

1. Advance Contract Award Notice (ACAN)

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

2. Definition of the requirement

The Department of National Defence (DND) has a requirement for a National Individual Standing Offer (NISO) for training on methods of Fresh Whole Blood (FWB) collection, and potential complications, and whole blood donation eligibility screening and testing for deploying Canadian Armed Forces (CAF) members on expeditionary operations.

3. Criteria for assessment of the Statement of Capabilities (Minimum Essential Requirements)

Any interested supplier must demonstrate by way of a statement of capabilities that it meets the following requirements:

- i) The Offeror must demonstrate their ability to perform whole blood donation eligibility screening and testing. A detailed description of the work and its proposed approach to meet this requirement must be provided.
- ii) The Offeror must provide a screening facility for up to a maximum of 25 persons.
- iii) The Offeror must be able to travel across Canada to predetermined CAF bases to perform large volume (>25 CAF members) eligibility screening and testing.
- iv) The Offeror must demonstrate that it has a Drug Establishment License, Blood Establishment license and Blood Establishment registration issued by Health Canada (HC). A copy of all three (3) HC licenses must be provided.
- v) The Offeror must demonstrate that they have an established training program on methods of Fresh Whole Blood (FWB) and the complications associated with it. Documentation including lesson plans or teaching points must be provided.

4. Applicability of the trade agreements to the procurement

This procurement is subject to the following trade agreements:

- i) Canadian Free Trade Agreement (CFTA)
- ii) Revised World Trade Organization - Agreement on Government Procurement (WTO-AGP)
- iii) Canada-European Union Comprehensive Economic and Trade Agreement (CETA)
- iv) Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)
- v) Canada-Chile Free Trade Agreement (CCFTA)
- vi) Canada-Colombia Free Trade Agreement
- vii) Canada-Honduras Free Trade Agreement
- viii) Canada-Korea Free Trade Agreement
- ix) Canada-Panama Free Trade Agreement
- x) Canada-Peru Free Trade Agreement (CPFTA)

- xi) Canada-United Kingdom Trade Continuity Agreement (Canada-UK TCA)
- xii) Canada-Ukraine Free Trade Agreement (CUFTA)

5. Justification for the Pre-Identified Supplier

Canadian Blood Services (CBS), the pre-identified supplier, is the sole authorized organization outside of Quebec that is allowed by Federal law to perform training on methods of Fresh Whole Blood (FWB) collection and potential complications, and can provide whole blood donor screening and testing nationally.

6. Government Contracts Regulations Exception(s)

The following exceptions to the *Government Contracts Regulations* are invoked for this procurement under subsection *6 (d) only one person is capable of performing the contract*.

7. Exclusions and/or Limited Tendering Reasons

The following exclusions and/or limited tendering reasons are invoked under the:

- i) Canadian Free Trade Agreement (CFTA) – Article 513 (1) (b) (iii): due to an absence of competition for technical reasons;
- ii) World Trade Organization - Agreement on Government Procurement (WTO-AGP) – Article XIII (b) (iii): due to an absence of competition for technical reasons;
- iii) Canada-European Union Comprehensive Economic and Trade Agreement (CETA) – Article XIII (b) (iii): due to an absence of competition for technical reasons;
- iv) Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) – Article 15.10 (2) (b) (iii): due to an absence of competition for technical reasons;
- v) Canada-Chile Free Trade Agreement (CCFTA) – Article Kbis-09 (1) (b): due to an absence of competition for technical reasons;
- vi) Canada-Colombia Free Trade Agreement – E20Article 1409 (1) (b) (iii): due to an absence of competition for technical reasons;
- vii) Canada-Honduras Free Trade Agreement – Article 17.11 (2) (b) (iii): due to an absence of competition for technical reasons;
- viii) Canada-Korea Free Trade Agreement – referencing the WTO Protocol Amending the GPA, Article XIII (1) (b) (iii): due to an absence of competition for technical reasons;
- ix) Canada-Panama Free Trade Agreement – Article 16.10 (1) (b) (iii): because of the absence of competition for technical reasons;
- x) Canada-Peru Free Trade Agreement (CPFTA) –Article 1409 (1) (b) (iii): due to an absence of competition for technical reasons;
- xi) Canada-United Kingdom Trade Continuity Agreement : refer to CETA as the provisions of CETA are incorporated by reference into and made part of this Agreement. (CETA) Article 19.12 (b) (iii); and
- xii) Canada-Ukraine Free Trade Agreement (CUFTA) – Article 10-13 (1) (b): due to an absence of competition for technical reasons;

8. Period of the proposed Standing Offer

Period of the proposed Standing Offer (SO) is from date of SO award to 31 March 2028 inclusive.

9. Cost estimate of the proposed contract

The estimated value of the standing Offer is \$4,567,947.03 (HST extra).

10. Name and address of the pre-identified supplier

Canadian Blood Services
1800 Alta Vista Drive
Ottawa, Ontario
K1G 4J5

11. Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully qualified and available to provide the services described in the ACAN may submit a statement of capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

12. Closing date for a submission of a statement of capabilities.

The closing date and time for accepting statements of capabilities is 17 November 2023 at 2:00 p.m. EST.

13. Inquiries and submission of statements of capabilities

All inquiries must be submitted in writing to the Standing Offer Authority no later than five (5) calendar days before the closing date of the ACAN. Inquiries received after that time may not be answered.

Inquiries and statements of capabilities are to be directed to:

Name: Marie-Diane Payeur
Title: Senior Procurement Officer
E-mail: Marie-Diane.Payeur@forces.gc.ca