

<div>W8486-228517      LC4ISR – CORE NETWORK SUSTAINMENT SERVICES</div> <div>APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION CRITERIA</div> <div>PROPOSED FIXED MONTHLY FEE FOR CORE WORK</div>									
A	B	C	D	E	F	G	H	I	J
Item Number	Core Work	Proposed Fixed Monthly Fee						Multiplication Factor	Total Extended (C+D+E+F+G+H)*I
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6		
1	Core Management Work							12	
2	Core Engineering Management Work								
Total Proposed Core Work Fee for Firm Periods									\$

*Notes:*  
*Bidders must insert their proposed Fixed Monthly Fee in this tab.*  
*Proposed Fixed Monthly Fee amounts must include all overheads & profit, and exclude taxes as applicable*  
*Multiplication Factor of 12 is based on 12 months in each year of the contract*  
*Multiplication Factor will be used for bid evaluation purposes only.*  
*Prices for the Option and Transition Periods will be finalized based on the Canadian Consumer Price Index.*  
*Bidders must complete and submit this appendix as part of their price proposal.*  
*Bidders must discard any embedded formulas in this entire spreadsheet and employ their own formulas as needed.*

*Bidders interested in submitting a bid should send an email to the Contracting Authority requesting to receive Appendix B1 in its native format (Excel).*

W8486-228517      LC4ISR – CORE NETWORK SUSTAINMENT SERVICES

APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION

PROPOSED FIXED LABOUR RATES FOR THE FIRM PERIOD

A	B	C	D	E	F	G	H	I	J
Labour Categories	Labour Levels	Hypothetical Hours for AWRs	Fixed Hourly Labour Rates						
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Extended C x (D+E+F+G+H+I)
A- Systems Engineer	1. Junior	100							
	2. Intermediate	200							
	3. Senior	300							
B- Systems Technician	4. Junior	100							
	5. Intermediate	200							
	6. Senior	300							
C- Hardware Engineer	7. Junior	100							
	8. Intermediate	200							
	9. Senior	300							
D- Hardware Technician	10. Junior	100							
	11. Intermediate	200							
	12. Senior	300							
E- Software/Firmware Engineer	13. Junior	100							
	14. Intermediate	200							
	15. Senior	300							
F- Software/Firmware Developer	16. Junior	100							
	17. Intermediate	200							
	18. Senior	300							
G- Network Architect	19. Junior	100							
	20. Intermediate	200							
	21. Senior	300							
H- Network Engineer	22. Junior	100							
	23. Intermediate	200							
	24. Senior	300							
I- Network Administrator	25. Junior	100							
	26. Intermediate	200							
	27. Senior	300							
J- Network Technician	28. Junior	100							
	29. Intermediate	200							
	30. Senior	300							

K- Radio Frequency Architect	31. Junior	100							
	32. Intermediate	200							
	33. Senior	300							
L- Radio Frequency Engineer	34. Junior	100							
	35. Intermediate	200							
	36. Senior	300							
M- Radio Frequency Technician	37. Junior	100							
	38. Intermediate	200							
	39. Senior	300							
N- Cybersecurity Engineer	40. Junior	100							
	41. Intermediate	200							
	42. Senior	300							
O- Cybersecurity Specialist	43. Junior	100							
	44. Intermediate	200							
	45. Senior	300							
P- Cybersecurity Analyst	46. Junior	100							
	47. Intermediate	200							
	48. Senior	300							
Q- Information Management Specialist	49. Junior	100							
	50. Intermediate	200							
	51. Senior	300							
R- Information Management Analyst	52. Junior	100							
	53. Intermediate	200							
	54. Senior	300							
S- Configuration Management Specialist	55. Junior	100							
	56. Intermediate	200							
	57. Senior	300							
T- Configuration Management Analyst	58. Junior	100							
	59. Intermediate	200							
	60. Senior	300							
U- Database Manager	61. Intermediate	200							
	62. Senior	300							
V- Test Engineer	63. Intermediate	200							
	64. Senior	300							
W- Test Technician	65. Junior	100							
	66. Intermediate	200							
	67. Senior	300							
X- Quality Management Analyst	68. Junior	100							
	69. Intermediate	200							

	70. Senior	300							
Y- Integrated Logistics Support Manager	71. Intermediate	200							
	72. Senior	300							
Z- Integrated Logistics Support Technician	73. Junior	100							
	74. Intermediate	200							
	75. Senior	300							
AA- Training Material Manager	76. Intermediate	200							
	77. Senior	300							
BB- Training Material Developer	78. Junior	100							
	79. Intermediate	200							
	80. Senior	300							
CC- Technical Draftsperson	81. Junior	100							
	82. Intermediate	200							
	83. Senior	300							
DD- Human Factors Specialist	84. Junior	100							
	85. Intermediate	200							
	86. Senior	300							
EE- Technical Writer	87. Intermediate	200							
	88. Senior	300							
FF- Field Support Manager	89. Intermediate	200							
	90. Senior	300							
GG- Field Support Representative	91. Junior	100							
	92. Intermediate	200							
	93. Senior	300							
HH- Manufacturing Engineer	94. Junior	100							
	95. Intermediate	200							
	96. Senior	300							
II- Manufacturing Technician	97. Junior	100							
	98. Intermediate	200							
	99. Senior	300							
JJ- Geospatial Engineer	100. Junior	100							
	101. Intermediate	200							
	102. Senior	300							
KK- Geospatial Technician	103. Junior	100							
	104. Intermediate	200							
	105. Senior	300							
LL- E3 Specialist	106. Junior	100							
	107. Intermediate	200							
	108. Senior	300							
MM- TEMPEST Professional I	109. Junior	100							
	110. Intermediate	200							
	111. Senior	300							

NN- TEMPEST Professional II	112. Junior	100							
	113. Intermediate	200							
	114. Senior	300							
OO- Co-op Student	115. Junior	100							
	116. Senior	300							
Total Aggregated Labour Rates Proposed for the Firm Period									\$

Notes:

Bidders must insert their proposed hourly rates in this tab.

The proposed Fixed Labour Rates must be fully loaded Rates excluding applicable taxes.

Hypothetical Hours for AWRs shown in column C are multiplication factors to determine the Aggregate Labour Rates.

The factor will be used for evaluation purpose only. Actual labour hours for AWRs that may be expended will be different.

Hourly Labour Rates for the Option and Transition Periods will be finalized based on the Canadian Consumer Price Index.

## LC4ISR – CORE NETWORK SUSTAINMENT SERVICES

## APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION

## PROPOSED MARK-UP FOR THE CONTRACT PERIOD INCLUDING OPTION AND TRANSITION PERIODS

## PROPOSED CONTRACTOR MARK-UP PERCENTAGE FOR GOODS

A	B	C	D	E	F	G	H	I	J	K	L	M	N	
Item Number	Items Subject to Contractor Mark-Up	Hypothetical Laid-Down Cost of Goods	Mark-up Percentage											Total Mark-Up Percentage Converted in Dollars C*(D+E+F+G+H+I+J+K+L+M)
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Option Period 1	Option Period 2	Option Period 3	Transition Period 1 & 2		
1	Acquisition of Material including Hardware, Firmware & Software etc.	\$50,000.00	%	%	%	%	%	%	%	%	%	%		
Total Calculated Contractor Mark-Up													\$	

## PROPOSED CONTRACTOR MARK-UP PERCENTAGE FOR SERVICES

A	B	C	D	E	F	G	H	I	J	K	L	M	N	
Item Number	Items Subject to Contractor Mark-Up	Hypothetical Laid-Down Cost of Services	Mark-up Percentage											Total Mark-Up Percentage Converted in Dollars C*(D+E+F+G+H+I+J+K+L+M)
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Option Period 1	Option Period 2	Option Period 3	Transition Period 1 & 2		
1	Acquisition of Services	\$100,000.00	%	%	%	%	%	%	%	%	%	%		
Total Calculated Contractor Mark-Up													\$	

<p><b>Total Proposed Mark-Up For the Contract Period</b>  <b>(Goods and Services)</b>  <b>N10 + N17</b></p>	<p><b>\$</b></p>
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**Notes:**

***Bidders must insert their proposed percentages in this tab.***

*Hypothetical laid-down costs shown above are multiplication factors to convert the proposed mark up in dollars.*  
*The hypothetical laid-down costs will be used for conversion and evaluation purpose only.*  
*Applicable Taxes will be extra*

W8486-228517    LC4ISR – CORE NETWORK    SUSTAINMENT SERVICES

APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION CRITERIA

BASED ON FINANCIAL BID'S WEIGHTED PRICE

A	B	C
Item Number	Items for the Financial Bid Evaluation	Proposed Pricing
1	Total Core Work For Firm Period	
2	Total Aggregated Labour Rates Proposed For the Firm Period	
3	Total Calculated Proposed Mark-Up For the Firm, Option & Transition Periods	
<b>Financial Bid's Weighted Price</b> (50% x Total Core Work Fee for Firm Period) + (20% x Total Aggregated Labour Rates for the Firm Period) + (30% x Total Calculated Mark-Up for the Firm, Option & Transition Periods)		\$

*Note: Bid's Weighted Price shall constitute the 30% ratio allocated to be evaluated as per the Basis of Selection described in Part 4 of the RFP.*