



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Land Projects and Communication System Support  
Division/Div des projets terrestres et support de  
systèmes de communication  
11 Laurier St. / 11, rue Laurier  
8C2, Place du Portage, Phase III  
Gatineau  
Québec  
K1A 0S5

|  |   |
|--|---|
| <b>Title - Sujet</b> LC4ISR SoS E&I Sustainment Services<br>LC4ISR System of Systems Engineering & Integration Sustainment Services                              |   |
| <b>Solicitation No. - N° de l'invitation</b><br>W8486-228516/A   | <b>Amendment No. - N° modif.</b><br>004     |
| <b>Client Reference No. - N° de référence du client</b><br>W8486-228516  | <b>Date</b><br>2023-02-08                   |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$\$RA-059-28917   |   |
| <b>File No. - N° de dossier</b><br>059ra.W8486-228516  | <b>CCC No./N° CCC - FMS No./N° VME</b>      |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b> Eastern Standard Time EST<br><b>on - le 2023-03-01</b> Heure Normale de l'Est HNE  |   |
| <b>F.O.B. - F.A.B.</b><br><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/> |   |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Ellingham, Brendan  | <b>Buyer Id - Id de l'acheteur</b><br>059ra |
| <b>Telephone No. - N° de téléphone</b><br>(873) 354-2211 ( )   | <b>FAX No. - N° de FAX</b><br>( ) -         |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b>  |   |

**Instructions: See Herein**

**Instructions: Voir aux présentes**

|  |  |
|--|--|
| <b>Delivery Required - Livraison exigée</b>  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   |  |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>   |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br><b>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b><br><b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |  |
| <b>Signature</b>   | <b>Date</b>                                  |

**DUE TO AN EXTREMELY TIGHT TIMELINE, CANADA CANNOT AFFORD TO PROVIDE PROLONGED CLOSING DATE EXTENSIONS. WE REQUIRE BIDDER'S UTMOST COOPERATION TO SUBMIT THEIR BIDS BY THE SOLICITATION CLOSING DATE.**

**The purpose of this amendment is to:**

1. The following document is modified in this amendment:
  - Appendix B1 – Price Proposal and Financial Bid Evaluation Criteria Based on Financial Bid's Weighted Price
2. Modify Annex F - Compliance Matrix and Technical Bid Evaluation Criteria.
3. Publish answers to Bidders' questions.

**The following shall form part of this RFP:**

1. **Appendix B1 – Price Proposal and Financial Bid Evaluation Criteria Based on Financial Bid's Weighted Price**

**DELETE:**

Appendix B1 – Price Proposal and Financial Bid Evaluation Criteria Based on Financial Bid's Weighted Price in its entirety.

**INSERT:**

Appendix B1 – Price Proposal and Financial Bid Evaluation Criteria Based on Financial Bid's Weighted Price – **REV1**

2. **Annex F – Compliance Matrix and Technical Bid Evaluation Criteria**

In Appendix F1 – Mandatory Evaluation Criteria and Appendix F2 – Rated Evaluation Criteria

**DELETE:**

Wording under **Compliance Method** for **Proof of Compliance "A"**.

**INSERT:**

The following:

| Proof of Compliance | Compliance Method   |
|---------------------|---|
| A                   | Bidders, with their bid, must submit references of its previous project/s to substantiate Proven Experience, or where applicable, experience gained through its parent, subsidiaries or other affiliates, or its subcontractors. Bidders, with their bid, must submit a certificate to demonstrate that cooperation agreement(s) to access Proven Experience are in place with the Team Member at the time of bid submission. See the definition of Team Member in <b>PART 4 – EVALUATION PROCEDURES AND BASIS OF SELECTION</b> . |

**Note: The wording in **green font** denotes the changes in the RFP.**

| <b>W8486-228518 LC4ISR – SoS E&amp;I SUSTAINMENT SERVICES</b><br><b>APPENDIX B1 - PRICE PROPOSAL AND FINANCIAL BID EVALUATION CRITERIA</b><br><b>BASED ON FINANCIAL BID'S WEIGHTED PRICE - REVI</b>  |   |                  |
|--|---|------------------|
| A  | B   | C                |
| Item Number  | Items for the Financial Bid Evaluation                                      | Proposed Pricing |
| 1  | Total Core Work For the Firm Period   |                  |
| 2  | Total Facility Operations & Maintenance Fee for the Firm Period             |                  |
| 3  | Total Aggregated Labour Rates Proposed For the Firm Period                  |                  |
| 4  | Total Calculated Proposed Mark-Up For the Firm, Option & Transition Periods |                  |
| <b><u>Total Bid Price</u></b><br><b>Total Core Work Fee for Firm Period +</b><br><b>Total Facility Operations &amp; Maintenance Fee for the Firm Period +</b><br><b>Total Aggregated Labour Rates for the Firm Period +</b><br><b>Total Calculated Mark-Up for the Firm, Option &amp; Transition Periods</b>                             |   | \$               |
| <b>Financial Bid's Weighted Price</b><br><b>(50% x Total Core Work Fee for Firm Period) +</b><br><b>Total Facility Operations &amp; Maintenance Fee for Firm Period +</b><br><b>(20% x Total Aggregated Labour Rates for the Firm Period) +</b><br><b>(30% x Total Calculated Mark-Up for the Firm, Option &amp; Transition Periods)</b> |   | \$               |

**Note: Bid's Weighted Price shall constitute the 30% ratio allocated to be evaluated as per the Basis of Selection described in Part 4 of the RFP. Bidders are only requested to provide their Total Bid Price. Canada will complete the calculation of the Financial Bid's Weighted Price.**

**The following questions and answers were published under the previous amendment**

**Q1:** In the subject RFP, 7. Basis of Selection, 7.4.1, the formula for the Financial Bid's Weighted Price is as follows:

Financial Bid's Weighted Price = (50% x Total Core Work Fee for Firm Periods) + (20% x Total Aggregated Labour Rates) + (30% x Total Calculated Mark-Up)

In Appendix B1, the formula for the Financial Bid's Weighted Price is changed to the following:

Financial Bid's Weighted Price = (50% x Total Core Work Fee for Firm Period) + Total Facility Operations & Maintenance Fee for Firm Period +(20% x Total Aggregated Labour Rates for the Firm Period) + (30% x Total Calculated Mark-Up for the Firm, Option & Transition Periods)

Can Canada please confirm which of these 2 formulas is correct?

**A1:** The formula found in Appendix B1 is the version that will be used for evaluation purposes.

In the RFP, 7. Basis of Selection, 7.4.1 the Financial Bid's Weighted Price formula is simply to show the specific weighted percentage that is being applied to the 3 items. You can refer to the Note at the bottom of 7.4.1 which states "Note: The FOM Fee will not be weighted."

**Q2:** The requirement that the SoS E&I facility be located within a 25km radius of the National Printing Bureau does not acknowledge that there are mature facilities in Canada existing outside of the perimeter that have most of the required infrastructure and services required for the SoS E&I Sustainment Services program. We recommend that in order to gain the best overall value for the Crown, Canada allow the SoS E&I facility to be located anywhere in Canada.

**A2:** The SoS E&I Facility's location within a 25km radius of the National Printing Bureau requirement is based on Canada's needs. Its military and public service workforce is located in the National Capital Region and requires access to the facility on a daily basis. Furthermore, DLCSPM is located at the National Printing Bureau.

**Q3:** **RFP Reference Annex F – Compliance Matrix and Technical Bid Evaluation Criteria – Appendix F2 – Mandatory Evaluation Criteria.**

MT 2.1 states "The SEMP must be based on DLCSPM standard, DLCSPM-SEP-2021 listed in Appendix A2 – Standards and References and must be in accordance with CDRL 200.001 and DID 200.001. Bidders must address all requirements of the DID in their proposed SEMP."

The DID 200.001 states "The SEMP must contain as a minimum the following information aligned with the major headings of Canada's SEP".

Can Canada clarify if it means that the SEMP must have the same major sections as the SEP (i.e. Introduction, Land C4ISR Capability Overview, Engineering Process, Governance, ..., Fielding Process, In-Service Support)? If it is the case:

1. Can Canada confirm that the sub-sections can be different? And
2. Can Canada clarify if the SEMP must also include and consider the sections marked as "To Be Developed" in the SEP (i.e. 10. Fielding Process and 11. In-Service Support)?

**A3:** The SEMP must include the major section outlined in DID 200.001. The content, including sub-sections, is to be based on the DLCSPM-SEP-2021

1. Sub-sections in the SEMP are to be identified by the bidder; and
2. No, however, bidders are encouraged to suggest responses.

- Q4:** DID 100.006 b. iv) states that for each proposed Indigenous business for subcontracting, a copy of the Procurement Strategy for Indigenous Business (PSIB) certification must be included. We understand that PSIB no longer issues certificates. Can Canada please confirm that a snapshot of the Indigenous Business Directory for the proposed Indigenous business will satisfy this requirement?
- A4:** Yes, a snapshot will be accepted. The Contracting Authority will notify Aboriginal Affairs and Northern Development Canada (AANDC) so that certification may be selectively audited for evidence and accuracy.
- Q5:** Under this requirement, Canada asks Bidders to provide their EMP in accordance with the Canada's Environmental Strategy. Can Canada please point Bidders towards where its Environmental strategies are clearly listed?
- A5:** As stated in Annex F – Compliance Matrix and Technical Bid Evaluation Criteria - Appendix F1 – Mandatory Evaluation Criteria – REV1 – Section MT7 – Proposed Environmental Management Plan - MT 7.1.3, please refer to the following site:  
<https://www.canada.ca/en/treasury-board-secretariat/services/innovation/greening-government/strategy.html>
- Q6:** Annex F – Compliance Matrix and Technical Bid Evaluation Criteria – Appendix F1 – Mandatory Evaluation Criteria – REV1 – Section MT7 – Proposed Environmental Management Plan – Cell MT 7.1.2  
  
In MT 7.1.2, Bidders are required to certify that they comply with Canada's Environmental policies, yet no policies are detailed as part of the RFP package. Can Canada publish the relevant policies that they required Bidders to "certify"?
- A6:** Bidder is requested to certify that the Bidder will comply with Canada's Environmental policies.
- Q7:** **RFP Reference Part 3 – Bid Preparation Instructions – Sub-section - 1.3.2**  
  
Part 3, 1.3.2 notes that prices should only be contained in Bidder's Financial Bid's. Other aspects of a Bidder's submission require the submission of Financial data, such as Section IV - ITB Bid and Section I - Technical Bid, Indigenous Participation Plan (IPP) (Estimated cost projected for participation of Indigenous Businesses). Can Canada confirm that inclusion of financial information in Section IV – ITB Bid and Section I - Technical Bid, Indigenous Participation Plans is acceptable?
- A7:** It is acceptable and required to provide the Bid Price as part of Section IV - ITB Value Proposition. The inclusion of financial information in the IPP is acceptable.
- Q8:** **RFP Reference Part 2 - Bidder Instructions – Section 2 - Submission of Bids**  
  
Article 2.3 of Part 2 states that bids must be delivered via CPC Connect only. However, in light of the fact that difficulties can arise with Connect which may prevent bidders from submitting timely bids, it is our view that PSPC should include an alternate method to submit a bid. This is in line with PSPC policy on bid submissions, PN-128R1, dated 2018-05-22, which requires an RFP to include two delivery methods.
- A8:** Canada will accept submission of bids via CPC Connect or Facsimile in accordance with **Section 8** of the 2003 (2022-03-29) Standard Instructions - Goods or Services Competitive Requirements.

**The following questions and answers are being published under this amendment****Q9: RFP Reference 07 Annex F Compliance Matrix – RT3.3 (QMP)**

Canada is requested to confirm that a CWP resource licensed in a professional discipline will meet the individual certification requirements of RT3.3; where the professionally licensed discipline addresses the application of quality management concepts with significant quality oversight responsibility, and are accountable to and governed by an independent body who regulates practices and establishes professional standards.

**A9:** Bidders will be evaluated on RT3.3 as it is written in Annex F.

**Q10: RFP Reference Annex G – ITB Bidder Instructions and 09 Annex H Industrial and Technological Benefits Evaluation Plan**

Canada is requested to confirm that “The bidders Bid Price will be used to calculate the value of the respective VP Commitment Pillar only for the rated criteria related to transaction identification and the percentage of identified transactions is expressed as a percentage of that commitment, not as a percentage of the Bid Price.” As previously answered on a similar solicitation, number W8486-228515/A ISTAR of the LC4ISR as A20.

**A10:** The ITB/VP evaluation requires both the use of Contract Price and Bid Price. Whereas all bidder Commitments are expressed as a percentage of the Contract Price (which can change over time), the evaluation of the Mandatory Requirements uses Bid Price in order to verify that a bidder’s Proposal has identified eligible Transactions that are equal to no less than 30% of Bid Price, measured in Canadian Content Value. For the rated criteria related to transaction identification, the percentage of identified transactions in each VP Commitment Pillar is measured against the Bidder’s Commitment in that respective pillar (e.g. 15% identification of the Research and Development VP Commitment), not as a percentage of Bid Price. The Bidder’s Bid Price will be used to calculate the value of the respective VP Commitment Pillar only for the rated criteria related to transaction identification, and the percentage of identified transactions is expressed as a percentage of that Commitment, not as a percentage of the Bid Price. Bid Price in Annexes G and H is the sum of the Total Core Work for Firm Period, the Total Aggregated Labour Rates Proposed for the Firm Period, and the Total Calculated Proposed Mark-Up.

**Q11: RFP Reference Annex G – ITB Bidder Instructions - Appendix A, Mandatory Requirements Certificate, Requirement 4.**

Canada is requested to confirm that “Bid Price” in Appendix A of Annex G, is defined as the “Financial Bid’s Weighted Price”, as outlined in Appendix B1: Price Proposal and Financial Bid Evaluation Criteria.

**A11:** Bid Price in Appendix B of Annex G is the sum of the Total Core Work for Firm Period, the Total Aggregated Labour Rates Proposed for the Firm Period, and the Total Calculated Proposed Mark-Up.

**Q12: RFP Reference - 07 Annex F Compliance Matrix – RT1 (proven experience)**

As the SoS E&I requirement for RT1 is extensive, especially RT1.2. Canada is requested to extend the page limit per project to 20 pages. This will allow Bidders to comprehensively respond to each requirement.

**A12:** No, the page limit is to remain unchanged.

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***All other terms and conditions of the RFP remain unchanged.***