



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Land Projects and Communication System Support  
Division/Div des projets terrestres et support de  
systèmes de communication

11 Laurier St. / 11, rue Laurier

8C2, Place du Portage, Phase III

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> ISTAR of the LC4ISR	
<b>Solicitation No. - N° de l'invitation</b> W8486-228515/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> W8486-228515	<b>Date</b> 2023-01-06
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$RA-055-28884	
<b>File No. - N° de dossier</b> 055ra.W8486-228515	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Standard Time EST <b>on - le 2023-02-06</b> Heure Normale du l'Est HNE	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Abdulkadir, Nadir	<b>Buyer Id - Id de l'acheteur</b> 055ra
<b>Telephone No. - N° de téléphone</b> (819) 664-8121 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**The purpose of this amendment is to:**

1. Extend the closing date of the RFP.
2. Modify Statement of Work to correct a reference in the Section 4.4.4.1 (i).
3. Modify Labour Rates tab in the Appendix B1 - Price Proposal and Financial Bid Evaluation.
4. Correct numbering of Section 2.9 in Part 7A of the RFP.
5. Publish answers to Bidders' questions.

**The following shall form part of this RFP:**

1. Revise the closing date of the RFP as indicated on the main page of this amendment.
2. **In the Annex A – Statement of Work - under Sub Section 4.4.4.1 (i) - Task Closure**

**DELETE:**

The entire sentence.

**INSERT:**

Submit a final report in accordance with the RFP Part 7A, Section 2.9 - Task Completion & Closure Procedures.

3. **DELETE:**

Appendix B1 in its entirety.

**INSERT:**

Appendix B1 (Revision 1) as attached herewith.

4. **In the RFP - Part 7A – Resulting Contract Clauses – Section 2 - Additional Work Requirements (AWR) in Sub Section 2.9 - Task Completion & Closure Procedures.**

**DELETE:**

Sub Section 2.9 - Task Completion & Closure Procedures in its entirety.

**INSERT:**

The following in lieu;

**2.9 Task Completion & Closure Procedures**

- 2.9.1 The Contractor must monitor all Tasks issued under the Contract. If at any time the Contractor believes that a specific Task has been completed or has been inactive for a period of at least one (1) month, the Contractor must proceed as follows to request closure:
  - 2.9.1.1 The Contractor must determine the final costs to Canada, itemized as necessary for each individual Task being considered for closure;

- 2.9.1.2 The Contractor must submit a letter to the PA, TA and CA requesting closure of the Task with reference to reports or letters concerning the Task, as applicable;
- 2.9.1.3 In cases where authorized funds were not all expended to complete specific Tasks, these funds are considered returned to the Contract funding baseline for re-issuance/re-distribution as necessary.
- 2.9.2 The Contractor must report on the major accomplishments of the tasks, as well as any lessons learned throughout the task period.
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**The following questions and answers were published under Amendment 001.**

**Q1: RFP Reference Part 5 – Certifications and Additional Information - Section 1.2 – Proven Experience Certificate**

Bidders are asked to provide "...a certification to demonstrate that cooperation agreement(s) to access Proven Experience are in place with the Team Member at the time of bid submission." Will PSPC provide a certificate with the RFP for bidders to sign?

**A1:** PSPC will not provide a certification with the RFP for Bidders to sign. Bidders, with their bids, must submit references to their Team Members Proven Experience, demonstrating how their Team Member's experience meets and satisfy the evaluation criteria outlined in this bid. Bidders are, further, required to demonstrate a certification that cooperation agreement(s) are in place with the Team Member at the time of bid submission.

To evaluate the Proven Experience required by the RFP, the experience can come from the Bidder or any other members of the Bidder's Team. Bidder's Team includes its subcontractors identified in the technical bid and may also include the parent, subsidiaries or other affiliates of the Bidders. For further details see Certification and Proven Experience in PART 4 – EVALUATION PROCEDURES AND BASIS OF SELECTION.

**Q2: RFP Reference Part 7A – Resulting Contract Clauses - Section 5.1.2 – Supply Chain Integrity Requirements**

The originally approved versions are included as Annex TBD (although portions of Annex TBD that were submitted directly by a subcontractor will be kept confidential by Canada between it and the relevant subcontractor) (To be filled in at contract award, if applicable). In some cases, Canada approved several of each (e.g., several IT Product Lists), because some subcontractors submitted their SCSI directly to Canada. The Parties also acknowledge that security is a critical consideration for Canada with respect to the Work and that on-going assessment of SCSI will be required throughout the Contract Period. This Section governs that process.

Can Canada confirm that Annex TBD is Annex I.

**A2:** Although Annex I is correct, however, its number will be revised at the contract award stage as Annex F to H currently incorporated in the RFP will be removed. Annex I will then become Annex F - Supply Chain Security Information - Submission Form.

**Q3: RFP Reference Note on Page 1**

For Bidders who are already registered with the Contract Security Program (CSP), the submission of the Application for Registration Form (ARF) is a redundant activity. Can Canada remove the requirement for Bidders to submit the ARF, provided that Bidders can demonstrate

registration with the CSP (i.e., provide status levels that confirm their active facility security clearance).

**A3:** The CSP has been recently updated and now requires all bidders (even those with current Security Clearances) to submit an Application for Registration Form. This will allow CSP to verify that the bidder's current Security Clearance is valid for the RFP that they are bidding on.

**Q4: RFP Reference Annex F - Compliance Matrix and Technical Bid Evaluation Criteria**

Rated Requirement (RT) 2.4 states: "Describe and substantiate, based on their own experience and best practices, the life-cycle management of Products to be developed under the resulting contract." The Rating Scale indicates a progressive scale to a 100% score for "Bidder demonstrates a complete life-cycle management process for products and explains eight principles of life-cycle management".

The DLCSPM SEP (ref. DLCSPM-SEP-2021) however, references only six Product Life-Cycle Management Principles instead of eight. The six Product Life-cycle Management principles described in the DLCSPM-SEP Subsection 2.1.2.1 are as follows:

1. Architectural Development;
2. Systems Engineering;
3. Integration;
4. Fielding;
5. In-Service Support; and
6. Disposal.

Canada is recommended to update the Ratings Scale to be consistent with the process description described in the DLCSPM-SEP, which bidders are required to be compliant with, implementing the following change:

0% (Inadequate):

Bidder does not demonstrate a life-cycle management process for products AND/OR only explains one principle of life-cycle management.

25% (Poor):

Bidder demonstrates a life-cycle management process for products and explains two or three principles of life-cycle management.

50% (Good):

Bidder demonstrates a life-cycle management process for products and explains four principles of life-cycle management.

75% (Excellent):

Bidder demonstrates a life-cycle management process for products and explains five principles of life-cycle management.

100% (Comprehensive):

Bidder demonstrates a life-cycle management process for products and explains six principles of life-cycle management.

**A4:** The DLCSPM-SEP-2021 provides the principles currently being referenced. The Bidder is expected to provide a response that is based on its own experience, which may include more than these six principles.

**Q5: RFP Reference Part 3 – Bid Preparation Instructions**

Part 3, para 3.2 notes that prices should only be contained in Bidder's Financial Bid's. In order to deliver a compliant Section IV - ITB Bid, Bidders must include their Bid price in the Mandatory Requirements Certificate (Mandatory Requirement 4).

Canada is requested to confirm that inclusion of financial information in Section IV - ITB Bid is acceptable?

**A5:** It is acceptable and required to provide the Bid Price as part of Section IV - ITB Value Proposition.

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**The following questions and answers are being published under this amendment.**

**Q6: RFP Reference Annex F – Compliance Matrix – Appendix F1 – Mandatory Evaluation Criteria – MT 7 - And Appendix A4 – CDRL and DID**

Can Canada confirm whether or not any internal Indigenous resources that Bidders hire to perform the LC4ISR ISTAR work will count towards the 5% Target for Total Estimated Contract Value for Goods and/or Services to be sourced from Canadian indigenous firms? The Indigenous Participation Plan outlined in Appendix A4 to Annex A, DID 100.006 states that Bidders are required to provide their Human resources strategy on retaining Indigenous peoples for the performance of the Work, however, it is unclear if Indigenous peoples hired as part of these efforts would count towards the 5% Target.

**A6:** No, any indigenous resources hired will not count towards the 5% target.

**Q7: RFP Reference Annex F – Compliance Matrix – Appendix F1 – Mandatory Evaluation Criteria – MT 7 - And Appendix A4 – CDRL and DID**

Can Canada confirm whether Skills Development and Training activities with Indigenous peoples counts towards the 5% Target for Total Estimated Contract Value for Goods and/or Services to be sourced from Canadian indigenous firms?

**A7:** No, any skill development training activities will not count towards the 5% target.

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***All other terms and conditions of the RFP remain unchanged.***

W8486-228515 LC4ISR – ISTAR SUSTAINMENT SERVICES (Revision 01)										
APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION CRITERIA										
PROPOSED FIXED MONTHLY FEE FOR CORE WORK										
A	B	C	D	E	F	G	H	I	J	
Item Number	Core Work	Proposed Fixed Monthly Fee						Multiplication Factor	Total Extended (C+D+E+F+G+H)*I	
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6			
1	Core Management Work							12		
2	Core Engineering Management Work									
Total Proposed Core Work Fee for Firm Periods										\$

Notes:

Bidders must insert their proposed Fixed Monthly Fee in this tab.  
Proposed Fixed Monthly Fee amounts must include all overheads & profit, and exclude taxes as applicable  
Multiplication Factor of 12 is based on 12 months in each year of the contract  
Multiplication Factor will be used for bid evaluation purposes only.  
Prices for the Option and Transition Periods will be finalized based on the Canadian Consumer Price Index.  
Bidders must complete and submit this appendix as part of their price proposal.

Bidders interested in submitting a bid should send an email to the Contracting Authority requesting to receive Appendix B1 in its native format (Excel).

W8486-228515    LC4ISR – ISTAR SUSTAINMENT SERVICES (Revision 01) APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION										
PROPOSED FIXED LABOUR RATES FOR THE FIRM PERIOD										
A	B	C	D	E	F	G	H	I	J	
Labour Categories	Labour Levels	Hypothetical Hours for AWRs	Fixed Hourly Labour Rates						Total Extended C x (D+E+F+G+H+I)	
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6		
A- Systems Engineer	1. Junior	100								
	2. Intermediate	200								
	3. Senior	300								
B- System Technician	4. Junior	100								
	5. Intermediate	200								
	6. Senior	300								
C- Systems Architect	7. Junior	100								
	8. Intermediate	200								
	9. Senior	300								
D- Hardware Engineer	10. Junior	100								
	11. Intermediate	200								
	12. Senior	300								
E- Hardware Technician	13. Junior	100								
	14. Intermediate	200								
	15. Senior	300								
F- Software Architect	16. Junior	100								
	17. Intermediate	200								
	18. Senior	300								
G- Software Engineer	19. Junior	100								
	20. Intermediate	200								
	21. Senior	300								
H- Firmware Engineer	22. Junior	100								
	23. Intermediate	200								
	24. Senior	300								
I- Software Developer	25. Junior	100								
	26. Intermediate	200								
	27. Senior	300								
J- Firmware Developer	28. Junior	100								
	29. Intermediate	200								









<b>W8486-228515    LC4ISR – ISTAR SUSTAINMENT SERVICES    (Revision 01)</b> <b>APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION</b> <b>PROPOSED MARK-UP FOR THE CONTRACT PERIOD INCLUDING OPTION AND TRANSITION PERIODS</b>														
<b>PROPOSED CONTRACTOR MARK-UP PERCENTAGE FOR GOODS</b>														
A	B	C	D	E	F	G	H	I	J	K	L	M	N	
Item Number	Items Subject to Contractor Mark-Up	Hypothetical Laid-Down Cost of Goods	Mark-up Percentage										Calculated Mark-Up C9*(D+E+F+G+H+I+J+K+L+M)	
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Option Period 1	Option Period 2	Option Period 3	Transition Period 1 & 2		
1	Acquisition of Material including Hardware, Firmware & Software etc.	\$50,000.00	%	%	%	%	%	%	%	%	%	%		
Total Calculated Contractor Mark-Up														\$
<b>PROPOSED CONTRACTOR MARK-UP PERCENTAGE FOR SERVICES</b>														
A	B	C	D	E	F	G	H	I	J	K	L	M	N	
Item Number	Items Subject to Contractor Mark-Up	Hypothetical Laid-Down Cost of Services	Mark-up Percentage										Calculated Mark-Up C16*(D+E+F+G+H+I+J+K+L+M)	
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Option Period 1	Option Period 2	Option Period 3	Transition Period 1 & 2		
1	Acquisition of Services	\$100,000.00	%	%	%	%	%	%	%	%	%	%		
Total Calculated Contractor Mark-Up														\$
Total Proposed Mark-Up (Goods and Services) N10 + N17														\$

Notes:  
 Bidders must insert their proposed percentages in this tab.  
 Hypothetical laid-down costs shown above are multiplication factors to convert the proposed mark up in dollars.  
 The hypothetical laid-down costs will be used for conversion and evaluation purpose only.  
 Applicable Taxes will be extra.

W8486-228515    LC4ISR – ISTAR SUSTAINMENT SERVICES (Revision 01) APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION CRITERIA BASED ON FINANCIAL BID'S WEIGHTED PRICE		
A	B	C
Item Number	Items for the Financial Bid Evaluation	Proposed Pricing
1	Total Core Work For Firm Period	
2	Total Aggregated Labour Rates Proposed For the Firm Period	
3	Total Calculated Proposed Mark-Up For the Firm, Option & Transition Periods	
<b>Financial Bid's Weighted Price</b> (50% x Total Core Work Fee for Firm Period) + (20% x Total Aggregated Labour Rates for the Firm Period) + (30% x Total Calculated Mark-Up for the Firm, Option & Transition Periods)		\$

*Note: Bid's Weighted Price shall constitute the 30% ratio allocated to be evaluated as per the Basis of Selection described in Part 4 of the RFP.*