



## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé ; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

THIS DOCUMENT CONTAINS A SECURITY REQUIREMENT  
CE DOCUMENT CONTIENT DES EXIGENCES RELATIVES À LA SÉCURITÉ

### RETURN BIDS TO: RETOURNER LES SOUMISSIONS À:

By e-mail to: - Par courriel au :

[Sara.Goud@tc.gc.ca](mailto:Sara.Goud@tc.gc.ca)

Attention: - Attention : Sara Gould

<b>Title - Sujet</b> Application Services Resources for the Service & Digital Group		<b>Amendment No. - N° modif.</b> 4
<b>Solicitation No. N° de l'invitation</b> T8080-230303	<b>Date of Amendment Date de modification</b> March 27, 2024 / 27 mars 2024	
<b>Address enquiries to : - Adresser toute demande de renseignements à :</b> Sara Gould  <b>E-Mail Address - Courriel:</b> <a href="mailto:Sara.Goud@tc.gc.ca">Sara.Goud@tc.gc.ca</a>		
<b>Destination</b> See herein - Voir aux présentes		

**Instructions:** Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

**Instructions :** Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

<b>Delivery required Livraison exigée</b> See herein - Voir aux présentes	<b>Delivery offered Livraison proposée</b> Not applicable - Sans objet
<b>Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Person authorized to sign on behalf of Vendor/Firm (type or print):   La personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) :</b>	
<b>Name - Nom</b>	<b>Title - Titre</b>
<b>Signature</b>	<b>Date</b>

<b>Solicitation Closes - L'invitation prend fin</b>
At - à: 2:00 PM / 14h00
On - le: April 09, 2024 / 09 avril 2024
Time Zone - Fuseau Horaire :
Eastern Daylight Time (EDT) / Heure avancée de l'Est (HAE)

## RFP QUESTIONS AND ANSWERS AND AMENDMENTS

**File:** T8080-230303

**Initiative:** Application Services Resources for the Service & Digital Group

**RFP Issued:** March 13, 2023

**RFP Closes:** April 09, 2024, 02:00 PM EDT

### THIS SOLICITATION AMENDMENT IS RAISED TO:

1. Provide answer to question from potential suppliers.

### QUESTIONS AND ANSWERS:

Question #	Questions and Answers
Question 25	Can the Crown please confirm that to meet CM2, bidders can demonstrate minimum billed days in 2 of the 3 categories?
Answer 25	Canada has reviewed your request and confirms that a compliant bid must demonstrate a number of billed days in all 3 categories.
Question 26	Could Transport Canada reconsider its policy regarding the utilization of non-TBIPS contracts by potential bidders? As an established Tier 2 supplier with extensive experience across various government levels, many of which operate outside the TBIPS framework, the strict adherence to TBIPS contracts and specific requirements outlined in the RFP unnecessarily restricts access for capable vendors who have a proven track record of successful project delivery exactly aligned with the provided Statement of Work.
Answer 26	Canada has reviewed your request, and the Request for Proposals remains unchanged.
Question 27	Could Transport Canada offer additional insight into the reasoning behind the preference for vendors with TBIPS contract experience exclusively? By expanding the eligibility criteria, Transport Canada would promote equitable and transparent competition while still maintaining the project's objectives and quality standards.
Answer 27	Canada has reviewed your request. See Amendment 4, Answer 26.
Question 28	In relation to CM2a: Will the Crown consider comparisons of categories, with an expectation of 80% alignment towards fulfilling the minimum billable days across the four contracts? The Crown frequently employs comparable categories to staff analogous work and given the similarities among resource categories across the various TBIPS streams, the Crown does not compromise on value when evaluating a supplier's capacity to provide resources through category comparisons. Additionally, CM4 necessitates a validated letter of reference affirming the supplier's provision of Application Services within an IT environment, irrespective of resource categories but focusing on the similarity of Statements of Work (SOWs). In essence, from CM2 to CM4, the Crown seeks assurance that a supplier can deliver resources, administer contracts, and align with contractual objectives. Therefore, permitting category comparisons to meet CM2 standards will not diminish the caliber of bids received.
Answer 28	Canada has reviewed your request. See Amendment 1, Answer 1.

Question 29	Regarding CM1b: Will the Crown accept contract references that have been with a single (large) department and can show separate/ unique projects and clients within the single department?
Answer 29	Canada has reviewed your request and confirms that CM1b refers to the client organization that signs the contract.
Question 30	In reference to CM1c: Considering the Crown's acceptance of 'cumulative' values in other sections of the RFP, would the Crown be open to allowing the three contracts outlined in CM1 to have a cumulative value of \$12 million? The Federal Government has frequently utilized multi-year and multi-resource Tier 1 Service Arrangements valued at \$3.75 million to successfully complete projects, showcasing substantial capability in delivering resources for such endeavors. Moreover, this approach offers slight flexibility regarding the \$4 million requirement in CM1. If agreeable, the Crown could potentially stipulate that at least one of the three contracts must be a Tier 2 SA exceeding \$3.75 million (provided the total value of the three contracts surpasses \$12 million). Again, the does not compromise on value when evaluating a supplier's capacity with this change.
Answer 30	Canada has reviewed your request, and CM1 criterion remains unchanged.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**