
ANNEX B - PRICING

Instructions to Bidders:

1. Bidders may submit Bids for **one (1) or more Geographical Areas and Regions of Coverage as outlined below and at Appendix I to Annex A.**
2. The Bidder must populate Tables **B1;B2;B3;B4; and B5** below in accordance with the **Categories** outlined at **Annex A, Para 2.2.3 – Time Constraints** and with the **Regions of Coverage** described at **Appendix I to Annex A.**
3. Bidders may as necessary, add lines to the table in order to accommodate distinctive Hazardous Waste requiring alternate or unique pricing.
4. **Bidders may submit Bids for one or multiple Geographical Regions** but for any region the Bidder is submitting a Bid , they must populate the pricing table for **all potential periods of the contract** including the initial contract period AND the Option Years (Contract Year two (2), three (3), and Four (4))
5. **The financial evaluation will be based on the aggregate total of all items and for all years of the Pricing Bid.**

TABLES

Table B1: Disposal Services Pricing by Region of Coverage

Table B2: Transport Charges

Table B3: Stop Fees

Table B4: Low- Weight Services Charges

Table B5: Container Costs

The rest of this page has intentionally been left blank. Please see the pricing tables following.

TABLE B1: PRICE PER UNIT - HAZARDOUS WASTE DISPOSAL SERVICES

THE BIDDER MUST POPULATE EACH B1 TABLE FOR EACH GEOGRAPHICAL AREA THEY WISH TO SUBMIT A BID.

Pick-up Region 1	Material	Unit of Measure	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I – Routine Pick-ups	Category II – Urgent Pick-ups	Category I – Routine Pick-ups	Category II - Urgent Pick-ups	Category I – Routine Pick-ups	Category II – Urgent Pick-ups
			Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit – Disposal Option Year Two (2)	Price per Unit – Disposal Option Year Two(2)	Price per Unit – Disposal Option Year Three (3)	Price per Unit – Disposal Option Year Three (3)
Greater Toronto Area	Batteries	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Paint and Solvents	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Mercury containing Devices	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Tobacco	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Vapes and E-Cigarettes	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Electronics	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Medications and Cosmetics	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Alcohol	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Herbicides, Pesticides and Fertilizers	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Halogenated)	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Non- (Halogenated)	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste - Inorganic	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Aerosols	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$

Pick-up Region 2	Material	Unit of Measure	Category I - Routine Pick-ups Price per Unit Disposal Contract Year One (1)	Category II - Urgent Pick-ups Price per Unit Disposal Contract Year One (1)	Category I – Routine Pick-ups Price per Unit Disposal Option Year One (1)	Category II – Urgent Pick-ups Price per Unit Disposal Option Year One (1)	Category I – Routine Pick-ups Price per Unit – Disposal Option Year Two (2)	Category II - Urgent Pick-ups Price per Unit – Disposal Option Year Two(2)	Category I – Routine Pick-ups Price per Unit – Disposal Option Year Three (3)	Category II – Urgent Pick-ups Price per Unit – Disposal Option Year Three (3)
Hamilton and Haldimand-Norfolk County	Batteries	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Paint and Solvents	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Mercury containing Devices	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Tobacco	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Vapes and E-Cigarettes	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Electronics	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Medications and Cosmetics	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Alcohol	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Herbicides, Pesticides and Fertilizers	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Halogenated)	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Non- (Halogenated))	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste - Inorganic	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Aerosols	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$

Pick-up Region 3	Material	Unit of Measure	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups
			Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit - Disposal Option Year Two (2)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Three (3)	Price per Unit - Disposal Option Year Three (3)
Niagara Region	Batteries	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Paint and Solvents	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Mercury containing Devices	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Tobacco	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Vapes and E-Cigarettes	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Electronics	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Medications and Cosmetics	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Alcohol	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Herbicides, Pesticides and Fertilizers	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Halogenated)	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Non- (Halogenated)	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste - Inorganic	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$
	Aerosols	Kilogram (Kg)	\$	\$	\$	\$	\$	\$	\$	\$

Pick-up Region 4	Material	Unit of Measure		Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups
				Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Three (3)	Price per Unit - Disposal Option Year Three (3)
Lambton County	Batteries	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Paint and Solvents	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Mercury containing Devices	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Tobacco	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Vapes and E-Cigarettes	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Electronics	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Medications and Cosmetics	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Alcohol	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Herbicides, Pesticides and Fertilizers	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Halogenated)	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Non-Halogenated)	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste - Inorganic	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Aerosols	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$

Pick-up Region 5	Material	Unit of Measure		Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups
				Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Three (3)	Price per Unit - Disposal Option Year Three (3)
Windsor- Essex	Batteries	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Paint and Solvents	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Mercury containing Devices	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Tobacco	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Vapes and E-Cigarettes	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Cell Phones	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Medications and Cosmetics	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Alcohol	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Herbicides, Pesticides and Fertilizers	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Halogenated)	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Non- Halogenated)	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste - Inorganic	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Aerosols	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$

Pick-up Region 6	Material	Unit of Measure		Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups
				Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Three (3)	Price per Unit - Disposal Option Year Three (3)
Northern Ontario	Batteries	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Paint and Solvents	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Mercury containing Devices	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Tobacco	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Vapes and E-Cigarettes	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Cell Phones	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Medications and Cosmetics	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Alcohol	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Herbicides, Pesticides and Fertilizers	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Halogenated)	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Non- Halogenated)	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste - Inorganic	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Aerosols	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$

Pick-up Region 7	Material	Unit of Measure		Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups	Category I - Routine Pick-ups	Category II - Urgent Pick-ups
				Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Contract Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit Disposal Option Year One (1)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Two(2)	Price per Unit - Disposal Option Year Three (3)	Price per Unit - Disposal Option Year Three (3)
South-Eastern Ontario	Batteries	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Paint and Solvents	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Mercury containing Devices	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Tobacco	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Vapes and E-Cigarettes	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Cell Phones	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Medications and Cosmetics	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Alcohol	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Herbicides, Pesticides and Fertilizers	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Halogenated)	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste – Organic (Non-Halogenated)	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Chemical Waste - Inorganic	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$
	Aerosols	Kilogram (Kg)		\$	\$	\$	\$	\$	\$	\$	\$

TABLE B2 FLAT RATE TRANSPORT CHARGES

The Bidder must populate the table below with FLAT RATE pricing per Area / Region and for each year of the contract including option years. **Pricing will be included in the Financial Evaluation**

TABLE B2 FLAT RATE TRANSPORT CHARGES

REGION	Area of Coverage	Description	Unit of Measure	Cost per Unit	Cost per Unit	Cost per Unit	Cost per Unit
				PER REGION	PER REGION	PER REGION	PER REGION
				Contract Year One (1)	Option Year One (Contract Year Two (2))	Option Year Two (2) (Contract Year Three (3))	Option Year Three (3) (Contract Year Four (4))
1.	The Greater Toronto Area	FLAT RATE	Each (EA)	\$	\$	\$	\$
2.	Hamilton and Haldimand-Norfolk County	FLAT RATE	Each (EA)	\$	\$	\$	\$
3.	Niagara Region	FLAT RATE	Each (EA)	\$	\$	\$	\$
4.	Lambton County	FLAT RATE	Each (EA)	\$	\$	\$	\$
5.	Windsor-Essex	FLAT RATE	Each (EA)	\$	\$	\$	\$
6.	Northern Ontario	FLAT RATE	Each (EA)	\$	\$	\$	\$
7.	South-Eastern Ontario	FLAT RATE	Each (EA)	\$	\$	\$	\$

TABLE B3: CONTRACT PRICING – ADDITIONAL STOP FEE

Instructions to Bidders: The Bidder must populate the table below as applicable to indicate the per-stop charge for trips including more than one pick-up location as identified on the Task Authorization. **Pricing will be included in the Financial Evaluation.**

**** Note: The “Additional Stop Fee” is applicable only to extra pick-up stop(s) and not to final destination.

Table B3

Item	Description	Unit of Measure	Cost per Unit Contract Year One (1)	Cost per Unit Option Year One (Contract Year Two (2))	Cost per Unit Option Year Two (2) (Contract Year Three (3))	Cost per Unit Option Year Two (2) (Contract Year Four (4))
1	“Stop Fee”	Each (EA)				

TABLE B4: CONTRACT PRICING – LOW WEIGHT PREMIUM FEE

Instructions to Bidders: The low weight premium fee is applicable to pick-up quantities less than five-hundred kilograms (500 kg). The low weight premium fee is applicable to one charge per Task Authorization for any Task Authorization identifying a cumulative pick-up quantity **LESS THAN** five hundred kilograms (500 kg). This is not applicable to any Task Authorization where the total cumulative weight for the pick-up(s) is equal to or exceeds five hundred kilograms (500 kg).

The Contractor must provide proof of the shipment manifest scale weight with submission of the invoice(s). Pricing will be included in the Financial Evaluation.

Table B4

Item	Description	Unit of Measure	Low Weight Premium Fee Contract Year One (1)	Low Weight Premium Fee Option Year One (1) (Contract Year two (2))	Low Weight Premium Fee Option Year Two (2) (Contract year Three (3))	Low Weight Premium Fee Option Year Two (2) (Contract year Four (4))
1	“Low Weight Pick-up Premium Fee”	Each (EA.)				

TABLE B5: HAZARDOUS WASTE CONTAINERS

Instructions to Bidders: The Bidder must populate the table with the percentage discount to the published list price for the Hazardous Waste Containers. The Bidder must provide with their Financial Bid, the most current copy of the Manufacturers Published List Price. **Pricing will be included in the Financial Evaluation.**

TABLE B5

	Item	Description	Unit of Measure	Discount % <i>Instructions: Bidder to populate percentage discount offered below.</i>	Extended Cost <i>Calculation: Manufacturer's Published list price – % discount = price</i>
1	Hazardous Waste Containers	The Hazardous Waste Containers (except free issue) must be at List Price (inclusive of but not limited to invoice costs, transport, exchange, customs and brokerage) less a percentage discount percentage (%) (inclusive of purchasing expenses, handling, and profit margins.	Each	%	Calculation: Manufacturer's Published list price minus (–) % discount = price