



<p><b>RETURN BIDS TO :</b> <b>RETOURNER LES SOUMISSIONS À :</b></p> <p>Bid Receiving / Réception des soumissions</p> <p><b>Email / Courriel : <a href="mailto:urp-bru@international.gc.ca">urp-bru@international.gc.ca</a></b></p> <p style="text-align: center;"><b>AMENDEMENT #1 REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION MODIFICATION #1</b></p> <p><b>Proposal to:</b> Department of Foreign Affairs Trade and Development.</p> <p>We hereby offer to sell to His Majesty the King in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out thereof.</p> <p><b>Proposition aux :</b> Ministère des Affaires étrangères, commerce et développement</p> <p>Nous offrons par la présente de vendre à Sa Majesté le Roi du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toutes feuilles ci-annexées, au(x) prix indiqué(s).</p> <p><b>Comments - Commentaires</b></p> <p><b>Issuing Office – Bureau de distribution</b> Foreign Affairs, Trade and Development SPBC / Affaires étrangères, commerce et développement, SPBC 200 Promenade du Portage, Gatineau, QC</p>	<p><b>Title / Titre</b> Fund Management Services for the "Outcome Fund for Education Results" (OFFER) Project in Colombia.</p>	<p><b>Date</b> February 29, 2024</p>
	<p><b>Solicitation No. / N° de l'invitation</b> 24-251054</p>	
	<p><b>Client Reference No. / No. de référence du client(e)</b></p>	
	<p><b>Solicitation Closes / L'invitation prend fin</b> <b>At / à : 2:00 PM</b> EST (Eastern Standard Time / HNE (Heure Normale de l'Est) <b>On / le: April 3<sup>rd</sup>, 2024</b></p>	
	<p><b>F.O.B. / F.A.B.</b></p> <p><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/></p>	
	<p><b>Destination of Goods and Services / Destinations des biens et services</b></p> <p>Department of Foreign Affairs, Trade and Development (DFATD)/ Ministère des Affaires étrangères, commerce et développement (MAECD)</p>	
	<p><b>Address Inquiries to : Adresser toute demande de renseignements à :</b> <b>Isabelle Doray</b> <b>Contracting Authority</b> <b>Email / Courriel:</b> <a href="mailto:Isabelle.doray@international.gc.ca">Isabelle.doray@international.gc.ca</a></p>	
	<p><b>Delivery Required / Livraison exigée</b></p>	<p><b>Delivery Offered / Livraison proposée</b></p>
	<p><b>Vendor Name, Address and Representative / Nom du vendeur, adresse et représentant du fournisseur/de l'entrepreneur</b></p>	
	<p><b>Telephone No. / No. de téléphone</b></p>	
<p><b>Name and title of person authorized to sign on behalf of Vendor (type or print) / Nom et titre de la personne autorisée à signer au nom du fournisseur (taper ou écrire en caractères d'imprimerie)</b></p>		
	<p><b>Signature</b></p>	<p><b>Date</b></p>



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## REQUEST FOR PROPOSAL AMENDMENT #1

This Request for proposal amendment #1 has been raised to:

- (A) Respond to questions regarding the Request for Proposal (RFP)
- (B) Identify changes to the RFP

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### (A) QUESTIONS AND ANSWERS

#### QUESTION #1.

We note that under section RTC 2.1, RTC 3.1, and RTC 4.1 there is a specific provision that states “*If the proposed resource’s education was obtained outside of Canada, the bidder must submit, with the proof of stated education, a Foreign Credential Validation against Canadian Standards assessment. Bidders can reach out to the Canadian Information Centre for International Credentials (CICIC), who can assist with the process.*”

Given that the majority of candidates for these positions will not have received degrees from a Canadian institution and given the very significant amount of time required to obtain these certifications and assessments, would GAC consider amending this requirement to be one which is required at contract award stage instead of at the proposal stage? The normal period required for a competitive RFP such as this is not sufficient for the attainment of an CICIC academic credential assessment, especially for a candidate from a developing country.

#### ANSWER #1.

This recommendation has been accepted.

GAC will permit up to a maximum of sixty (60) calendar days, after the date of bid closing, for suppliers to provide the academic credential assessment for all resources who studied outside of Canada. Failure to provide a copy of the assessment by the end of the sixtieth (60<sup>th</sup>) day will result in no points being awarded for the associated resources education.

#### QUESTION #2.

We are requesting that GAC consider a 2-week extension to this tender so that suppliers might have sufficient time to provide GAC with the strongest possible technical tender. Noting the above clarification regarding Foreign Credential Validation, a longer tender period may also be required should bidders be expected to submit CICIC academic credential assessments.

#### ANSWER #2.

GAC accepts this request. The new closing date will be April 3rd, 2024 At 2PM Eastern Standard Time

#### QUESTION #3.

RC#1: “3 points will be awarded per element where tasks completed are described within any of the three (3) PROJECTS provided”

How can the bidder earn all 3 points per element? Does the bidder need to describe the tasks done in each element for the 3 projects? Or can it gain the 3 total points by adequately justifying the tasks done in each element for at least one project?

#### ANSWER #3.

There will be no partial points awarded throughout the evaluation process of this requirement. If the bidder sufficiently describes and summarizes its experience for each element, they will be awarded the full three (3) points. Not all projects need to demonstrate experience in each element. Should at least one (1) project sufficiently describe the bidder’s experience with an element, the points will be awarded.



**QUESTION #4.**

RC#1: "If the number of projects included in the Bid exceeds the number indicated in the evaluation criteria DFATD will only evaluate the first 3 projects in the order that they are provided."

Does the bidder NEED to present 3 projects to gain all points? Or can it present less than 3 projects?

**ANSWER #4.**

Bidders do not need to submit three (3) projects to be awarded all points. The bidder can submit up to 3, as needed, to demonstrate the experience being evaluated under the criterion, if one (1) or two (2) would be insufficient for demonstration. Should a bidder provide more than 3, the first 3 which appear will be evaluated and the rest will be disregarded.

**QUESTION #5.**

RC #2-4: "The resource MUST have performed the tasks on the project for a minimum duration of at least twelve (12) consecutive months (1 year)—YY-MM to YY-MM on each project provided in response to RC"

Given that for RC1.1, 1.2, and 1.3 the duration of 12 consecutive months per project presented is not required, what is the rationale behind having this requirement for resources in RC#2-4? Could experience for an equivalent amount of time (i.e., 12 months) in more than one project be equally relevant?

**ANSWER #5.**

RC1's intent is for GAC to evaluate a supplier's experience with implementing and overseeing projects, whereas RC 2, 3 and 4 are intended for GAC to evaluate the overall experience of the proposed resources.

**QUESTION #6.**

RC #2-4: "If the proposed resource's education was obtained outside of Canada, the bidder must submit, with the proof of stated education, a Foreign Credential Validation against Canadian Standards assessment. Bidders can reach out to the Canadian Information Centre for International Credentials (CICIC), who can assist with the process".

Does this validation need to be done only for a) post-graduate degree diploma, and b) undergraduate degree diploma?

Or also for c) training certificate in the disciplines of project management, innovative finance, results-based payment programming, gender equality, and d) professional certificate from a relevant discipline?

**ANSWER #6.**

The Foreign Credential Validation against Canadian Standards assessment is required for all education and certifications of resources who studied outside of Canada.

**QUESTION #7.**

RC #2-4: "Additional three (3) points for professional certificate from a \*relevant discipline".

Could you please indicate an example of an "additional professional certificate"? Given we are already presenting the 1) post-graduate certificates, 2) the undergraduate certificate, and 3) the training certificates, it is unclear what other type of professional certification is expected.

**ANSWER #7.**

Global Affairs Canada will remove criteria (d) from the Rated Criteria 2.1, 3.1, and 4.1 and will modify criteria (a) and (c) to accommodate the change. See hereunder (B) **CHANGES TO THE RFP #4**

**QUESTION #8.**

RC #2-4:3 points will be awarded per element where tasks undertaken are described within any of the three (3) PROJECTS provided.

Does the resource need to describe the tasks done in each element for the 3 projects? Or can it gain the 3 total points by adequately justifying the tasks done in each element for at least one project?



**ANSWER #8.**

At least one (1) of the three (3) proposed projects needs to sufficiently demonstrate the resources experience performing each element. The resource is not required to demonstrate the same element in all proposed projects to be awarded the points for the corresponding element.

**QUESTION #9.**

Under Section I: Technical Bid of PART 3 - BID PREPARATION INSTRUCTIONS of the RFP, it says that in the "Bidders should demonstrate their capability and describe their approach in a thorough, concise and clear manner for carrying out the work".

We understand the technical bid will be evaluated for up to 195 points as detailed in Annex E-3.

Are there any additional points or evaluation criteria related to the description of the bidders' approach, or how will the approach component be evaluated since it is not detailed in Annex E-3?

**ANSWER #9.**

Section I: Technical Bid of PART 3 - BID PREPARATION INSTRUCTIONS of the RFP informs the Bidder how to meet the evaluation criteria in ANNEX E.

All points that will be awarded and all evaluation criteria are in ANNEX E only.

**QUESTION #10.**

Annex B Basis of Payment: The tables for section A. Professional services only include three rows for the three required resources: 1) the Director, 2) the Challenge Manager and 3) the Fund manager. However, the bidder will naturally have a larger team for the project that will include more senior and junior staff to support project execution. Should these additional team members be added to section A. Professional services of the budget, or should they be accounted for somewhere else?

**ANSWER #10.**

No additional resources are to be proposed by the supplier. The three (3) identified resources which GAC has identified, in Annex B, are the only three resources that suppliers are to propose.

**QUESTION #11.**

On page 82 it is stated that the maximum points to be awarded in RC #3 is 47.

However, on page 84 it says that the total points to be awarded for the rated criteria related to the OFFER Lead Challenge Manager is 44.

Could you please confirm which are the maximum points that we can aim for in RC #3?

**ANSWER #11.**

The maximum points for the Lead Challenge Manager is 47, not 44. See hereunder (B) **CHANGES TO THE RFP #4**

**QUESTION #12.**

Is there a recommended or preferred form of association between organizations (i.e., prime-subcontractor, joint venture, etc.) for this bid? In case the prime-subcontractor form is permitted, would all organizations bidding together be considered co-primes?

**ANSWER #12.**

There is no recommended or preferred form of association between organizations. It is up to the suppliers to determine and define this within their bid.

**QUESTION #13.**

Does the bidder need to attach CVs of every resource presented?



**ANSWER #13.**

The bidder does not need to attach the CVs of every resource presented. Suppliers are only required to provide the information being requested as part of the Technical Evaluation.

**QUESTION #14.**

In Annex A-1 that part of OFFER's tasks include a number of management oversight tasks (i.e. Project Steering Committee, Executive Board, Technical Committee). Can DFATD clarify that the costs related to implementing these activities (i.e. workshop costs, meeting space rental, hiring transportation services, communications costs, translation, interpretation, etc.) be drawn from the budget category "OTHER DIRECT COSTS - Transportation, accommodation for third parties"?

**ANSWER #14.**

Annex A-1 is a Technical Guide for reference only.

Annex A Statement of Work is the contractual document listing the tasks of the Contractor.

DFATD will amend the RFP and remove Annex A-1 as this information does not form part of the Statement of Work and is not required for the Contractor to submit a proposal.

There are no tasks associated to implementing a committee. The Contractor will be tasked with the oversight only.

The \*OTHER DIRECT COSTS funding envelope can ONLY be used for Transportation, accommodation for third parties identified by DFATD. There is no reimbursable envelope to reimburse workshop costs, meeting space rental, hiring transportation services, communications costs, translation, interpretation as these are not stated tasks in Annex A-Statement of Work.

**QUESTION #15.**

In Annex A-1 OFFER must develop and maintain a project website that will advertise the OFFER initiative, Partners and Results achieved as well as developing other communication products on OFFER's results to incentivize resource mobilization. Can DFATD clarify what budget envelope would the costs related to implementing these activities be drawn from?

**ANSWER #15.**

Annex A-1 is a Technical Guide for reference only.

Annex A Statement of Work is the contractual document listing the tasks of the Contractor.

DFATD will amend the RFP and remove Annex A-1 as this information does not form part of the Statement of Work and is not required for the Contractor to submit a proposal.

As per section 4.1 of the Statement of Work the Contractor is expected to develop and maintain a website that will advertise the OFFER initiative, Partners and Results achieved.

The only costs associated with the development and maintenance of the Website would be the level of effort required by the assigned resource or sub-contractor. No additional costs will be considered.

**QUESTION #16.**

Can DFATD confirm what the total budget ceiling would be for OFFER?

**ANSWER #16.**

DFATD will not disclose the project budget.

The Annex B - Basis of Payment is comprised primarily of Limitation of Expenditure funding envelopes.

The financial Evaluation will be on the Professional Services portions only.

Additional information is not shared to ensure the integrity of competitive process.

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**(B) CHANGES TO THE RFP**

**1) On page 1, under Sollicitation Closes on**

**DELETE**

**Solicitation Closes / L'invitation prend fin**

**At / à : 2:00 PM**

EST (Eastern Standard Time / HNE (Heure Normale de l'Est)

**On / le: March 20, 2024**

**REPLACE WITH :**

**Solicitation Closes / L'invitation prend fin**

**At / à : 2:00 PM**

EST (Eastern Standard Time / HNE (Heure Normale de l'Est)

**On / le: April 3<sup>rd</sup>, 2024**

**2) Under Part 2 – BIDDER INSTRUCTIONS**

**DELETE:** Section 2.4 Inquiries – Bid Solicitation in its entirety; and

**REPLACE WITH :**

**2.4 Inquiries - Bid Solicitation**

All enquiries must be submitted **BY E-MAIL ONLY** to the Contracting Authority [Isabelle.doray@international.gc.ca](mailto:Isabelle.doray@international.gc.ca) **no later than three (3) days calendar before** the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

**3) Annex A-1 Technical Guide**

**DELETE:** Annex A-1 Technical Guide in its entirety as this information does not form part of the Statement of Work and is not required for the Contractor to submit a proposal



#### 4) In ANNEX E – Evaluation Criteria

**DELETE: ANNEX "E-3" – POINT RATED TECHNICAL CRITERIA in its entirety**

**REPLACE WITH:**

### **ANNEX "E-3" – POINT RATED TECHNICAL CRITERIA**

#### **4.1.3 Point Rated Technical Criteria**

- a) Bids which meet all the mandatory technical and financial criteria will be evaluated and scored as specified in the tables inserted below
- b) Bids which fail to obtain the required minimum number of points specified will be declared non-responsive.
- c) Each point rated technical criterion should be addressed separately.

##### **4.1.3.1. The following parameters apply to the Bidder's Experience section:**

Where the Projects described have been carried out by a consortium or joint venture, the Bidder should clearly specify which of the members of that consortium or joint venture were responsible for the management, tasks\* described and role in the implementation of the Projects.

\* Where the Bidder is required to describe tasks completed and experience, the following information should be included for each Project referenced.

- Duration of time that tasks were performed, or experience was acquired on project (including start and end dates),
- Country in which the project was delivered occurred Stakeholders\*\*,
- Brief Project summary

##### **4.1.3.2. Definition**

###### **Stakeholders:**

- **Private sector:** Includes private firm or business.
- **Public sector:** Includes local, provincial or federal government, government service or agency, Crown Corporation or a government funded establishment such as, school (including universities) or hospital.
- **Non-government organizations NGO's:** Other donors, non-government organizations, international organizations.

###### **Blended Finance:**

strategic use of development finance for the mobilization of additional finance towards sustainable development in developing countries, where additional finance refers to commercial finance that does not primarily target development outcomes in developing countries.

###### **Result based funding:**

Results-based funding involves a mechanism through which a funder is willing to make payments to an agent who assumes responsibility for achieving pre-defined results. Results are defined in advance and funding is only released upon the achievement of these results that are verified independently.



**POINT RATED CRITERIA**

**Bidder's Experience**

**RC1**

The Bidder should describe their experience in managing projects that include multi-stakeholder engagement and a Pay-for-Results payment structure.

Bidder should provide a brief project summary for each three (3) projects, and clearly indicate the tasks they performed, as well as the deliverables achieved throughout all phases of the project.

**NOTE:**

The projects **MUST** have been completed **on or after January 1st, 2011**; and

**MUST** have an overall project value of **at least \$1,000,000 CAN (per year)**.

For the purpose of requirement RC1.1 to RC1.3, the term 'project' is defined as a contract, agreement or arrangement signed by the Bidder individually or in a consortium to provide the Project Management services.

If the number of projects included in the Bid exceeds the number indicated in the evaluation criteria DFATD will only evaluate the first 3 projects in the order that they are provided.

The evaluation will be on the cumulative experience; therefore, every project does not have to have every element

**RC1.1**

**Experience in implementing and overseeing projects**

The Bidder should describe and summarize its experience in Project Management and the tasks undertaken for each of the elements below.

**3 points will be awarded per element** where tasks completed are described within any of the three (3) PROJECTS provided.

- 1) Implementing a project
- 2) Tracking project progress, including results-based management.
- 3) Implementing a project in the education sector at any level below post-secondary
- 4) Communicating with the public sector and non-governmental organization stakeholders
- 5) Communicating with private sector stakeholders
- 6) Managing project risks
- 7) Implementing a project with any of the following populations as beneficiaries: indigenous communities, migrants, refugees, women and girls, internally displaced population and/or Afro-Latino communities
- 8) Managing a Blended Finance project in partnership with two (2) or more co-financiers
- 9) Securing additional funds from new co-financiers to assist in project funding
- 10) Reporting to and engaging with the Governance Committee overseeing the project

Element #	PROJECT related to the tasks carried out
1)	
2)	
3)	
4)	
5)	
6)	
7)	
8)	
9)	
10)	
11)	
12)	
13)	
<b>Maximum 39 points</b>	





<p>11) Learning from and sharing knowledge and lessons learned on a project while in the Project Management phase</p> <p>12) Providing capacity-building technical assistance to project stakeholders</p> <p>13) Improving Public Policy and Practice by supporting the adoption of proven models or best practices by governments and/or sector stakeholders</p>	
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<b>RC1.2</b>	<b>Gender Equality Strategy</b>
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<p>The Bidder should describe and summarize its experience and the tasks undertaken when implementing and overseeing projects that include Gender Equality Strategy development.</p> <p><b>3 points will be awarded per element</b> where tasks undertaken are described within any of the three (3) PROJECTS provided.</p> <ol style="list-style-type: none"> <li>1) Employing gender-based analysis throughout the design and operation of the projects</li> <li>2) Ensuring data is disaggregated by gender and other intersectional identity factors including gender, caste, sex, race, ethnicity, class, sexuality, religion, disability)</li> <li>3) Consulting women, girls and vulnerable populations to ensure perspectives are integrated to gender-based analyses</li> </ol>	<table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 20%;">Element #</th> <th>PROJECT related to the tasks carried out</th> </tr> </thead> <tbody> <tr><td>1)</td><td></td></tr> <tr><td>2)</td><td></td></tr> <tr><td>3)</td><td></td></tr> <tr> <td colspan="2" style="text-align: right;"><b>Maximum 9 points</b></td> </tr> </tbody> </table>	Element #	PROJECT related to the tasks carried out	1)		2)		3)		<b>Maximum 9 points</b>	
Element #	PROJECT related to the tasks carried out										
1)											
2)											
3)											
<b>Maximum 9 points</b>											

<b>RC1.3</b>	<b>Results-based Payment Design, Development, and Implementation</b>
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<p>The Bidder should describe and summarize its experience and the tasks undertaken when implementing and overseeing a project focused on Pay-for Results or Program for Results Initiative Design and Development.</p> <p><b>3 points will be awarded per element</b> where tasks undertaken are described within any of the three (3) PROJECTS provided.</p> <ol style="list-style-type: none"> <li>1) Defining the Results-based Payment objective, results process for validating results achieved.</li> <li>2) Identifying the sources of funding or financial contributors for the Results-based Payment project/initiative</li> <li>3) Budgeting and forecasting for Pay-for-Results</li> <li>4) Defining the Metrics of the Results-based payments</li> <li>5) Defining the independent Verification process used to validate the results of the initiative upon completion.</li> <li>6) Establishing and administrating a Trust Fund or banking mechanism to receive funding from outcome payers and social financiers including identifying the financial institution, gathering information and data assessment.</li> <li>7) Managing financial risks.</li> </ol>	<table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 20%;">Element #</th> <th>PROJECT related to the tasks carried out</th> </tr> </thead> <tbody> <tr><td>1)</td><td></td></tr> <tr><td>2)</td><td></td></tr> <tr><td>3)</td><td></td></tr> <tr><td>4)</td><td></td></tr> <tr><td>5)</td><td></td></tr> <tr><td>6)</td><td></td></tr> <tr><td>7)</td><td></td></tr> <tr> <td colspan="2" style="text-align: right;"><b>Maximum 21 points</b></td> </tr> </tbody> </table>	Element #	PROJECT related to the tasks carried out	1)		2)		3)		4)		5)		6)		7)		<b>Maximum 21 points</b>	
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1)																			
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5)																			
6)																			
7)																			
<b>Maximum 21 points</b>																			

<b>Total Point rated criteria - Bidder: /69 points</b>
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<b>POINT RATED CRITERIA</b>					
<b>Resource Category: OFFER Director</b>					
<b>RC2</b>	<p>The Bidder should describe the proposed <b>OFFER Director</b> experience and the tasks completed in each of the project examples provided.</p> <p>The Bidder should provide a brief project summary and indicate the tasks the proposed resource performed, and the deliverables achieved throughout all phases of the project.</p> <p><b>NOTE:</b></p> <p>The projects <b>MUST</b> have been completed on or after January 1st, 2011; and</p> <p>The resource <b>MUST</b> have performed the tasks on the project for a minimum duration of at least twelve (12) consecutive months (1 year) – YY-MM to YY-MM on each project provided in response to RC2.</p>				
<b>RC2.1</b>	<b>Education: OFFER Director</b>				
	<p>The Bidder should provide a copy of a <u>diploma/certificate</u> that the proposed <b>OFFER Director</b> has obtained in a relevant discipline* to the services requested and from a recognized institution*.</p> <p>For the purpose of this criterion:</p> <p><b>“Relevant discipline”</b> is defined as a discipline related to education, blended finance, sociology, international development, political science, women’s studies or other social science, business administration, economics, public policy, statistics or public relations, <u>project management, innovative finance, results-based payment programming, gender equality.</u></p> <p>“Recognized educational institution” is defined as a public, non-governmental or private entity that has been given full or limited authority to provide formal specialized training.</p> <p>Canada will only consider programs of study that the proposed resource has successfully completed at the time of bid closing.</p> <p>If the proposed resource’s education was obtained outside of Canada, the bidder <b>must</b> submit, with the proof of stated education, a Foreign Credential Validation against Canadian Standards assessment. Bidders can reach out to the <a href="#">Canadian Information Centre for International Credentials (CICIC)</a>, who can assist with the process.</p> <p><u>Bidders will be permitted up to a maximum of 60 calendar days after the date of bid closing, to provide the assessment.</u></p> <p style="text-align: right;"><b>Maximum de 23 points</b></p>				
<b>RC2.2</b>	<b>Experiences: OFFER Director</b>				
	<p>The Bidder should describe the tasks completed by the proposed <b>OFFER Director</b> that demonstrate their experience leading initiatives.</p> <table border="1" style="width: 100%; margin-top: 10px;"> <thead> <tr> <th style="width: 20%;">Element #</th> <th>PROJECT related to the tasks carried out</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1)</td> <td></td> </tr> </tbody> </table>	Element #	PROJECT related to the tasks carried out	1)	
Element #	PROJECT related to the tasks carried out				
1)					



<p>3 points will be awarded per element where tasks undertaken are described within any of the three (3) PROJECTS provided.</p> <ol style="list-style-type: none"> <li>1) Ensuring overall quality and management oversight of all activities of the project.</li> <li>2) Leading the development of and reviewing all key project documents.</li> <li>3) Developing and maintaining networks of key stakeholders (government, civil society, other donors, private sector).</li> <li>4) Ensuring the effective management of project progress, achievements and results and their ability to manage risks.</li> <li>5) Managing international development projects</li> <li>6) Designing, launching, or evaluating Pay-for-Results initiatives.</li> <li>7) Managing blended finance initiatives with both public and private sector partners.</li> </ol>	2)	
	3)	
	4)	
	5)	
	6)	
	7)	
	<b>Maximum 21 points</b>	
	<b>Total Point rated criteria – OFFER DIRECTOR: /44 points</b>	

<b>POINT RATED CRITERIA</b>	
<b>Resource Category: OFFER Lead Challenge Manager</b>	
<b>RC3</b>	<p>The Bidder should describe the proposed <b>OFFER Lead Challenge Manager</b> experience and the tasks completed in each of the project examples provided.</p> <p>The Bidder should provide a brief project summary and indicate the tasks the proposed resource performed, and the deliverables achieved throughout all phases of the project.</p> <p><b>NOTE:</b></p> <p>The projects <b>MUST</b> have been completed on or after January 1st, 2011; and</p> <p>The resource <b>MUST</b> have performed the tasks on the project for a minimum duration of at least twelve (12) consecutive months (1 year) – YY-MM to YY-MM on each project provided in response to RC3.</p> <p><b>No points will be awarded unless each project submitted meets the above.</b></p>
<b>RC3.1</b>	<b>Education: OFFER Lead Challenge Manager</b>
<p>The Bidder should provide a copy of a diploma/certificate that the proposed OFFER Lead Challenge Manager has obtained in a relevant discipline* to the services requested and from a recognized institution*.</p> <p>For the purpose of this criterion:</p> <p>“Relevant discipline” is defined as a discipline related to education, blended finance, sociology, international development, political science, women’s studies or other social science, business administration, economics, public policy, statistics or public relations,</p>	<p>If the proposed OFFER Lead Challenge Manager holds:</p> <p><b>a) One post-graduate degree Diploma (i.e., higher than bachelor): 7 points</b></p> <p><b>b) One or more Undergraduate degree Diploma (i.e., bachelor OR equivalent):</b></p> <p style="text-align: center;"><b>2 points per diploma - Maximum 4 points</b></p>



<p>project management, innovative finance, results-based payment programming, gender equality.</p> <p>“Recognized educational institution” is defined as a public, non-governmental or private entity that has been given full or limited authority to provide formal specialized training.</p> <p>Canada will only consider programs of study that the proposed resource has successfully completed at the time of bid closing.</p> <p>If the proposed resource’s education was obtained outside of Canada, the bidder must submit, with the proof of stated education, a Foreign Credential Validation against Canadian Standards assessment. Bidders can reach out to the Canadian Information Centre for International Credentials (CICIC), who can assist with the process.</p> <p><b>Bidders will be permitted up to a maximum of 60 calendar days after the date of bid closing, to provide the assessment.</b></p>	<p><b>c) One or more training certificate in the “Relevant disciplines”</b></p> <p><b>2 points per certificate - Maximum 12 points</b></p> <p><b>Maximum de 23 points</b></p>
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<b>RC3.2</b>	<b>Experience: OFFER Lead Challenge manager</b>
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<p>The Bidder should describe the tasks completed by proposed <b>OFFER Lead Challenge Manager</b> that demonstrate their experience in managing projects that incorporate a Pay-for Results or Program for Results approach.</p> <p><b>3 points</b> will be awarded per element where tasks undertaken are described within any of the three (3) PROJECTS provided.</p> <ol style="list-style-type: none"> <li>1) Developing tools (e.g., outreach documents, due diligence checklists); coordinating Pay-for-Results Challenge or results-based approaches, (e.g. conducting screening of proposals; supporting or conducting due diligence of short-listed proponents; documenting approvals processes and funding decisions; making recommendations to a Project Review Committee or equivalent);</li> <li>2) Working with and building relationships with local organizations.</li> <li>3) Designing and launching Pay-for-Results initiatives.</li> <li>4) Working with private sector in designing, developing or implementing Pay-for-Results initiatives.</li> <li>5) Leading development of and implementation of strategic plans for public policy advocacy and communications.</li> <li>6) Leading implementation of strategic plans for capacity building or knowledge sharing.</li> </ol>	<table border="1" style="width: 100%;"> <thead> <tr> <th style="text-align: center;">Element #</th> <th style="text-align: center;">PROJECT related to the tasks carried out</th> </tr> </thead> <tbody> <tr><td style="text-align: center;">1)</td><td></td></tr> <tr><td style="text-align: center;">2)</td><td></td></tr> <tr><td style="text-align: center;">3)</td><td></td></tr> <tr><td style="text-align: center;">4)</td><td></td></tr> <tr><td style="text-align: center;">5)</td><td></td></tr> <tr><td style="text-align: center;">6)</td><td></td></tr> <tr><td style="text-align: center;">7)</td><td></td></tr> <tr><td style="text-align: center;">8)</td><td></td></tr> <tr> <td colspan="2" style="text-align: right;"><b>Maximum 24 points</b></td> </tr> </tbody> </table>	Element #	PROJECT related to the tasks carried out	1)		2)		3)		4)		5)		6)		7)		8)		<b>Maximum 24 points</b>	
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<p>7) Overseeing implementation of gender equality strategy.</p> <p>8) Working on innovative finance or blended finance initiatives with public and/or private sector.</p>	
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**Total Point rated criteria – Lead Challenge Manager: /47 points**

**POINT RATED CRITERIA**

**Resource Category: OFFER Fund Manager**

<b>RC4</b>	<p>The Bidder should describe the proposed <b>OFFER Fund Manager</b> experience and the tasks completed in each of the project examples provided.</p> <p>The Bidder should provide a brief project summary and indicate the tasks the proposed resource performed, and the deliverables achieved throughout all phases of the project.</p> <p><b>NOTE:</b></p> <p>The projects <b>MUST</b> have been completed on or after January 1st, 2011; and</p> <p>The resource <b>MUST</b> have performed the tasks on the project for a minimum duration of at least twelve (12) consecutive months (1 year) – YY-MM to YY-MM on each project provided in response to RC3.</p>
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<b>RC4.1</b>	<b>Education: OFFER Fund Manager</b>
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<p>The Bidder should provide a <u>copy of a diploma/certificate</u> that the proposed <b>OFFER Fund Manager</b> has obtained in a relevant discipline* to the services requested and from a recognized institution*.</p> <p>For the purpose of this criterion:</p> <p>“<u>Relevant discipline</u>” is defined as a discipline related to education, blended finance, sociology, international development, political science, women’s studies or other social science, business administration, economics, public policy, statistics or public relations, <u>project management, innovative finance, results-based payment programming, gender equality.</u></p> <p>“Recognized educational institution” is defined as a public, non-governmental or private entity that has been given full or limited authority to provide formal specialized training.</p> <p>Canada will only consider programs of study that the proposed resource has successfully completed at the time of bid closing.</p> <p>If the proposed resource’s education was obtained outside of Canada, the bidder <b>must</b> submit, with the proof of stated education, a Foreign Credential Validation against Canadian Standards assessment. Bidders can reach out to the <a href="#">Canadian Information Centre for International Credentials (CICIC)</a>, who can assist with the process.</p>	<p>If the proposed OFFER Fund Manager holds:</p> <p><b>a) One Post-graduate degree Diploma (i.e., higher than bachelor): 7 points</b></p> <p><b>b) One or more Undergraduate degree Diploma (i.e., bachelor OR equivalent): 2 points per diploma - Maximum 4 points</b></p> <p><b>c) One or more training certificate in the “Relevant disciplines” 2 points per certificate - Maximum 12 points</b></p> <p style="text-align: right;"><b>Maximum de 23 points</b></p>
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Bidders will be permitted up to a maximum of 60 calendar days after the date of bid closing, to provide the assessment.													
<b>RC4.2</b>	<b>Experience: OFFER Fund Manager</b>												
<p>The Bidder should describe the tasks completed by proposed <b>OFFER Fund Manager</b> that demonstrate their experience in managing projects that incorporate a Pay-for Results or Program for Results approach.</p> <p><b>3 points will be awarded</b> per element where tasks undertaken are described within any of the three (3) PROJECTS provided.</p> <ol style="list-style-type: none"> <li>1) Establishing and administrating a Trust Fund or banking mechanism to receive funding from outcome payers and/or social financiers.</li> <li>2) Financial management and reporting.</li> <li>3) Budgeting and forecasting Pay-for-Results or results-based approach.</li> <li>4) Developing and maintaining record keeping and filing system.</li> </ol>	<table border="1"> <thead> <tr> <th>Element #</th> <th>PROJECT related to the tasks carried out</th> </tr> </thead> <tbody> <tr> <td>1)</td> <td></td> </tr> <tr> <td>2)</td> <td></td> </tr> <tr> <td>3)</td> <td></td> </tr> <tr> <td>4)</td> <td></td> </tr> <tr> <td colspan="2" style="text-align: right;"><b>Maximum 12 points</b></td> </tr> </tbody> </table>	Element #	PROJECT related to the tasks carried out	1)		2)		3)		4)		<b>Maximum 12 points</b>	
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<b>Maximum 12 points</b>													
<b>Total Point rated criteria – OFFER Fund Manager: /35 points</b>													

Total Point rated criteria – <b>Bidder</b>	<b>/69</b>
Total Point rated criteria – <b>OFFER Director</b>	<b>/44</b>
Total Point rated criteria – <b>OFFER Lead Challenge Manager</b>	<b>/47</b>
Total Point rated criteria – <b>OFFER Fund Manager</b>	<b>/35</b>
<p><b>Total – Point rated criteria</b> Obtain the required <b>minimum of 117 points (60%)</b> overall for the technical evaluation criteria which are subject to point rating. The rating is performed on a scale of <b>195 points</b></p>	<b>/195</b>

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**