



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services Division / Division
des services professionnels en informatique

Les Terrasses de la Chaudière

10, rue Wellington, 4ième

étage/Floor

Gatineau

Québec

K1A 0S5

Title - Sujet TBIPS System Integration and Digital Support Services	
Solicitation No. - N° de l'invitation 21120-227032/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client 21120-22-3877032	Date 2023-05-11
GETS Reference No. - N° de référence de SEAG PW-\$\$ZM-626-41422	
File No. - N° de dossier 626zm.21120-227032	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2023-06-01 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Holden, Carole	Buyer Id - Id de l'acheteur 626zm
Telephone No. - N° de téléphone (613) 858-9217 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT NO. 004

This amendment is raised to revise the RFP and to answer bidders' questions.

REVISIONS

Revision No. 6

At Attachment 4.1 Mandatory Technical Criterion MTC1, article 1.0:

Delete:

**Project is defined as a series of tasks that need to be completed in order to reach a specified outcome.

Insert:

** Project is defined as a series of contracted tasks or services provided by the Bidder to the organization in order to reach a specified outcome.

Revision No. 7

At Attachment 4.1 Mandatory Technical Criterion MTC2;
At Attachment 4.1 Mandatory Technical Criterion MTC5;
At Attachment 4.2 Point Rated Technical Criterion RTC1; and
At Attachment 4.2 Point Rated Technical Criterion RTC2:

Insert:

Project is defined as a series of contracted tasks or services provided by the Bidder to the organization in order to reach a specified outcome.

Revision No. 8

At Attachment 4.1 Mandatory Technical Criterion MTC1, article 2.0, iv;
At Attachment 4.1 Mandatory Technical Criterion MTC2, article 2.0, iv;
At Form 1; and
At Form 2:

Delete:

Aggregate value of the project excluding taxes (overall cost of the project of the client)

Insert:

Aggregate value of the project excluding taxes (overall cost for services provided by the Bidder to the client)

QUESTIONS AND ANSWERS

Question 14:

- a) Is it permitted for a Bidder to have, as an affiliate or associated entity, an organization that is part of the OMS-M solution vendor scope of work, or would that be considered a conflict of interest?
- b) Specifically, could a Bidder's affiliate in this RFP response be:
 - (i) the OMS-M solution vendor's affiliate/subcontractor that is actively engaged in that scope of work?
 - (ii) the OMS-M solution vendor?

Answer 14: A conflict of interest or unfair advantage would be perceived if the Bidder or its subcontractors were involved in the preparation of this bid solicitation; and/or had access to information related to this bid solicitation that was not available to other bidders. The companies that were identified as being in a conflict of interest situation or a perceived conflict of interest situation are named in article 1.4 of the RFP.

- (a) That is acceptable
- (b) (i) and (ii): Yes

Question 15:

Mandatory Corporate criteria MTC5 is asking for bidders to demonstrate experience in providing the services of two global subject matter experts who have (i) (a) experience for public safety organizations for a minimum of ten years within the last 15-years, and (b) performed at least two speaking engagements at national or international conferences on the topic of public safety, and similar experience in (ii) with experience on enterprise digital transformations.

This criteria is clearly requesting resource specific experience both in terms of years of experience and number of speaking engagements. As such, this criteria should be established as a resource qualification and not a corporate criteria. Corporate criteria should demonstrate the experience that the firm has in delivering the required services through the delivery of projects. Can the crown please remove Mandatory Corporate criteria MTC5 from the corporate requirements and reintroduce it when resource qualifications are being sought at the TA level.

Answer 15: This criterion assesses experience delivering projects where the bidder provided global subject matter experts. Your request has been considered but the requirement remains unchanged.

Question 16:

- (a) Mandatory Corporate criteria MTC1 1.0 (iii) requires that each reference project has an aggregate project value of at least \$25M and 2.0 (iv) requests the aggregate value of the project (overall cost of the project to the client). Similarly, Mandatory Corporate criteria MTC2 1.0 (ii) requires that each reference projects has an aggregate project value of at least \$5M, and 2.0 (iv) requests the aggregate value of the project (overall cost of the project to the client).

Can the crown please clarify that in all instances where there is reference to aggregate project value and aggregate value of the project, it is meant to reflect the total cost to the client including the bidders cost, and not just the cost of the services provided by the bidder.

- (b) If the response to the above question confirms that for Mandatory Corporate criteria MTC1, MTC2 and rated corporate criteria RTC1 and RTC2, the value of the project is the total cost of the project to the client including the bidders cost, if the bidders portion of that total cost represents less than either 75% (for completed projects) or 10% (for ongoing projects), will the crown accept that bidders have invoiced 100% of the total value of the bidders cost (contract or combination of multiple TAs) or 10% of the bidders cost (contract or combination of multiple TAs).

Answer 16:

- (a) That is incorrect. The definition of project has been clarified. Please refer to Revisions No. 6, No. 7, and No. 8 from this solicitation amendment No. 004.
- (b) Not applicable. Please refer to Answer 16 (a) above.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME