

<div>W8486-228518 LC4ISR – APPLICATIONS SUSTAINMENT SERVICES</div> <div>APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION CRITERIA</div> <div>PROPOSED FIXED MONTHLY FEE FOR CORE WORK</div>									
A	B	C	D	E	F	G	H	I	J
Item Number	Core Work	Proposed Fixed Monthly Fee						Multiplication Factor	Total Extended (C+D+E+F+G+H)*I
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6		
1	Core Management Work							12	
2	Core Engineering Management Work								
Total Proposed Core Work Fee for Firm Periods									\$

Notes:
Bidders must insert their proposed Fixed Monthly Fee in this tab.
Proposed Fixed Monthly Fee amounts must include all overheads & profit, and exclude taxes as applicable.
Multiplication Factor of 12 is based on 12 months in each year of the contract.
Multiplication Factor will be used for bid evaluation purposes only.
Prices for the Option and Transition Periods will be finalized based on the Canadian Consumer Price Index.
Bidders must complete and submit this appendix as part of their price proposal.
Bidders must discard any embedded formulas in this entire spreadsheet and employ their own formulas as needed.
Bidders interested in submitting a bid should send an email to the Contracting Authority requesting to receive Annex B1 in its original format (Excel).

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APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION
PROPOSED FIXED LABOUR RATES FOR THE FIRM PERIOD

A	B	C	D	E	F	G	H	I	J
Labour Categories	Labour Levels	Hypothetical Hours for AWRs	Fixed Hourly Labour Rates						
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Extended C x (D+E+F+G+H+I)
A- Systems Engineer	1. Junior	100							
	2. Intermediate	200							
	3. Senior	300							
B- Systems Technician	4. Junior	100							
	5. Intermediate	200							
	6. Senior	300							
C- Software Architect	7. Junior	100							
	8. Intermediate	200							
	9. Senior	300							
D- Software/Firmware Engineer	10. Junior	100							
	11. Intermediate	200							
	12. Senior	300							
E- Software/Firmware Developer	13. Junior	100							
	14. Intermediate	200							
	15. Senior	300							
F- Cybersecurity Engineer	16. Junior	100							
	17. Intermediate	200							
	18. Senior	300							
G- Cybersecurity Specialist	19. Junior	100							
	20. Intermediate	200							
	21. Senior	300							
H- Cybersecurity Analyst	22. Junior	100							
	23. Intermediate	200							
	24. Senior	300							
I- Information Management Specialist	25. Junior	100							
	26. Intermediate	200							
	27. Senior	300							
J- Information Management Analyst	28. Junior	100							
	29. Intermediate	200							
	30. Senior	300							
K- Configuration Management Specialist	31. Junior	100							
	32. Intermediate	200							

	33. Senior	300							
L- Configuration Management Analyst	34. Junior	100							
	35. Intermediate	200							
	36. Senior	300							
M- Database Manager	37. Intermediate	200							
	38. Senior	300							
N- Test Engineer	39. Intermediate	200							
	40. Senior	300							
O- Test Technician	41. Junior	100							
	42. Intermediate	200							
	43. Senior	300							
P- Quality Management Analyst	44. Junior	100							
	45. Intermediate	200							
	46. Senior	300							
Q- Integrated Logistics Support Manager	47. Intermediate	200							
	48. Senior	300							
R- Integrated Logistics Support Technician	49. Junior	100							
	50. Intermediate	200							
	51. Senior	300							
S- Training Material Manager	52. Intermediate	200							
	53. Senior	300							
T- Training Material Developer	54. Junior	100							
	55. Intermediate	200							
	56. Senior	300							
U- Human Factors Specialist	57. Junior	100							
	58. Intermediate	200							
	59. Senior	300							
V- Technical Writer	60. Intermediate	200							
	61. Senior	300							
W- Field Support Manager	62. Intermediate	200							
	63. Senior	300							
X- Field Support Representative	64. Junior	100							
	65. Intermediate	200							
	66. Senior	300							
Y- Co-op Student	67. Junior	100							
	68. Senior	300							
Total Aggregated Labour Rates Proposed for the Firm Period									\$

Notes:

Bidders must insert their proposed hourly rates in this tab.

The proposed Fixed Labour Rates must be fully loaded Rates excluding applicable taxes.

Hypothetical Hours for AWRs shown in column C are multiplication factors to determine the Aggregate Labour Rates.

The factor will be used for evaluation purpose only. Actual labour hours for AWRs that may be expended will be different.

Hourly Labour Rates for the Option and Transition Periods will be finalized based on the Canadian Consumer Price Index.

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APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION													
PROPOSED MARK-UP FOR THE CONTRACT PERIOD INCLUDING OPTION AND TRANSITION PERIODS													
PROPOSED CONTRACTOR MARK-UP PERCENTAGE FOR GOODS													
A	B	C	D	E	F	G	H	I	J	K	L	M	N
Item Number	Items Subject to Contractor Mark-Up	Hypothetical Laid-Down Cost of Goods	Mark-up Percentage										Total Mark-Up Percentage Converted in Dollars C*(D+E+F+G+H+I+J+K+L+M)
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Option Period 1	Option Period 2	Option Period 3	Transition Period 1 & 2	
1	Acquisition of Material including Hardware, Firmware & Software etc.	\$50,000.00	%	%	%	%	%	%	%	%	%	%	
Total Calculated Contractor Mark-Up													\$

PROPOSED CONTRACTOR MARK-UP PERCENTAGE FOR SERVICES													
A	B	C	D	E	F	G	H	I	J	K	L	M	N
Item Number	Items Subject to Contractor Mark-Up	Hypothetical Laid-Down Cost of Services	Mark-up Percentage										Total Mark-Up Percentage Converted in Dollars Calculated Mark-Up C*(D+E+F+G+H+I+J+K+L+M)
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Option Period 1	Option Period 2	Option Period 3	Transition Period 1 & 2	
1	Acquisition of Services	\$100,000.00	%	%	%	%	%	%	%	%	%	%	
Total Calculated Contractor Mark-Up													\$

Total Proposed Mark-Up For the Contract Period (Goods and Services) N10 + N17	\$
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Notes:

Bidders must insert their proposed percentages in this tab.

Hypothetical laid-down costs shown above are multiplication factors to convert the proposed mark up in dollars.

The hypothetical laid-down costs will be used for conversion and evaluation purpose only.

Applicable Taxes will be extra

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APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION CRITERIA

BASED ON FINANCIAL BID'S WEIGHTED PRICE

A	B	C
Item Number	Items for the Financial Bid Evaluation	Proposed Pricing
1	Total Core Work For Firm Period	
2	Total Aggregated Labour Rates Proposed For the Firm Period	
3	Total Calculated Proposed Mark-Up For the Firm, Option & Transition Periods	
Financial Bid's Weighted Price (50% x Total Core Work Fee for Firm Period) + (20% x Total Aggregated Labour Rates for the Firm Period) + (30% x Total Calculated Mark-Up for the Firm, Option & Transition Periods)		\$

Note: Bid's Weighted Price shall constitute the 30% ratio allocated to be evaluated as per the Basis of Selection described in Part 4 of the RFP.