



National Defence

Défense nationale

National Defence Headquarters
Ottawa, Ontario
K1A 0K2

Quartier général de la Défense nationale
Ottawa (Ontario)
K1A 0K2

**REQUEST FOR STANDING OFFER
DEMANDE D'OFFRES À COMMANDES**

**AMENDMENT NO.
N° DE LA MODIFICATION**
02

**RETURN OFFERS TO:
RETOURNER LES OFFRES À :**

Matthew Yaraskovitch at :

Matthew.Yaraskovitch@forces.gc.ca

Title – Titre	Solicitation No. – N° de l'invitation
Badges and Insignia	W6399-23-LL43/A
Date of Amendment – Date de modification	
18 February, 2023	
Address Enquiries to: – Adresser toutes questions à :	
Matthew.Yaraskovitch@forces.gc.ca	
Telephone No. – N° de telephone	FAX No. – N° de fax
613-945-2762	N/A
Destination	
Specified Herein Précisé dans les présentes	

Proposal To: National Defence Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods and services listed herein and on any attached sheets at the price(s) set out therefore.

Proposition à : Défense nationale Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens et services énumérés ici et sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments – Commentaires

Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

Instructions : Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

<p>Solicitation Closes – L'invitation prend fin</p> <p>At: – à : 14:00 EST</p> <p>On: – le :</p> <p>24 February 2023</p>
--

Delivery required - Livraison exigée See Herein / Précisé dans les présentes	Delivery offered - Livraison proposée
Vendor Name and Address - Raison sociale et adresse du fournisseur	
Name and title of person authorized to sign on behalf of vendor (type or print) - Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie)	
Name/Nom _____	Title/Titre _____
Signature _____	Date _____

THIS SOLICIATION AMENDMENT IS RAISED TO:

1. Extend the solicitation date by 4 days. The previous closing date was February 20, 2023 at 14:00 EST. This has been updated to February 24, 2023 at 14:00 EST.
2. Provide answers to questions from potential offerors. Please see Q&A on page 3 of 3.

W6399-23-LL43/A
MULTICAM BADGES AND INSIGNIA

#	Annex	Section	Question (EN)	DND Response (EN)
1	A	2.2	Forecasted Demand In our experience it is unusual to see a forecasted dollar figure in an RFSO. This dollar figure has no reference to quantity of items. Previous RFSO's have not contained any stated dollar figure, only estimated annual quantities of each item (either year over year or an initial year/subsequent years figure). Without quantities, there is no way to quote. Please provide estimated annual quantities?	DND did not include a break-down by item as it would give bidders a false sense of intended usage. The estimated usage, as represented in the RFSO, is based upon historical purchases for these items as follows: - Canada Flag (Large) 15000 - Canada Flag (Small) 10000 - IR Canada Flag (Black/Tan) 5000 - IR Canad Flag (Black/MULTICAM) 5000 - Rank Patches (Total across all ranks) 14000 - Name Tapes (Sets of 3) 4000 Note: These quantities are provided for information only are not, in any way, to be considered as a commitment by DND or a true representation of future orders.
2	B,C,D,F	N/A	Re Item B3, B6, B12, C1, C3, D1, D4, E1, E6 - Are there known target dimensions and tolerances (eg +/-2mm) for these items? We need this to compare to measurements taken from the physical samples.	There are no specified tolerances; however, the bid samples must be a good visual match to the sealed samples to be considered acceptable.
3	F	N/A	Are there larger images/graphics available for the Dagger, Anchor, Eagle? We will be scanning the physical samples and enlarging, but they are quite small and we want to ensure the correct detail is accounted for.	A larger image is not available; however, various examples can be found at the following: https://www.canada.ca/en/services/defence/cmf/military-identity-system/canadian-forces-badges.html
4	F	N/A	Is there a known font for the names/text?	There is no specified font; however, the block letter font used must match the sealed samples.
5	F	N/A	We would prefer to use a traditional merrow to affix the hook back to the top fabric, same as items in Annexes B, C, D, E. Is this allowable?	As per the Technical Supplement (Annex F, Appendix 1), the Name Tapes must have a Black embroidered border. A merrowed border is the preferred option, but not mandatory.
6	F	N/A	Is there a desired proximity measurement of the images to the left or right edge, leaving the remaining space for the name to be centered?	There is no specified spacing as long as the lettering is in accordance with that specified in the Technical Supplement (Annex F, Appendix 1): Lettering names 1 cm (3/8") high for names up to and including 13 letters and 8mm (5/16") high for names 14 letters and over with matching stitched borders.
7	G	N/A	Is there a known material to be used for the IR Reflective items? Based on the physical samples it appears to be a vinyl product?	The 3M SOLAS (IR reflective) product is the preferred material.
8	G	N/A	Is there a known embroidery yarn/thread that matches the FED-STD-595A Color 20150 Coyote Brown? If not, we will use best-available visual match for the pre-award samples.	No known product is specified.
9	G	N/A	Item G1, G2, G6 through G15, G17 - We would prefer to use a traditional merrow to affix the hook back to the top fabric, same as items in Annexes B, C, D, E. Is this allowable?	As per the Technical Supplement s for these items, a Black embroidered border is mandatory, a merrowed border is the preferred option.
10	G	N/A	Item G3 - Is this just printed IR Reflective vinyl? The photo is unclear.	The black background is made from the IR reflective material with a non-reflective vinyl overlay to produce the Canada flag image.
11	K	N/A	Previous RFSO's have made available an Excel copy of this table for respondents to fill in, rather than hand-write and scan. Is this available for this RFSO? Note that this document also has been observed to contain the annual item quantities per my Annex A question.	An Excel copy of the pricing table is not available, bidders are permitted to create their own table for their submission (the RFSO table is not mandatory as long as all of the information is provided within the bidders spreadsheet).
12	L	N/A	We would be opting for Direct Deposit. Confirm account details and such are not required unless we are awarded the SO.	DND acknowledges, as long as all requirements for the Financial Offer are complete at time of submission.