



**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des
soumissions - TPSGC**

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet SBIPS TGMS	
Solicitation No. - N° de l'invitation 2K001-239347/A	Date 2022-11-02
Client Reference No. - N° de référence du client 19347	
GETS Reference No. - N° de référence de SEAG	
File No. - N° de dossier 384zm.2K001-239347	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2022-12-09 Heure Normale du l'Est HNE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Beaudoin, Michael	Buyer Id - Id de l'acheteur 384zm
Telephone No. - N° de téléphone (613) 859-0841 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Informatics Professional Services Division / Division des
services professionnels en informatique

Les Terrasses de la Chaudière

10, rue Wellington, 4ième

étage/Floor

Gatineau

Québec

K1A 0S5

Delivery Required - Livraison exigée See Herein – Voir ci-inclus	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

SOLICITATION AMENDMENT 003

This amendment is raised to:

- 1) **Include a Software Publisher Certification Form and a Software Publisher Authorization Form**
 - 2) **Modify the Evaluation Criteria**
 - 3) **Modify the SOW**
 - 4) **Make corrections to the French SOW in order to include all the correct French Annexes**
 - 5) **Include questions and answers raised by the Industry.**
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1. At Page 4, Forms

Add the Following:

-Annex D – Software Publisher Certification Form

Annex D Software Publisher Certification Form (to be used where the Bidder itself is the Software Publisher)
The Bidder certifies that it is the software publisher of all the following software products and that it has all the rights necessary to license them (and any non-proprietary sub-components incorporated into the software) on a royalty-free basis to Canada pursuant to the terms set out in the resulting contract:
<hr/>
<hr/>
<hr/>
<hr/>
<i>[Bidders should add or remove lines as needed]</i>
Note: "Software Publisher" means the owner of the copyright in any software included in the Contract, who has the right to license (and authorize others to license/sub-license) its software products.

-Annex E– Software Publisher Authorization Form

Annex E Software Publisher Authorization Form (to be used where the Bidder is not the Software Publisher)
This confirms that the software publisher identified below has authorized the Bidder named below to license its proprietary software products under the contract resulting from the bid solicitation identified below. The software publisher acknowledges that no shrink-wrap or click-wrap or other terms and conditions will apply, and that the contract resulting from the bid solicitation (as amended from time to time by its parties) will represent the entire agreement, including with respect to the license of the software products of the software publisher listed below. The software publisher further acknowledges

that, if the method of delivery (such as download) requires a user to "click through" or otherwise acknowledge the application of terms and conditions not included in the bid solicitation, those terms and conditions do not apply to Canada's use of the software products of the software publisher listed below, despite the user clicking "I accept" or signalling in any other way agreement with the additional terms and conditions.

This authorization applies to the following software products:

[Bidders should add or remove lines as needed]

Name of Software Publisher (SP)

Signature of authorized signatory of SP

Print Name of authorized signatory of SP

Print Title of authorized signatory of SP

Address for authorized signatory of SP

Telephone no. for authorized signatory of SP

Fax no. for authorized signatory of SP

Date signed

Solicitation Number

Name of Bidder

2. At Page 419, Mandatory Technical Evaluation Criteria

Delete M3 in it's Entirety And Replace with the Following:

<p>M3</p>	<p>Software Publisher(s) Authorization(s)</p> <p>The Bidder must demonstrate that it is authorized to provide and deliver the proposed TGMS.</p>	<p>The Bidder must demonstrate compliance by providing the following:</p> <p>If the Bidder is the Software Publisher for any of the proprietary software products proposed, Canada requires that the Bidder confirms in writing that it is the Software Publisher. The Bidder is requested to use the Software Publisher Certification Form included with this RFP. Although all the contents of the Software Publisher Certification Form are required, using the form itself to provide this information is not mandatory. For Bidders who use an alternate form, it is in Canada's sole discretion to determine whether all the required information has been provided. Alterations to the statements in the form may result in the Response being declared non-responsive.</p> <p>Bidders should use Annex D – Software Publisher Certification Form</p> <p>Or</p> <p>2. If the Bidder is not the Software Publisher of all the proprietary software products proposed, Canada requires that the Bidder submits proof of the Software Publisher's authorization, which must be signed by the Software Publisher (not the Bidder). No further consideration will be given to a Bidder who is not the Software Publisher for all of the proprietary software proposed, unless proof of this authorization has been provided to Canada. If the proprietary software proposed by the Bidder originates with multiple Software Publishers, authorization is required from each Software Publisher. The Bidder is requested to use the Software Publisher Authorization Form included with this RFP. Although all the contents of the Software Publisher Authorization Form are required, using the form itself to provide this information is not mandatory. For Bidders/Software Publishers who use an alternate form, it is in Canada's sole discretion to determine whether all the required information has been provided. Alterations to the statements in the form may result in the Response being declared non-responsive.</p> <p>Bidders should use Annex E – Software Publisher Authorization Form</p> <p>Notes:</p> <ol style="list-style-type: none"> 1. In this RFP, "Software Publisher" means the owner of the copyright in any software products proposed in the Response, who has the right to license (and authorize others to license/sub-license) its software products. 2. Where the core software of the proposed TGMS consists of multiple products integrated to provide an integrated solution to meet this Tri-Agency requirement then the Bidder must be authorized to provide each such product by providing the required attestations for each product. 	
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3. At Page 421, Mandatory Technical Evaluation Criteria Delete M4 in it's Entirety And Replace with the Following:

<p>M4</p>	<p>Previous Microsoft Dynamics 365 and Microsoft Power Platform based GMS Deployment References</p> <p>The Bidder must provide minimum of two (2) customer references for Microsoft Dynamics 365 and Microsoft Power Platform solution implementations where the Bidder delivered the referenced solution or services demonstrating for each of the requirements listed below, that:</p> <ol style="list-style-type: none"> 1. The solution delivered to each of the referenced customers supported the delivery of a grants management solution, or other transfer payments solution (e.g., contributions, social insurance benefits, or claims) leveraging the Microsoft Platform based templates or accelerators included in the current TGMS proposal. 2. At least one of the referenced customer implementations must demonstrate experience in configuring and managing Microsoft Platform based templates or accelerators for a public sector organization (e.g., federal, provincial, regional, or municipal government organizations). 3. Each of the referenced customer implementations have currently been in a full production environment for at least six (6) months and were delivered within the five (5) years prior to the closing date of this RFP; and 4. At least one of the referenced customer implementations required customization or configuration of the Microsoft Platform based templates or accelerators to be carried out by the Bidder to implement the desired business outcomes of the project. <p>Bidders must use the Previous Microsoft Dynamics 365 and Microsoft Power Platform GMS Deployment Reference Form at Section 3.0.</p>	<p>The Bidder must demonstrate compliance by providing detailed information on each of the sub-requirements (1 through 4) for each of the customer references provided.</p>	
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4. At Page 363, Appendix J: TGMS Conceptual Application Architecture

Delete Figure 1 - TGMS conceptual target architecture (end-state) in it's Entirety And Replace with the Following:

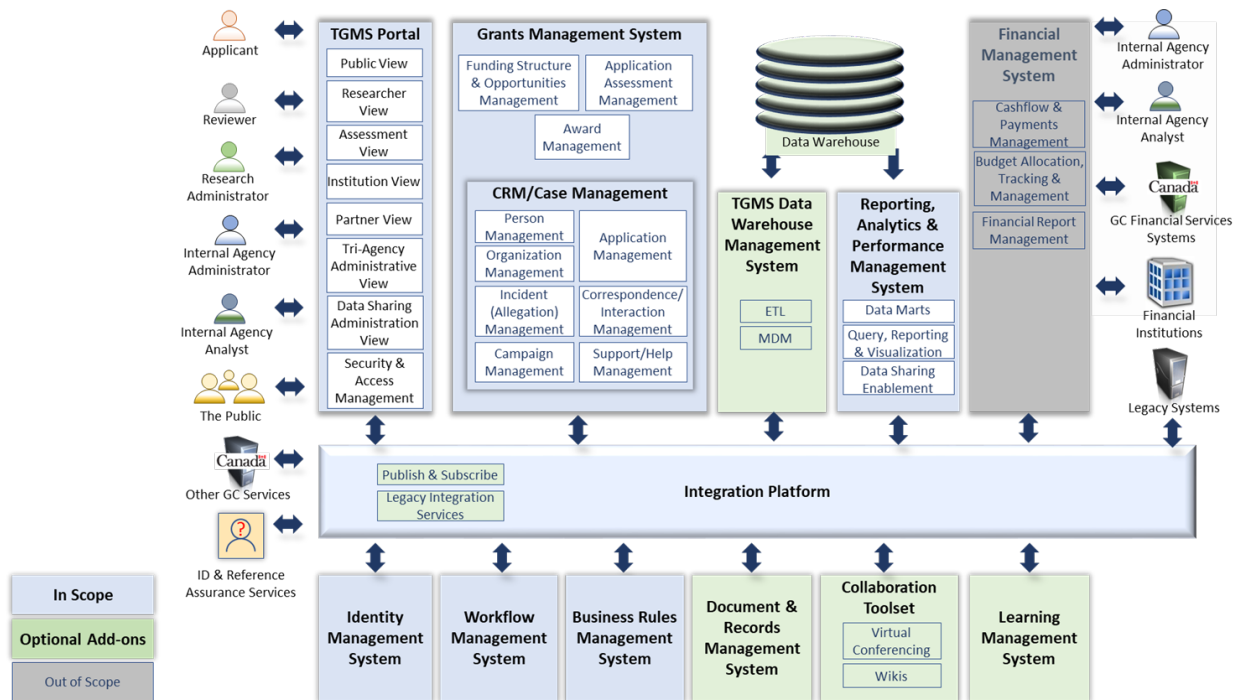


Figure 1 - TGMS conceptual target architecture (end-state)

QUESTIONS AND ANSWERS

Question 12

Pilot Definition and Sizing Details

In Annex A – Statement of Work, Section 3.8 TGMS Conceptual Solution Roadmap the Figure 3.8-1 TGMS Conceptual Product Roadmap on Page 65, references both live product launches and development + limited pilots (i.e Profile Services Pilot, FO & Competitions Pilot, Application Assessment Pilot etc).

The proponent is asking the following related questions:

- a. Can Canada please provide more information on the size of the limited pilots, including the following details:
- b. Planned number of users?
- c. The expected duration of each pilot?
- d. Can Canada please confirm if the intention of the limited pilots is to launch in the production environment, or would it be conducted in a lower-level environment?
- e. Can Canada please confirm if the limited pilot would include valid production transactions; e.g. valid applications for processing?
- f. Can Canada please confirm if the SLA based managed services, provided by the selected vendor, start once the first pilot goes into production? If not, when will the SLA based managed services start?

Answer: Canada has reviewed your questions. As a clarification, Canada is looking for each bidder to provide their proposed roadmap for implementation as part of criteria R-1.5. Within this roadmap, each bidder could propose activities such as pilots, that may be relevant to the implementation. The Roadmap provided in Annex A – Statement of Work (Figure 3.8-1 TGMS Conceptual Product Roadmap in Section 3.8 TGMS Conceptual Solution on Page 65), is intended to serve as an example that bidders could consider while proposing their roadmaps.

Question 13

M3 refers to "Appendix A - Software Publisher Certification Form" and "Appendix B – Software Publisher Authorization Form" however they do not appear to be included in the RFP documents.
Could the Crown please send these two forms?

Answer: Canada has reviewed your request and is making changes to the Technical Evaluation Criteria in order to clarify.

Question 14

The requirement M3 states that the Bidder should demonstrate that it is authorized to provide and deliver the proposed TGMS. We understand that as part of requirement R-1.3, Canada is asking Bidders to propose Solution Components aligned to the TGMS Level 1 Business Capabilities, which would introduce the software for which Bidders would require a Software Publisher Certification or Authorization (if applicable). It is our understanding that bidders will not be required to provide Software Publisher Certifications for software that has been selected under Procurement Phase 1 (Microsoft).
Can the Crown kindly confirm what software components beyond Microsoft are government furnished equipment (GFE) and/or what software components would require Bidders to provide Publisher/Certificate forms?

Answer: Canada has reviewed your question, please refer to Section 1.1 of the SOW (Page 49). The cloud platform has already been procured, as a result, bidders do not need to include Microsoft licenses (nor publisher certificate forms) as part of their bid.

Question 15

M4 states "Bidders must use the Previous Microsoft Dynamics 365 and Microsoft Power Platform GMS Deployment Reference Form at Section 2.0 c".
Could the Crown please confirm this reference is a typo? And confirm that Bidders are to use the tables found in "3.0 Previous Microsoft Dynamics 365 and Microsoft Power Platform based GMS Deployment References" (page 434 of the RFP document) to respond to M4 and R3.1-R3.6?

Answer: Canada has reviewed your request and is making changes to the Technical Evaluation Criteria in order to clarify.

Question 16

Could the Crown please confirm that Bidders are to submit a total of two (2) project references as part of their response? Specifically, the project references used to demonstrate M4 will then be further evaluated in rated criteria R3.1-R3.6 (a and b), as opposed to two (2) projects reference for M4 and two (2) additional different project references used to demonstrate R3.1-R3.6.

Answer: Canada has reviewed your question, please refer to the response to Question 8.

Question 17

M4 states: At least one of the referenced customer implementations must demonstrate experience in configuring and managing Microsoft Platform based templates or accelerators for a public sector organization (e.g., federal, provincial, regional, or municipal government organizations). We'd note that the definition of public sector often includes not-for-profit organizations given their focus on social benefit; often not-for-profit organizations are established or funded by government and can play an important part of regulatory/compliance or policy goals of a government. We have also found that not-for profit represents a large proportion of the largest granting organizations and some of the largest research-based funding organizations.

Can the Crown confirm that it will accept all public sector and not-for profit organizations?

Answer: Canada has reviewed your question. For this requirement, Canada will not accept not-for-profit organizations implementations as a public sector reference.

Question 18

Canada's requirement for a modern cloud-based Grants Management Solution is issued under the SBIPS procurement vehicle where suppliers must bring wholeness of experience a for solution delivery, acceptance of the responsibilities and risks for the outcome. In M2, Canada acknowledges that a Bidder Structure may include proven subcontractors and affiliates that will support delivery of the professional services requested to enable successful outcomes. For an enterprise implementation such as this one, subcontractors and affiliates selected by Bidders who will be the prime, will be included for their proven and recognized industry expertise in grants management and in Microsoft Dynamics 365 Power Platform. We believe that it's in Canada's best interest to select the Bidder that brings the best combination of experience, accelerators and templates offered by the Bidder and its subcontractors. *For these reasons, and for this collective experience to be evaluated fairly, we propose that Canada recognize acceptance of subcontractor and/or affiliate experience as part of demonstrating a Bidder's relevant corporate experience.*

Answer: Canada has reviewed your request and will not accept subcontractor and/or affiliate experience. This requirement remains unchanged.

Question 19

Annex A: Statement of Work (SoW) - Section 2.1.3: Supplementary professional services

This section identifies requirements for Level 1, Level 2, and Level 3 resources by way of an "x" in each applicable category, The tables 5, 6 and 7 of the Pricing Schedule, however, do not reflect the same roles and levels as the SoW (e.g., no Level 2 rates in the Pricing Schedule).

Can Canada please amend the Pricing schedule and basis of payment to allow for these rates to be included in-line with the SoW?

Answer: Canada has reviewed your question, please refer to the response to Question 11.

Question 20

R-3.4 Reference A and reference B

We understand that Canada is seeking a Bidder with broad experience in Grants Management Solutions (GMSs) on Microsoft Dynamics 365 Power Platform.

Can Canada please confirm that the references requirements R-3.4 Reference A and Reference B must be different client organizations?

Answer: Canada has reviewed your question, please refer to the response to Question 8.

Question 21

Appendix J: TGMS Conceptual Application Architecture & M3

In Appendix J, Canada has provided an end-state conceptual target architecture under the Architecture Vision section.

In M3, Canada states “Where the core software of the proposed TGMS consists of multiple products integrated to provide an integrated solution to meet this Tri-Agency requirement then the Bidder must be authorized to provide each such product by providing the required attestations for each product.”.

Can Canada please clarify what is considered to be “core software of the proposed TGMS” aligned to the architecture provided in Appendix J – Conceptual Application Architecture on page 363 of the RFP.

Answer: Canada has reviewed your request and is making changes to the SOW in order to clarify. The “core software of the proposed TGMS” referenced in M3 can be aligned to the in-scope components of Figure 1 – TGMS conceptual target architecture (end-state).

Question 22

Rated Requirement R1-5 Bidder Product Delivery Roadmap

This requirement makes references to the SOW in parts 1 (Section 3: Project Outcomes, Approach, and Deliverables), 2 (Section 5: Solution Requirements) and 3 (Section 4.5.4 Services Architecture) which do not seem to align to SOW provided in the RFP. Section 3 is actually “Target Solution Requirements”, Section 5 does not exist and Section 4.5.4 does not exist either. Can Canada please clarify or amend the requirement accordingly?

Answer: Canada has reviewed your question, please refer to the response to Question 9.

Question 23

Canada’s policy on grants management falls under the Treasury Board of Canada Secretariat (TBS) “Policy on Transfer Payments” in which a transfer payment is a monetary payment made, on the basis of an appropriation, to a third party that does not result in the acquisition of any goods, services or assets by the Government of Canada. This includes grants, contributions and other transfer payments such as social insurance benefits and claims. While we understand that the Tri-Agency’s initiative is very focused on the grants transfer payments, we believe that Canada would benefit from Bidders bringing broad experience in transfer payments beyond grants given the similarities in processes and technology that support transfer payment programs. Templates and accelerators that apply to non-grant transfer payments could be very applicable to grants and therefore provide Canada with access to more qualified accelerators and Bidders. In order to allow Bidders to showcase their depth of experience in transfer payments (including grants, contributions, social insurance benefits and claims), would Canada allow at least one of the references in M4 and R-3 to be expanded to transfer payments beyond grants?

Answer: Canada has reviewed your request and is making changes to the Technical Evaluation Criteria in order to clarify. Canada agrees that the experience with non-grant transfer payments could qualify for

this RFP, M4 is being modified accordingly. However, the rated criteria and scoring method (R-3.1 through to R-3.6) will remain unchanged.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME