## RETURN BIDS TO: RETOURNER LES SOUMISSIONS À:

Veterans Affairs Canada Anciens Combattants Canada Procurement & Contracting Gestion des acquisitions, de marchés et des biens

Attn: Susan O'Brien

susan.obrien@veterans.gc.ca

## REQUEST FOR PROPOSAL

## **DEMANDE DE PROPOSITION**

v.02 e

Proposal To: Veterans Affairs Canada

We hereby offer to sell to His Majesty the KIng in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out thereof.

Instructions: See Herein

Proposition aux: Anciens Combattants Canada

Comments

Nous offrons par la présente de vendre à Sa Majesté Le Roi du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexées, au(x) prix indiqué(s)

Instructions : Voir aux présentes

Commentaires

Vendor/Firm Name and address Raison sociale et adresse du fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Veterans Affairs Canada Procurement & Contracting

Title - Sujet				
Security Services at the Canadian National Vimy Memorial and the				
Beaumont-Hamel Newfoundla	and Memorial			
Solicitation No. – N° de l'invitation	Date			
3000772315	March 30	March 30, 2024		
GETS Reference No. – N° de reference de SEAG				
File No. – N° de dossier C° 1000525251	CC No. / N° CCC -	FMS	lo. / N° VME	
			Time Zone	
Solicitation Closes – L'invitation prend fin			Fuseau horaire Eastern Daylight	
at – à 15 :00			Time	
<b>on – le</b> April 3, 2024			EDT	
F.O.B F.A.B.				
Plant-Usine: ☐ Destination: ☐ Other-Autre: ☐				
Address Inquiries to : - Adresser toutes questions		Buyer Id – Id de		
à: Susan O'Brien		l'acheteur 01lmc		
<b>Telephone No. – N° de téléphone :</b> (902) 314-8488		FA	AX No. – N° de FAX	
Destination – of Goods, Services, and Construction:				
Destination – des biens, services et construction :				
See Herein				

Delivery required - Livraison exigée See Herein	Delivered Offered – Livraison proposée			
Voir aux présentes				
Vendor/firm Name and a	ddress			
Raison sociale et adress	e du fournisseur/de l'entrepreneur			
Facsimile No. – N° de télécopieur				
Telephone No. – N° de téléphone				
Name and title of person (type or print)-	authorized to sign on behalf of Vendor/firm			
-	ne autorisée à signer au nom du fournisseur/de écrire en caractères d'imprimerie)			
Signature	Date			

Solicitation No. - N° de l'invitation 3000772315 Client Ref. No. - N° de réf. du client 1000525251

#### Solicitation Amendment

# Title: Security Services at the Canadian National Vimy Memorial and the Beaumont-Hamel Newfoundland Memorial

### **Solicitation Amendment 001**

The solicitation is hereby amended to provide the following questions and answers:

- Q1. As part of the RFP for Canadian memorials, I would like to have some additional information regarding remote monitoring:
  - In the financial offer you ask for a "monthly doubt removal rate" (excluding travel costs) " Is doubt removed via image-taking radars? What do you mean by "excluding travel costs"?
- A1. Veterans Affairs Canada does not use imaging radars to "remove doubt". The doubt removal service at the Canadian National Vimy Memorial and the Beaumont-Hamel Newfoundland Memorial requires an on-site visit by someone from your company. The monthly doubt removal cost is for access to the service and excludes the on-site visit of a person from your company to the scene of an alarm triggering. These onsite visits are to be billed separately.
- Q2. In addition, can you tell me the average number per year of requests for a response to an alarm?
- A2. The average number of requests for a response to an alarm is roughly 12 per year.
- Q3. We have a question regarding section 5.2.2 Security requirement documentation required:
  - We have noted that during a call for tender we must include certification of the security requirements checklist to obtain authorization. However, we have not understood to which organization we should send this list. Can you confirm if we must submit it to you?
- A3. As per Article 5.2.2, Security Requirements Required Documentation, Bidders are required to complete the Application for Registration and submit it with their proposal. The Application for Registration is located at Annex H of the Request for Proposal.
- Q4. In the RFP it is indicated that we have the possibility to suggest technological security improvements to you, no later than 5 days before submissions are made.

To this end, allow me to present to you PATROLBOT, our autonomous surveillance robot.

We are convinced of the interest of this technology for two reasons:

- During the day he would make a perfect complementary pair to the security agent to reinforce the level of security of the sites
- At night it would make a perfect autonomous surveillance patrol and could intervene without delay in the area where an intrusion alarm would be triggered to deter criminals and transmit live video to our Remote Surveillance center
- A4. VAC appreciates your suggestion. However, considering the nature and context of the sites, VAC requires the services to be provided in our stated manner, as per Annex A, Statement of Work and therefore we will not be updating our requirement.

All other terms and conditions of the solicitation remain unchanged. All enquires on the solicitation must be addressed to:

Name: Susan O'Brien Telephone No.:902 314 8488

E-mail address: susan.obrien@veterans.gc.ca