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Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Fuel & Construction Products Division
L'Esplanade Laurier,
140 O'Connor Street,
East Tower, 4th floor,
Ottawa
Ontario
K1A 0S5

Title - Sujet Camp Sustain Deployable Camp Infrastructure and Utilities Systems (Camp Sustain)	
Solicitation No. - N° de l'invitation W8476-226540/A	Amendment No. - N° modif. 013
Client Reference No. - N° de référence du client W8476-226540	Date 2024-02-23
GETS Reference No. - N° de référence de SEAG PW-\$SHL-675-80770	
File No. - N° de dossier hl675.W8476-226540	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2024-12-31 Heure Normale du l'Est HNE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: ian.arboleda@tpsgc-pwgsc.gc.ca	Buyer Id - Id de l'acheteur hl675
Telephone No. - N° de téléphone () - ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: See herein.	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

QUESTION AND ANSWER – SERIES VIII

Q58. What do interested Respondents/Suppliers need to submit and the dates of submission?

A58. Refer to amendment below.

Q59. Can Canada clarify how suppliers are expected to fill the pricing schedules in amendment #12, Annexes A4 and A5?

A59. Suppliers may submit multiple versions of either Annexes from the perspective of prime contractor pricing, or sub-prime contractor pricing, as applicable, and for line items that are relevant to the supplier's business.

Cells must contain pricing and can be supplemented by attachments or glossies or brochures to help Canada understand how the pricing schedule was completed.

Additionally, where suppliers may have difficulty elaborating pricing due to missing input / information, suppliers are encouraged to provide well-defined assumptions that will enable them to establish pricing.

Q60. When will the 2nd Industry Day presentation deck be made available?

A60. Refer to amendment below.

THIS AMENDMENT IS RAISED TO CHANGE THE PRELIMINARY PROCUREMENT STRATEGY AND RELATED DOCUMENTS. THE FOLLOWING REVISIONS ARE:

1. At Part 3 – Preliminary Procurement Strategy, 3.4 Preliminary System Requirements and Associated Costing, ADD the following,

“3.4.3 Responses to the following are requested to be submitted to the Contracting Authority directly by **2:00 p.m. EDT, March 22, 2024.**

1. Annex A3 – Technical and Support Requirements Questions;
2. Annex A4 - Milestone and Pricing Schedule;
3. Annex A5 – In Service Support Pricing Schedule; and
4. Annex C – Revised Procurement Questions.”

2. At Part 4 – Industry Day(s) and One-on-One Sessions, 4.1 Invitation to Industry Day(s) and One-on-One Sessions, 4.1.2 Additional Industry Day(s), ADD the following,

“4.1.2.2 2nd Industry Day Presentation

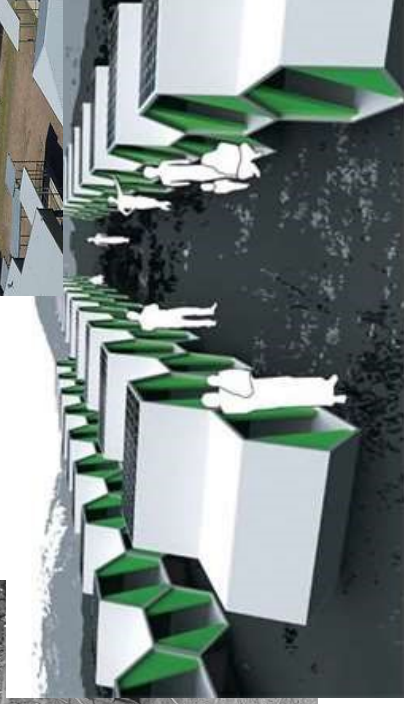
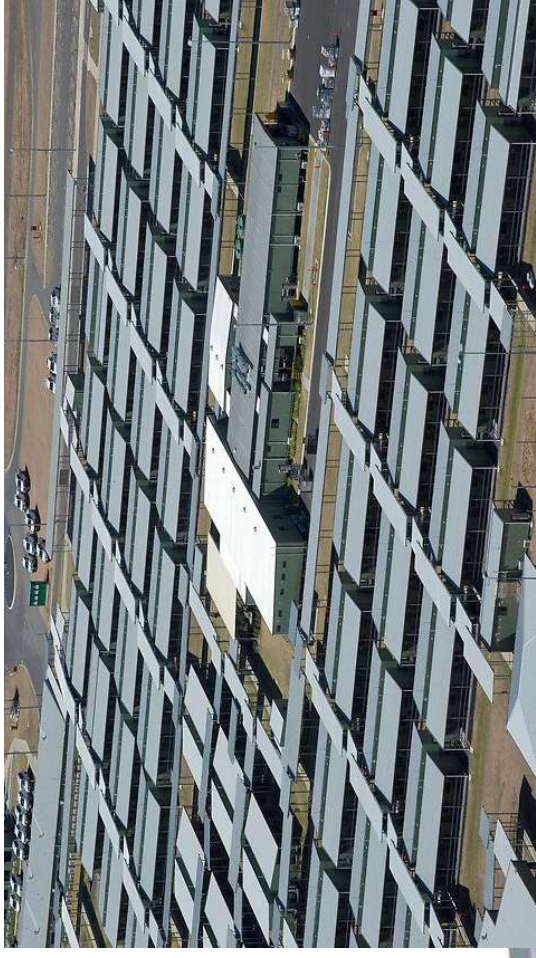
The PowerPoint presentation shared during the 2nd Industry Day is attached at Annex “G” to this RFI.”

3. At Part 5 – Related Documents, ADD Annex “G” - 2nd Industry Day Presentation.

ALL OTHER TERMS AND CONDITIONS OF THE REQUEST FOR INFORMATION REMAIN UNCHANGED.

February 2024

Camp Sustain (CS) Project Industry Engagement 2024 Presentation



ANNEX “G”



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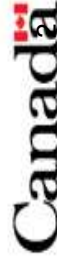
Agenda

Opening Remarks	Ian Arboleda, PSPC CA Maj Scott George, DND PD Kimberley Quig, DND PM
Introduction of Camp Sustain Team	Maj Scott George, DND PD
PSPC Introduction	Ian Arboleda, PSPC CA
Procurement Status / Industry Engagement Plan / RFI	Ian Arboleda, PSPC CA
Schedule	Ian Arboleda, PSPC CA
Operational Considerations	Maj Scott George, DND PD
Project Management Office	Kimberley Quig, DND PM
Project Status Update	Kimberley Quig, DND PM
Industrial and Technological Benefits / Value Proposition	Ian Arboleda, PSPC CA Robert McCaul, ISED PM
Questions / Closing	Ian Arboleda, PSPC CA



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Government of Canada Team

Public Service Procurement Canada (PSPC)

- Contracting Authority (CA) – Ian Arboleda

Department of National Defence (DND)

- Project Manager (PM) - Kimberley Quig
- Procurement and Finance Manager - Joseph Martines

Canadian Armed Forces (CAF)

- Project Director (PD) - Maj Scott George

Innovation, Science and Economic Development Canada (ISED)

- Industrial and Technological Benefits (ITB) – Robert McCaul

Raymond Chabot Grant Thornton

- Fairness Monitor (FM) – Zakaria Kamaly



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Public Services and Procurement Canada

Public Services and Procurement Canada (PSPC) acquires defence goods and services, including land-based equipment, as well as related systems, maintenance and supporting services on behalf of the Canadian Armed Forces (CAF) and other government departments (OGDs). We work with government and industry partners to ensure that CAF and OGDs have the equipment they need to carry out their important work at the best value, while leveraging economic benefits for all Canadians.



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Procurement Status

- The Request for Information (RFI) describes the preliminary procurement strategy. PSPC reserves the right to revise its procurement approach, as it considers appropriate, either based upon information submitted in response to this RFI or for any other reason it deems appropriate.
- Twelve amendments issued to date. Industry Day held on December 2021. Initial One-on-one sessions conducted in March/April 2022. This is the 2nd round of Industry Engagement is for One-on-one Sessions and Pricing information.
- Procurement strategy will be in accordance and in consideration of, but not limited to, the following: Canadian content policy, trade agreements, NSE, Controlled Goods, Indigenous factors (CLCA, PSAB), environment, accessibility, small / medium enterprises and other socio-economic initiatives.
- Industry input is sought through this Industry Day, the one-on-one sessions, working group meetings, draft RFPs, additional industry days and the RFI responses to help inform these decisions.
- A Fairness Monitor (FM) has been involved since the development of this RFI.

Industry Engagement Plan

➤ Initial Contact with Industry (RFI)

ONGOING: To provide industry stakeholders with initial information on the planned procurement process, invite industry representatives to the industry day and one-on-one meetings described below, request preliminary input for discussion during the industry day, and request detailed information and feedback from industry, including indicative cost estimates.

➤ Industry Day and One-on-one Sessions

2ND ENGAGEMENT: To present Industry representatives with information about the CS project and to be an open forum allowing Canada to communicate its requirements and for Industry to ask questions. The one-on-one sessions will provide an opportunity for Industry to present their capabilities, restrictions and limitations while addressing the questionnaire provided in the RFI. As the Requirements are developed, additional Industry Day(s) may be held to obtain industry feedback.

WE ARE HERE

➤ Draft Request for Proposal

FUTURE WORK; To seek feedback from industry on the draft RFP(s) and to obtain indicative costing to aid the team in the refining requirement definition and options.



Schedule (Tentative Dates of Interest)

Activity		Actual/Approximate Dates
Industry Day		December 21, 2021
1 st One-on-one Sessions – Industry Capabilities		March 28 – April 1, 2022
2 nd One-on-one Sessions – Virtual Products Demonstrations		Feb 2024
3 rd One-on-Sessions - In-person Product Demonstrations		Spring 2024
Definition Approval		Spring 2025
Award (Contract(s))		2027
IOC		Late 2020s
FOC		Early 2030s



Operational Considerations - PD

- CS Background
- CS Boundaries
- CS System
- CS High Level Mandatory Requirements
- CS Capability Options



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Camp Sustain Project – Background

- Replacement project for the in-service Re-locatable Temporary Camp (RTC)
- In-service RTC Capability Deficiencies
 - Inefficient energy and resource consumption and is technologically unable to meet current energy efficiency requirements;
 - Unable to operate efficiently and effectively in cold weather conditions;
 - Requires frequent preventive and corrective maintenance;
 - Current sustainment concept is inefficient and costly, affecting readiness;
 - Lacks the capacity to fulfill Strong, Secure, Engaged (SSE) Concurrency of Operations requirements; and
 - Lacks flexibility to efficiently support sub-unit sized deployments.
- Strategic Fit:
 - CS supports SSE initiatives 41, 102 and 106.
 - CS supports Defence Energy and Environment Strategy (DEES) Target #9.



Camp Sustain Boundaries

- CS project will deliver a deployable camp infrastructure and utilities system to provide sustained, robust and flexible support during CAF expeditionary and domestic operations:
 - Sustain up to two concurrent deployed task forces of 250 to 1600 personnel for concurrent operations, or up to 4800 pers for operations;
 - Deployment duration of six to more than 24 months;



Camp Sustain System

- Enable soldiers to live and operate during Domestic Operations & Training as well as Expeditionary Missions.
- Include a broad range of facility sub-systems



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High Level Mandatory Requirements

- **Reliable Camp Utilities**
- **Flexibility**
- **Efficient**
- **Resource Consumption**
- **Robustness**
- **Sustainability**
- **Interoperability**
- **Transportability**
- **Personnel Health & Protection**

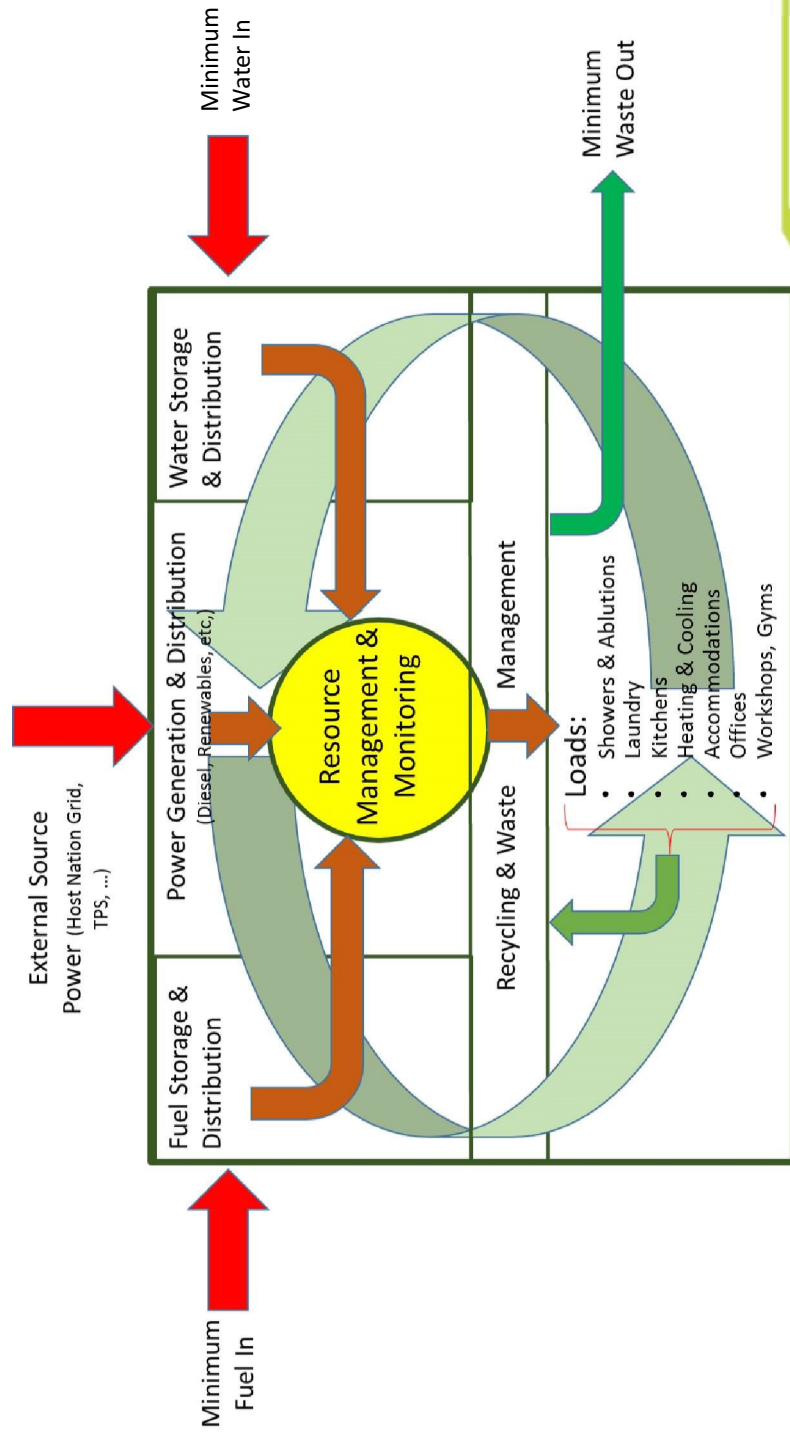


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CS Resource Management Concept



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Capability Options

- Upgrade RTC
- Acquire new system
- Hybrid of above
- Note: The option to lease for surge capacity has been withdrawn.
Any surge capacity will be procured outright



PMO Considerations - PM

- Relations with industry partners
- Environmental considerations
- Efficient Resource Management
- Innovation
- Technological Readiness Level
- Obsolescence Management



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Project Update

- » Since the last Industry Day we have been approved to move toward Definition
- » In order to enter into Definition, we will need to obtain pricing from Industry for the known requirements
- » Part of this Engagement is to provide Industry with our
 - System Overview: More detailed description of the required equipment

–Pricing Tables



Industrial and Technological Benefits / Value Proposition Update



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ITB/VP Update

- International Trade Agreements (ITA) currently apply to the Camp Sustain Project which precludes Canada from applying economic leveraging tools, including the ITB Policy
- ISED will continue to monitor the Camp Sustain project and any potential changes in the procurement strategy will be evaluated for potential application of the ITB Policy
- ISED will update Industry of any changes regarding the application of the ITB Policy



Q&A from MS Teams



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Questions

Any questions or comments, please submit in writing to:

Ian Arboleda
Contracting Authority
Acquisitions Branch, Fuel and
Construction Products Division - HL
Public Services and Procurement
Canada / Government of Canada
Ian.Arboleda@tpsgc-pwgsc.gc.ca



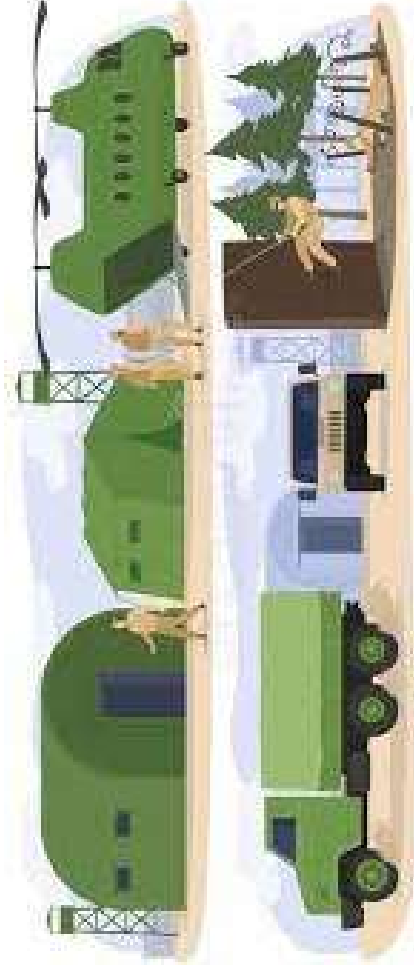
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Closing Remarks

- ✓ Monitor the RFI posting on the CanadaBuys website;
- ✓ List of Interested Suppliers Registry – Refer to RFI Amendment #4;
- ✓ Participate in future industry engagements; and
- ✓ Provide feedback and completed Pricing Tables



THANK YOU FOR YOUR PARTICIPATION!



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