



National Defence

National Defence Headquarters  
Ottawa, Ontario  
K1A 0K2

Défense nationale

Quartier général de la Défense nationale  
Ottawa (Ontario)  
K1A 0K2

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

### RETURN BIDS TO: RETOURNER LES SOUMISSIONS À :

By e-mail to: - Par courriel au :

[DLP53BidsReceiving.DAAT53Receptiondessoumissions@forces.gc.ca](mailto:DLP53BidsReceiving.DAAT53Receptiondessoumissions@forces.gc.ca)

Attention: - Attention :

Brian James

### Solicitation Closes - L'invitation prend fin

At - à :  
2:00 PM - 14:00

On - le :  
01 December 2022

Time Zone - Fuseau Horaire :  
Eastern Standard Time (EST)  
Heure normale de l'Est (HNE)

<b>Title - Sujet</b> High Speed Cargo Towing Vehicle		<b>Amendment No. - N° modif.</b> 001
<b>Solicitation No. N° de l'invitation</b> W8476-236642/A	<b>Date of Amendment Date de modification</b> 23 November 2022	
<b>Address enquiries to: - Adresser toute demande de renseignements à :</b> Brian James		
<b>E-Mail Address - Courriel</b> brian.james3@forces.gc.ca		
<b>Destination</b> See herein - Voir aux présentes		

**Instructions:** Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

**Instructions :** Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

<b>Delivery required Livraison exigée</b> See herein - Voir aux présentes	<b>Delivery offered Livraison proposée</b>
<b>Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Person authorized to sign on behalf of Vendor/Firm (type or print):   La personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) :</b>	
<b>Name - Nom</b>	<b>Title - Titre</b>
<b>Signature</b>	<b>Date</b>

**THIS SOLICITATION AMENDMENT IS RAISED TO:**

1. Provide clarification and answers to questions from potential suppliers; and
2. Amend the solicitation.

**QUESTIONS AND ANSWERS:**

<b>Question 1</b>	Do you have available a photo of an existing unit that is in the DND fleet that meets this requirement?
<b>Answer 1</b>	No, we won't provide any pictures.
<b>Question 2</b>	Page 9 of 20, item 3.5a says the vehicle must be built from a commercial cab and chassis truck. The highest GCWR rating commercial cab and chassis truck with a gas engine is the Ford F650 or F750 that have a maximum GCWR of 37000lbs. Item 3.4.1c requires a towing capacity of 55000lbs. This requires a GCWR of at least 67000lbs (55000 lbs towing load plus the weight of the chassis +/- 12000lbs) This is a great deal more than the Ford chassis GCWR rating of 37000lbs. Is this 55000lbs towing capacity a typo?
<b>Answer 2</b>	No, the 55,000 lbs towing capacity is not a typo.
<b>Question 3</b>	Does the towed load have brakes?
<b>Answer 3</b>	No, the towed load doesn't have brakes.
<b>Question 4</b>	What type of body is to be installed on the rear truck frame?
<b>Answer 4</b>	The manufacturer is responsible for the design of the body as long as it meet all the mandatory criteria included in the Purchase Description document.
<b>Question 5</b>	4.1.2.1 Firm Goods and/or Services A. The price of the bid will be evaluated in Canadian dollars, Delivered Duty Paid (DDP) destination,  The USD/CDN rate exchange has been extremely volatile in the last few months, therefore committing to a certain future price in CDN for a product purchased in USD is an extremely high risk for the bidders. Is it possible to allow bidding in USD?
<b>Answer 5</b>	No, Exchange Rate Fluxuation Risk Mitigation will be provided. See below.
<b>Question 6</b>	3.12 Wheels, Rims and Tires Tires must have a tread pattern for use in the operating conditions described in Paragraph 3.2.  Are there any more specific requirements, such as 95% tread remaining?
<b>Answer 6</b>	Tires must be new, unused and meet the requirement of paragraph 3.12 of the Purchase Description document.

<b>Question 7</b>	<p>3.16 Accessories Front license plate holder must be provided. Rear license plate holder with light must be provided.</p> <p>Are license plates (and holders) required for a vehicle that doesn't go on public roads?</p>
<b>Answer 7</b>	<p>Yes, this is a mandatory criteria.</p>
<b>Question 8</b>	<p>3.19 Controls a) Each control must be permanently marked to identify the function, in both English and French or international symbols.</p> <p>Every single switch (such as Cab Light) has to be in French also?</p>
<b>Answer 8</b>	<p>Yes, it is a mandatory requirement that each control must be permanently marked to identify the function. The Contractor can use languages (English and French) or international symbols</p>
<b>Question 9</b>	<p>3.22 Corrosion Protection The vehicle must be designed and manufactured to prevent galvanic corrosion. The materials used in the vehicle manufacturing must resist damage or deterioration as a result of cleaning with hot or cold water, steam, or detergents. A commercial rust prevention coating must be applied to the vehicle, such as Krown Rust Control or Rust Check. A decal and warranty papers for the rust prevention coating must accompany the vehicle.</p> <p>Are you requesting an additional standalone rust proof process (such as spraying) after the initial prevention coating, or would the initial one suffice?</p>
<b>Answer 9</b>	<p>Yes, we are requesting an additional standalone rust proof process after the initial prevention coating.</p>
<b>Question 10</b>	<p>3.23 Warning, Markings and Instruction Plates All indicators and controls must be permanently labelled.</p> <p>Even when they already have the info on the device?</p>
<b>Answer 10</b>	<p>No, not if they are already there.</p>
<b>Question 11</b>	<p>3.4.1 Performance The vehicle, at GVWR, must sustain a speed of 40 km/h (25 MPH) on a level paved road. The vehicle must provide a minimum towing capacity of 24,948 kg (55,000 lbs).</p> <p>This performance is required in any conditions, such as driving on icy surfaces?</p>
<b>Answer 11</b>	<p>As defined in the Purchase Description document, the vehicle needs to meet those requirements on dry level surface.</p>

<p><b>Question 12</b></p>	<p>3.1 Standard Design Measurements – Values for labels and indicators provided with equipment must be presented in metric units, or must have both imperial and metric units with metric dominant.</p> <p>Imperial only is not acceptable? Is digital adjustment from metric to Imperial acceptable, ie: cluster</p>
<p><b>Answer 12</b></p>	<p>Yes, digital adjustment from metric to imperial is acceptable.</p>
<p><b>Question 13</b></p>	<p>4.2 Vehicle Manuals– All manuals required for the description, operation, maintenance and repair of the complete equipment, including sub-systems, must be provided.</p> <p>This being a modified commercial vehicle, are you requesting the service manuals from the vehicle OEM, or from the company who modified the vehicle?</p>
<p><b>Answer 13</b></p>	<p>As per paragraph 4.2 of the Purchase Description document, manuals of the entire vehicle must be provided.</p>
<p><b>Question 14</b></p>	<p>4.4.4 Special Tools List - The Contractor must provide an itemized list of specific special tools required for the servicing and repair of the vehicle and include:</p> <p>This being a modified commercial vehicle, are you requesting an itemized list of specific special tools from the vehicle OEM, or from the company who modified the vehicle?</p>
<p><b>Answer 14</b></p>	<p>The special tools list for the modified portion of the vehicle is required.</p>
<p><b>Question 15</b></p>	<p>4.6 Initial Parts Kit One initial parts kit must be delivered with each vehicle. Each kit must include a complete set of filters and filter elements from the Original Equipment Manufacturer (OEM) required in the first 12 months of service. One kit per location must include the special tools listed.</p> <p>These tools from the OEM are quite expensive, are they really necessary?</p>
<p><b>Answer 15</b></p>	<p>Yes, this is a mandatory criteria.</p>
<p><b>Question 16</b></p>	<p>4.7 Training Are you requesting basic training or in-depth training?</p>
<p><b>Answer 16</b></p>	<p>The training must meet the requirement of paragraphs 4.7.3 and 4.7.5 of the Purchase Description document.</p>

**THIS SOLICITATION IS HEREBY AMENDED AS FOLLOWS:**

1.1 DELETE **3.3.2 Exchange Rate Fluctuation** in its entirety and REPLACE with :

**3.3.2 Exchange Rate Fluctuation Risk Mitigation**

A. The Bidder may request Canada to assume the risks and benefits of exchange rate fluctuations. If the Bidder claims for an exchange rate adjustment, this request must be clearly indicated in the bid at time of bidding. The Bidder must submit form [PWGSC-TPSGC 450 \(http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/formulaires-forms-eng.html#f2\)](http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/formulaires-forms-eng.html#f2), Claim for Exchange Rate Adjustments with its bid, indicating the Foreign Currency Component (FCC) in Canadian dollars for each line item for which an exchange rate adjustment is required.

B. The FCC is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuations. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.

C. The total price paid by Canada on each invoice will be adjusted at the time of payment, based on the FCC and the exchange rate fluctuation provision in the contract. The exchange rate adjustment will only be applied where the exchange rate fluctuation is greater than 2% (increase or decrease).

D. At time of bidding, the Bidder must complete columns (1) to (4) on form [PWGSC-TPSGC 450](#), for eachline item where they want to invoke the exchange rate fluctuation provision. Where bids are evaluated in Canadian dollars, the dollar values provided in column (3) should also be in Canadian dollars, so that the adjustment amount is in the same currency as the payment.

E. Alternate rates or calculations proposed by the Bidder will not be accepted for the purposes of this exchange rate fluctuation provision.

1.2 ADD **6.6.5 Exchange Rate Fluctuation**

**6.6.5 Exchange Rate Fluctuation Adjustment**

A. The foreign currency component (FCC) is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuation. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.

B. For each line item where a FCC is identified, Canada assumes the risks and benefits for exchange rate fluctuation, as shown in the Basis of Payment. For such items, the exchange rate fluctuation amount is determined in accordance with the provision of this clause.

C. The total price paid by Canada on each invoice will be adjusted at the time of payment. The exchange rate adjustment amount will be calculated in accordance with the following formula:

$$\text{Exchange rate adjustment} = \text{FCC} \times \text{Qty} \times (i_1 - i_0) / i_0$$

where formula variables correspond to:

(i) FCC = Foreign currency component (per unit);

(ii) Qty = quantity of units;

- (iii)  $i_0$  = Initial exchange rate (CAN\$ per unit of foreign currency [for example US\$1]).  
The initial exchange rate is set as the Bank of Canada rate on the solicitation closing date. The Bank of Canada publishes its rates each business day by 16:30 Eastern Time; and
  - (iv)  $i_1$  = Exchange Rate for Adjustments (ERA) (CAN\$ per unit of foreign currency [for example US\$1]).  
The Bank of Canada publishes its rates each business day by 16:30 Eastern Time:
    - (a) The ERA for goods will be the Bank of Canada rate on the date the goods were delivered;
    - (b) The ERA for services will be the Bank of Canada rate on the last business day of the month for which the services were performed; and
    - (c) The ERA for advance payments will be the Bank of Canada rate on the last business day prior to the payment. The last published business day rate will be used for non-business days.
- D. The Contractor must indicate the total exchange rate adjustment amounts (whether they are upward, downward or present no change) as a separate item on each invoice or claim for payment submitted under the Contract. Where an adjustment applies, the Contractor must submit with their invoice form [PWGSC-TPSGC 450](http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/formulaires-forms-eng.html#f2) (<http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/formulaires-forms-eng.html#f2>), Claim for Exchange Rate Adjustments.
- E. The exchange rate adjustment will only impact the payment to be made by Canada where the exchange rate fluctuation is greater than 2% (increase or decrease), calculated in accordance with column 8 of form [PWGSC-TPSGC 450](#) (that is  $[i_1 - i_0] / i_0$ ).
- F. Canada reserves the right to audit any revision to costs and prices under this clause.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**