated Price		\$55,000.00	\$50,000.00	\$45,000.00
Calculations	Technical Merit Score	$115/135 \times 60 = 51.11$	$89/135 \times 60 = 39.56$	$92/135 \times 60 = 40.89$
	Pricing Score	$45/55 \times 40 = 32.73$	$45/50 \times 40 = 36.00$	$45/45 \times 40 = 40.00$
Combined Rating		83.84	75.56	80.89
Overall Rating		1st	3rd	2nd

Delete in its entirety: Appendix “1” – Evaluation Criteria
Insert: Appendix “1” – Evaluation Criteria

APPENDIX “1” - EVALUATION CRITERIA

Bidders are advised to address these criteria in the following order and in sufficient depth in their proposals to enable a thorough assessment. NRCan’s assessment will be based solely on the information contained within the proposal. NRCan may confirm information or seek clarification from bidders.



Bidders are advised that only listing experience without providing any supporting data to describe responsibilities, duties and relevance to the criteria will not be considered demonstrated for the purpose of this evaluation.

The Bidder should provide complete details as to where, when (month and year) and how (through which activities/ responsibilities) the stated qualifications/experience were obtained. Experience gained during formal education shall not be considered work experience. All criteria for work experience shall be obtained in a legitimate work environment as opposed to an educational setting. Co-op terms are considered work experience provided they are related to the required services.

Bidders are also advised that the month(s) of experience listed for a project whose time frame overlaps that of another referenced project will only be counted once. For example: project one time frame is July 2001 to December 2001; project two time frame is October 2001 to January 2002; the total months of experience for these two project references is seven (7) months.

If clarification regarding the supporting documentation is needed, the Contracting Authority will notify the Bidder that they must provide supporting documentation within two (2) business days following notification. Failure to comply with the request of the Contracting Authority within that time period, will deem the bid non-responsive and the bid will be given no further consideration.

1. Technical Criteria

1.1 Mandatory Evaluation Criteria

The Mandatory Criteria listed below will be evaluated on a simple pass/fail basis. Proposals which fail to meet the mandatory criteria will be deemed non-responsive.

SAMPLE OF A COMPLETED COMPLIANCE MATRIX

Criterion ID	MANDATORY CRITERIA	MET OR NOT MET (TO BE COMPLETED BY THE TECHNICAL EVALUATOR)	BIDDER SUBSTANTIATION / CROSS REFERENCE TO PROPOSAL
M1	<p>The Bidder's proposed resource must have a minimum of ten (10) years of demonstrated experience as a Policy Analyst supporting Senior Officials.</p> <p>*Senior Official is defined as Director or above (public</p>	<p><input type="checkbox"/> Yes <input type="checkbox"/> No</p>	<p>Project 1 Company X – ABC Project January 2006 - August 2012 6 years, 8 months (68 months)</p> <p>Project 2 Company Y – ABC Project September 2012 - December 2014 2 years, 4 months (28 months)</p> <p>Project 3 Company Z – ABC Project March 2015 - December 2018 3 years, 10 months (34 months)</p>



Criterion ID	MANDATORY CRITERIA	MET OR NOT MET (TO BE COMPLETED BY THE TECHNICAL EVALUATOR)	BIDDER SUBSTANTIATION / CROSS REFERENCE TO PROPOSAL
	sector) or Director or above (private sector).		TOTAL: 10 years, 10 months (130 months)

SAMPLE of A PROJECT EXAMPLE

- a) Project name and objectives;
- b) Project duration in terms of starting and ending dates (month/year);
- c) Description of the proposed responsibilities
- d) Description of result achieved and project outcome;
- e) The name and telephone number of the client contact who knows the Bidder's work and that can be reached during the evaluation period to validate the information provided

Criterion ID	Mandatory Criteria	MET OR NOT MET (TO BE COMPLETED BY THE TECHNICAL EVALUATOR)	DEMONSTRATED COMPLIANCE, CROSS REFERENCE TO RESUME AND PAGE NUMBER OR PROPOSAL AND/OR RESUME
BIDDER/CORPORATE MANDATORY CRITERIA			
CM1	<p>The Bidder must demonstrate five (5) or more years of direct experience in conducting project due diligence through financial analysis relating to clean energy projects in Canada.</p> <p>Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in the last eight years.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



CM2	The Bidder must demonstrate five (5) or more years of direct experience in providing strategic financial advice on clean energy projects Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in the last eight years.	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM3	The Bidder must demonstrate five (5) or more years of direct experience in providing economic advice on clean energy projects. Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in the last eight years.	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM4	The Bidder must demonstrate five (5) or more years of direct experience in providing policy advice on clean energy projects. Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in the last eight years.	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM5	The Bidder must demonstrate five (5) or more years of direct experience in using a range of analytical techniques to assess regional advantages and disadvantages in the clean energy sector. Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in the last eight years.	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM6	The Bidder must demonstrate five (5) or more years of direct experience in existing and potential energy systems in regions across Canada. Experience can be	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



	<p>demonstrated through any of the following contexts:</p> <ol style="list-style-type: none"> 1. Social 2. Political 3. Economic 4. Environmental 5. Regulatory <p>Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in the last eight years.</p>		
CM7	<p>The Bidder must demonstrate five (5) or more years of direct experience in familiarity with the principals of at least one of the following categories in reference to Canada's energy transition:</p> <ol style="list-style-type: none"> 1. Equity 2. Diversity 3. Inclusion <p>Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in the last eight years.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM8	<p>The Bidder must demonstrate five (5) or more years of direct experience in organizing and facilitating a range of meeting formats in both official languages.</p> <p>Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in the last eight years.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM9	<p>The Bidder must demonstrate five (5) or more years of direct experience in organizing and facilitating meeting for Indigenous engagement.</p> <p>Note: Project examples must be provided and each project must be of a minimum three month duration related to this criterion in</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



	the last eight years.		
CM10	The Bidder must <u>propose one senior resource (Project Leader/Executive)</u>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM11	The Bidder must <u>propose one intermediate resource (Project Manager)</u>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM12	The Bidder must <u>propose one intermediate resource (Financial Specialist)</u>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
CM13	The Bidder must <u>propose one junior resource (Business Consultant)</u>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
RESOURCE MANDATORY CRITERIA			
RM1	<p>The <u>senior resource (Project Leader/Executive)</u> must have a university degree (PhD, Graduate, or Undergraduate degree) in a quantitative discipline (e.g. economics, commerce, engineering, or other quantitative fields). Academic certification must be obtained through a recognized Canadian university or college, or the equivalent as established by a recognized Canadian academic credentials assessment service, if obtained outside Canada.</p> <p>The list of recognized organizations can be found under the Canadian Information Centre for International Credentials web site.</p> <p>Copy of the degree must be provided as proof of education.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
RM2	The <u>intermediate resource (Project Manager)</u> must have a university degree (PhD, Graduate, or Undergraduate degree) in a quantitative discipline (e.g. economics, commerce, engineering, or other quantitative fields). Academic certification must be obtained through a recognized Canadian university or college, or the equivalent as established by a recognized Canadian academic credentials	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



	<p>assessment service, if obtained outside Canada. The list of recognized organizations can be found under the Canadian Information Centre for International Credentials web site. Copy of the degree must be provided as proof of education.</p>		
RM3	<p>The <u>intermediate resource (Financial Specialist)</u> must have a university degree (PhD, Graduate, or Undergraduate degree) in a quantitative discipline (e.g. economics, commerce, engineering, or other quantitative fields). Academic certification must be obtained through a recognized Canadian university or college, or the equivalent as established by a recognized Canadian academic credentials assessment service, if obtained outside Canada. The list of recognized organizations can be found under the Canadian Information Centre for International Credentials web site. Copy of the degree must be provided as proof of education.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	
RM4	<p>The <u>junior resource (Business Consultant)</u> must have a university degree (PhD, Graduate, or Undergraduate degree) in a quantitative discipline (e.g. economics, commerce, engineering, or other quantitative fields). Academic certification must be obtained through a recognized Canadian university or college, or the equivalent as established by a recognized Canadian academic credentials assessment service, if obtained outside Canada. The list of recognized organizations can be found under the Canadian Information Centre for International Credentials web site.</p>	<input type="checkbox"/> Met <input type="checkbox"/> Not met	



Copy of the degree must be provided as proof of education.		
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1.2 Evaluation of rated criteria

- The Point-Rated criteria listed below will be used to evaluate each bid. Bids must meet the minimum overall point value to be deemed responsive. Bids that fail to meet the minimum overall point value will deem the bidder non-responsive and their bids will not be considered for resource evaluation.
- Simply providing project examples from previous work experience that are not directly related to the required task / or incomplete or unclear response will result in point loss or partial points.
- It is requested that supporting technical documentation, be provided with the bid at solicitation close and be cross-referenced on the Compliance Matrix for each criteria to outline where in the supporting technical documentation it demonstrates compliance. It is the Bidders responsibility to ensure that the submitted supporting technical documentation provides detail to prove that the technical proposal meet the requirements of the criteria.
- If clarification regarding the supporting documentation is needed, the Contracting Authority will notify the Bidder that they must provide clarification within two (2) business days following notification. Failure to comply with the request of the Contracting Authority within that time period, will deem the bid non-responsive and the bid will be given no further consideration

BIDDER / CORPORATE POINT RATED CRITERIA				
Criterion ID	Point Rated Evaluation Criteria	Max points	Point Allocation	DEMONSTRATED COMPLIANCE, CROSS-REFERENCE TO RESUME AND PAGE NUMBER OR PROPOSAL AND/OR RESUME
CRT1	<p>Experience in conducting financial due diligence with respect to proposed net zero solutions in the context of the province, territory, or region.</p> <p>Points will be awarded to the Bidder with project experience related to financial due diligence in at least one of the following categories:</p> <ol style="list-style-type: none"> 1. Comparative energy system costing 2. Cash-flow modelling 3. Comparison of revenue requirements of energy projects (e.g., construction costs, operating costs, relevant tolling structures, tax 	20	<p>(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects. 0 point = 5 projects or less</p>	



	<p>mechanisms, etc.)</p> <p>4. Cost benefit analysis of energy systems and projects</p> <p>5. Sensitivity analysis on energy project financing</p> <p>6. Feasibility and risk analysis of a given energy project or system</p> <p>7. Lifecycle analysis</p> <p>8. Net present value analysis</p> <p>Note: Points will be allocated based on number of recent projects. Bidder is requested to demonstrate how each project relates to specific category. Project examples can be in any combination of the above categories, i.e. 10 examples of experience with cash flow modelling, or 3 examples of cost benefit analyses and 7 examples of feasibility and risk analysis would both receive full 20 points.</p> <p>Each project example must be of a minimum three month duration related to the criterion in the last eight years.</p>			
CRT2	<p>The Bidder should demonstrate recent experience in providing strategic advice in at least one of the following categories:</p> <ol style="list-style-type: none"> 1. Financial investment 2. Energy policies 3. Clean energy. 	20	(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects	



	<p>Note: Points will be allocated based on number of recent projects. Bidder is requested to demonstrate how each project relates to specific category. Project examples can be in any combination of the above categories, i.e. 10 examples of experience with financial investment, or 3 examples of energy policies and 7 examples of clean energy would both receive the full points. Each project example must be of a minimum three month duration related to the criterion in the last eight years.</p>		<p>Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects. 0 point = 5 projects or less</p>	
CRT3	<p>Bidder to demonstrate experience in at least one of the following clean energy analytical areas: 1. Feasibility analysis, 2. Regulatory reviews, 3. Economic and impact analysis 4. International analysis, and 5. Gender-based analysis plus (GBA+).</p> <p>Note: Points will be awarded to the Bidders based on the number of recent projects consisting of the aforementioned analytical subject areas in the context of the clean energy sector.</p>	20	<p>(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects. 0 point = 5 projects or less</p>	



	<p>Project examples can be in any combination of the above categories, i.e. 10 examples of experience with feasibility analysis, or 3 examples of regulatory reviews and 7 examples of GBA+ would both receive the full points. *Each project example must be of a minimum three month duration related to the criterion in the last eight years.</p>			
CRT4	<p>Bidder to demonstrate awareness in context of existing and potential energy systems across Canada in at least one of the following.</p> <ol style="list-style-type: none"> 1. Regional 1. Social 3. Political 4. Economic 5. Environmental 6. Regulatory <p>Note: Points will be awarded to the Bidders based on the number of recent projects in the aforementioned areas.</p> <p>Project examples can be in any combination of the above categories, i.e. 10 examples of experience in Regional or 3 examples of social and 7 examples of political would both receive the full points. *Each project example must be of a minimum three month duration related to the criterion in</p>	20	<p>(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects. 0 point = 5 projects or less</p>	



	the last eight years.			
CRT5	<p>Bidder to demonstrate experience in at least one of the following areas:</p> <ol style="list-style-type: none"> 1. Organizing and facilitating meetings, workshops, and advisory tables 2. Providing secretariat services 3. Developing bilateral work plans, and 4. Facilitating Indigenous engagement. <p>Note:</p> <p>Points will be awarded for project examples related to each category.</p> <p>The examples can be in any combination of the above categories, i.e. 10 examples of experience with bilateral work plan development, or 1 examples of developing workshops and 9 examples of facilitating Indigenous engagement would both receive the full points.</p> <p>*Each project example must be of a minimum three month duration related to the criterion in the last eight years.</p>	20	(Maximum 2 point per project). Maximum 20 points = 10 projects Maximum 18 points = 9 projects Maximum 16 points = 8 projects. Maximum 14 points = 7 projects. Maximum 12 points = 6 projects. 0 point = 5 projects or less	
	Total available points	100		
	Minimum Pass Points	64		



RESOURCE POINT RATED CRITERIA

Point Rated Resource Evaluation Instructions

- The Point-Rated criteria listed below will be used to evaluate each resource. Resources must meet the minimum overall point value to be deemed responsive and given no further consideration.
- Simply providing project examples from previous work experience that are not directly related to the required task / or incomplete or unclear response will result in point loss or partial points.
- It is requested that supporting technical documentation, be provided with the bid at solicitation close and be cross-referenced on the Compliance Matrix for each criteria to outline where in the supporting technical documentation it demonstrates compliance. It is the Bidders responsibility to ensure that the submitted supporting technical documentation provides detail to prove that the technical proposal meet the requirements of the criteria.
- If clarification regarding the supporting documentation is needed, the Contracting Authority will notify the Bidder that they must provide clarification within two (2) business days following notification. Failure to comply with the request of the Contracting Authority within that time period, will deem the bid non-responsive and the bid will be given no further consideration

RESOURCE POINT RATED CRITERIA				
Criterion ID	Point Rated Evaluation Criteria	Max Points	Point Allocation	DEMONSTRATED COMPLIANCE, CROSS-REFERENCE TO RESUME AND PAGE NUMBER OR PROPOSAL AND/OR RESUME
RT1	<p><u>Proposed senior resource (Project Leader/executive)</u> has to demonstrate a minimum of seven (7) years of cumulative experience in the following areas (e.g. 7 years of experience in any combination of the 4 following areas of experience):</p> <ol style="list-style-type: none"> 1. Canada’s existing energy system portfolio and markets 2. End-use demand 3. Clean energy systems and production 4. The geopolitical and international context of global clean energy systems and markets. <p>Note: Bidder is requested to provide the name of the resource and their projects to demonstrate Experience/qualifications and to indicate compliance.</p>	26	<p>(Maximum 2 point per year up to a maximum of 26points) Maximum 26 points = 13 or more years. Maximum 24 points = 12 years.</p> <p>Maximum 22 points = 11 years. Maximum 20 points = 10 years. Maximum 18 points = 9 years</p>	



	<p>Points will be allocated based on number of years of experience past the minimum 7 years provided for at least one of the above areas. Each project example must be of a minimum three month duration related to the criterion in the last fifteen years.</p>		<p>Maximum 16 points = 8 years 0 point = 7 years or less.</p>	
RT2	<p><u>Proposed intermediate resource (Project Manager) has to demonstrate</u> at least six (6) cumulative years of direct experience in the following (e.g. 6 years of experience in any combination of the 3 following areas of experience):</p> <ol style="list-style-type: none"> 1. Collecting and analyzing information on Canadian energy systems 2. Presenting findings 3. Making recommendations. <p>Note: Bidder is requested to provide the name of the resource and their projects to demonstrate Experience/qualifications and to indicate compliance. Points will be allocated based on number of years of experience past the minimum 6 years provided for at least one of the above areas. Each project example must be of a minimum three month duration related to the criterion in the last twelve years.</p>	20	<p>(Maximum 2 point per year up to a maximum of 20 points) Maximum 20 points = 10 or more years. Maximum 18 points = 9 years Maximum 16 points = 8 years Maximum 14 points = 7 years 0 point = 6 years or less.</p>	
RT3	<p><u>Proposed intermediate resource (Financial Specialist) has to demonstrate</u> at least six (6) years of cumulative experience the following areas (e.g. 6 years of experience in any combination of the 3 following areas of experience):</p> <ol style="list-style-type: none"> 1. Cash flow modelling of energy assets; 2. Business case development for energy projects; 	20	<p>(Maximum 2 point per year up to a maximum of 20 points) Maximum 20 points = 10 or more years. Maximum 18 points = 9 years</p>	



	<p>3. Economic analysis of energy projects in the context of a given regulatory environment.</p> <p>Note: Bidder is requested to provide the name of the resource and their projects to demonstrate Experience/qualifications and to indicate compliance. Points will be allocated based on number of years of experience past the minimum 6 years provided for at least one of the above areas. Each project example must be of a minimum three month duration related to the criterion in the last twelve years.</p>		<p>Maximum 16 points = 8 years Maximum 14 points = 7 years 0 point = 6 years or less.</p>	
RT4	<p><u>Proposed junior resource (Business Consultant)</u> has to demonstrate at least three (3) years of cumulative experience, respectively in the following areas (e.g. three years of experience in any combination of the 3 following areas of experience):</p> <ol style="list-style-type: none"> 1. Cash flow modelling of energy assets; 2. Business case development for energy projects; 3. Economic analysis of energy projects in the context of a given regulatory environment. <p>Note: Bidder is requested to provide the name of the resource and their projects to demonstrate Experience/qualifications and to indicate compliance. Points will be allocated based on number of years of experience past the minimum 3 years provided for at least one of the above areas. Each project example must be of a minimum three month duration</p>	10	<p>(Maximum 2 point per year up to a maximum of 10 points) Maximum 10 points = 5 or more years. Maximum 8 points = 4 years 0 point = 3 years or less.</p>	



	related to the criterion in the last twelve years.			
	Total available points	76		
	Minimum Pass Points	50		

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME AND IN FULL EFFECT