



Date: December 7, 2023

Title: Painting Services for The Embassy of Canada to Chile, Santiago

Solicitation Number: 24-245950

The following Questions & Answers is in link with the solicitation document mentioned above.

Questions & Answers # 1

- Q1.** “What exchange rate should be use? Is there a specific website?”
A1. The website we use for exchange rate is here: [Xe Currency Converter - Live Exchange Rates Today](#)
- Q2.** “Can we provide the bid in Chilean Pesos?”
A2. Yes, you can. Please refer to the Addendum #2, Item 2.
- Q3.** “Will the measurement be validated and sent out?”
A3. Yes, an updated measurement will be provided. Please refer to Addendum #2, Item 4.
- Q4.** “Is there any area to clean up and store the equipment on-site?”
A4. Yes, this can be worked out at the Mission.
- Q5.** “If we open the options to other paint, it opens up the options a lot in terms of cost.”
A5. Historically, Sherwin Williams has been used in all their properties. We are asking for the same quality as this brand. We would prefer a cost more effective or competitive in terms of price.
- Q6.** “Can sub-contractors be changed during their project?”
A6. Yes, please refer to Section “III” – General Conditions, GC4 Subcontracting by Contractor, in the RFP.
- Q7.** “In the proposal, should the bidders include how many coats of paint are required?”
A7. This can be included in the work plan.
- Q8.** “Their concern is having the carpet installers working simultaneously may delay their work and their approach may be different. In the first phase, it would be better if they remove the quarter rounds and then paint. If they do it in the second phase, they do it while the carpet has already been installed and new quarter rounds installed by the carpet installation people.”
A8. We have a budget and want to ensure we have the main areas covered. If the proposal comes in under the budget for both phases, then we can move forward with both phases at one time. Carpet contractors and paint contractors will meet with Embassy Representatives and GAC HQ Representative to determine a sequencing plan for painting and carpet installation.
- Q9.** “Insurance requirements in the proposal. Should the insurance be provided once they are awarded?”
A9. Yes, the insurance should be provided once the contract is awarded.
- Q10.** “Advance payments: it is customary in Chile. Typically, it is 10%. Once the contract has been awarded, will there be an advanced payment? And are the payment terms negotiables?”
A10. For this project, we did not include advanced payments. Payment terms is monthly at the minimum. Please refer to Section “II” Payment terms, TP4 Time of Payment. We will consult our legal team for advance payment and a response will be posted as soon as possible.



- Q11.** “Is there a timeframe to complete the project because they will have to adjust their working hours based on the schedule. Or do we go by what they present in the workplan?”
- A11.** The main portion of the work must be completed by March 31, 2024. Main preference is to complete the work under 8 weeks total. Please see Addendum #2, Item 3.
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