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Request for Proposal (RFP) AMENDMENT

Demande de proposition (DDP) MODIFICATION

Proposal To: Natural Resources Canada

We hereby offer to sell to His Majesty the King in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

Proposition à: Ressources Naturelles Canada

Nous offrons par la présente de vendre à Sa Majesté le Roi du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments – Commentaires

Issuing Office – Bureau de distribution

Finance and Procurement Management Branch
Natural Resources Canada
580 Booth Street
Ottawa, ON
K1A 0E4

Title – Sujet ENERGY STAR® Brand Monitoring	
Solicitation No. – No de l’invitation NRCan-5000072745	Date March 21, 2023
Requisition Reference No. - N° de la demande 173077	Amendment No. – Modification No. 004
Solicitation Closes – L’invitation prend fin at – à 02:00 PM (EDT) on – le March 23, 2023	
Address Enquiries to: - Adresse toutes questions à: raymond.thai@NRCan-RNCan.gc.ca	
Telephone No. – No de telephone 343-543-7427	
Destination – of Goods and Services: Destination – des biens et services: -See herein.	
Security – Sécurité There are no security requirements associated with this requirement.	
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l’entrepreneur	
Telephone No.: - No. de téléphone: Email – Courriel :	
Name and Title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/de l’entrepreneur (taper ou écrire en caractères d’imprimerie)	
Signature	Date



This Amendment **004** of RFP #**5000072745** is issued to:

- Respond to questions. For responses to other previous questions, please refer to RFP Amendment 002.

Question 22: Answers against Q1/Q2 in Amendment 002 implies that non-participants (whose products are not certified at all however such manufacturers/online sellers claim on their webpage that all these products being certified/qualified/participant of Energy Star, is out of the scope. Non-Participants Sellers/manufacturers are not needed to be monitored and also not to be included in reports? if the answer is yes kindly delete it from the RFPs relevant sections.

Answer: Please see response to question #1 and #2.

Question 23: If answer to question 22 is no then earlier sent question 3 remains unanswered; please confirm response to conclude clarification.

Answer: Confirmed by way of response to question 22, and questions #1 and #2.

Question 24:

Where does the product Model/Brand lists that the product is EnergyStar Certified?

Search: Cold Climate Air Source Heat Pumps | Energy Efficiency Ratings | Natural Resources Canada (nrcan.gc.ca)
Canada EnergyStar (Government of Canada/NRCan maintained page) has several inconsistency observed as following if compared to EnergyStar US page ;

24-A EnergyStar Certification Status is not available on CSV files ; here is an example (Download all models (ZIP Format)) all files that are referenced as EnergyStar Canada website

24-B The uploaded file on EnergyStar Canada website does not contain the status of Product being uncertified to classify the products/brands as unauthorized/non-certified

24-C The data is refreshed at EnergyStar USA website everyday listing/non-listing of products so if EnergyStar Canada data is referenced it is refreshed quarterly and the possibility of Whitelisting will be less on the other hand referencing EnergyStar USA data is somewhat complete to achieve the project results.

24-D If Database of EnergyStar Canada is to be referenced; the database and the results will not be dynamic until the refreshed data is available on EnergyStar Canada website

24-E Due to inconsistencies observed in datasets of EnergyStar Canada with respect to EnergyStar USA, and lack of whitelisting capabilities (if data to be referenced from EnergyStar Canada dataset), and to minimize the back & forth clarifications on dataset (provided on EnergyStar Canada website) due to missing fields for each category we suggest that Dataset from EnergyStar USA to be referenced

Answer 24A: Products are available here: Search: Cold Climate Air Source Heat Pumps | Energy Efficiency Ratings | Natural Resources Canada (nrcan.gc.ca)

Answer 24B: Only Products that are certified will appear.

Answer 24C-E: The data is refreshed on a weekly basis if there are new Certified products or products that are non-certified.

Question 25 and Question8/Answer for Q8 Amendment 002

ENERGY STAR Certified Residential Clothes Washers | ENERGY STAR This database list all the products certified and uncertified hence answer to question 5 in amendment 2 appears wrong!, please advise and clarify.

Answer 25: All ENERGY STAR® participants are listed on the NRCan ENERGY STAR® website with their website link for each participant.



Question 26:

Do you only want to monitor the manufacturers' websites/e-commerce stores (online stores) or do you also want to monitor relevant partners (online sellers/Stockists/resellers/distributors) of each manufacturer? Answers to Question 7/8 both suggest your scope is limited to manufacturers' online stores only but not their partners? Ambiguity is big in that case as these manufacturers also sell through their partners by providing drop shipping services; if manufacturers to be monitored only please correct the scope in Section 3.2 Tasks of RFP as the provided tasks list suggest to monitor every store selling online in Canada which does not exclude partners of a manufacturers

Answer 26: Please refer to section 3.2.1.1 of the Statement of Work (SOW) in Annex 'A'.

Question 27: The given Appendix 2-Financial Bid Presentation Sheet says to include lumpsum while the scope have so many uncovered aspects.

Answer 27: Bidders are required to submit pricing for each Milestone (total of 10), which would result in the Total Firm Price for Financial Proposal Evaluation. Please refer to section 7.7.2 Method of Payment under PART 7 – RESULTING CONTRACT CLAUSES for the Method of Payment.

Question 28: Since the RFP suggests improvement in scope itself in section 2.6 page 8/9; then why Answer to Question 10 Amendment is referencing to price as per Appendix 2-Financial Bid Presentation Sheet?

Answer 28: Please see Answer 36.

Question 29 is there any preidentified supplier for this opportunity?

Answer 29: No.

Question 30: Was there any RFI/Sources Sought in past for this opportunity?

Answer 30: No.

Question 31: Answer to question 19 in amendment 002 suggest to monitor walmart also while on the other hand NRCan is referring to monitor only the manufacturers given in the list of EnergyStar website; scope/cost increases if we have to monitor additionally partners and this question is directly linked to Question 25 and all reference earlier sent questions listed in therein

Answer 31: Please refer to section 3.2.1.1 of the Statement of Work (SOW) in Annex 'A'.

Question 32:

Manufacturers' Partner websites also needs to be monitored? It will have additional price/cost impact and this question relates to above questions 30. Additional websites will have reports generation effects also for example if a manufacturer has 100 listed products on EnergyStar website, that specific manufacturers can have 10 Distributors Canada wide, and 200 resellers Canada wide and all these 210 companies have 210 stores. The products EnergyStar labelling might not be assured by the manufacturers which we need to find out hence all the products for a specific manufacturer will require to monitor each website that is selling in Canada? Repots generation will have ripple effect in that case; followed by only monitoring all specific website for one specific manufacturer's website and associated partners websites

Answer 32: Please see answer to question #13 (seen in RFP Amendment 002).



Question 33: What are the expectation of NRCan in terms of reporting for products categories and websites; for example any schedule that how many websites to be monitored per month keeping in view monitoring of a specific manufacturer and all its partners' websites? Keep in view following scenario to ensure whitelisting;

Answer 33: Please refer to section 3.3 of the Statement of Work (SOW) in Annex 'A'.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.