



**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS
À :**

By e-mail to: - Par courriel au :

tony.youness@tc.gc.ca

Attention: - Attention :
Tony Youness

Solicitation Closes - L'invitation prend fin
At - à :
2:00 PM - 14:00

On - le :
Thursday Oct 12, 2023

Time Zone - Fuseau Horaire :
Eastern Daylight Time (EDT)
Heure avancé de l'Est (HAE)

Title - Sujet Appian Platform Database.		Amendment No. - N° modif. 1
Solicitation No. N° de l'invitation T8080-230183	Date of Amendment Date de modification September 26,2023	
Address enquiries to : - Adresser toute demande de renseignements à : Tony Youness E-Mail Address - Courriel : Tony.youness@tc.gc.ca		
Destination See herein - Voir aux présentes		

Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

Instructions : Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

Delivery required Livraison exigée See herein - Voir aux présentes	Delivery offered Livraison proposée Not applicable - Sans objet
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Person authorized to sign on behalf of Vendor/Firm (type or print): La personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) :	
Name - Nom	Title - Titre
Signature	Date

THIS SOLICITATION AMENDMENT IS RAISED TO:

1. Provide clarification and answers to questions from potential supplier.

QUESTIONS AND ANSWERS:

Question 1	Corporate Mandatory Criteria M2: The Bidder must demonstrate that it holds a current and valid partnership with one of the following Automation/RPA platform providers: 1) Appian 2) Ui Path 3) Automation Anywhere, or 4) Blue Prism. These certifications are highly restrictive and unattainable to the majority of vendors currently providing IM/IT services to Transport Canada (TC) and leaving this as a mandatory criterion will limit the amount of compliant bids that TC receives. Given that this RFP was released under TBIPS, it is looking to fill task-based roles with the ultimate goal being the ability to bring in highly qualified resources to support the Appian platform. As many qualified companies provide consultative and expert professional services without holding a specific partnership, this requirement eliminates those companies who would otherwise qualify, and who have, and would be able to provide the services required from being able to respond. Corporate Mandatory Criteria M1 is asking vendors to demonstrate their experience providing IT professional services for Automation/Robotics Process Automation, which aligns with the services being requested in the RFP and should adequately demonstrate that the vendor is capable of providing the services without holding an Automation/RPA partnership. PSPC has mandated to ensure procurements issued under TBIPS are open, fair and transparent. The Crown including a requirement that a vendor must hold an Automation/RPA partnership doesn't align with the requirements outlined in the RFP, and therefore is not fair procurement practices. Would the Crown please remove Mandatory Corporate Criteria M2 in its entirety?
Answer 1	The crown seeks to work with vendor firms that are certified partners in Intelligent Automation. Bidders with certified partnerships demonstrate that they are committed to best practices in the development and deployment of intelligent automation solutions. Certified partnerships with industry vendors also demonstrates that bidders have passed a minimum threshold for quality in terms of the solutions they offer and deliver. This criterion is not exclusionary as it allows any one partnership with the four vendors mentioned, despite the contract being focused on Appian and UiPath. Therefore, the requirement remains unchanged.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.