

## **Advance Contract Award Notice (ACAN)**

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

### **1.0 Definition of the requirement**

The Atlantic Canada Opportunities Agency (ACOA) is seeking to obtain economic research products and data, including econometric models, from the contractor to assist in policy and program development within the Agency.

The work will involve the following:

The purpose of this project is to provide research products and data, including econometric models, on a web platform that can be accessed by up to 10 ACOA employees. As listed below, research products are in the areas of economic outlooks and trends, including the tourism sector, and data includes national and provincial economic forecasts:

- Canada Macro Research and Databank
- Global Overview Macro Research
- Canada Provincial Territorial Model (CPTM)
- Global Travel Service - Canada only
- Air Passenger Forecasts - Canada only

### **2.0 Applicability of the trade agreement(s) to the procurement**

This procurement is subject to the following trade agreement(s) :

- *Canadian Free Trade Agreement (CFTA)*
- *Canada-Chile Free Trade Agreement (CCFTA)*
- *Canada-Colombia Free Trade Agreement*
- *Canada-Honduras Free Trade Agreement*
- *Canada-Panama Free Trade Agreement*

### **3.0 Justification for the Pre-Identified Supplier**

These data and research products can only be accessed through this direct purchase with Oxford Economics, as it holds the exclusive title to the intellectual property (the data is not accessible by any secondary distributor). The Crown may use the IP with certain restrictions, such as not for distribution outside the Department or for commercial sale, and which may not be deemed competitive with any of the vendor's products.

There are no other suppliers for this particular material in Canada. These products include an econometric model and economic forecasts for detailed industrial sectors and environmental variables for all provinces in Canada that is not available elsewhere. The subscription also enables the Department to participate in webinars and access reports on national and global economic trends impacting Atlantic Canada, including trade and investment, skills, tourism, and climate change.

#### **4.0 Government Contracts Regulations Exception(s)**

The following exception(s) to the *Government Contracts Regulations* is (are) invoked for this procurement under subsection 6 (d) where only one person is capable of performing the contract.

#### **5.0 Period of the proposed contract or delivery date**

The proposed contract is for a period of approximately 1 year, from March 15, 2023 to March 31, 2024

#### **6.0 Cost estimate of the proposed contract**

The estimated value of the contract, including option(s), is \$96,118.00 USD (GST/HST extra).

#### **7.0 Name and address of the pre-identified supplier**

Oxford Economics USA Inc.  
5 Hanover Square 8<sup>th</sup> floor  
New York, NY 10004 USA

#### **8.0 Suppliers' right to submit a statement of capabilities**

Suppliers who consider themselves fully qualified and available to provide the goods, services or construction services described in the ACAN may submit a statement of capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

#### **9.0 Closing date for a submission of a statement of capabilities**

The closing date and time for accepting statements of capabilities is March 13, 2022 at 2:00 p.m. AST.

#### **10.0 Inquiries and submission of statements of capabilities**

Inquiries and statements of capabilities are to be directed to:

Mathieu Roy, Contracting for Services Officer  
Atlantic Canada Opportunities Agency  
[tenders-soumissions@acoa-apeca.gc.ca](mailto:tenders-soumissions@acoa-apeca.gc.ca)