#### A1. Contract Advisor

Mrs. Meghan Tchorznickis Procurement Specialist Mission Procurement, AAO

Email: (below) realproperty-

contracts@international.gc.ca Telephone: +1 613 290 7847

Letter of Interest (LOI)

#### A2. Title

Requirement for Construction Works in the Indo-Pacific region for the Department of Foreign Affairs, Trade and Development

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•		A5. Date	
Number	Number	November 2, 2023	
24-252092	Not applicable.	,	

#### A6. LOI Documents

- 1. Cover page
- 2. Letter of Interest (LOI) (Section "I")
- 3. Summary of Requirement (Section "II")
- 4. Appendix "A" Questionnaire

In the event of discrepancies, inconsistencies, or ambiguities of the wording of these documents, the document that appears first on the above list shall prevail.

#### A7. Response Delivery

In order for the Response to be valid, it must be received no later than **14:00 Eastern Standard Time (EST)** on **November 17, 2023**, referred to herein as the "Closing Date".

Electronic proposals must be sent only to the following email address:

realproperty-contracts@international.gc.ca

#### A8. Enquiries

All enquiries or issues concerning this LOI must be submitted in writing to the Contract Advisor no later than three (3) business days prior to the Closing Date and Time in order to allow sufficient time to provide a response.

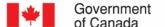
#### A9. Language

Responses shall be submitted in English or French.

#### A10. Bidders' Conference

Not applicable.





### Section "I" - Letter of Interest (LOI)

Subject: Letter of Interest (LOI)

Requirement for Construction Works in the Indo-Pacific region for Global Affairs Canada

His Majesty the King in right of Canada, represented by the Department of Foreign Affairs, Trade and Development (DFATD) is seeking to identify organizations capable and interested in performing various construction works at location(s) in the Indo-Pacific region.

If responses received from this LOI indicate that such a capability and interest exist, DFATD may solicit proposals by means of a Request for Proposals (RFP). It is possible that organizations that do not respond to this LOI, may not be invited to submit proposals. Conversely, organizations who were not informed of this LOI, may be invited to submit Proposals.

As part of the process of determining capability, organizations are being invited to consider the included Section "II" - Summary of Requirement.

Organizations capable and interested are to provide a response, in the form of the Questionnaire provided in Annex "A", in accordance with the date and time indicated section A7. Response Delivery.

In addition to the Questionnaire, Organizations may also submit any additional existing material (resumes, brochures, corporate profiles, reference letters, etc.)

This LOI shall not be construed as an invitation to submit a proposal and no contract will be negotiated or awarded to any respondent. DFATD is under no obligation to issue a subsequent RFPs and will not reimburse expenditures incurred by respondents responding to this LOI.

DFATD reserves the right to modify the project requirements, in part or in full, as it deems necessary. DFATD also reserves the right to use the LOI responses in the preparation of any subsequent solicitation or for any other reason it deems necessary.

All responses will be treated as confidential.

Yours sincerely,

Meghan Tchorznickis
Procurement Specialist
Real Property – Projects
Mission Procurement (AAOB)





## Section "II" - Summary of Requirement

- 1. His Majesty the King in right of Canada, represented by the Department of Foreign Affairs, Trade and Development (DFATD) has a requirement for construction services in existing Canadian Diplomatic location(s) in the Indo-Pacific Region. Project types range from embassy space renovations, mechanical and electrical installations/upgrades, structural upgrades, window upgrades, civil / site works, security works around embassy compounds (Barriers, perimeter walls, gates, fences), and internal and external repair, renovation, and upgrade of building elements.
- 2. DFATD is seeking feedback from industry to determine the level of interest in undertaking construction work in this region.
- 3. Respondents are requested to complete the attached questionnaire. DFATD will review responses and use the information to develop a delivery strategy for projects in the region.
- 4. Project building areas range from approximately 800m² to approximately 2,800m². Construction budgets for each project will fall in the range of CAD \$10,000,000 to CAD \$30,000,000. Other non-fit up construction work will range from CAD \$500,000 to CAD \$5,000,000.
- 5. The extent of work related to construction includes, but is not limited to the following:
  - a. understanding of existing buildings structures and systems;
  - b. understanding of the design package;
  - c. familiarity and understanding of the local construction market;
  - d. understanding local permit and/or approvals process;
  - e. adhering to requirements prescribed by local authorities having jurisdiction;
  - f. potential partnerships with and supervision of local contractors where required to complete the construction work;
  - g. planning and implementing construction work (apart from DFATD works described herein or in subsequent RFPs) in accordance with agreed documentation; and
  - h. completing construction work in accordance with approved schedules and budgets.
- 6. Each future project will have defined schedules and milestones. Information will be provided in each subsequent RFP package. Some projects will be undertaken on a fast-track basis and respondents should be prepared to allocate resources to achieve project milestones.
- 7. This LOI does not have security requirements but subsequent RFPs for projects may contain security requirements. Any security requirements will be clearly stated in each RFP.



# Appendix "A" - Questionnaire

Name	of Firm	<u> </u>
Addre	ss (HQ)	ː
Conta	ct Perso	on:
Phone	numbe	er:
Email:		
Respo	ondents	are requested to submit their responses to the following questions.
1.		ou interested in undertaking construction work at Government of Canada operated locations in the
	0	Yes
	0	No
2.	Does y below.	your firm have regional offices in the Indo-Pacific region? If so, please indicate full office addresses
	-	
0	16	
3.		response was "Yes" to question 1, please indicate the project values and construction work types ould be interested in submitting proposals for within the Indo-Pacific region.
	2 1 \/a	llues of construction work, in Canadian Dollars (\$) (select all that apply):
		\$0-\$500,000
	0	\$500,000 - \$1,000,000
	0	\$1,000,000 - \$5,000,000
	0	\$5,000,000 - \$10,000,000 \$5,000,000 - \$10,000,000
	0	\$10,000,000+
	0	Other (State value range here:)
	2 2 Tv	pes of construction work (select all that apply):
	2.2 1 9	Office Fit-Up
	0	Mechanical and Electrical Upgrades
	_	Fire and Life Safety System Upgrades
	0	
	0	Structural work (Seismic upgrades etc.)



7. Does your company have the capacity to sub-contract to and site-manage local contractors in the Indo-Pacific Region, if required?

O Yes

O No

Additional comments (as necessary):



8. Does your company have the capacity to manage shipping and logistics from Canada to the Indo-Pacific Region and/or within the Indo-Pacific Region?
O Yes
O No Additional comments (as necessary):
9. Is your company capable of providing the full range of services required in English or French?
O Yes
O No
10. Do you have any other recommendations or feedback on this LOI regarding work in the Indo-Pacific Region?
O Yes
O No



Additional comments (as necessary):

WITHOUT PREDJUDICE